



2007 ACTIVITY REPORT

**Bucharest
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PRIVATE PENSION SYSTEM SUPERVISION COMMISSION

2007 ACTIVITY REPORT

Dear Madams and Sirs,

The year 2007 was a turning point in the pension system reform in Romania, given the start-up of actual implementation of the two privately managed pension components, namely the optional pension component and the privately managed pension fund.

Throughout 2007, the Private Pension System Supervision Commission (CSSPP pursued its main course of actions, which were closely linked with the Commission's overall goal, namely that of promoting the sustainability, security and the good governance of the privately managed pension funds and safeguard the interests of participants to these funds.

Efforts were continuously made towards improving the legal framework and putting in place the secondary legislation to regulate on the organisation and the functioning of the entities involved on the private pension funds market, as well as towards ensuring regulation and prudential supervision of private pension fund management.

To this end, proposals were drafted regarding additions to and modification of the provisions of Law no. 411/2004 on privately managed pension funds and of the Law no. 204/2006 on optional pension funds. Also, norms for the application of said laws were drafted and passed so that both systems should become operational.

As a result, collection of contributions in the optional pension system started in the first half of the year 2007, which enabled the initiation of the process of participant adherence to privately managed pension funds.

Another main objective pursued by CSSPP in the period under consideration was the finalization of CSSPP's organisational structure, as a precondition for the success of its mission and goals.

We believe that, thanks to the sustained efforts made throughout the year 2007 by all the specialised staff under the coordination of the CSSPP's Council, our institution succeeded to accomplish its targets.

CSSPP must nevertheless be prepared to continue in the right direction in 2008, too, as this year is of a vital importance for the implementation and development of the private pension system in Romania, through starting up collecting the contributions under Pillar II – privately managed pension funds.

The status of Romania as a EU Member State, with its incumbent rights and obligations, coupled with integration of the Romanian privately managed pension system into the single European financial market, drive us to keep on with our efforts to ensure a close cooperation in this field with the other Member States.

We are convinced that only a powerful institution, adequately manned with highly qualified staff and modern management, seen as an important dialogue partner by all important players on the private pensions market, will be capable to face the huge challenges which lay ahead.

This Activity Report describes the activities carried out by each and every CSSPP department in 2007 and the strategic objectives envisaged for 2008.

We hope that the Report reflects the image of our organisation as an authority fully determined to put into practice the private pensions system in Romania and, last but not least, that it will stir your interest in finding out more about what we plan to do in the future.

THE COUNCIL OF THE PRIVATE PENSION SYSTEM SUPERVISION COMMISSION

CHAPTER I PRIVATE PENSIONS IN ROMANIA

I.1. General Background. The demographic changes of the last decades, namely the constant aging of the population and the decrease in birth rate, coupled with the financial pressures exerted on the pension funds as result of these changes, are sensitive points on the public agenda of all political decision-makers.

In the European context of the last few years of pension systems reform and modernisation, Romania has adopted a multi-component pension system based on diversification of pension resources, in an effort to achieve financial security of the elderly while also minimizing the risks generated by old age replacing incomes, by implementing the private pensions system.

In the process of private pension system implementation, the last three years (2005 – 2007) have been decisive years for the reform in this field. During the period concerned, the drafting of *Law no. 204/2006 on optional pensions* and the amendment and completion of *Law no. 411/2004 on privately managed pension funds* have established the legal framework regulating the organisation and functioning of the entities on the private pensions market, as well as the prudential supervision of the management of such funds.

Another important moment in the reporting period was the set up and operation of the *Private Pension System Supervision Commission* as an independent regulatory and prudential supervision administrative authority controlled by the Romanian Parliament, in charge with ensuring public, transparent and efficient control of private pension system management.

The privately managed capitalised pension components in Romania, both the compulsory and the optional private pensions, claim to be *definite contributions – DC* type of components, but are in fact a *hybrid type of DC* insofar as the laws in Romania establish a minimum amount to be paid to the beneficiary at the time of his / her retirement.

As regards the *classification used in the European Union*¹, private pensions in Romania may be classified as follows:

- *Privately managed pension fund*, regulated by Law no. 411/2004, republished, as further modified and supplemented, are funds included under *Pillar II*, - namely capitalised privately managed pension funds, where a part of social insurance contributions collected by the public pension system is channelled towards privately managed pension funds, either compulsorily or optionally, depending on contributors' age; this system is similar to those existing in EU Member States such as Poland, Lithuania, Latvia, Slovakia or Slovenia.

- *Optional pensions* regulated by Law no. 204/2006, as further amended and supplemented, falling under *Pillar III*, voluntary pension system, with individual participation linked to salary incomes or similar incomes, with employer having the possibility to participate with part of the contribution. This system is found in EU Member States such as the Czech Republic, Estonia, and Slovakia.

According to *World Bank Classification*, the private pensions implemented in Romania belong to *Pillar II – privately managed compulsory pension with defined*

¹Study on Privately Managed Pension Provision, Report by the Social Protection Committee, February 2005. In our Report, all references to EU Member States which have implemented privately managed pension systems are taken from this study.

contributions and **Pillar III** – *privately managed optional pensions based on individual accounts*.

If we apply the *OECD taxonomy*, private pensions in Romania are classified as personal plans. Thus Pillar II falls under the personal compulsory pension plans and Pillar III under the individual optional pension plans.

I.2. Current Situation. The reform of the pension system in Romania has only started, so there is no statistical data or estimations available as to the supplementary incomes secured from private pensions and, therefore, we cannot make any calculations as to the private pension system adequacy. The only reliable data available are those referring to participation – degree of coverage, contribution level and investment rate of return, referring exclusively to optional pensions.

Privately managed pensions – Pillar II is characterised by the channelling of a share of the personal social insurance contributions paid monthly to the public system towards privately managed pension funds².

Contributions are paid as long as the person is a taxpayer within the public pension system (while one may not renounce the privately managed pensions system, transfer between funds is permitted).

Privately managed pensions are compulsory for individuals under the age of 35, and optional for individuals aged between 35 – 45.

The manager of a pension fund is a newly established pension company with a share capital of at least EUR 4 million, authorised to carry such activities by CSSPP, the competent authority in charge with supervision and control of the private pension system.

Investments from these funds comply with the classes and percentages stipulated by the applicable law in force.

Fund managers are required by law to build up a guaranty fund, as one of the many other guaranty elements such as for example: separation of fund units from the units of the manager, depositary and of financial auditor

and separately from the technical provisions.

The right to enrol in a privately managed pension fund may be executed at the time of retirement occurring at the age normally established by the public pension system. The total amount due and payable as private pension cannot be smaller than the total contributions paid, after deduction of transfer penalties and statutory Commissions fees.

In the case of persons whose net personal assets as at the time of their retirement are not sufficient to make them eligible to receive a private pension, or of persons retiring due to permanent disability as defined by law, and whose net personal assets at the time of retirement are not sufficient to ensure their eligibility for a private pension, pension is paid either as a one time payment or as a multiple payment scheduled over a maximum period of 5 years.

Pension is paid by a private pension provider, with pension amount determined based on calculation of the actuarial and of the net personal asset, depending on the sum accumulated from contributions and investments thereof by the pension fund manager.

The initial adherence to privately managed pension funds took place in the period September 17 2007 – January 17 2008 and consisted in requesting all eligible persons of up to 35 years of age to choose one of the 18 privately managed pension

² Established by civil society contracts closed between participants pursuant to the provisions of the Romanian Civil Code regarding private civil society and the applicable laws in force.

funds authorised by CSSPP. Persons between 35 and 45 years of age were given the chance, but not the obligation, to adhere.

After the initial adherence, the persons obliged to adhere, who did not choose a pension fund in the established timeframe, were randomly assigned to a privately managed pension fund.

Optional pensions - Pillar III. Law no. 204/2006 on optional pensions, as further amended and supplemented, allows participations to this system of employees, self-employed, civil servants, public high-rank officials, as well as to any person gaining incomes from a taxable professional activity.

The contribution to the optional pension funds³ is of up to 15% of the salary incomes or similar incomes, the employer having the option to contribute, in employee's name, to the optional pension fund of employee's choice.

In both cases (employee and employer), if the employer decides to contribute as described above, then the law allows the employer concerned a tax deduction of up to EUR 200 per financial year.

The right to receive the optional pension becomes due when the contributor (man or woman) reaches 60 years of age with a contribution time of at least 90 months, provided that the sum in his / her individual account is large enough to provide for the minimum pension established by the secondary laws on optional pensions.

If a pension beneficiary did not pay as a minimum 90 monthly contributions, and his / her personal asset is not equal with the amount required to obtain a minimum optional pension, the contributor will be paid the sum accumulated in his / her account,

either as a one time pay or as a multiple payment scheduled over a maximum period of 5 years. In case of disability for work incapacitation as established by law the contributor will receive either the optional pension, if his / her personal asset is as a minimum equal with the amount required for obtaining a minimum optional pension as established by the CSSPP, or the amount existing in his / her account (as a one time pay or as multiple payments scheduled over a maximum period of 5 years, where the contributor's asset is not as a minimum equal with the amount required for obtaining the minimum optional pension amount established by CSSPP). In case of death, the sum in the contributor's pension account is paid to the beneficiaries designated by the contributor, namely to his / her heirs as defined by the Civil Code.

Any contributor may at any time modify, suspend or cease his/ her contributions to the optional pension fund subject to notification sent to fund manager and to contributor's employer. Contributor's rights in the optional pension survive cessation of his/ her contributions.

Contributions will accrue into an optional pension fund in the form of individual accounts fully owned by contributors and their designated assigns.

The manager of such a fund may be a newly established optional pension company or an investment management company, having a minimum share capital EUR 1.5 million, duly licensed to carry such business by CSSPP – the competent authority in charge with supervision and control of the private pension system in Romania.

Fund managers are required by law to build up a guaranty fund, as one of the many other guaranty elements established by law, such as for example separation of fund units from the manager's, the depository's, the financial auditor's units etc.

Investments from these funds comply

³Established by civil society contracts closed between participants pursuant to the provisions of the Romanian Civil Code regarding private civil society and the applicable laws in force.

with the classes and percentages stipulated by the applicable law in force.

The system is operational since June 2007. As at December 31 2007 there were 50.887 participants registered contributing to a number of 7 optional pension funds licensed by CSSPP.

Payment of private pensions. In both cases, i.e. the privately managed pensions and the optional pensions, the accumulated personal asset is used exclusively for securing a private pension, as happens in EU Member States as Latvia and Poland.

Exceptions from this rule, namely the cases where the contributor may receive a fixed sum of money as a one-time pay or as multiple payments, are specified by the two laws regulating this field, which happens in Hungary for instance.

The Romanian private pension system does not provide in advance, that is before the age of retirement, fixed amounts from the asset accumulated in the contributor's account.

In the upcoming period, CSSPP will cooperate with the Ministry of Labour, Family and Equal Opportunities (MMFES) on the drafting of the law on the organisation and functioning of the private pension payment system for both the optional pensions – Pillar III and the privately managed pensions – Pillar II.

Coverage. Pillar II. Based on the final results obtained, during the initial adherence period⁴ developed over a period of 4 months cca. 4,156⁵ million persons aged under 45 years adhered to privately managed pension funds, of which 3,823.610 persons voluntarily, with 332.706 being randomly assigned to one such fund.

Thus, coverage in the case of Pillar II accounts for cca. 88% of total number of employees⁶.

⁴ September 17 2007 - January 17 2008.

⁵Source: CNPAS, the body in charge with privately managed pension records.

⁶Source INSSE: 4,717 – employees as at 31.12.200 including persons hired under employment. contracts / labour relationships for an undetermined or determined period of time (including seasonal workers, the manager or the administrator), present on the payroll of the economic and social units at end of reference period. Military staff and similar

Seen in relation with occupied population from the fields regulated by the applicable laws⁷, the coverage accounts for cca. 68%, with Romania ranking among the group of countries exhibiting high coverage rates of between 50% and 90% of the occupied population, which is comparable with Hungary and Poland and well above the coverage rates in countries such as the Czech Republic, Estonia, Latvia, Lithuania and Spain.

Fig.1

**Employment structure as at 31.12.2007
per participation to
privately managed pension fund**



■ No. of participants aged under 45

■ Persons not enrolled in privately managed pension fund

Total number of adherents per age groups: cca. 66% are persons under 35 years of age and cca. 34% are persons aged between 35 – 45. Total number of adherents per gender: cca. 49% women and cca. 51% men, accounting for 75% and for 63% respectively out of total female / male population employed in the fields regulated by the applicable laws⁸.

Although accessible to a large number of people (the laws allow participation to the system of any persons with salary or similar gains), the number of persons who have chosen to contribute to an optional pension fund - **Pillar III** is very low: - 50.887. Thus, as at 31.12.2007, coverage under Pillar III accounted for 1.08% of the total number of employees⁹.

(M.Ap.,M. I.R.A., S.R.I. staff etc.) is excluded.

⁷Source INSSE: employed population in 2005 in the fields regulated by applicable legislation.

⁸ Source INSSE: female / male population in 2005 employed in the fields regulated by applicable laws.

⁹Source INSSE: Number of employees as at 31.12.2007.

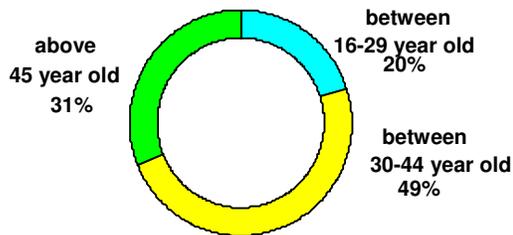
If we relate to occupied population¹⁰, the coverage accounted for cca. 0.56%, with Romania ranking among the groups of countries with low coverage rate, i.e. less than 10% of the employed population, comparable with EU Member Countries such as Portugal and Italy.

Per gender, out of the total number of adherents to optional pension funds, cca. 52% are women and cca. 48% are men, accounting for 0.64% and 0.49% respectively from the occupied female / male population¹¹.

Per age groups, participants aged between 16-29 years represented cca. 20%, those aged between 30 and 44 years old, cca. 49%, and participants aged over 45, cca. 31%.

Fig. 2

Participants to optional pension funds per age groups in 2007



Asset level. For privately managed pensions - *Pillar II*, there is no data available about asset investment, collection of contributions being due to start in May 2008.

In the case of optional pensions *Pillar III*, accumulation has started in June 2007. At present the situation is too early to assess due to the very short time elapsing from the onset of this process and to the slim number of contributors to such funds.

At 31.12.2007, the total assets value for the 7 optional pension funds stood at 14,067,263 lei.

Assets were invested on the internal market, as follows: bank deposits – 69.66%, shares – 1.24%, state securities – 21.07%, corporate bonds – 0,72%, OPCVM titles – 7.32%. No placements on foreign markets were registered.

If we compare the total optional pension funds assets invested as at December 31 2007 with the GDP estimated for the year 2007¹², the assets account for 0.003%, which is a very low level, much below the level already achieved by EU Member States such as Latvia, Lithuania and Slovenia.

Although still inconclusive (because data refer to a period of only 6 months of system operation) the situation is an indicator for the future actions to be taken in order to enhance the importance of optional pensions in the eyes of the public at large, as a source of proper incomes at retirement, and, implicitly, the degree of confidence in such funds of potential participants.

For employers, the optional private pension may represent not only an efficient incentive tool for motivating their employees and for human resource management, but also a tax-effective solution – tax deduction in this case amounts to EUR 200/year/ employee.

¹⁰Source INSSE: Occupied population in 2005.

¹¹ Source INSSE: Occupied population per gender in 2005.

¹² Source INSSE: Gross Domestic Product estimated for 2007 – Lei 404,708.8 million at current prices.

I.3. Continuation of pension system reform. The object of implementation of the private pension system was to provide for additional incomes at the time of retirement and attain maximum possible degree of appropriateness and sustainability of pension gains. The accomplishment of this goal depends on the evolution of the parameters influencing assets accumulation such as the extent and distribution of system coverage, contribution levels and output level. However, the private pension system in Romania is a young system still under implementation. Priorities in the short and medium term cover the finalisation of the secondary regulations governing the system and the building of a modern, efficient, EU-integrated supervisory structure.

No doubt that, as the system evolves and depending on results and on the performance parameters mentioned above, decision makers will intervene by means of public policies designed to adapt the system to the needs of the society and ensure the successful fulfilment of the proposed objectives.

Compulsory / optional private pension system. Under Pillar II, the obligation to enrol in private pension funds of persons of up to 35 years of age will determine in the coming years a higher coverage rate in the pursuit of the 100% coverage target. The rate of participation of persons aged between 35 and 45 years, who may freely choose to contribute to a pension fund, is expected to increase as well in the future, if we judge by the high percentage of persons adhering in the inception phase, cca. 34%.

Coverage problems will however arise under Pillar III, where adherence is optional and the risk of young people being uninterested in savings remains high.

In the near future, as the system grows mature and potential participants become more confident in the benefits it offers and acquire more and more information in this field, the number of participants will no doubt increase.

Contributions. As regards the fitness to the participants' needs of the future private pension amounts, the system based on definite contributions may run the risk of insufficient contribution level.

At present, with the contribution levels established by the Romanian laws, Romania ranks among the EU Member States which have implemented similar reforms, such as Latvia, Lithuania, Poland, Slovenia and

Slovakia.

In the case of compulsory private pensions - **Pillar II**, contribution level is expected to gradually increase with 0.5% per year, from 2% of the participants' salary gains during the first year of operation (2008) to 6% over a period of 8 years.

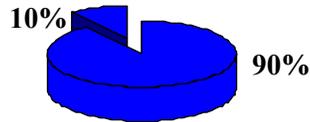
At a contribution of cca. 32 lei - 2% of the average gross salary estimated for 2007¹³, and of 1.620 lei for those about 4,156 million participants, we can estimate that cca. 1.347 million lei, the equivalent of cca. 379 million EUR, will be collected in this system in 2008 (after 10 months of operation).

In the case of optional pensions - **Pillar III**, contribution is set at up to 15% of salary or similar gains at one or more optional pension fund(s).

Thus, in the period June – December 2007, the average contribution to the 7 optional pension funds amounted to 144 lei, representing 10% of the average gross salary in the period June – December 2007.

Fig. 3

¹³ Source: National Commission for Prognosis – Projection of the main macroeconomic indicators for the period 2008 – 2013.

Share of contribution to optional pension funds

□ Gross average salary June – December 2007

■ Average contribution to optional pension funds

Fiscal treatment. As it happens in most of EU Member States, the fiscal treatment of the two types of private pensions in Romania is the EET treatment (**Exempt, Exempt, Taxed**: contributions – exempt, investments – exempt, pensions - taxed).

Therefore, contributions to privately managed pension funds – **Pillar II**, as part of the individual social security contributions payable to the public pension system, are non-taxable.

In the case of optional funds – **Pillar III**, the amount representing contributions to the optional pension funds is deductible for each participant in the limit of an amount representing the Lei equivalent of EUR 200, in any financial year. If the employer pays itself a share from the employee's contribution to the optional pension fund, the sum is deductible from the taxable profit up to the Lei equivalent of EUR 200 in any financial year.

For the time being, data is not available about the total public support / type of private pension allocated in the form of tax deduction or other subsidies and, implicitly, about budget deficit.

Fees and Commissions. With both systems, the limits of the fees and Commissions are established by the law and by the regulations issued by CSSPP and are compulsorily incorporated in the pension schemes brochures.

Pillar II: participant pays the

management fee, which consists of: a percentage from the contributions paid, but no more than 2.5%, provided that this deduction should be made before converting contributions into fund units, plus a percentage of the total net asset of the privately managed pension fund, but no more than 0.05% per month as stipulated by the private pension scheme prospectus. Similar situations are found in other EU Member States such as Latvia, Poland, Slovenia and Slovakia. The costs of auditing pension funds are also paid from the fund concerned. The other fund-related expenses are borne by the fund manager (see Annex 3).

Pillar III: participant pays the management fee consisting of: a share of the contributions paid in, but not more than 5%, provided that the deduction is made before converting contributions into fund units, plus a percentage of the total net asset of the optional pension fund, but not more than 0.2% per month as stipulated in the optional pension scheme prospectus. Participants also pay the depository and the auditor fees (see Annex 3).

Risk distribution. Occupancy-related risks (non-contributive periods). Since private pensions in Romania are definite-contribution pensions based on individual accounts, they exclude, in principle, redistributive elements. However, in the case of **Pillar II**, during paid unemployment, the authority managing the unemployment fund budget will divert the social insurance contributions towards the social security budget and, as a consequence, the contribution shares will be paid into the corresponding privately managed pension funds of the participants concerned (for the duration of unemployment support).

Pillar III does not regulate non-

contributive periods. Participants may at any time suspend, modify or cease to pay the contributions to their optional pension fund.

Longevity risk. Given the inception stage of the process, data is not available about longevity risk.

As we said before, in the following period of time, the Private Pension System Supervision Commission and the Ministry of Labour, Family and Equal Opportunities (MMFES) will draft a special law on the organisation and functioning of the private pension payment system.

Note should be made that, in what concerns the method of determination of the actuarial calculation and the institutions involved in managing such data, a regulation is about to be passed, issued by the National Agency for Equal Treatment of Women and Men, on the basis of Council Directive 2004/113/EC.

Financial risk. With implementation of the Pillar II now in full swing, the contribution collection due for Q2 of year 2008, and with Pillar III operational for only less than one year, there is no data available at present about the rate of return in the case of private pension funds.

As for *Pillar II*, legislation establishes that private pension rate of returns should be monitored on a monthly basis. If such rates fall below the minimum rate of returns across all pension funds in Romania for a period of four consecutive year quarters, then the pension fund management licenses should be withdrawn and the special administration procedure should be applied.

For both types of private pension funds, the legal regulations in force stipulate a set of guaranty elements, designed to minimize risk and help the recovery of private pension funds for the benefit of contributors and their designated beneficiaries, including but not limited to: licensing / approval of private pension management entities, permanent supervision and control by

CSSPP, separation of manager's assets from the assets of the managed pension fund(s), existence of depository and of the financial auditor, additional actions for minimising risks and ensuring pension fund recovery for the benefit of fund contributors and their beneficiaries, materialized in the form of special supervision and / or administration from the CSSPP, technical provisions and guaranty fund set up by managers of private pension funds. The guaranty fund, consisting of contributions from managers and providers of optional pensions, serves to pay the dues to contributors to private pension funds and to their beneficiaries, in case that managers or providers of optional funds are insolvent.

The constitution of the technical provisions is mandatory for covering the risk associated with protective measures taken against biometric risks and / or guarantees as to successful investment or stable benefits, with fund managers being required to provide for at all times sufficient and adequate assets for the technical provisions.

It is worth mentioning here the importance of the supervision and control conducted by the Private Pension System Supervision Commission, an administrative body in charge with regulation and prudential supervision, placed under the control of the Romanian Parliament, whose mission is, alike the mission of similar bodies any other EU Member States, to safeguard the interests of participants and their beneficiaries and ensure effective functioning of the private pension system.

3.6. Information. Information of participants. The regulations governing the private pension system in Romania (both types of pensions), namely Pillar II and Pillar III, stipulate that all information regarding the private pension funds should be supplied by the administrators of such funds. This information is presented in the brochure describing the pension scheme, issued and proposed by the fund administrator and authorised by CSSPP. Brochures are addressing participants and contain the terms of the pension scheme and of the private pension fund management agreement, establishing the conditions for acquiring participant status, for the payment of contributions, and for obtaining private pensions from prudential investment of fund assets. Participants must familiarize themselves with pension scheme prospectus. To this end, when signing the adherence acts, marketing intermediaries are obliged to hand over such brochures to participants to the fund. Also, the laws governing the private pension system establish the obligations of fund managers to inform participants and to ensure fund transparency before the regulatory body. The most important information to be passed on to participants (annual briefing on personal asset, activity report on previous calendar year, relevant

information about changes in the rules governing the private pension scheme operation, investment policy, annual investments and reports, detailed information about investment risk, investment opportunities, where appropriate, existing investment portfolio, risk exposure and investment-related costs) must be made available to participants in writing free of charge. Participants may get some other information for a fee.

General information. Besides the information provided to participants to private pension funds, all the entities on the private pension market (private pension funds administrators, private pension fund asset depository and marketing companies) have the obligation to report and submit information to the CSSPP regarding participants number, structure per age groups and gender, statement of assets and liabilities of the pension funds, statement of net asset value of the pension fund, detailed statement of pension fund investment and pension fund rate of return.

As the system evolves, a set of statistical indicators will be established, allowing the monitoring of system evolution and the contribution of private pensions to the adequacy and sustainability of retirement incomes.

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I.4. Conclusions. In the short run, the private pension system in Romania will be influenced by major events such as the starting of collection of contributions to the privately managed pension funds – Pillar II as of May 2008.

The process of defining the legal framework required to regulate the two types of private pensions will continue and the drafting of a law on payment of such pensions will start.

Of a vital importance for the private system will be the supervision and control of its functioning, activities meant to ensure the real protection of participants and beneficiaries of private pensions and, in particular, the strengthening of participants' trust in the private pension system in Romania. Supervision and control are, in fact, the most important short and medium term objectives in the evolution of this system.

CHAPTER II

PRIVATE PENSION SYSTEM SUPERVISION COMMISSION

The Private Pensions System Supervision Commission (CSSPP) is the independent administrative regulatory and prudential supervisory body controlled by the Romanian Parliament¹⁴.

CSSPP has been established for the purpose of sustaining the reform of the pension system, in such a way as to ensure improvement of pensioners' living standard and raising it to their active life standard of living, by introducing and implementing within the social security system new, compulsory or optional, privately managed pension components.

CSSPP's mission is to act in the interest of participants and beneficiaries of private pensions and to ensure the efficient functioning of the private pension system in Romania through the application of the 6 main functions that are normally characteristics for this kind of structures¹⁵, in addition to establishing secondary legislation, that is the drafting of regulations for the application of the primary legislation.

II. 1. CSSPP MANAGEMENT

The Private Pensions System Supervision Commission is run by a Council made up of 5 members including the president and the vice-president, nominated by the Romanian Parliament.

The CSSPP Council was established by Decision no. 24/2006 adopted by the Romanian Chamber of Deputies and the Senate in the common session of June 28 2006. Composition of the Council:

- **Mircea Oancea**, president, 6-year office
- **Ion Giurescu**, vice-president, 6-year office
- **Vlad Soare**, member, 5-year office
- **Doru Claudian Frunzulică**, member, 5-year office
- **Ștefan Emanuel Prigoreanu**, member, 5-year office.

¹⁴ Set up by Government Emergency Ordinance no. 50/2005, as further amended and supplemented by Law no. 313/2005.

¹⁵ 1. Authorisation/ approval – activity which controls and restricts the entry on the private pension market natural and legal persons planning to coordinate and run private pension management operations. 2. Monitoring – collect information which allow the monitoring of the status and operations of the pension funds, of funds managers and of other entities involved in the system, 3. Communication - a set of actions in additions to the monitoring of information flows, consisting of interactive actions with all the entities on the market as well as education and training programs designed to disseminate knowledge about private pensions among participants to this system. 4. Analysis - analyze and evaluate information involving comparing, measuring of financial standing of the entities vs. The standards in the filed established by law, 5. Intervention – consists of explicit requests to take certain actions with immediate resolution, 6. Correction - actions taken in case of entities failing to comply with the requirements of the authority in charge, including punishing, corrective (remedial) and compensatory actions).

IBID. DUTIES OF CSSPP Council

- *Passes private pension system regulations issued by CSSPP*
- *Passes and/or approves draft laws on surveillance of private pensions or other field-related regulations, including accounting regulations specific for the private pension field and approves individual administrative acts where related to the private pension system*
- *Approves the annual activity report of CSSPP*
- *Authorizes, suspends or withdraws functioning licences from pension companies, pension fund managers, depositories and financial auditors, where the case,*
- *Decides in connection with prudential surveillance operations and proper functioning of the private pension system*
- *Decides in connection with the control of the private pension system operations*
- *Takes actions, including administrative and financial action, against administrators or members of the pension fund management in order to prevent or put an end to situations which might harm the interest of participants and beneficiaries of private pension funds*
- *Nominates the special administrator by transferring competencies to the managing bodies of any fund administrator to a special representative capable to exercise the assigned competencies, with a view to protect the interest of participants to the private pension funds and their beneficiaries*
- *Decides on application of the sanctions established by law*
- *Decides on the information and education of the public at large with regard to the private pension system*
- *Other duties as established by law, regulations or by Council decisions.*

In the exercise of its duties and after deliberation, the Commission's Council adopts norms, decisions and authorisations and submits them for its approval to the president of the Council.

II.3. DUTIES OF CSSPP

- *Adopts regulations on private pension system, prepares and / or approves draft laws regarding private pensions surveillance*
- *Grants, suspends or withdraws licenses and authorisations of pension funds, administrators, depositories and financial auditors*
- *Prudential supervision of private pension system*
- *Controls the private pension system operations*
- *Controls the constitution and payment by employers of the contributions to the pension funds*
- *Checks the organisation, recording and administration of the assets and liabilities of each private pension fund separately from those of the administrator.*
- *Checks existence with each administrator of clear administrative and accountancy procedures as well as of an adequate internal control mechanism*
- *Prepares and updates the Registry of private pension funds*
- *Designates the special administrator in order to protect the interest of participants and beneficiaries of the private funds*
- *Informs and educates the public on matters regarding the private pension system.*

II.4. CSSPP ORGANISATIONAL STRUCTURE

Executive management of CSSPP. comprises a chief executive officer appointed by the Council. The CEO coordinates the following departments and divisions:

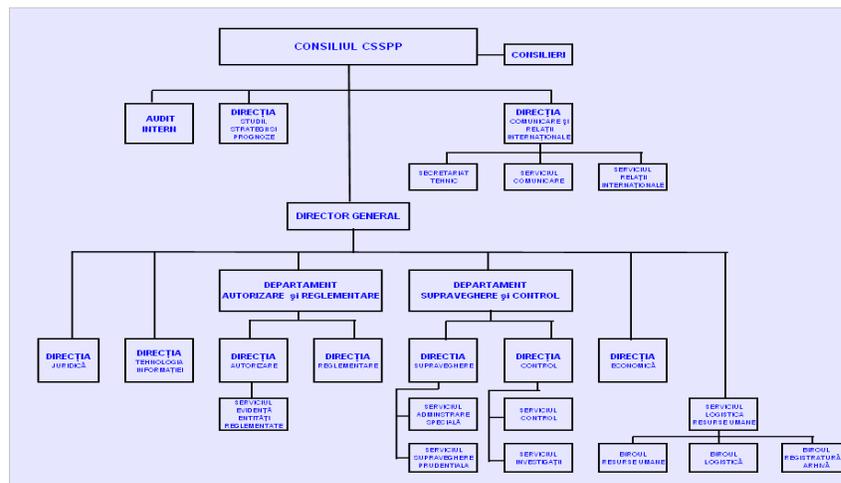
- *Authorisation and Regulatory Department: Authorization Division and the Regulatory Division are in charge with authorisation, regulation and monitoring private pension funds entities.*
- *Supervisory and Control Department: The Supervisory Divisions and the Control Division act to prevent and / or punish irregularities in the private pension operations*
- *Internal Audit Department*
- *Division for Studies, Strategies and Prognoses*
- *Communications and International relations Division*
- *Legal Department*
- *IT Department*
- *Economic Division and the Logistics and Human Resources Service*

II.5. FINANCIAL RESOURCES OF CSSPP

According to the law establishing its organisation and functioning¹⁶, expenses incurred with administration of CSSPP are financed from CSSPP's budget, which consist of license fees, monthly operation fees and incomes gained from donations, publication activities and other legal sources.

In the first half of the year 2007, namely in the period January 1 – June 30, the CSSPP's operational expenses were financed from the state budget, through the MMFES, and from external loans granted under Government Decision no. 1117/2005 regarding approval of amendments to Loan Agreement - *Social Development Project*, signed between Romania and the International Bank for Reconstruction and Development at Bucharest on July 6 2001.

Fig. 4



¹⁶ Government Emergency Ordinance no. 50/2005, as further modified and supplemented by Law no. 313/2005.

CHAPTER III CSSPP ACTIVITY in 2007

III.1. 2007 STRATEGIC OBJECTIVES

CSSPP continued in 2007 with the implementation of the private pension system in Romania started in 2006 and, in parallel, with the institutional building process started at end of 2005, while focussing on the secondary regulation applicable to the system, launch of adherence process, development of the information system and further training of specialised staff.

The strategic objectives for the year 2007, which is said to be “private pensions year in Romania”, were part of the major overall CSSPP’s objective, namely that of ensuring the stability, security and the good administration of the private pension funds and safeguarding the interests of participants in the system.

III.2. REGULATION

Starting from the strategic objectives planned, the year 2007 witnessed to the building and the finalization to a large extent of the regulatory framework in application of the private pension laws in Romania, based on the principle of transparent decision-making:

- *Law no. 204/2006 on optional pensions, as further amended and supplemented*
- *Law no. 411/2004 on privately managed pension funds, republished, as further amended and supplemented*
- *EGO. nr.50/2005 on the establishment, organisation and functioning of CSSPP, approved with modifications and additions by Law no. 313/2005.*

The secondary legislation prepared makes up a stable legal framework, harmonized with the international regulations in the field and in particular with the EU laws.

This year too, CSSPP has relied in the regulatory process on the main objective pursued by the private pension system: the reliability of the private pensions system and, ultimately, the supply of proper and secure incomes at the age of retirement.

Thus, the legislation concerned establishes the prudential principles, including the principle of security, profitability (performance) and assets liquidity, based on concepts such as risk management etc.

In 2007, CSSPP has prepared 30 secondary regulations, of which 15 are in the application of Pillar II, 11 in the application of Pillar III, and 4 in the application of both these pillars (see Annex 1). After approval by decision of the CSSPP’s Council, all these regulations were published in the Official Gazette of Romania under the signature of the president of CSSPP’s Council.

Pillar III. In the case of optional pensions, due to the fact that most of the field-related regulations were drafted in the previous year, in 2007, CSSPP focused on drafting the norms defining some of the most important security elements of the private pension system, such as:

- Constitution of technical provisions, namely the rules for actuarial calculation of the technical provisions for pension schemes which include protection measures against biometric risks by guaranteeing a benefit and / or guaranteeing minimum established benefit level and/ or guarantees with regard to investment performances.
- Requirements of reporting and ensuring the transparency of the private pension system, both before participants and the CSSPP, applicable to pension fund administrators, depositories, marketing companies, pension brokers and intermediaries involved in pension funds marketing operations
- calculation of net asset value and of fund unit value, namely the rules for the evaluation of assets and definition of the methods of evaluation of financial market instruments accepted for trading on a regulated market, as well as the rules for fund asset calculation
- legal framework for the temporary modification of the maximum percentage which can be invested per each category of assets.

In parallel, following legislative developments and the experience gained in the actual running of the optional pension funds, amendments and additions were made to some of the regulations regarding, inter alia, authorisation of pension scheme prospectus, licensing of fund administrators, publicity etc.

Pillar II. As regards the privately managed pensions, the 2007 strategic objective was to prepare the norms allowing the development of the following first two phases in the implementation of this pillar:

- *April 2007 – launch of licensing and authorisation of entities planning to enter the privately managed pensions market*
- *September 2007 – launch of the initial adherence to privately managed pension funds*

Regulations were passed regarding:

- Establishment of the pension company and of the administrator of a privately managed pension fund, detailing the legal provision regarding the licensing of a private pension fund and in particular the procedure, conditions and documents to be submitted to CSSPP during the two phases of the process: 1) licensing of the establishment of the pension company and, 2) authorisation of the private pension fund administrator.
- the origin of the share capital subscribed and paid in by the founding members of a pension company, as well as the change in the share capital of the administrator
- the content and authorisation of the privately managed pension scheme prospectus and in particular of the information in the brochure which any participant needs in order to take a founded decision, and provisions establishing the standard format of the pension management contract, the procedure for authorisation of the brochure and required documents, including requirements of the administrator in terms of changes in the brochure, and the procedure regarding publication and information activity.
- authorisation of the privately managed pension fund set up for the putting into practice of a private pension scheme, namely the procedure, authorisation conditions and documents required in the process of authorisation of privately managed pension funds

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- conditions for its approval and operation of depository of private pension funds assets
- granting and withdrawal of auditor license, as well as other aspects of the activity carried out by the auditor for the privately managed pension funds and their administrators
- requirements to be met by privately managed pension funds for performing marketing activities (i.e. activity conducted by administrators in order to attract participants to their private pension funds) and the procedure regarding the granting of license or approvals by CSSPP.
- Initial adherence and records of participants to private pension funds, the procedure for validation and random distribution of participants, recording of participants to privately managed pension funds
- Transfer to another pension fund
- Information transmission
- Actuarial methods for technical provision calculation.

In the case of privately managed pensions too, some regulations were amended and supplemented, following legislative developments and in the course of actual operation of Pillar II, including but not limited to regulations regarding the activity of marketing agencies or the initial adherence and the validation of adherence documents.

Also, a set of norms, applicable equally to privately managed and to optional pensions fund, was issued, regulating issues such as:

- Authorisation of the pension company as administrator of the optional pension funds and of a privately managed pension fund
- Accounting regulations as per the Fourth Council Directive 78/660/EEC on the annual accounts of certain types of companies, amended by Directive 2006/46/EC
- Accounting reports as at June 30 2007 by entities authorised, regulated and supervised by CSSPP.

CSSPP paid special attention as well to the regulation of the organisation and functioning of the guaranty fund established by the primary legislation of the both pillars, in order to protect the interests of participants and beneficiaries to the private pension system, with the draft law being subjected to public debates in 2007.

The guaranty fund for pensions regulated and supervised by CSSPP is one of the guaranty instruments in the private pension system, along with authorisation / approval, supervision and control of entities involved on the private pensions market, obligation of such entities to ensure transparency, to inform participants and report to CSSPP, depositing of private pension fund assets with credit institutions (banks), auditing of administrators and private pension funds, building up technical provisions and enforcing special surveillance and administration measures.

In 2007, following the analysis of private pension market evolution, CSSPP identified several issues that need further consideration, or which should be inserted in the primary legislation to ensure the proper functioning of the private pension system, as for example:

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- Clarify the flow of documents, information and contributions to pension funds among recording institution, contribution collectors and pension fund administrators
- Incorporate in the laws governing the two types of pensions of provisions regarding the marketing activity of the pension funds, establishing that such activity should be carried out only by legal or, as appropriate, natural persons authorised / approved by CSSPP
- Introduce special regulations regarding criminal liability by derogation from the provisions of the common law, with particularities determined by the specificity of the activities and operations developed within the privately managed pensions fund system, with the new regulations to be, to a large extent, similar to those establishing criminal liability under Law 297/2004 on capital market, as further amended and supplemented.
- Incriminate as offences and introduce penal sanctions for violation of the requirements established by Law no. 411/2004, republished, and by Law no. 204/2006 respectively, offences which are not currently regulated by said laws
- Eliminate license suspension and replace it with concrete sanctions, in such a way as this may not hamper the proper investment of the contributions paid by participants.

To this end, a draft law was promoted, the Government Emergency Ordinance no. 112/2007 amending Law no. 204/2006 on optional pensions and the Law no. 411/2004 on privately managed pension funds, republished, which was passed by the Government of Romania and later on subjected to debates in the Romanian Parliament.

The amendments and additions brought to the primary legislation were meant to facilitate implementation of a viable and efficient mechanism for the operation of the private pension system, while ensuring at the same time a transparent surveillance of the pension fund management operations by CSSPP.

2007 witnessed a strengthening of the cooperation with other authorities / institutions, in view of achieving legislative harmonisation and create a solid background for a good prudential supervision enabling the adequate consolidation of the private pension system in Romania by:

- Implementing the community laws on prevention and control of money laundering in the financial system, through the drafting of a Law amending and supplementing Law no. 656/2002 on preventing and sanctioning money laundering as well as on measures to prevent and combat terrorism, as subsequently amended and supplemented.
- Implementing community laws on equal opportunities for women and men as regards access to and supply of goods and services, by preparation of a draft emergency ordinance on implementation of the principle of equal treatment for men and women as regards access to and supply of goods and services.
- Application of Council Directive 98/49/EC of 29 June 1998 on safeguarding the supplementary pension rights of self-employed persons moving within the Community.

III.3. AUTHORISATION

For the current private pension system in Romania, a fair, efficient and impartial authorisation of pension management entities is vital for the consolidation of the public confidence in the system.

The main objective of the authorisation process, materialised in the form of requirements imposed on applicants, is the healthy management of the private pension management entities. These entities should demonstrate that they have put in place and act according to procedures designed to guarantee their proper operation in full compliance with the applicable legislation and in the benefit of contributors to the private pension system.

The licensing/ approval procedures established by CSSPP and clearly defined by applicable regulations imply a thorough analysis of the extent of compliance with the laws in force in terms of constitutive acts, reporting and auditing mechanisms, investment and operational risks, financial resources and actuarial methods availability.

The analysis should cover also the entity's share capital, investment policies and business and management plans (internal regulations, boards of administrators, managing committees and detailed shareholding structure).

Licensing / approval in 2007 ran according to the plan for the launch of Pillar II and Pillar III and materialized in the granting of 9.489 licenses.

Mention should be made that, in the licensing / approval process, the Authorisation Division of CSSPP cooperated with other competent public bodies from the country and from abroad by exchange of information, expertise etc. under various agreements concluded to this effect, based on the principles of reciprocity and protection of the confidential information disclosed in the process.

PRIVATE PENSION SYSTEM SUPERVISION COMMISSION

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Table 1.

TYPES OF AUTHORISATIONS / APPROVALS

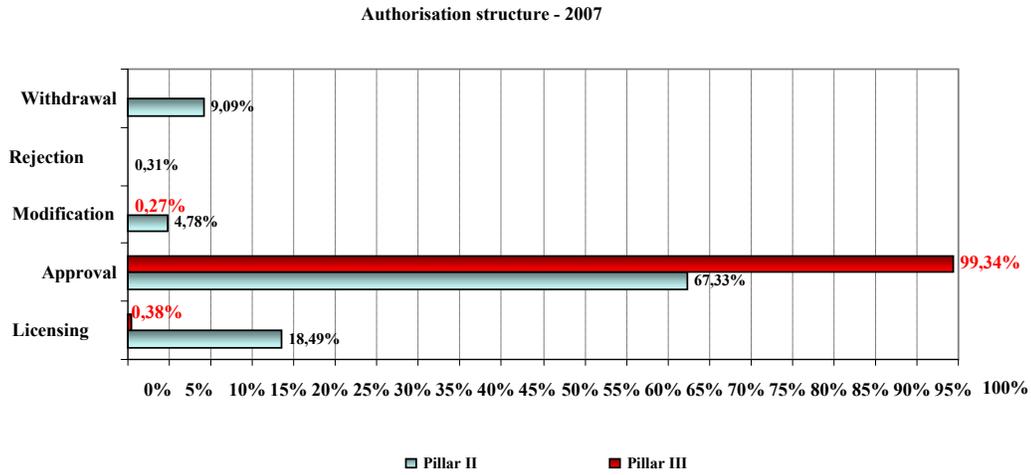
Pillar II – privately managed pensions	649
Authorisation	120
➤ Setting up of pension companies	18
➤ Administrator of the privately managed pension fund	18
➤ Brochure of private pension scheme	18
➤ Privately managed pension fund	18
➤ Marketing agency, private pension broker	48
Approval	437
➤ Depository of privately managed pension fund assets	5
➤ Financial auditor of privately managed pension funds	4
➤ Individual adherence act	18
➤ Curricula of marketing agent courses in the field of privately managed pensions	49
➤ Marketing company, private pension intermediary	8
➤ Marketing company, private pension consultant	18
➤ Specialised legal entity	1
➤ marketing agent, natural person ¹⁷	334
Modification	31
➤ documents for obtaining authorisation by pension fund administrator	10
➤ documents for obtaining authorisation for marketing agencies – legal persons – private pension brokers	7
➤ documents for obtaining authorisation for changes in the private pension scheme prospectus	6
➤ documents for obtaining authorisation for individual adherence act	8
Rejection	2
➤ authorisation to establish S.C. Zepter S.A.	1
➤ changes in the constitutive act of S.C. Banat Fim S.A.	1
Withdraw	59
➤ approval of marketing intermediaries – natural persons	59 ¹⁸
Pillar III – optional pensions	8.836
Authorisation	34
➤ establishment of optional pension company	6
➤ administrator of optional pension funds	6
➤ brochure of optional pension scheme	10
➤ optional pension funds	7
➤ operation of marketing intermediaries, legal persons	5
Approvals	8.778
➤ depository of assets of optional pension funds	4
➤ financial auditor of optional pension fund	4
➤ marketing agent, natural person	8.734
➤ marketing agent, legal person – optional pensions	29
➤ advertising materials	7
Modifications	24
➤ documents for obtaining authorisation for pension fund administration	13
➤ documents for obtaining authorisation of operation of marketing intermediaries – legal persons	1
➤ changes in the brochure describing the optional pension scheme	10

As one can see in the table above, judging by the large number of licensing / approval decisions issued for both types of pensions funds and specially in the case of Pillar III, a large amount of work was carried out in connection with the authorisation of the 262.693 non-corporate marketing intermediaries – i.e. 67.33% under Pillar II and 99.344% under Pillar III.

¹⁷ 258.950 marketing intermediaries- natural persons- were authorised.

¹⁸ Authorisation withdrawn for 3.743 marketing intermediaries- natural persons

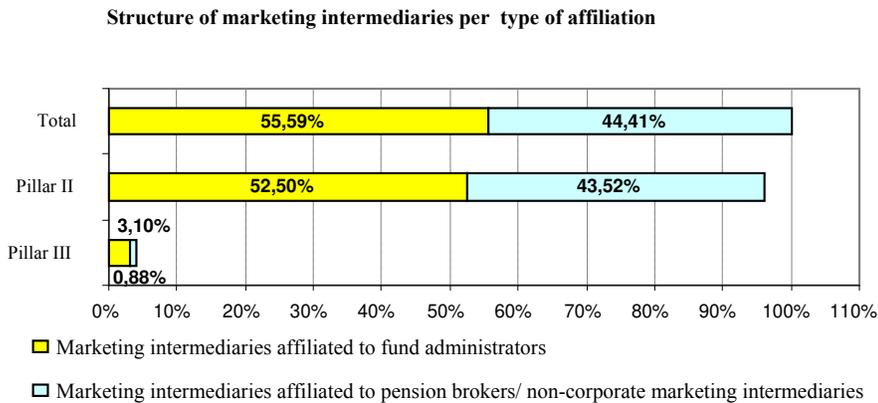
Fig.5



In terms of authorisation of natural persons as marketing intermediaries, CSSPP analyzed the certificates of graduation of specialised training courses and the agent agreements signed, and investigated applicant’s record to identify whether or not a temporary ban was imposed by any competent Romanian or foreign authority forbidding operation of the applicant agent concerned in sectors such as banking, finance, capital markets, legal, insurance.

Marketing activity for the two types of private pension funds in 2007 resulted into the creation of a real pension industry in Romania and, implicitly, of a new profession for the 268.589 marketing intermediaries authorised by CSSPP, of which 257.898 for Pillar II and 10.691 for Pillar III, which accounted for cca.3% of the total employed population of Romania in 2006¹⁹.

Fig.6



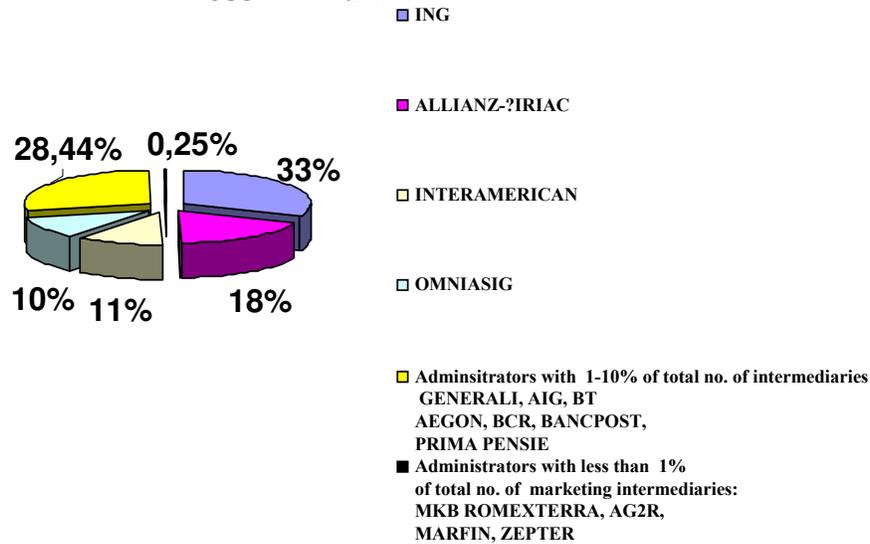
¹⁹ Source: INSSE.

With either Pillar and as a whole, more than half of the applicants were licenses as marketing intermediaries of pension funds administrators, namely 55.59% and 44.41% respectively, as shown in the graph above.

Pillar II witnessed the largest number of licensed non-corporate marketing intermediaries (96%), with the biggest share (71%) out of the total number of licensed intermediaries concentrated around four out of the total number of pension fund administrators, as shown below:

Fig. 7

Administrator marketing intermediaries licenced by CSSPP - Pillar II



The licenses / approvals granted, suspended or withdrawn, as well as the modifications thereto were entered in a chronological order in the two Registers: one referring to issues regulated by Law no. 411/2004, republished, as subsequently amended and supplemented, and one to issues regulated by Law no. 204/2006 on optional pensions.

The two Registers contain separate sections for each and every entity, including a special section listing the entities presented in the previous sections, in connection with which CSSPP decided to withdraw or suspend the license / approval or enforce the special surveillance or administration procedure.

The public section of the register, available for consultation on CSSPP website, www.csspp.ro, was frequently visited by potential participants to private pension schemes in 2007, particularly during the inception adherence period.

The other sections containing data about marketing intermediaries for the both Pillars were also frequently visited and search links were accessed cca. one million times.

Additional info about entities licensed / approved by CSSPP in 2007 is available in Annex no. 2 to this document.

Table 2

ENTITIES AUTHORISED TO OPERATE IN THE PRIVATE PENSION SYSTEM IN ROMANIA

Run No.\	PILLAR II	No. of entities
1	ADMINISTRATORS OF PRIVATELY MANAGED PENSION FUNDS	18
2	BROCHURES FOR PRIVATELY MANAGED PENSION SCHEMES	18
3	PRIVATELY MANAGED PENSION FUNDS	18
4	DEPOSITORY OF PRIVATELY MANAGED PENSION FUNDS	5
5	AUDITORS FOR PRIVATELY MANAGED PENSION FUNDS	4
6	LEGAL PERSONS - PRIVATE PENSION BROKERS	49
7	LEGAL PERSONS – PRIVATE PENSION INTERMEDIARIES	12
8	LEGAL PERSONS – PRIVATE PENSION CONSULTANTS	22
9	SPECIALISED LEGAL PERSONS	1
10	NATURAL PERSONS – MARKETING INTERMEDIARIES	257898
	PILLAR III	
1	ADMINISTRATORS OF OPTIONAL PENSION FUNDS	5
2	BROCHURES FOR OPTIONAL PENSION SCHEMES	8
3	OPTIONAL PENSION FUNDS	7
4	DEPOSITORY OF OPTIONAL PENSION FUNDS	4
5	AUDITORS OF OPTIONAL PENSION FUNDS	4
6	MARKETING INTERMEDIARIES – LEGAL PERSONS	38
8	MARKETING INTERMEDIARIES – NATURAL PERSONS	10691

III.4. SUPERVISION AND CONTROL

The supervision and control aims at safeguarding the rights of participants and beneficiaries and strengthening their trust in the private pensions system in Romania, under competitive conditions, by means of prudential supervision and control of the operations carried out by the entities involved in the system and through monitoring their compliance with their requirements towards participants and the CSSPP under the laws in force. To this end, CSSPP has planned to create an efficient supervision and control mechanism, capable to facilitate the growth and stabilisation of the private pension market in Romania.

III.4.1. SUPERVISION

In 2007, The Supervision Division focused on:

- *providing a stable regulatory framework, adapted to the national pension system and compatible with the international regulations in this field*
- *checking compliance of pension fund administrators with their requirements regarding the transparency of information made available to existing and / or potential participants*
- *implementing a system for monitoring and evaluating the activities and implied risks in connection with entities involved in the system*
- *early warning regarding irregularities identified*

➤ *correcting nonconformities vs. existing legislation, with proposals for sanctions for irregularities identified.*

Entities licensed / approved and supervised by CSSPP in 2007 are listed in Annex 2. Details about investment policy are given in Annex 3.

Supervision concentrated on the following three directions:

1. compliance with marketing and publicity laws;
2. operations conducted by optional pension funds
3. activity conducted by private pension funds marketing intermediaries, brokers and intermediaries.

Collection of the first contributions to optional pension funds started in May 2007 with the pension fund „Pensia Mea” and continued with the other optional pension funds, AZT Moderato, BCR Prudent, ING Optim and AZT Vivace, as these entities were being authorised by CSSPP, until October (OTP Strateg).

The period before the start-up of the collection process and the period of initial adherence to privately managed pensions fund have stirred a great interest amongst administration companies with regard to marketing and publicity associated with funds administration, seen as instruments for attracting as many participants as possible.

Mass media contributed to the monitoring of the information regarding the private pension market and a series of breaches in the legal provisions were identified, most of them dealing with marketing and publicity campaigns undertaken before the actual start of the initial adherence process and with dissemination of misleading information in connection thereof, through various communications channels: television, internet, brochures, newspapers etc. In specific cases brought to its attention, CSSPP warned the faulty entities and ordered them to stop illegal distribution of advertising materials.

Another component of the supervisory activity consists of the monitoring and analysis of the reports submitted to CSSPP by entities involved in the private pension system according to the laws in forces (depending on the specificity of each report) and the monitoring of activities carried out by entities in the private pension system.

After checking and examining the reports, CSSPP decided in nine cases to notify the pension companies concerned warning them in connection with the lack of accuracy in the information contained in their reports.

- **Daily reports.** The obligation to prepare daily reports on the net asset value for the optional pension funds applies equally to administrators and depositories of such funds.
- **Weekly reports.** Optional pensions companies prepared and submitted weekly reports on the operational funds under their administration including a statement of assets and liabilities per business day and a statement on number of participants to the last business day of the week of reporting.

The Supervision Division monitored the portfolio structure and the investment policies of the seven optional pension funds collecting contributions, at end of 2007, and intervened where necessary to have the monitored funds correct their reporting errors.

- **Monthly reports.** Optional pensions companies were obliged to present a detailed statement describing their investments, structure of participants per age groups and gender groups,

management fees due and payable to CSSPP and their monthly trial balance.

A considerable part of the irregularities discovered during supervision of the regulated entities in charge with report preparation and submission were mainly caused by the novelty of the type of information requested and by the manner in which such information was expected to appear in the reports in order to meet CSSPP's requirements, fact that generated difficulties, mainly in the case of optional pension funds companies.

➤ **Semester reports.** According to current laws in force, pension funds administrators have the obligation to prepare and send accountancy reports every semester of the financial year, describing their own administration activity and the operations of the optional pension fund under their administration. All administrators were complying with this obligation as at 30.06.2007.

Financial data as reported each semester by pension funds administrators reflect the activity conducted by funds during their first month of operation, when significant publicity expenses were incurred, which explains why losses were reported by all administrators without exception for the period concerned.

More than 90% of the fund assets out of the total asset consist of bank deposits and liquidities in current bank accounts. Debts are current short term debts.

Following examination of the reports received, CSSPP has found that administrators have different approaches to the application of accounting regulations in force for the same type of operations and accounting records, fact that calls for the passing of methodological norms for the application of accounting laws to pension funds.

III.4.2. CONTROL

To safeguard the interests of participants and beneficiaries, CSSPP is entitled to check compliance by the entities involved in pension funds management with the applicable laws in force. The activity of Control Division has therefore consisted in actual investigation and control of such entities.

1. Investigations. Statement of claims received by CSSPP.

CSSPP examined all the claims coming from potential participants, administrators of private pension funds, administrators of optional pension funds and corporate and non-corporate marketing intermediaries and proposed measures, delivered answers and informed law enforcement authorities to check on the existence of likely crimes in relation with the situations identified during such examination.

In 2007, the Control Division settled a number of 833 claims dealing with initial adherence to a privately managed pension fund (marketing before start-up of adherence, adherence to more than one private pension fund, request for validation / invalidation of individual adherence acts), as well as with compliance with the terms and conditions regarding submission of reports to CSSPP and the development of activity by non-corporate marketing intermediaries (licensing, revocation of licence, investigations conducted by administrators on their marketing intermediaries' activity).

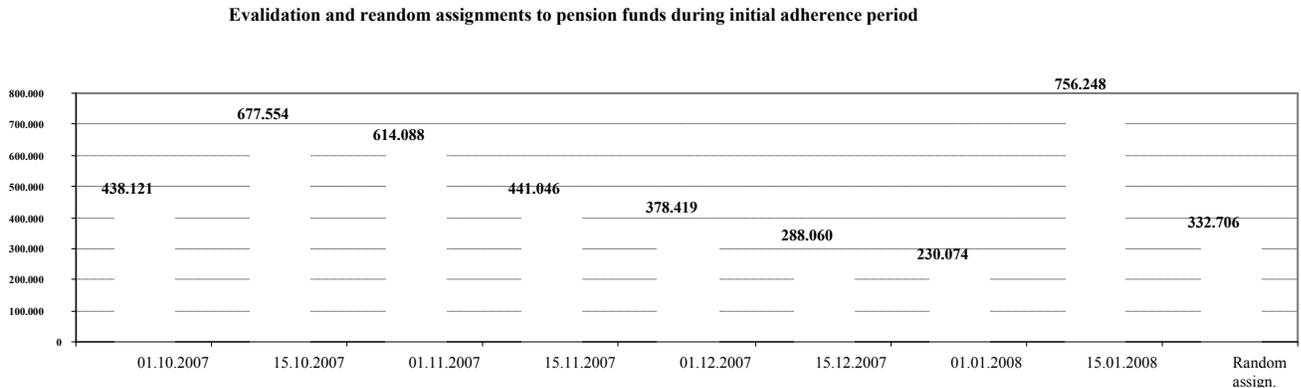
For complaints regarding the initial adherence to private pension funds (505 complaints), CSSPP requested in some cases the CNPAS – National House for Insurances and Other Social

Security Rights - to validate or, as appropriate, invalidate, individual adherence acts.

At the same time, pursuant to the secondary legislation (Norm no. 18/2007 on initial adherence of participants to privately managed pension funds, as subsequently amended and supplemented by Norm no. 31/2007), and having regard to the Cooperation Protocol signed with the CNPAS, the Control Division and the IT Division of CSSPP handled the initial adherence procedure, the validation procedure and, later on, the procedure of random assignation of participants to pension funds, including the recording of participants to privately managed pension fund, as well as the monitoring of related marketing activities.

According to the results obtained in the initial adherence period²⁰, cca. 4,156²¹ million persons under 45 years of age adhered to privately managed pension funds, of which 3,823.610 persons expressly and 332.706 by random assignation.

Fig. 8



During the same period, the Monitoring Committee made up of specialists competent in legal, licensing, control and IT issues conducted a series of analyses and investigations dealing with:

- collection of personal data of potential participants to private pension systems
- marketing activities prior to start-up of initial adherence
- adherence to several privately managed pension funds
- securing approval to adhere to a privately managed pension fund in compliance with the laws in force
- marketing activity performed by non-corporate marketing intermediaries
- compliance with established deadlines for reporting to CSSPP

Investigations carried out by CSSPP envisaged both the administrators of private pension

²⁰ September 17 2007 – January 17 2008

²¹ Source CNPAS.

funds and the corporate and non-corporate marketing intermediaries.

In application of Law no. 411/2004 regarding the privately managed pension funds, republished, CSSPP notified the investigated entities and decided to withdraw operation licence in the case of four non-corporate marketing intermediaries.

CSSPP informed the law enforcement to investigate further on whether a crime was committed or not in the cases under consideration.

Thus, five penal claims were reported, of which one was dealing with marketing conducted by persons non-authorized by CSSPP and four with the validity of the signatures appearing on the individual adherence acts signed with potential participants through marketing intermediaries.

In the case of Law 204/2006 on optional pensions, as subsequently amended and supplemented, supervision consisted of investigation of the conversion into fund units of contributions to optional pension funds, with CSSPP serving a written warning in one case only.

Following investigations, the Control Division of CSSPP proposed several modifications in the laws then in force.

2. Control

Following notifications received as to the activity carried out by administrators and corporate marketing intermediaries, CSSPP conducted two instant controls resulting into notification of the administrators to check the licensing documents of their non-corporate marketing intermediaries and private pension brokers.

III. 5. LEGAL DEPARTMENT

The legal Department of CSSPP provided specialised support to CSSPP by approving the documents issued by other departments, providing legal advisory services, formulating answers to requests received by CSSPP dealing with application of the laws in force, interpretation of legal provisions and monitoring application thereof in line with the community law.

Through its efforts, the CSSPP Legal Department contributed to the better understanding of the specific field-related legal issues, by offering accurate interpretation of the texts of the primary and secondary legislations and of the application of the imperative norms arising there from.

In this respect, it is worthwhile mentioning that, to present, none of the measures ordered by CSSPP has been contested and, as a consequence, CSSPP is not a litigant party in any law suit.

In 2007, the activity of the Legal department consisted of:

- Legal opinion in a number of 30 texts of law: preparation of draft laws written in a clear and concise manner so as to avoid any doubt and ensure harmonisation with the primary legislations and with the EU laws, while also complying with technical norms. The Legal Department has endeavoured to ensure the correct promotion of normative acts and to answer together with the initiator departments to any comments received from entities involved in the private pension system
- Analysing and confirm the legality of individual acts (norms, decisions, approvals) issued by CSSPP Council.
- Preparing answers to questions received from entities active in the private pension system.

- Participating in the definition of draft cooperation protocols in the field of private pensions with 4 state institutions: the Chamber of Commerce and Industry in Romania, the National Office for Prevention and Control of Money Laundering, National Consumer Protection Authority and the National Consumer Protection Office. A cooperation protocol was drafted and is pending conclusion with the Competition Council
- Analysing and confirming legality of decisions issued by Human Resources Department in application of orders issued by CSSPP's management
- Analysing and confirming legality of decisions to apply sanctions on certain private pension management entities, issued by various departments within CSSPP
- Providing legal counselling to the other departments in CSSPP
- Providing legal support to the Communications Department, to help it to promptly resolve requests send to CSSPP by email
- Formulating legal opinions and clarifying interpretations of texts of law in the field of private pensions and other related fields
- Approving for conformity the contracts in which CSSPP is a party
- Participating to conferences, gatherings, meetings and debates held by institutions interacting with CSSPP
- Participating to specialised legal workshops dealing with monitoring compliance with and application of the protocols concluded by CSSPP.

III.6. INFORMATION TECHNOLOGY

During 2007, the IT Division of CSSPP, through its services specialised in information systems and network and equipment administration, ensured the implementation of the modules of the CSSPP's information system and business continuity plan.

The first priority was to create the conditions required for the authorisation of marketing intermediaries, so as to allow them to start the initial adherence process under Pillar II.

Thus, in the first stage of system implementation, the IT Department offered technical support to the Authorisation Division in the form of the Register of Non-Corporate Marketing Intermediaries. At end of 2007, there were cca. 259.000 marketing intermediaries registered and authorised under Pillar II and over 10.000 intermediaries authorised under Pillar III.

In the second stage, the IT Department, in cooperation with the Tax Payer Registration Department of CNPAS, organised and handled the initial adherence procedures under Pillar II (September 17 2007 - January 17 2008).

Cooperation with CNPAS established under an inter-institutional Protocol signed for this purpose ran smoothly throughout the year. Based on said Protocol, the IT Department sent to CNPAS the information required for validation of the adherence acts signed between participants and private pension funds administrators, while CNPAS delivered to CSSPP reports on the status of adherence per pension fund.

The IT Department of CSSPP also organised and put into operation the information system for the recording of more than 4.000.000 individual adherence acts signed by participants under Pillar II. This information system will continue to be used in the process of further adherence to private pension funds.

In collaboration with the Control Division and the Supervision Division, the information system was designed and implemented to solve claims received from participants regarding the initial adherence process and to help CSSPP cooperate with correspondent divisions of the administrators of each private pension fund in order to settle such complaints.

Also, in cooperation with the Project Management Unit of the MMFES, offers were prepared for the acquisition of a document management system and of a system designed to assist CSSPP staff with their daily tasks.

III.7. HUMAN RESOURCES

For CSSPP, a highly specialised staff and a modern institutional management are the key to success in the pursuit of its mission.

Under these circumstances, in 2007, CSSPP aimed to achieve its target objectives: recruit specialised staff and develop their professional skills and abilities.

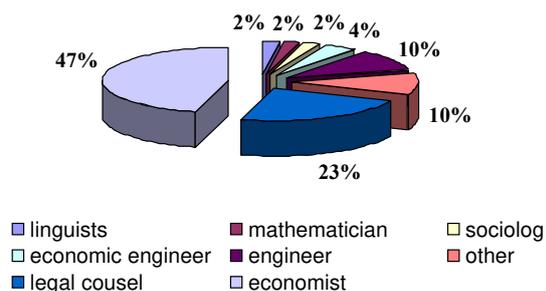
Recruit human resources required for the achievement of CSSPP's objectives. During 2007, CSSPP staff number gradually increased, as activities evolved and diversified, reaching, by end of 2007, to 48 employees – a 33% increase vs. 2006.

Given the specificity of CSSPP's activities, it appeared necessary to recruit persons specialised and experienced in capital markets, finance, banking and investments, capable to meet the demands of the emerging private pension market.

The interdisciplinary nature of CSSPP’s activity is demonstrated by the distribution of its specialists, with economists accounting for 47% and the legal staff for 23% of the total staff number, well above the shares represented by the other professionals of CSSPP.

Fig. 11

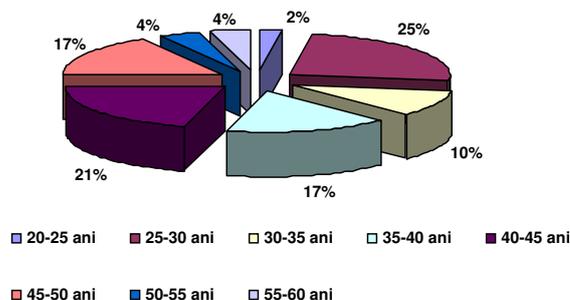
Distribution per professions of specialised CSSPP staff - 2007



Another major objective of the human resource policy was to attract young professionals. The average age of the CSSPP staff is 38 years.

Fig. 12

Distribution of CSSPP staff per age groups - 2007 (average age 38)



Out of the total number of specialised staff, in 2007, 42% worked in the specialised departments of CSSPP: Licensing & Regulatory: 29%, Supervision & Control: 13%.

Professional staff development. One of the constant preoccupations of CSSPP management in 2007 was to provide ongoing staff training, given the fact that CSSPP activity requires solid interdisciplinary knowledge, well accustomed with the latest evolutions on the financial markets in Romania and other countries.

CSSPP staff training courses in 2007:

- Continuation of cooperation with Financial Market Reform (FMR).
Main topics: organisation and functioning of investment management companies, measurement investment fund performance, investment policy, portfolio structuring and

monitoring, investments on international markets.

- Participation of 27 persons to courses on different subjects such legal norms and procedures, community law and European integration, actuarial techniques
- Participation to workshops organised by surveillance and control bodies acting in the economic and financial sector. Attendance to these courses gave CSSPP participants the chance to exchange information and knowhow with representatives of similar bodies.
- Start-up the procedures for the participation, at the beginning of 2008, to the Training Programme for the economic and financial specialists under coordination of the City of London, with HSBC specialisation in actuarial procedures and Norton Rose specialisation in private pension regulations.

III.8. PUBLIC INFORMATION AND EDUCATION

Main tasks of CSSPP in terms of information and education in 2007:

- *Enhance public awareness as to the private pension system, in order to increase the number of participants*
- *Inform participants about their rights and requirements,, thus enabling them to take well documented decisions.*

Information Campaign on Private Pension System

In the second half of 2007, acting in line with the *Strategy for enhancement of public awareness about private pension reform in Romania* established by its Council, CSSPP conducted an information campaign financed by a loan granted by the World Bank (Social development Propjet – Loan no. 4616-Ro.). Specific procedures: selection of service providers, contracting etc. were run by the specialised division in the MMFES.

The campaign was developed through the Division for Communications and International Relations and ran in parallel with the initial adherence process, aiming at building and enhancing public awareness about the existence and the benefits of the private pension system, while also increasing public knowledge of and confidence in the system concerned.

Message conveyed ⇒ *A private pension system offering opportunities for better and more secure pensions is now operational in Romania.*

Messages were conveyed to the public via CSSPP website and mass- media: press, radio, television, printed information bulletins and national conferences.

4,157 million leaflets containing information about the Romanian private pensions system were mailed to employees aged under 45.

67.000 informative guides, 39.000 posters and 130.000 leaflets describing the private pension reform in Romania were distributed to the public through local finance divisions, territorial chamber of commerce and industry, prefectures, the Parliament, the Government, ministries and other authorities as well as through NGOs.



During the entire initial adherence period, the Romanian Television and the Romanian Radio Company broadcasted information about the private pension system. In parallel, thanks to efforts made by CSSPP, public radio and television services ran a video and an audio advertisement free of charge.

The CSSPP's efforts to promote the private pension reform in Romania are demonstrated by the final results of the reports and validations, which exceed the most optimistic expectations: 3.823.6103 persons were validated as participants and 332.706 persons were randomly assigned to private pension funds.

In total, 4,156²² million persons aged under 45, accounting for cca. 88% of total number of employees²³ as at 31.12.2007, adhered to one of the 18 privately managed pension funds.

CSSPP's relation with mass-media

As mentioned in the Strategy for enhancement of public awareness about the public pension reform in Romania, the CSSPP's relation with the mass-media was permanently in the centre of attention throughout the reporting year and primarily in the inception adherence period. Thus, the CSSPP management and specialists were present in 70 newsreels and talk shows to explain how the system is implemented and clarify aspects that were less known by the public at large.

Also, through its specialised division, CSSPP answered to more than 150 interpellations from local and central press (written, audio/video).

²² Source: CNPAS, the body in charge with keeping record of the private pension system developments.

²³ Source INSSE: number of employees as at 31.12.2007, includes persons with labour contracts concluded for determined or undetermined duration (including seasonal workers, manager or administrator) as recorded by the economic and social units at end of reference period. Military and similar staff is excluded (M.Ap., M. I.R.A., S.R.I. etc.).

2007 ACTIVITY REPORT

CSSPP’s activity was also made known to the public by means of the 118 press releases, which informed the public about the normative acts subject to public debates (which later on were published in the Romanian Official Gazette) and about inter-institutional protocols signed by CSSPP and participation of CSSPP’s representatives to various working groups, conferences, workshops etc.

CSSPP web page

CSSPP website is an important means of quick and interactive communication of information. The website was redesigned during the information campaign as a new image adapted to the latest standards in the field.

CSSPP webpage hosted all the press releases, information and news transmitted to accredited journalists (118), the list of frequently asked questions about the private pensions, comparative analyses between private pensions funds, financial data about the evolution of optional pensions funds, the registers of entities active on the private pension market, field-related legislation under public debate or already published in the Romanian Official Gazette.

Statistics show that in 2007 over 350.000 persons visited the CSSPP website, with cca. 1,5 million accesses, without counting the accessing of specialised pages such as pages containing lists of pension fund marketing intermediaries.



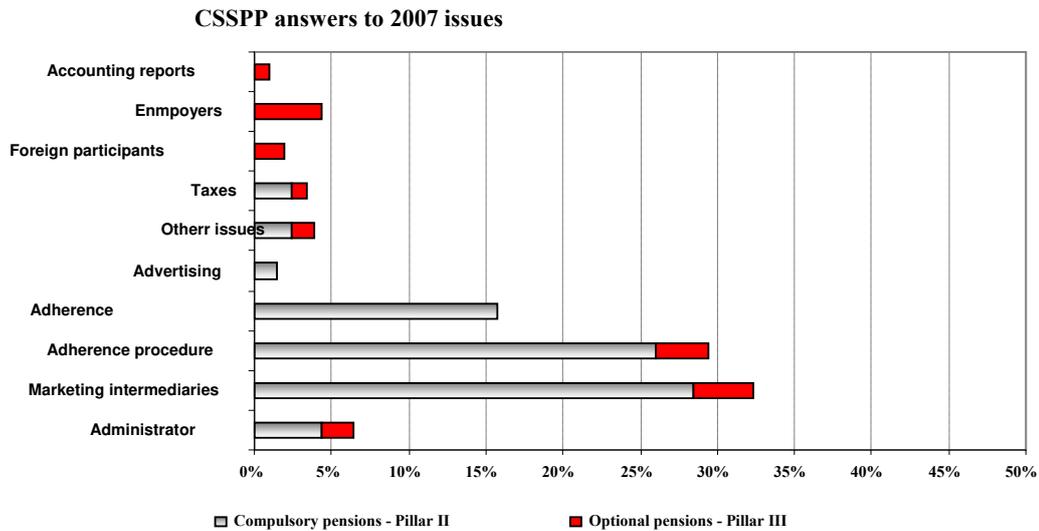
Requests sent by email

The website was also an interactive method to respond to the public demand for information, with numerous questions sent to CSSPP online (by email). Most questions were submitted during the initial adherence period. Out of the 1.020 request resolved, 81% dealt with privately managed pension funds and 19% with optional funds, as shown in the graph below. Response time did not exceed the legal resolution term of 10 days.

Where requests were for supply of additional information, other specialised departments such as legal department, regulatory and licensing divisions in CSSPP were also invited to join in and help with answering the requests.

A comparative analysis of the privately managed pensions vs. optional pensions and of the diversity of issues raised in connection thereof demonstrates a great degree of public interest in finding out details about marketing intermediaries, eligibility criteria and adherence procedure, in the case of Pillar II, and about employers and foreigners' participation to the systems, in the case of Pillar III.

Fig. 13



Phone calls

Another modality to inform stakeholders and in particular potential participants, marketing intermediaries and employees about the private pension systems was by answering to cca. 3.650 phone calls, 60% of which were placed during the initial adherence period. Calls were answered by DCRI or with the help of specialised divisions in CSSPP supplying additional information on validation of adherence acts, adherence to more than one pension fund, filing of complaints as to the adherence process and activity of marketing intermediaries.

Press conferences / workshops

In 2007, in its communication efforts CSSPP also resorted to workshops and press conferences, being aware of the high importance and efficiency of these two information channels.

Such events were held in May upon start-up the licensing of entities to be involved on the privately managed pensions market and in June and were designed to inform the public on the procedure for adherence to private pension funds. In September, during the start up of the actual adherence process, CSSPP participated in the press conference organised by „Ziarul Financiar”.

The impact of the initial adherence and the results obtained in the process were made public in a national conference organised by CSSPP in October 2007, as a part of the overall information campaign. Participants to the conference were presented with data about the evolution of the optional pensions system and about its evolution in the short run.

The event was a success and was attended by many persons from different fields and especially by mass media representatives, which proved a great public interest in the private pension schemes.

In 2007, CSSPP also participated to events organised at regional level, engaging itself into a direct and interactive dialogue with local administrations and employers from various towns in the country: e.g. Pitești, Brașov, Iași, Timișoara, Sibiu, Constanța and Cluj.

III.9. TRANSPARENT DECISION-MAKING

In 2007, CSSPP endeavoured to ensure the transparency of its decision making by subjecting to public debates all the 37 regulations drafted in application of the private pension laws, and by posting the draft regulations on CSSPP website and having them analysed in public debates rounds. The opinions of the stakeholders invited to the debates were examined and some were retained by CSSPP and incorporated in the relevant draft regulations.

It is worth mentioning here the participation to bi-monthly meetings with administrators of privately managed pension funds organized by CSSPP during the initial adherence, designed to review the progress of the adherence process and correct any deviation from the applicable legal laws.

III.10. INTER-INSTITUTIONAL RELATIONSHIPS

The increasing participation to the private pension system implementation of the economic and financial sectors called for an intensified cooperation with other regulatory, supervisory and control bodies.

Cooperation Protocols were therefore signed in 2007 with:

- ***National Supervisory Authority for Personal Data Processing***
- ***National Office for Money Laundering Prevention***
- ***National Authority for Consumer Protection***
- ***Romanian Chamber of Commerce and Industry***
- ***National Trade Register Office***

For the launching of the adherence process under Pillar II, cooperation with the ***National House for Pensions and Other Social Insurance Rights***, the institution in charge with keeping track of adherence to private pension funds, was seen as a priority objective by CSSPP.

The Protocol and the additional acts thereto signed between CSSPP and the aforementioned institution established the terms of cooperation, the common procedures for implementation of the private pension system and for consultation on legislative initiatives issues (including secondary legislation) and for the exchange of information.

In 2007, CSSPP, together with the *Ministry of Economy and Finance, the National Bank of Romania (BNR), the National Commission for Securities and the Commission for Insurance Supervision*, signed the Cooperation Agreement in the field of financial stability and efficient management of financial crises and joined as a member in the National Committee for Financial Stability, a body in charge with effective coordination of tasks related to financial stability and financial crises management.

At end of 2007, negotiations were started dealing with cooperation protocols to be concluded with the *Competition Council* and with *the National Inspectorate for Population Registration*, which are due to be signed in 2008.

Also, inter-institutional cooperation was consolidated and enhanced in order to achieve legislative harmonisation (implementation of the *aquis communautaire*) and create the necessary footing for prudential surveillance and consolidation of the private pensions system in Romania. Thus, cooperation was established with:

- ONPCSB, BNR, CSA, CNVM under the coordination of the Ministry of Justice, for the implementation of community laws and the prevention and control of money laundering in the financial system.²⁴
- CSA, under the coordination of MMFES and ANES, for the implementation of community laws on equal opportunities for women and men in the access to and supply of goods and services²⁵.
- In 2007, CSSPP also focused on cooperation with NGOs such as:
 - National Association for Consumer Protection and Promotion of Strategic Programmes in Romania (cooperation in the dissemination of knowledge during the information campaign).
 - SPI România, a public-private partnership, for the modernization of the financial sector in Romania and for the elaboration in cooperation with other bodies/ organisations involved in the financial and banking sector (BNR, ANPC) of a national strategic plan covering the financial education of consumers and of a set of Actions for 2008.

III.11. EUROPEAN INTEGRATION

2007, the year of Romania's integration in the European Union, was for the CSSPP the year of the European integration of all competent authorities in the private pension system.

Participation as a member with full rights to the activities of the Committee of European Insurance and Occupational Pensions Supervisors – CEIOPS was an opportunity for CSSPP to acquire knowledge in the field of private pension regulation and supervision.

²⁴ Implementation of the Directive of the European Parliament and of the Council 2005/60/EC on prevention of the use of the financial system for the purpose of money laundering and terrorist financing and of the Commission Directive 2006/70/EC laying down implementing measures for Directive 2005/60/EC of the European Parliament and of the Council as regards the definition of 'politically exposed person' and the technical criteria for simplified customer due diligence procedures and for exemption on grounds of a financial activity conducted on an occasional or very limited basis.

²⁵ Implementation of the Council Directive 2004/113/EC implementing the principle of equal opportunities for women and men in the access to and supply of goods and services.

CEIOPS, a non-profit organisation made up of representatives of the EU Member States and observers from three EEA member countries (Norway, Iceland and Lichtenstein), provides consultancy to the European Commission on implementing actions arising from the directives and framework regulations in the field of insurance and occupational pensions, and on the elaboration of supervisions standards, recommendations and guidelines designed to promote convergence and effective application of regulations and the cooperation between the national authorities in the private pension field.

As a member with full rights of CEIOPS, the CSSPP was represented at management level in the ordinary and the extraordinary meetings of CEIOPS.

In its cooperation with CEIOPS, the CSSPP started by making itself actively present in the meetings of the Occupational Pensions Committee (OPC) (the committee in charge with monitoring implementation of The Council Directive 2003/41/EC of the European Parliament and of the Council on the activities and supervision of institutions for occupational retirement provision), contributing to the definition of a common approach on cross-border supervision, cooperation, coordination and information exchange.

CSSPP participated in the OPC's quarterly working sessions, preparing, together with the other participants, the documentation defining the methods and the structures for prevention of insolvency and subordinated debts, the rules governing pension fund asset investment, separation of pension asset from employer's / administrator's assets, technical provisions calculation and pension fund assets depositories.

CSSPP also participated to the three working sessions of the OPC's subcommittee analysing the modality for adoption of a solvency model based on Solvency II²⁶ principles in the field of occupational pensions.

CSSPP also participated in the 3 level meetings of the joint working groups held under the Lamfalusy (3L3)²⁷ Process on money laundering, organised by CEBS.

In the same context, it is also worth mentioning the participation of CSSPP, together with BNR, CNVM, CSA and ANPC, to the debates launched by the European Commission regarding the Green Paper on retail financial services on the Single European Market, a consultative document designed to facilitate a better understanding of the issues faced by consumers of retail financial services in the European Union, including the private pensions services, and to enable identification of the necessary measures meant to allow consumers to fully enjoy the benefits offered by the integrated financial market of the European Union.

III.12. INTERNATIONAL RELATIONSHIPS

In 2007, CSSPP became a member of the International Organisation of Pensions Supervisors – IOPS, an independent network, set up in 2004, made up of private pension system supervisors from 50 world countries.

²⁶ Solvency II is a framework model launched by CEIOPS in the field of insurances, based on a multi-pillar approach: quantitative requirements regarding capital reported at solvency, supervision, reporting and information activities, similar to the Basel II model in the banking industry.

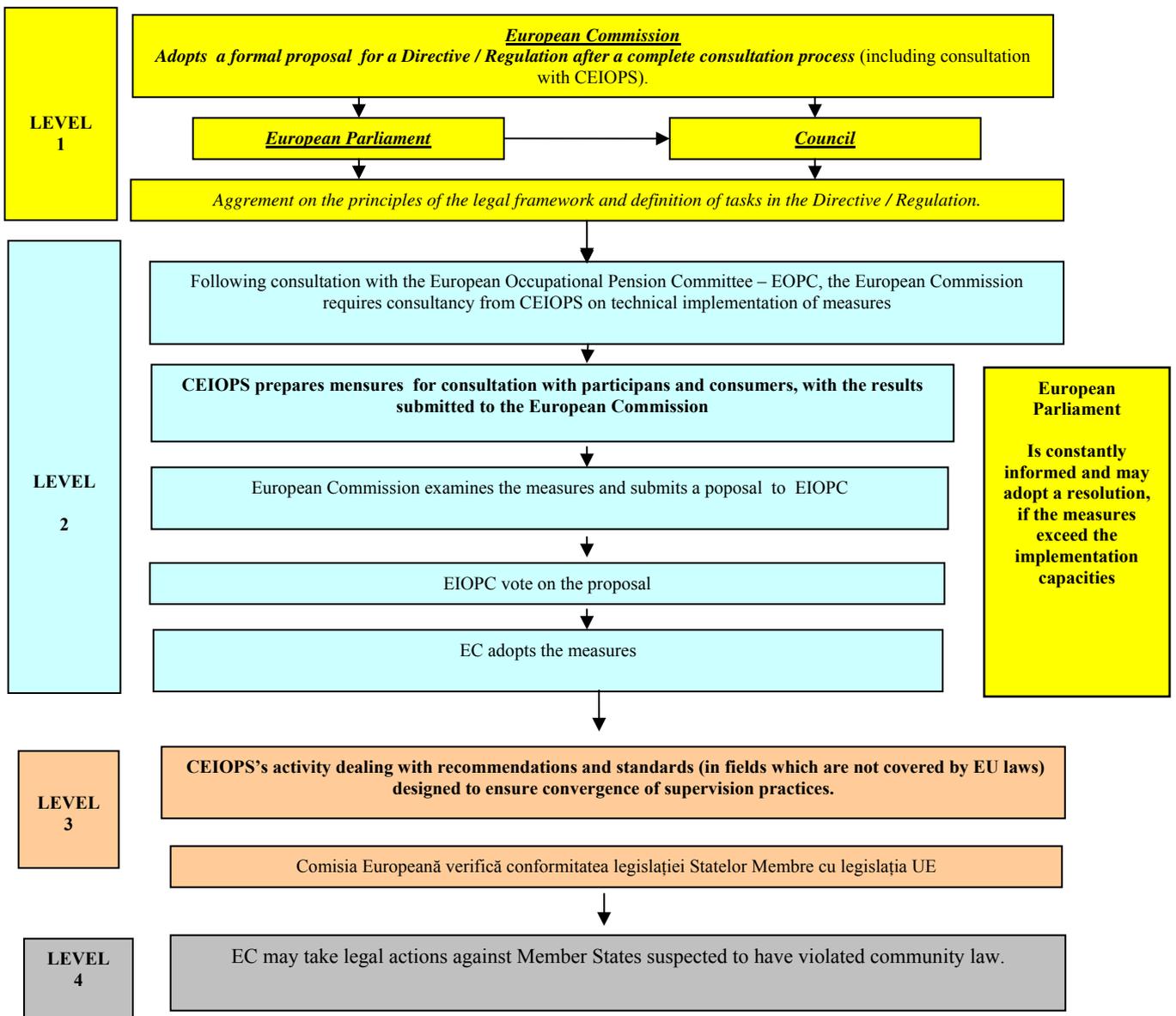
²⁷ 3L3 meetings between CEIOPS and the Committee of European Banking Supervisors (CEBS) and the Committee of European Securities Regulators (CESR) under the Lamfalussy Process (implementation of standards, guides and recommendations for improved convergence and cooperation between authorities).

The main goal of IOPS is to improve the quality and efficiency of private pension supervision at international level and enhance the security of additional retirement incomes.

CSSPP's participation to IOPS's activities materialised in the elaboration of documentation describing fund supervision structures and analysing private pension system surveillance and management methods.

Fig.14

**EUROPEAN UNION - LAMFALUSSY PROCESS
CEIOPS' POINT OF VIEW**



CHAPTER IV CSSPP's OBJECTIVES FOR 2008

The private pension system in Romania in 2008 will be influenced by the following major events:

- *Start of the collection of contributions to private pension funds*
- *Start of the elaboration of two vitally important normative acts: law on private pension payment system and the law on the establishment and functioning of the private pension guarantee fund.*
- *Finalization of the necessary legal background for implementation of the two components of the private pension system, Pillar II (privately managed pensions – compulsory pensions) and Pillar III (optional pensions).*
- *Development of supervision and control structures, aiming at safeguarding the interests of private pension participants and beneficiaries and consolidating public confidence in the private pension system in Romania.*

IV.1. BUILDING THE SYSTEM

- CSSPP will finalize in 2008 the first stage of implementation process under Pillar II, namely the initial adherence procedure by random assignation of participants to privately managed pension funds.
- The second stage consists of finalization of the necessary legal framework and the start-up of collection of contributions to private pension funds.

IV.2. LEGISLATION

- Participation in the drafting of primary legislation²⁸ on private pensions, namely collaboration with MMFES in the drafting of at least two normative acts:
 - *Law on the organisation and functioning of private pensions payment system*
 - *Law on the establishment and operation of the private pension guarantee fund*
- Continuation of the drafting of the secondary legislation in application of Law no. 411/2004 on privately managed pension funds and of Law no. 204/2006 on optional pensions:
 - Procedure for further adherence to private pension funds
 - Procedure for withdrawal of fund administration license
 - Fund administrators mergers and splits-off
 - Optional pension funds mergers
 - Use of net private pension contributor's personal assets in case of his/ her death / incapacitation
 - Special administration etc.
- Drafting the necessary secondary legislation, in cooperation with the Competition Council, designed to avoid likely massive concentrations on the private pensions market resulting from mergers / acquisitions among private pension funds administrators and safeguard the interests of contributors to and beneficiaries of privately managed pension

²⁸ Art 95 of Law 204/2006 on optional pensions, as subsequently amended and supplemented stipulates: within three years from the coming in effect of this law, a special law will be adopted regarding the organisation and functioning of the system for payment of the pensions regulated and supervised by CSSPP.

funds ²⁹

IV.3. SUPERVISION AND CONTROL

- The main challenges in 2008 are represented by the process of collecting the contributions under Pillar II and the starting-up of the reporting associated with this process.
- Supervision and control activities designed to safeguard the interests of participants to the private pension system and of their designated assigns:
 - Prudential supervision of the activities developed by specific entities, through constant monitoring of their compliance with the obligations they have assumed before CSSPP and before participants and under the applicable laws in force.
 - Initiate controls under the annual supervision plan to prevent and/ or sanction likely violations by private pension funds in the applicable laws. Controls will be conducted in line with the provisions of the secondary legislation issued by CSSPP in 2007.

IV.4. INTER-INSTITUTIONAL COOPERATION

- Encourage the institutions active on the Romanian capital market to create and diversify the portfolio of financial instruments so as to attract funds in the private pension system and help private pensions fund administrators define well-balanced investment strategies.
- Close cooperation of CSSPP with the MEF in issuing state securities, as well as with the Bucharest Stock Exchange in attracting new stock issuers and launch new investment instruments on the stock exchange market.
- Further cooperation with MEF, BNR, CSA and CNVM, as well as with other authorities with which CSSPP has signed cooperation protocols, with a view to ensure financial stability and enhanced supervision of the financial and banking market in Romania and protect the interest of participants to and beneficiaries of the private pension system
- Expand cooperation scope to include more other institutions / authorities.

IV.5. COMMUNICATION AND PUBLIC RELATIONS

- Finalize the campaign for the promotion of the private pensions system in Romania and for the information and education of the public at large with regard to the organisation and operation of optional and privately managed pensions in Romania.
- Constant information and education of the public by means, *inter alia*, of the CSSPP webpage, and collaboration with other institutions for this purpose.
- Strengthen cooperation with mass- media
- Develop and improve public relations / consumer protection activities.

IV.6. EUROPEAN INTEGRATION AND INTERNATIONAL RELATIONSHIPS

- Seen in the prospect of the pension system evolution on the EU single financial market, CSSPP will actively participate to the meetings of CEIOPS committees and working groups, as follows:

²⁹ Public debating of draft laws and constant information of the public at large as to the progress of the private pension system implementation, based on decision-making transparency principle.

- Occupational Pensions Committee – CSSPP will continue to contribute to the drafting of reports and documents regarding implementation of the Directive 41/EC/2003, to the revision of the Budapest Protocol on cross-border activity, to the solving of internal control and risk management problems and, depending on the new orientation established by the European Commission, to the activities of the Solvency II programme on occupational pensions.
 - The Programme „Personnel Exchange”³⁰ (staff study visits and relocation) organised by the supervisory bodies within the CEIOPS in cooperation with CESR and CEBS.
 - Consumer Protection Programme addressing the three fields of action of CEIOPS: consumer information, entities’ market behaviour and settlement of consumer complaints.
 - Financial Stability Committee and other 3L3³¹ committees, whose activity contribute to the convergence of supervision practices on the EU Single Market.
- Participation to IOPS’s specific activities.

³⁰ The supervisory culture, whose scope is to facilitate the exchange of personnel among authorities and development of the culture of supervision and convergence.

³¹ Lamfalussy process – implementation of standards, guides and recommendations for improving convergence and facilitate cooperation among authorities.

CHAPTER V

CSSPP's INCOME AND EXPENSE BUDGET

Pursuant to the EGO no. 50/2005 on establishment, functioning and organisation of the Private Pension System Supervision Commission approved by Law no. 313/2005, CSSPP's incomes sources are:

- *Authorisation and license fees*
- *Monthly operation and administration fees*
- *Incomes from donations, publications and other legal sources*

In the first eighteen months from its establishment in December 2005, CSSPP has benefited, in accordance with the law on its establishment and the provisions of the GD no. 1117/2005 approving and amending the Loan Agreement between the Romanian Government and the World Bank, from funds designed to finance its operational and modernisation costs including acquisition of software, hardware, office equipment, furniture, cars and staff training.

For the first semester of the year 2007, CSSPP's operational expenses were financed, according to the EGO no. 50/2005 and GD no. 1117/2005, from the state budget and from World Bank funds. Funding was managed by the Project Management Unit – project RO 4616 - within the MMFES.

In July 2007, the Commission was registered with the MEF as a self-supported public institution and, as a consequence, its expenses incurred in the second semester of 2007 were fully financed from CSSPP's own resources.

In December 2007, Government Decision no. 50/2007 was passed, allowing for the extension through 30.06.2008 of the financing term initially established under the Loan Agreement between Romania and the World Bank, for specific categories of expenses as expressly stipulated by the GD no. 1117/2005, including costs of investment in software development and public campaigns.

With regard to the 2007 investments, we should specify that these were financed from the funds allocated to CSSPP by the MMFES under Project 4616 RO, amounting to 223 th. Lei, spent by CSSPP on purchasing IT equipment and software.

In 2007, the costs of public campaign undertaken by CSSPP for the promotion of the private pension system in Romania amounted to USD 2.448 th, of which USD 1.200 th. from IBRD funds and USD 1.248 th. from state budget. These expenses were financed from the funds allocated to CSSPP through the MMFES Project 4616 RO.

Also, following an exchange of mail between World Bank and Romania, an agreement was reached to further extend the funding term established by the GD 50/2007 through 31.12.2008.

Total incomes gained by CSSPP in 2007: Lei 27.527 th., above initial budgetary estimates.

Total expenses in 2007: Lei 4.962 th., below initial budgetary estimations.

By end of 2007, CSSPP had paid all its statutory dues to the state social insurance budget, unemployment budget and health insurance budget.

Table 2

Income and expenses budget as at 31.12.2007

Indicator		Program - th lei-	Achieved -th lei-
I.	Total CURRENT INCOMES, of which:	27.174	27.527
	▪ Total incomes - state and WB funds	2.174	1.792
	▪ World Bank funds	1.848	1.464
	▪ State budget funds	326	328
	▪ Total – own incomes	25.000	25.735
	▪ total- incomes from fees	25.000	25.304
	▪ authorisation fee	9.250	9.231
	▪ license and administration fees	15.750	16.073
II.	▪ other sources	-	431
	TOTAL EXPENSES, of which :	5.536	4.962
	▪ staff expenses	4.603	4.070
	▪ goods and services	933	892
III.	SURPLUS	21.638	22.565

Fig.14

CSSPP INCOME STRUCTURE - 2007

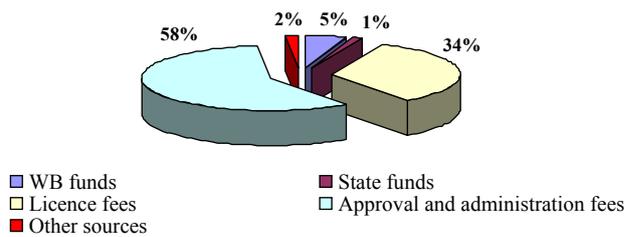
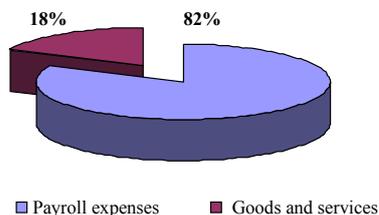


Fig.15

PRIVATE PENSIONS SYSTEM SUPERVISION COMMISSION

2007 ACTIVITY REPORT

CSSPP EXPENSE STRUCTURE - 2007



Own incomes came from authorisation, licensing, administration and operation fees and from other legal sources. Own incomes amounted to a total of Lei 27.527 th. in 2007 and served to finance CSSPP's expenses incurred as from July 2007 onwards. CSSPP plans to use its funds as available at end-of-year to finance its operational and investment expenses in the years to come.

The financial statements prepared for the period of CSSPP's financing from state budgets and from WB funds were filed with the MMFES – Project Management Unit 4616 RO. For the activity financed from own resources, the quarterly and the yearly financial statements were filed with the Ministry of Economy and Finance (MEF).

The annual financial statements were prepared pursuant to the Accountancy Law, the Public Finance Law, the Ministry of Finance Orders no. 1917/2005 and no.116/2008 on the preparation and submission of financial statements by public institutions by December 31 2007.

The CSSPP's financial statements as at 31.12.2007 were audited by Ms. Popa Monica, chartered auditor (auditor license no. 869 / 30.06.2001), member of the Chamber of Chartered Auditors in Romania.

During 2007, CSSPP worked constantly on developing its own structure. After the passing in 2006 of the main regulations governing the private pension system in Romania, in 2007, CSSPP proceeded to the licensing of private pension fund management entities, which generated incomes from fees charged by CSSPP mainly for the approval and licensing of entities operating under Pillar II and Pillar III. Total gains from licensing fees amounted Lei 25.304 th.

**2007
STATISTICAL DATA**

- *Estimated GDP for 2007: Lei 404.708,8 million at current prices, at an inflation of 4,84%³².*
- *Active population: 9.994 th. persons, at a growth rate of -0,5%; employed population: 9.354 th. persons, at a growth rate of 0,4%³³.*
- *Number of employees³⁴ as at 31.12.2007: 4717,2 th.*
- *Gross average income 1.730 lei; net average monthly salary: 1.266 lei³⁵.*
- *Comparatively with the month of December of previous year, the net nominal average salary raised with 15,2%, and the actual salary gain index increased with 8,1 vs. The same period of previous year.*
- *Number of pensioners in the social insurance system (public system): 4.643 thousand at an average pension of 523 lei³⁶.*
- *Unemployment rate as at 31.12.2007: 4,1%; number of registered unemployed: 367,8³⁷ th.*

³² Source INSSE: annual consumer price index and annual inflation rate in the period 1971-2007.

³³ Source: National Prognosis Commission: projection of main macroeconomic indicators for 2008 – 2013, spring forecast 2008 – final version.

³⁴ Source INSSE: Monthly Statistical Bulletin

³⁵ Monthly Statistics Bulletin

³⁶ Source: CNPAS

³⁷ Sources: INSSE: Monthly Statistics Bulletin

CHAPTER VI PRIVATE PENSIONS MARKET EVOLUTION IN 2007

This Report describes the evolution of the specific indicators recorded both by private pensions – Pillar II and by optional pension administrators – Pillar III.

2007 was the year of implementation of the compulsory pension scheme – Pillar II and of initial adherence to the private pension system. The optional pensions market – Pillar III - enjoyed lesser attention due to that all stakeholders on the private pension funds market were primarily interested in the developments under Pillar II. Once the initial adherence campaign completed, we expect to witness to a gradual shift in the public attention towards the optional pensions segment.

Another explanation for the slower start of optional pension system implementation in Romania is that legal persons were not prepared, budgetary speaking, to include optional pensions in their employee benefits packages, although optional pensions could no doubt become an important employee retention tool.

During 2007, no contributions were collected under Pillar II, with initial adherence process starting as late as on September 17. This Report shows the results of the initial adherence process as a whole in the period September 17 2007 and February 7 2008.

Under Pillar III, several fund administrators and pension funds were granted operation license as early as in April 2007, with the first contributions starting to come in beginning with May 2007. By and of 2007, there were 7 private pension funds up and running on the market.

PRIVATE PENSIONS MARKET TRENDS

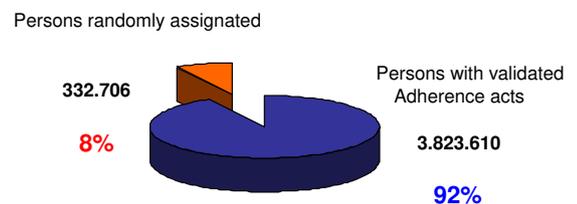
VII.1. PRIVATELY MANAGED PENSIONS - PILLAR II

Developments and trends

Total number of participants under Pillar II reached 4.156.316 persons after finalization of the random assignation to pension funds of those 332.706 individuals who either ignored their statutory obligation to enrol in a privately managed pension fund or signed acts of adherence to more than one such fund.

The number of employees under 45 years of age subjected to automatic assignation to a compulsory private pension fund accounted for 13% of the total potential number of participants in the initial adherence stage, well below the cca. 40% estimated.

Fig.17
Total participants under Pillar II at end of random assignation



About 34% of the 4,16 million participants who adhered to private pensions funds (Pillar II) are between 35 and 45 years of age, so adherence was not compulsory in their case. This and the many number of adherence acts, more than initially estimated, prove the success of the initial adherence under Pillar II.

Another driver of the success of the initial adherence process was the information campaign developed by CSSPP, with 4,2 million leaflets sent to employees by post, 235.000 leaflets, guides and posters distributed to prefectures, financial departments and chambers of commerce and industry in the territory.

In terms of participants, Romania (with a total of 4,2 million participants) has become the second compulsory private pensions market in the Central and East European region after Poland (13,3 million), already surpassing other private pensions markets in the region such as the Hungarian (2,8 million) and the Bulgarian (2,7million) market.

While on the well-established markets private pensions have a long and successful tradition, in Romania, they have no history whatsoever, due mostly to the fact that implementation of the private pension system has been constantly postponed for the last ten years.

According to stakeholders' estimation, private pensions in Romania will become The business of the next decade, with the market expected to grow rapidly to 1 billion EUR in the next three years and to 10 billion EUR in the next 10 years.

In 1980, Chile launched the first private pension system ever in the world, with definite contributions, a market which, in 2006, stood at 177 billion EUR in assets. In our region, Slovenia and the Czech Republic started implementing such systems in early 90s (Slovenia in 1992 – compulsory occupational pensions, the Czech Republic in 1994 – optional pensions), followed by Hungary in 1994 – optional pensions and in 1998 – compulsory pensions, Bulgaria, Slovakia, Estonia, Latvia, Croatia, Lithuania, Poland and Romania.

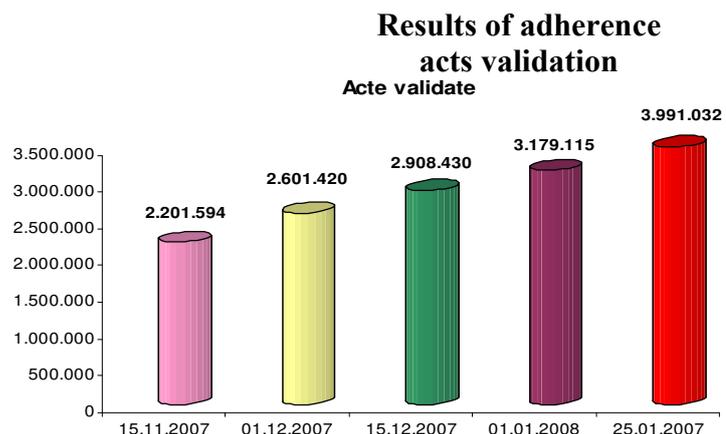
In calendar year 2008 there are only eight months for collecting contributions to private pension funds. At end of this year, it is estimated that accumulated assets on the private pension fund market will reach somewhere between 200 and 300 million EUR.

Initial adherence under Pillar II

Fig.18

At 4 months from the start of the adherence process under Pillar II, a number of **3.991.032** adherence acts were validated.

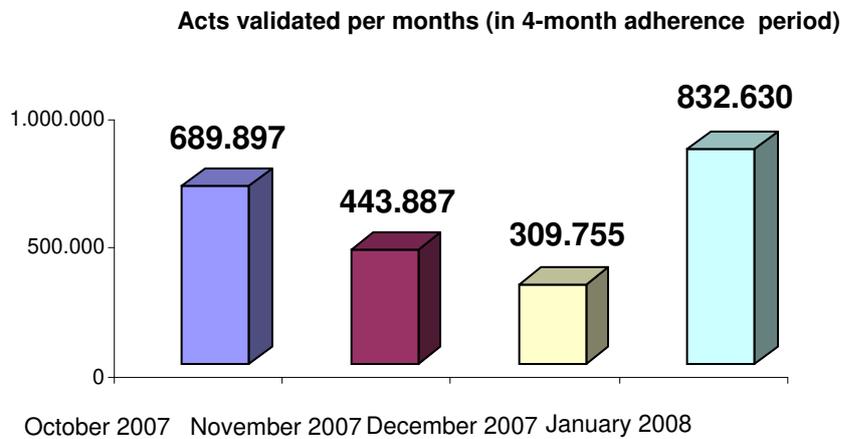
Later, after final updating of Participant Register, there was a total of **3.823.610** validated under Pillar II.



The final updating of the Participants Register took into account the data recorded by CNPAS until January 25 2008 for the interval September – December 2007 and also the CSSPP’s orders to correct validations already effected. Number of participants under Pillar II stood at 4.156.316 individuals at end of random assignation process.

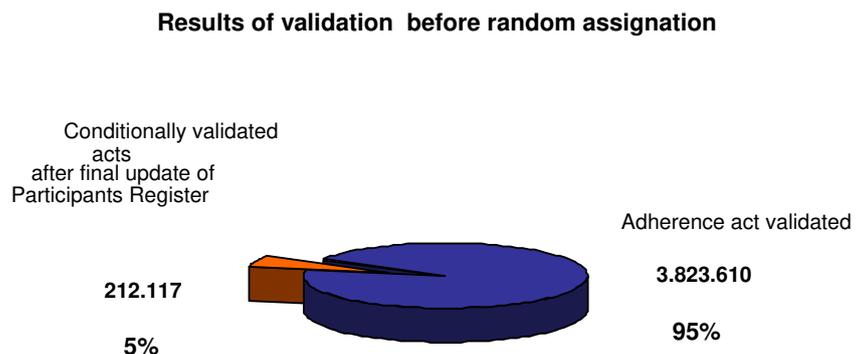
January 25 2008 was the date of the last bi-monthly reporting out of the total of eight reportings of the initial adherence campaign. Most adherence applications were received, as expected, at the start and at the end of the initial adherence campaign.

Fig,19



A number of 212.117 adherence applications were conditionally validated and were therefore eliminated from the random assignation process. This happened in the case of persons who did not sign an application for adherence and who were not registered as social contribution tax payers (according to CNPAS data as at January 25 2008 for the interval September – December 2007). The decision to exclude such persons from the random assignation was taken in order to avoid the „empty account” effect (occurring in the case of persons with old debts in their social insurance tax accounts).

Fig.20



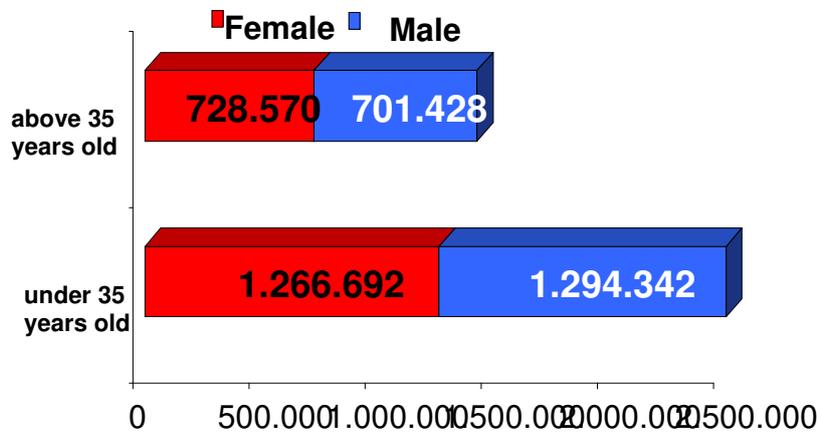
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Coverage under Pillar II accounts for cca. 88% of total employee number. Seen in relation with the total occupied population in all the fields regulated by law, the coverage under Pillar II accounts for cca. 68%.

Most of the total of 4.156.316 participants (after random assignment) are persons in the 26 – 35 years age group. 24% of these participants are persons under 26 years of age. 34% enrolled in the system willingly, which is yet another proof of the success of Pillar II implementation.

Fig.21



Participants per gender after random assignment

Fig.22

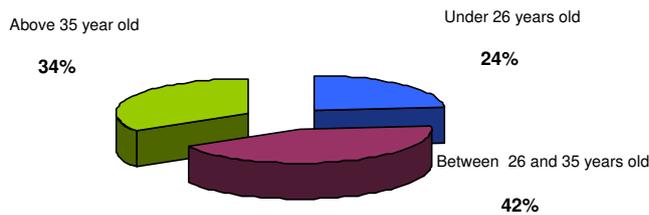
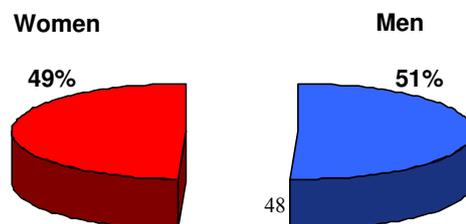


Fig.23

Participant per gender after random assignment



Performance evaluation of privately managed pension funds

The top 5 pension funds attracted 88% of the total number of participants, owing to a large extent to their substantial investment in client acquisition and market penetration operations.

Table 3

	Administrator	Pension Fund	Total adh. acts validated before random assignment	No. of persons randomly assigned	Total participants after random assignment	Market shares after random assignment
1	ING FOND DE PENSII	ING	1.269.728	110.483	1.380.211	33,21%
2	ALLIANZ-ȚIRIAC PENSII PRIVATE SAFPPFPF	AZT VIITORUL TĂU	980.229	85.292	1.065.521	25,64%
3	GENERALI FOND DE PENSII	ARIPI	358.419	31.188	389.607	9,37%
4	AVIVA SAFPP	PENSIA VIVA	281.367	24.482	305.849	7,36%
5	INTERAMERICAN SAFPP	INTERAMERI	242.848	21.131	263.979	6,35%
6	AIG FOND DE PENSII	AIG	240.222	20.903	261.125	6,28%
7	BT AEGON FOND DE	VITAL	120.743	10.507	131.250	3,16%
8	BCR ADMINISTRARE	BCR	113.907	9.912	123.819	2,98%
9	BRD FOND DE PENSII	BRD	91.051	7.923	98.974	2,38%
10	OMNIASIG PENSII SAFPP	OMNIFORTE	58.200	5.064	63.264	1,52%
11	BANCPOST FOND DE	BANCPOST	21.434	1.865	23.299	0,56%
12	OTP FOND DE PENSII	OTP	18.639	1.622	20.261	0,49%
13	PRIMA PENSIE FOND DE	PRIMA PENSIE	15.704	1.366	17.070	0,41%
14	KD FOND DE PENSII	KD	6.654	579	7.233	0,17%
15	MKB ROMEXTERRA FOND	FIDUCIA	1.734	150	1.884	0,05%
16	ZEPTEP FOND DE PENSII	ZEPTEP	1.517	132	1.649	0,04%
17	AG2R FOND DE PENSII	ALFA	1.036	91	1.127	0,03%
18	MARFIN-FOND DE PENSII	MARFIN	178	16	194	0,00%
			3.823.610	332.706	4.156.316	100%

Share capital of privately managed pension fund administrators

The 18 pension companies managing mandatory pension plans (Pillar II) invested cca. 194 million EUR exclusively in share capital. ING Fond de Pensii has the biggest share capital (approx. 66 million EUR), accounting for 34,19% of the total share capital investments of all the 18 pension fund administrators.

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Table 4

Run no.	Name	Share capital subscribed and paid in	Share capital as at December 31 2007	Share capital increase from date of authorisation %	% of the total as at 31 December 2007
1	ING FOND DE PENSII S.A.	20.000.000	232.000.000	1060,00%	34,19%
2	INTERAMERICAN SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT S.A.	19.256.000	62.967.120	227,00%	9,28%
3	AVIVA SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT S.A.	13.400.000	61.173.080	356,52%	9,02%
4	BCR ADMINISTRARE FOND DE PENSII S.A.	50.000.000	50.000.000		7,37%
5	BT AEGON FOND DE PENSII S.A.	22.984.500	36.247.300	57,70%	5,34%
6	KD FOND DE PENSII S.A.	31.000.000	31.000.000		4,57%
7	OTP FOND DE PENSII S.A.	26.084.800	26.084.800		3,84%
8	GENERALI FOND DE PENSII S.A.	14.000.000	14.100.000	0,71%	2,08%
9	ALLIANZ-ȚIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT ȘI A FONDURILOR DE PENSII FACULTATIVE	20.000.000	20.000.000	-	2,95%
10	BANCPOST FOND DE PENSII S.A.	19.500.000	19.500.000	-	2,87%
11	BRD FOND DE PENSII S.A.	19.140.000	19.140.000	-	2,82%
12	ZEPTEK FOND DE PENSII S.A.	18.277.600	18.277.600	-	2,69%
13	OMNIASIG PENSII-SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT S.A.	17.985.440	17.985.440	-	2,65%
14	MKB ROMEXTERRA FOND DE PENSII S.A.	17.569.200	17.569.200	-	2,59%
15	AIG FOND DE PENSII S.A.	14.080.000	14.080.000	-	2,08%
16	PRIMA PENSIE FOND DE PENSII S.A.	13.200.000	13.200.000	-	1,95%
17	MARFIN - FOND DE PENSII S.A.	12.726.300	12.726.300	-	1,88%
18	AG2R FOND DE PENSII S.A.	12.492.400	12.492.400	-	1,84%
	TOTAL	361.696.240	678.543.240		

The next places in the top most capitalised pension companies are occupied by Interamerican SAFPP, Aviva SAFPP a.s.o.

The total share capital value as at December 31 2007 stood at cca. 679 million lei (194 million EUR), accounting for 8,77% of the total share capital subscribed and paid-in by incorporated companies with foreign capital participation in 2007³⁸.

During the year, CSSPP authorised a total share capital increase of 316.847.000 lei (cca. 91 million EUR) for 5 out of the 18 administrators. The biggest capital increase

³⁸ Source INSSE: Monthly Statistical Bulletin no. 1/2008.

occurred at ING Fond de Pensii S.A. - 1060,00%, followed by AVIVA SAFPP - 356,52%, Interamerican SAFPP - 227,00%, BT AEGON Fond de Pensii S.A. - 57,70% and Generali Fond de Pensii S.A. - 0,71%.

Total investments of the pension companies were well above their share capital expenses.

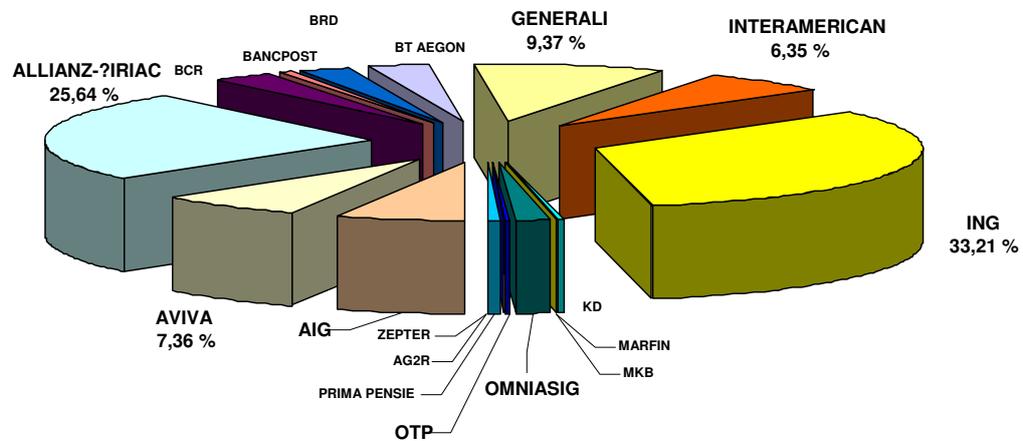
In the four months of initial adherence to private pension funds, pension companies gradually and constantly increased the Commissions payable to their marketing intermediaries. That was the main cause of increases in client acquisition costs, apart from the unexpectedly high number of enrolments in the private pension system.

Other important expenses were related to fund promotion, with the costs of advertising campaign for the mandatory private pensions reaching, according to market estimates, somewhere between 20 and 25 million EUR.

The administrative and operational costs, too, accounted for a substantial share of the total investments costs incurred by pension companies.

Fig. 24

Results of privately managed pension funds at end of random assignment



ING holds a 33,2% share of the total number of clients, Allianz-Tiriac (second place), 25,6%, Generali (third place) 9,4%, and Aviva holds a market share of 7,36%.

ING Fond de Pensii, Aviva Societate de Administrare a unui Fond de Pensii Privat and Allianz-Tiriac Pensii Private were the first three companies authorised to manage compulsory private pensions (Pillar II) on July 25 2007. Omnisig, Interamerican, Prima and AIG were authorised on August 1 2007, and BT Aegon Fond de Pensii and Generali Fond de Pensii on August 3 2007.

The last of the 18 pension companies to enter the market , Zepter Fond de Pensii, was authorised on October 9 2007.

Only three out of the 18 pension companies succeeded to achieve their sale targets, whereas the rest performed below expectations. ING, Allianz-Tiriac and Generali are the only pension companies (Pillar II) which succeeded to reach and exceed the sales targets

announced at start of the campaign in September 2007.

At end of first month, there were more than 15.000 multiple signatories appearing on the adherence acts. To avoid the large number of invalidations at end of the adherence campaign, the relevant legislation was amended in such a way as to increase the number of validations during the campaign from one validation initially to three validations.

Thus at end of initial adherence, less than 5.000 adherence applications were invalidated, which is insignificantly if compared to the total of 4.15 million participants.

Financial results of pension companies - Pillar II – 2007

Table 5

PRIVATELY MANAGED pension company	NET PROFIT / LOSS DURING FINANCIAL YEAR:		% of total loss 2007
	Profit	Loss	
ING FOND DE PENSII S.A.		28.550.081	17,32%
AVIVA SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT S.A.		12.709.887	7,71%
ALLIANZ-ȚIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT ȘI A FONDURILOR DE PENSII FACULTATIVE		19.269.377	11,69%
OMNIASIG PENSII-SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT S.A.		10.494.680	6,37%
INTERAMERICAN SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT S.A.		29.381.814	17,83%
PRIMA PENSIE FOND DE PENSII S.A.		2.783.291	1,69%
AIG FOND DE PENSII S.A.		9.597.816	5,82%
BT AEGON FOND DE PENSII S.A.		13.774.478	8,36%
GENERALI FOND DE PENSII S.A.		12.310.214	7,47%
BRD FOND DE PENSII S.A.		1.475.807	0,90%
OTP FOND DE PENSII S.A.		3.687.408	2,24%
BCR ADMINISTRARE FOND DE PENSII S.A .		12.344.643	7,49%
BANCPPOST FOND DE PENSII S.A.		1.949.848	1,18%
KD FOND DE PENSII S.A.		1.585.785	0,96%
MARFIN - FOND DE PENSII S.A.*			
AG2R FOND DE PENSII S.A.*		2.173.872	1,32%
MKB ROMEXTERRA FOND DE PENSII S.A.*		1.414.432	0,86%
ZEPTER FOND DE PENSII S.A.*		1.297.438	0,79%
TOTAL		164.800.871	100,00%

* In 2008, CSSPP started the procedure of withdrawal of administration license, following the company's request to leave the compulsory private pensions market.

Year 2007, the year of the start up of initial adherence under Pillar II, recorded high operational expenses (marketing, advertising, IT and wages costs) and low incomes, which resulted in losses for all the 18 pension companies. As a result, total net losses in the financial year 2007 amounted to 164,8 million lei. The loss incurred by ING and Allianz, which together hold a share of cca. 58,8% of total number of participants, accounted for cca. 29% of the total losses.

Privately managed pension funds brokers

The number of marketing intermediaries working in the compulsory private pensions system reached **257.898** by end of the campaign, accounting for 2,8% of the total employed population in Romania, with private pensions brokers and intermediaries accounting for 31%, that is for about one third of the total sales force on this market.

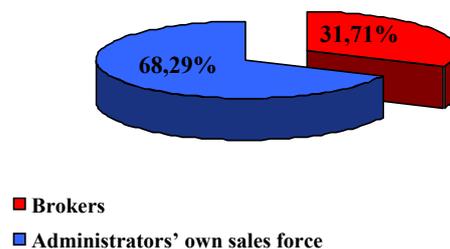
Out of the total number of adherence acts validated as at January 25 2008, 32% were validated through brokerage companies. Their productivity (average number of adhesions collected by each broker) was similar with that of the administrator's marketing intermediaries. Thus, brokers on this market acquired a total of 1.265.657 out of the 3.991.032 adherents.

ING concentrated on in-house sales force (45.000 sales representatives, the largest in-house sales force on the market), which brought approx. 95% out of the 1,3 million clients, with the remaining 5% acquired by pension brokers.

Allianz-Tiriac chose to relay on external sales people. Allianz-Tiriac ranked among the top ten companies with the largest share of clients acquired by pension brokers out of the total number of participants attracted in the pension system during the four months of private pension product sales.

Fig. 25

Adherence acts under Pillar II per sales channel



One broker concluded, in average, approx. 16 adherence acts under Pillar II.

Commissions fees paid by pension companies to corporate marketing intermediaries for the entire period of initial adherence under Pillar II amounted to 188.760.000 lei.

Thus, in average, a pension broker earned 2.361 Lei, at a commission fee of 150 lei / adherence act.

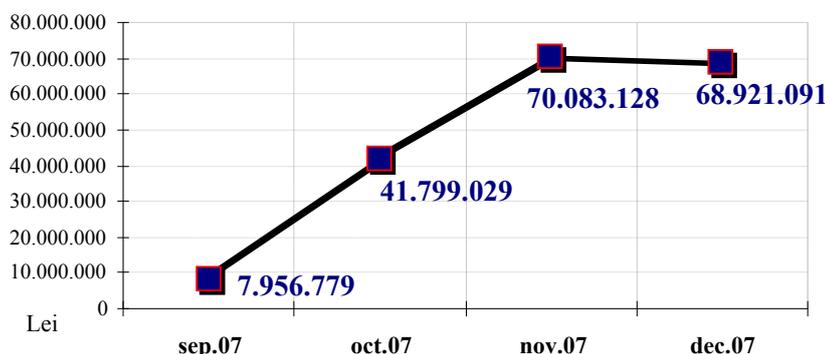
The broker sales force and the broker Commissions paid by pension companies

constantly increased in the first three months of the initial adherence period.

The administrator’s expenses representing Commission paid to marketing intermediaries followed, largely, the same trend during the four months of adherence, being influenced in each case by number of participants, average level of Commission and by the specific terms and conditions for Commission payments to marketing intermediaries.

Fig.26

Evolution of Commissions paid by privately managed pension administrators (Pillar II) to corporate marketing intermediaries 2007



VII.2. OPTIONAL PENSIONS – PILLAR III

Developments and trends

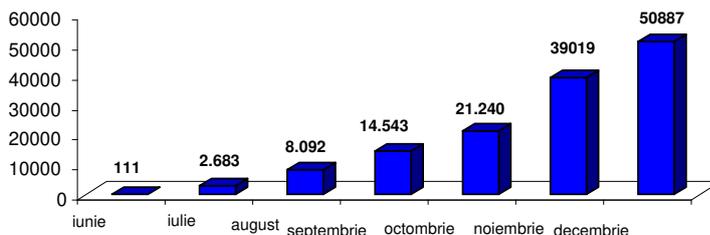
Optional funds succeeded to attract, in 2007, 50.887 participants and approx. 14,38 million lei in assets (cca. 3 million EUR).

The marketing activities of the optional private pension administrators experienced less exposure, shadowed as they were by the astounding success of Pillar II developments on the private pension market.

Initial estimates spoke about 250.000 participants and 30-40 million EUR assets for end of 2007.

Fig.27

Monthly evolution in number of participants to optional pension funds



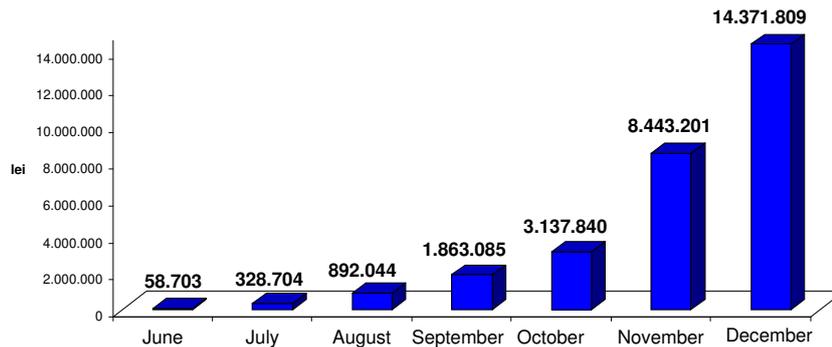
Comparatively, in 2007, the unit-linked insurance market reached cca.146 million

EUR³⁹, with 300.000 investors in unit-linked insurance policies.

We may expect a shift in attention from compulsory pensions to optional pensions, once the initial adherence campaign of Pillar II closes, in 2008, fact that will result into an increase in the number of optional pension companies and clients.

Fig.28

Evolution of optional pension fund assets in 2007



The marketing campaign for the optional pension system started in June 2008. At end of the first month of campaigning, assets under Pillar III amounted to 58.703 lei. Since then, there has been a constant increase in the number of optional pension contracts and contributors (participants who started to pay already).

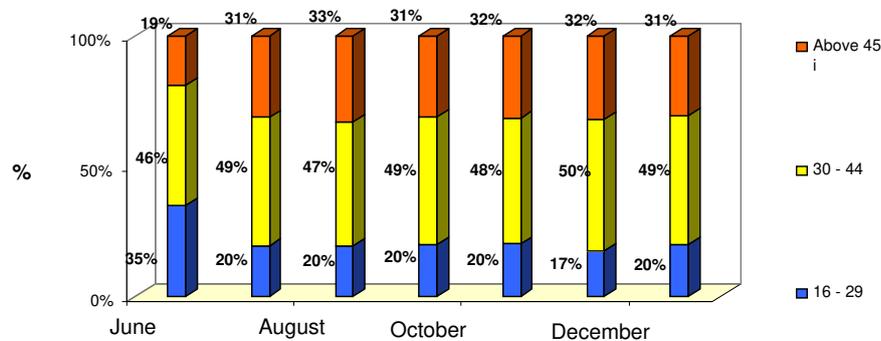
Participants structure per age groups and gender

About 31% of total optional pension participants are aged over 45 years, 49% are in the 30 – 44 age group and the remaining 20% in the 16 - 29 age group.

According to private pensions laws there is no restriction as to the age of participants to the optional pension scheme, so people of all ages may contribute to this system with up to 15% of their gross monthly incomes.

Fig.29

Structure of participants to OPF per age groups

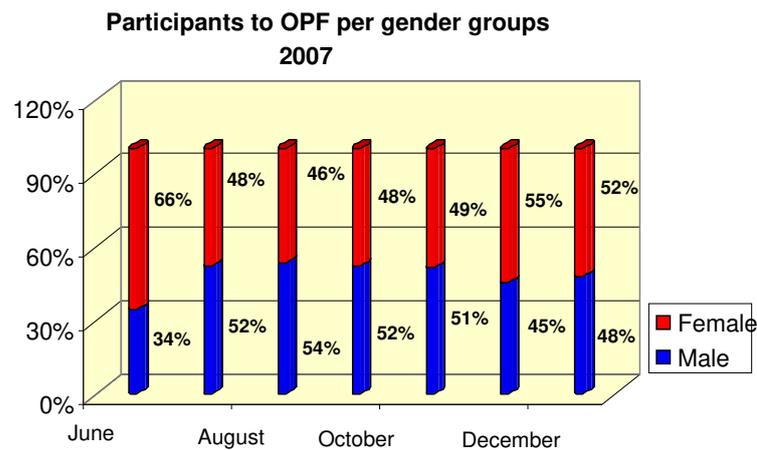


³⁹ Source: Insurance Supervision Commission.

To benefit from an optional pension, a participant must by law be at least 60 years old, have at least 90 monthly contributions (non necessarily consecutive) paid to the optional pension fund and a minimum accumulated amount in his /her optional pension account.

If the participant fails to meet any of the above conditions, his / her optional pension fund is settled as a one time payment in the participant’s favour or in favour of his/ her assigns (heirs).

Fig.30



As the number of participants to the private pension systems increases, their distribution per gender seems to reflect the gender distribution at country level: 52% female, 48% male.

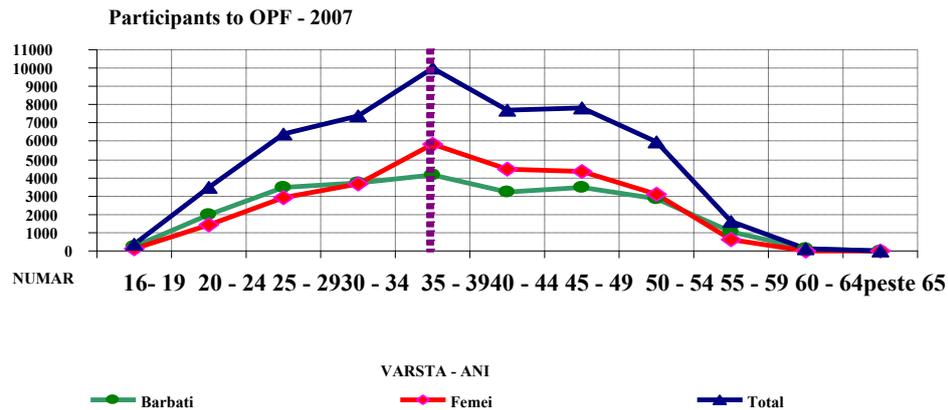
The combination of participants per age and gender gives the most representative subgroup of optional pension clients: i.e. women aged between 35 and 39 years.

Table 6

Participants at end of 2007: 50.887 of which	Men	Women
16- 19 age group	0,52%	0,19%
20 - 24 age group	3,96%	2,87%
25 - 29 age group	6,81%	5,80%
30 - 34 age group	7,37%	7,16%
Participants in the 35 - 39 age group	8,20%	11,42%
40 - 44 age group	6,34%	8,85%
45 - 49 age group	6,79%	8,57%
50 - 54 age group	5,67%	6,06%
55 - 59 age group	2,02%	1,18%
60 - 64 age group	0,19%	0,02%
Over 65 years old	0,03%	0,00%
Total	47,88%	52,12%

Fig.31

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Optional Private Pension Market in Romania

As at December 31 2007, 50887 Romanians were enrolled in an optional pension fund out of the seven funds existing on the market at that date. Private pension fund assets at that time stood at 14,4 million lei.

On May 15 2007, the following three optional private pensions funds were the first to be granted the CSSPP operation license, thus becoming ready to acquire clients: ING Clasic (administered by ING Asigurări de Viață), AZT Moderato (administered by Allianz-Țiriac Pensii Private SAFPAPFPF) and Pensia Mea (administered by Aviva Asigurări de Viață).

Four out of the seven funds were launched in June 2007, with the first contributions coming in immediately thereafter: (ING Clasic, Aviva Pensia Mea, AZT Moderato and BCR Prudent), followed by AZT Vivace in August, ING Optim in September and OTP Strateg in October. S.A.I. Raiffeisen Asset Management is the only administrator of the total of six authorised administrators which did not establish an optional pension fund in 2007.

The financial groups the six optional pensions funds belong to are present on the mandatory pensions market too.

Table 7

Administrator	Optional Pension Fund	Market share as number of participants %	Market share as asset value %
Allianz-Țiriac Pensii Private SAFPAPFPF	AZT Moderato	26,33%	18,59%
BCR Asigurări de Viață	BCR Prudent	22,48%	49,47%
Allianz-Țiriac Pensii Private SAFPAPFPF	AZT Vivace	21,78%	8,67%
ING Asigurări de Viață	ING Clasic	15,20%	12,58%
ING Asigurări de Viață	ING Optim	7,93%	5,58%
Aviva Asigurări de Viață	Pensia Mea	5,84%	4,89%
OTP Garancia Asigurări	OTP Strateg	0,43%	0,21%
S.A.I. Raiffeisen Asset Management	-	-	-

There were three top optional pension fund administrators last year on the market: BCR Asigurări de Viață, the 2007 market leader in terms of amount of assets administered; Allianz-Țiriac Pensii Private, market leader in terms of number of optional pension clients

acquired (AZT Moderato and AZT Vivace clients), and ING Asigurări de Viață, market leader in terms of rate of return.

ING Asigurări de Viață held the leading position on the optional pensions market in the first weeks, through ING Clasic. Allianz-Țiriac succeeded to catch up quickly, becoming market leader by year-end in terms of number of participants adhering to its AZT Moderato and AZT Vivace funds.

BCR Asigurări de Viață, through BCR Prudent fund, surpassed its competitors by end of the year, occupying the top position in terms of fund assets.

Fig.32

Market shares in number of participants

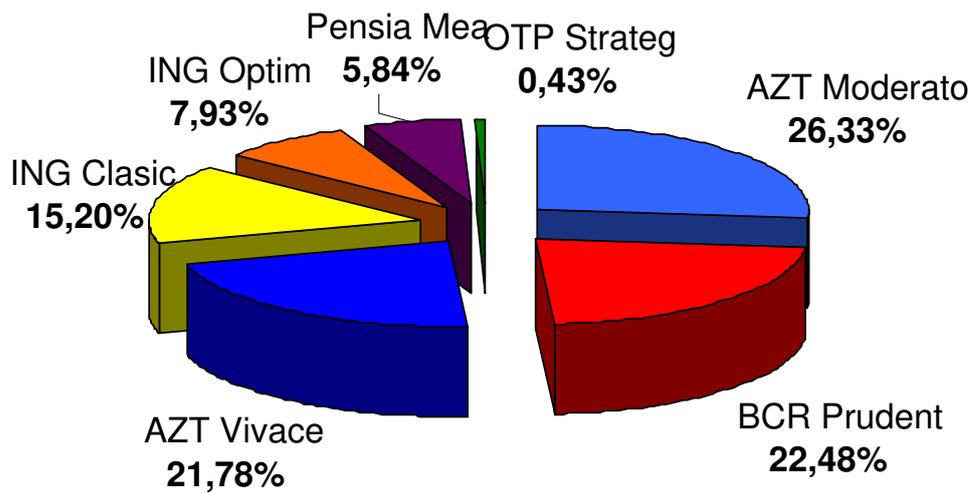
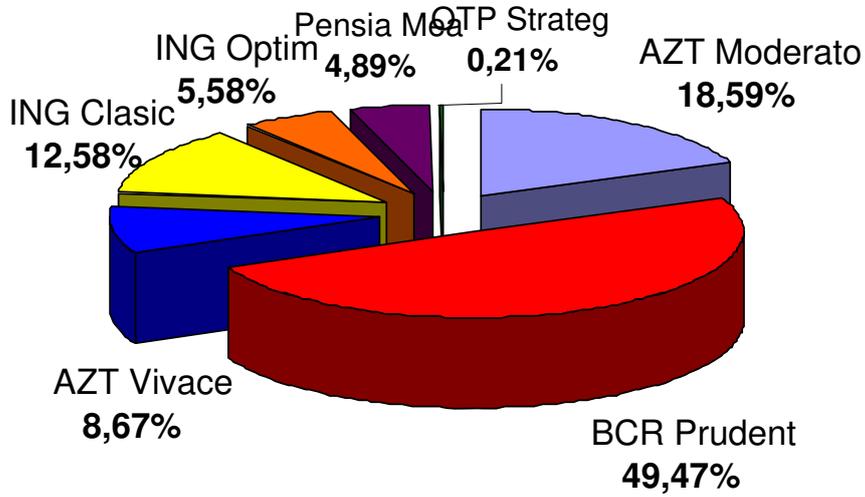


Fig.33

Market shares in assets value



Results

Table 8

Asset value and number of participants as at 31.12.2007

Run. No.	Optional pension fund	Total asset – lei	Net Asset Value – lei -	Unitary Net Asset Value	Number of participants
1	ING Clasic	1 807 328	1 807 270	10,64	7 737
2	Pensia Mea	702 196	700 314	10,1658	2 971
3	AZT Moderato	2 672 023	2 669 819	10,3265	13 401
4	BCR Prudent	7 110 349	7 077 131	10,14	11 438
5	AZT Vivace	1 246 725	1 245 637	10,1863	11 084
6	ING Optim	802 586	802 528	10,69	4 036
7	OTP Strateg	30 603	12 528	3,86	219
	Total	14 371 809	14 315 228		50 887

Share capital of optional pensions fund administrators

Table 9

Run. No.	Name	Share capital subscribed and paid-in	Share capital as at 31 December 2007	Share capital increase from date of authorisation %	% of total as at December 31 2007
1	AVIVA ASIGURARI DE VIATA SA	99.661.980	132.505.290	32,95%	49,42%
2	ING ASIGURARI DE VIATA SA	45.042.794	45.042.794	-	16,80%
3	OTP GARANCIA ASIGURARI SA	31.400.000	42.973.100	36,86%	16,03%
4	BCR ASIGURARI DE VIATA SA	21.932.800	21.932.800	-	8,18%
5	ALLIANZ-ȚIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT ȘI A FONDURILOR DE PENSII FACULTATIVE	6.000.000	20.000.000	233,33%	7,46%
6	S.A.I. RAIFFEISEN ASSET MANAGEMENT SA	5.670.000	5.670.000	-	2,11%
	TOTAL	209.707.574	268.123.984		

Total share capital subscribed and paid-in by the 6 pension funds administrators - 268 million lei (cca. 938 million EUR) accounted, at year-end, for cca. 3,47% of total share capital subscribed by incorporated companies with foreign participations in 2007⁴⁰. Aviva had the biggest share capital - cca. 38 million EUR, i.e. 49,42% of total share capital invested, followed by ING - 16,80%, OTP - 16,03% etc.

During the year, CSSPP authorised a total increase in share capital of 58 million lei (cca. 17 million EUR) for 3 of the 6 administrators, with the highest increase occurring in the case of ALLIANZ-ȚIRIAC - cca. 233,33%. Other share capital increases: 36,86% - OTP Garancia Asigurări S.A. and 32,95% - Aviva Asigurări de Viață S.A.

⁴⁰ Source: INSSE: Monthly Statistical Bulletin no. 1/2008.

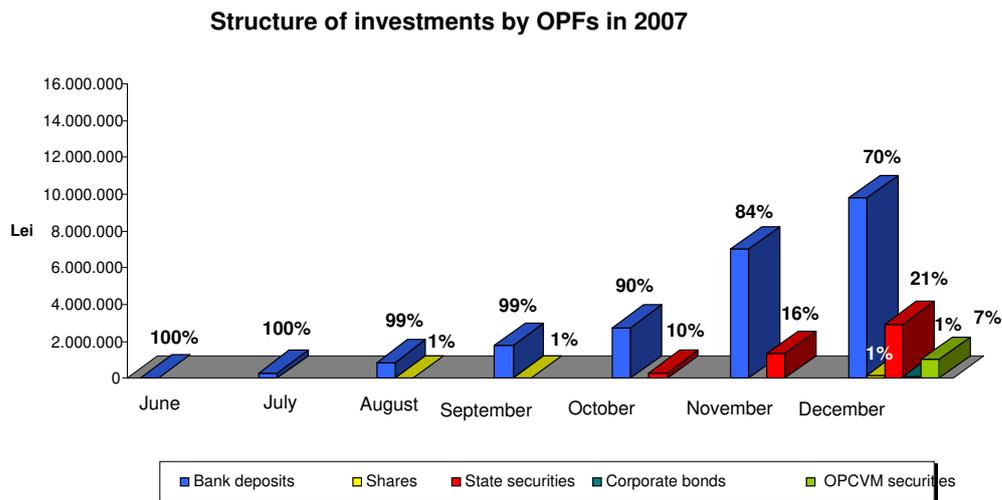
Investment Structure

In 2007, optional pension funds placed almost all their contribution funds in bank accounts, waiting to attain a critical mass to diversify their placements and redirect themselves towards target-portfolio.

By law, optional pension funds are exempt from the obligation to diversify investments before they reach 1 million lei in assets value for a period of maximum 1 year from the date of collection of the first contribution. Once this threshold is reached, administrators are allowed 90 days to diversify investments and align themselves to the target portfolio, so that they may prevent excessive dependency on a certain asset, issuer or group of companies, as well as risk concentration on their overall assets. At end of last year, four out of the seven funds exceeded the 1 million lei threshold.

The diversity of the rate of returns on this market is given not so much by the difference in optional fund placements but by the different fund start-up dates and the different approaches of the fund administrators as to their administration, audit and deposit costs.

Fig.34

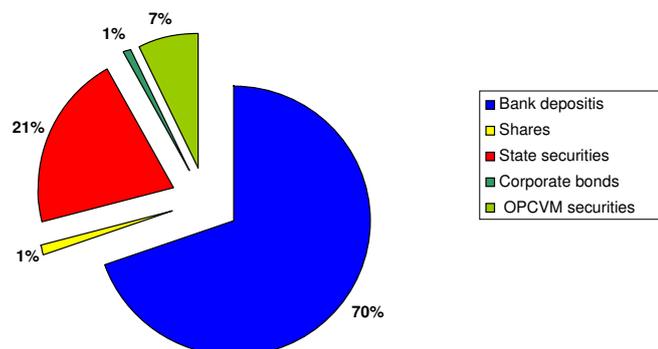


Placements from the total assets of 14,25 million lei at end of 2007 were as follows: 21% in state securities, 7% in mutual funds, an insignificant percentage in shares, and 70% in bank deposits.

Fig.35

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Structure of investments by OPFs at end of 2007



Five out of the seven funds show a moderate risk profile, investing cca. 20%-30% of their asset in shares listed on the stock exchange. AZT Vivace has a high risk profile investing up to 45% of assets in shares, mutual funds and other variable income instruments. BCR Prudent, administered by BCR Asigurări de Viață, shows a low risk profile, investing at the most 10% of fund asset in shares and bonds (Annex 3).

In 2007, funds kept their asset mainly in bank deposits. Thus their rates of return depended on the interests paid on the deposits. BNR's interests on deposits in lei ranged last year between 6% and 8% per annum.

Commission fees

In 2007, funds cut down their Commissions costs to stimulate fund returns. At present, ING Asigurări de Viață, for instance, which administers two optional pension funds, charges no administration fee until assets in each of the two funds reach 7 million lei. Allianz-Țiriac Pensii Private SAFPAFPF does not temporarily charge some Commissions fees and has cut down the administration fee of its two funds.

Fig.36

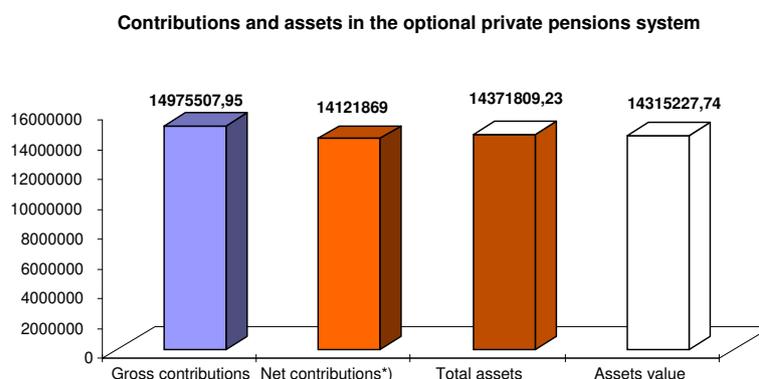


Table 10

Gross contributions	14.975.508
Net contributions*)	14.121.869
Total assets	14.371.809
Assets value	14.315.228

Structure of internal market investment portfolio	14.067.263
*) gross contributions less administration fee - Annex 3	

Contribution Commissions paid by optional pension funds range between 3% - 5% (maximum admitted by law), with the average fee standing at 4,3%.

Asset Commissions paid by optional pensions funds range from 0,091% / month to 0,195% / month, with average fee of 0,15% / month.

Table 11

Commissions – average value, paid by pension fund:	0,52%
Administration - from contributions	4,30%
Administration – from assets value	0,15%
deposit	0,19%

Financial Results – 2007 Optional pension funds administrators

Table 12

Nr. crt.	Optional pension fund administrator	NET PROFIT / LOSS DURING FINANCIAL YEAR		% of total loss 2007
		Profit	Loss	
1	ING ASIGURARI DE VIATA SA		2.093.511	6,53%
2	AVIVA ASIGURARI DE VIATA SA		8.040.684	25,08%
3	BCR ASIGURARI DE VIATA SA		2.161.399	6,74%
4	ALLIANZ-TIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT ŞI A FONDURILOR DE PENSII FACULTATIVE		19.269.377,0	60,11%
5	OTP GARANCIA ASIGURARI SA	751		
6	S.A.I. RAIFFEISEN ASSET MANAGEMENT SA		492.161	1,54%
	TOTAL		32.057.132,0	100,00%

In 2007, optional pensions administrators incurred large operational expenses with the launching of the system, adherence, contribution collection and asset investment (marketing, publicity, IT and wages expenses) and low incomes from Commissions cashed in from the gross contributions paid by the 50.088 participants and from assets value.

Five administrators closed the fiscal year with a net total loss of cca. 32 million lei, with Allianz and Aviva accounting for 85% of total losses. OTP was the only administrator incurring net profits as at end of 2007.

Optional pension funds

Table 13

Nr. crt.	Optional pension funds	NET PROFIT / LOSS DURING FINANCIAL YEAR		% of total profit in 2007
		Profit	Loss	

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1	ING CLASIC	57.410,00		33,16%
2	ING OPTIM	36.800,00		21,26%
3	PENSIA MEA AVIVA	3.610		2,09%
4	PRUDENT BCR		6.181	
5	AZT MODERATO ALLIANZ-TIRIAC	67.360,00		38,91%
6	AZT VIVACE ALLIANZ -TIRIAC	7.952,00		4,59%
7	OTP STRATEG		17.971,00	
	TOTAL	173.131,87	24.152,00	100,00%

The financial year closed positively for 5 out of the 7 optional pension funds, with a total net profit of 173,1 th. lei, of which cca. 93% was generated by ING OPTIM, ING CLASIC and AZT MODERATO. BCR PRUDENT and OTP STRATEG closed the 2007 financial year with net losses.

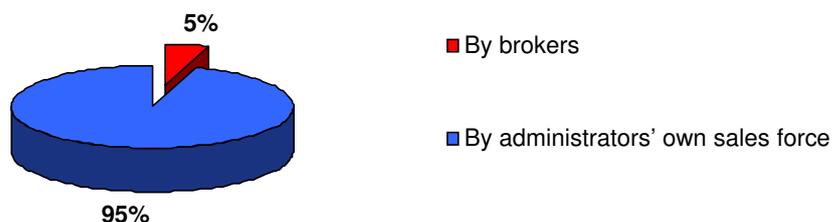
Optional pension fund brokers

The number of optional pension sales representative reached to about 10.000 persons at end of 2007, of which optional pensions brokers accounted for a mere 22%.

In 2007, a number of 34 corporate optional pension marketing intermediaries were authorised. Only 5% of the total number of participants attracted under Pillar III was acquired by optional pension brokers.

Fig.37

Weighted average of adherences achieved under Pillar III



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SECONDARY LEGISLATION DRAFTED BY CSSPP IN 2007**Norms issued in the application of Law no. 204/2006 regarding voluntary pensions, as further amended and supplemented**

➤ ***Norm no. 1/2007 regarding the calculation of net asset value and fund unit value*** – applicable to voluntary pension fund administrators, depositories and auditors. The Norm establishes the rules for the evaluation of voluntary pension fund assets and calculation of fund net asset value and fund unit value. (Official Gazette no. 82 of 02/02/2007)

➤ ***Norm no. 10/2007 regarding actuarial calculation of technical provisions*** – establishes the rules for actuarial calculation of technical provisions for those pension schemes which provide for protective measures against biometric risks by guaranteeing a benefit and/ or a minimum level of benefit and / or guarantees with regard to investment performance. (Romanian Official Gazette no. 266 of 20.04.2007)

➤ ***Norm no. 15/2007 regarding reporting and transparency*** - regulates the obligations of reporting and transmission of information by voluntary pension fund administrators and by depositories of voluntary pension fund assets, which are authorised / approved by CSSPP or are subject to a similar licensing procedure in any EU Member State or EEA country for the administration of pension funds for participants or for voluntary pension funds authorised in Romania - abrogated by Norm 5/2008.

➤ ***Norm no. 26/2007 regarding temporary modification of the maximum percentage of investment in each category of assets*** – establishes the temporary modification of the maximum percentage that may be invested in the categories of assets specified in art. 87 (1) (a) and (b) of Law no. 204/2006 on voluntary pensions. (Romanian Official Gazette no. 550 of 13/08/2007).

➤ ***Norm no. 28/2007 regarding voluntary pension scheme prospectus*** – establishes the content and the authorisation of voluntary pension scheme prospectuses drafted and proposed by fund administrators, addressing participants to voluntary pension funds. (Romanian Official Gazette no. 596 of 29/08/2007)

➤ ***Norm no. 16/2007 amending Norm no. 1/2007***(Romanian Official Gazette no. 476 of 16/07/2007)

➤ ***Norm no. 19/2007 amending Norm no. 4/2006*** (Romanian Official Gazette no. 543 of 9/08/2007)

➤ ***Norm no. 20/2007 amending Norm no. 1/2007*** (Romanian Official Gazette no. 543 of 9/08/2007)

➤ ***Norm no. 21/2007 amending Norm no. 1/2006*** (Romanian Official Gazette no. 550 of 13/08/2007)

➤ ***Norm no. 22/2007 amending Norm no. 2/2006*** (Romanian Official Gazette no. 550 of 13/08/2007)

➤ ***Norm no. 27/2007 amending Norm no. 5/2006*** (Romanian Official Gazette no. 589 of 27/08/2007)

Norms for the application of Law no. 411/2004 on privately managed pensions funds, republished, as modified and supplemented

- **Norm no. 2/2007 regarding the licensing of administrators of privately managed pension funds** – establishes the rules for the granting of the license to set up a pension company and the license to operate as an administrator of a privately managed pension fund. (Official Gazette no. 199 of 22/03/2007).
- **Norm no. 3/2007 regarding license, authorisation and operation fees** (Official Gazette no. 178 of 14/03/2007).
- **Norm no. 4/2007 regarding the licensing of privately managed pension funds** – establishes the rules for the licensing of privately pension funds set up for the purpose of implementing a private pension scheme prospectus authorised by CSSPP. (Official Gazette no. 182 of 16/03/2007).
- **Norm no. 5/2007 regarding the source of the equity capital** – sets out the rules regarding the admitted sources of the share capital to be subscribed and paid-in by the founding members of a pension company and the modifications in share capital of the private pension fund's administrator licensed by the CSSPP. (Official Gazette no. 202 of 26/03/2007).
- **Norm no. 7/2007 regarding private pensions scheme prospectus** – sets out the content and the procedure for the approval by the CSSPP of the voluntary pension scheme prospectuses proposed by pension funds' administrators, addressing the potential participants to voluntary pension funds. (Official Gazette no. 223 of 02/04/2007).
- **Norm no. 8/2007 regarding the content of the advertising materials** – establishes the content of the advertising materials to be disseminated by privately managed pensions funds and by administrators of such funds, in order to make themselves known to the public. Such advertising material may include leaflets, booklets, letters, memorandums etc., which are distributed via any means of communications available (radio, television, telephone, fax, email, internet) with the clear purpose of attracting and retaining participants to adhere to the advertised private pension funds and to influence their decision to adhere to one such fund. (Official Gazette no. 223 of 02/04/2007).
- **Norm no. 9/2007 regarding the marketing of privately managed pension fund - repealed by Norm 25/2007.**
- **Norm no. 11/2007 regarding financial auditing of privately pension funds and of their administrators** – establishes the rules for the licensing of the financial auditors and of their performance in relation with privately managed pension funds and private pensions fund administrators. Licensed auditors must be active members of the Chamber of Financial Auditors of Romania, who plan to carry out financial audits for the entities licensed, supervised and controlled by CSSPP. (Official Gazette no. 288 of 02/05/2007).
- **Norm no. 12/2007 regarding the depositary of privately managed pension fund's assets** – establishes the conditions for the licensing and operation of the depositary of the assets of privately managed pensions funds, the credit institution in Romania authorised by the National Bank of Romania under the applicable laws in force, as well as the credit institution authorised by a similar body in any of the EU Member State or of the European Economic Area (EEA) Member States. (Official Gazette no. 290 of 3/05/2007).
- **Norm no. 17/2007 regarding calculation of net asset value and of fund unit value for the privately managed pension funds** – this norm applies equally to privately managed pension fund administrators and their depositaries and auditors, establishing the rules

for the valuation of the assets of the privately managed pension funds and for the calculation of fund net asset value and fund unit value. (Official Gazette no. 487 of 20/07/2007).

➤ ***Norm no. 18/2007 regarding the initial adherence and the recording of participants to privately managed pensions funds*** – establishes the eligibility conditions to be met by potential participants to a privately managed pension fund, the procedure applicable for acquiring and / or for cessation of participant membership status, the standard deed of adherence and the procedure for its modification, the procedure for the initial adherence to a privately managed pension fund, the procedure for the validation and the random enrolment of participants and for the recording of the number of participants enrolled in privately managed pension funds. (Romanian Official Gazette, Part I no. 503 din 27/07/2007).

➤ ***Norm no. 25/2007 regarding the marketing of privately managed pension fund*** – sets out the rules for the promotion and marketing of privately managed pension funds and the procedure for the licensing / authorisation of private pension fund's marketing agents. The marketing of a privately managed pension funds is the activity carried out by pension funds' administrators through marketing agents licensed / authorised / approved for this purpose by CSSPP, designed to attract participants to such funds. (Romanian Official Gazette no. 567 of 17/08/2007).

➤ ***Norm no. 23/2007*** amending the Norm no. 3/2007.(Romanian Official Gazette no. 535 of 7/08/2007)

➤ ***Norm no. 29/2007*** amending the Norm no. 25/2007(Romanian Official Gazette no. 671 of 1/10/2007).

➤ ***Norm no. 30/2007*** amending the Norm no. 3/2007 regarding licensing, approval and operation fees.(Romanian Official Gazette no. 711 of 22/10/2007)

➤ ***Norm no. 31/2007*** amending the Norm no. 18/2007. (Romanian Official Gazette no. 746 of 02/11/2007).

Norms issued for the application of the Law no. 204/2006 on voluntary pension funds, as amended and supplemented, and of the Law no. 411/2004 on privately managed pension funds, republished, as further amended and supplemented:

➤ ***Norm no.13/2007 regarding the licensing of pension company to operate as an administrator of the voluntary pension funds and of a privately managed pensions fund*** – establishes the possibility of pension companies in Romania, which are set up under the Law no. 204/2006, to administer voluntary pension funds and a privately managed pension fund based on a license granted by CSSPP for this purpose, and the possibility of the pension companies in Romania, which are set up under the Law 411/2004, to administer a privately managed pension fund and voluntary pension funds based on a license granted for this purpose by the CSSPP (Romanian Official Gazette no.. 363 of 28.05.2007).

➤ ***Norm no. 14/2007 regarding the accounting rules harmonized with the Directive IV of the EEC*** – applicable to voluntary pension funds and privately managed pension funds, administrators of voluntary pension funds and / or privately managed pension funds, which are pension companies established under the laws in force, and to other entities as designated by CSSPP under its normative acts. This Norm establishes the accountancy rules, the format and the content of the annual financial statement, the accounting principles and evaluation rules, as well as the rules regarding preparation, approval, auditing and publication

of annual financial statements by the entities licenses, supervised and controlled by CSSPP. (Romanian Official Gazette no. 488-bis of 20/07/2007).

➤ ***Norm no. 24/2007 regarding accountancy reporting as at 30 June 2007 by the entities licensed, controlled and supervised by CSSPP***– establishes the system for accountancy reporting as at 30 June 2007 by the entities licensed, controlled and supervised by CSSPP. (Romanian Official Gazette no. 557 of 15/08/2007).

DRAFT NORMS UNDER PUBLIC DEBATING

Draft norms prepared under Law no. 204/2006 on voluntary pension funds, as amended and supplemented:

- *Norm regarding the accounting regulations as per Directive VII – EEC.*
- *Norm regarding the allocation of the share capital required by investment management companies and by insurance companies respectively, for the administration of voluntary pension funds.*
- *Norm regarding the licensing, approval and administration fees applicable to voluntary pension system.*

Draft norms prepared under the Law 411/2004 on privately managed pension funds, republished, as further amended and supplemented:

- *Norm regarding the licensing, authorisation and administration fees applicable to privately managed pensions system.*
- *Norm regarding collection of individual contributions from participants to privately managed pension funds.*
- *Norm amending and supplementing the Norm no. 18/2007 regarding the initial adherence of participants to privately managed pensions funds, as further amended and supplemented.*

Draft norms prepared under the Law no. 204/2006 on voluntary pension funds, as further amended and supplemented, and under the Law no. 411/2004 on privately managed pension funds, republished, as further amended and supplemented:

- *Norm regarding the preparation and filing of annual financial statements by entities licensed, controlled and supervised by CSSPP for the financial year 2007.*

AUTHORISED / APPROVED ENTITIES IN THE ROMANIAN PRIVATE PENSION SYSTEM**PILLAR II****ADMINISTRATORS OF PRIVATELY MANAGED PENSIONS FUNDS**

No.	Authorisation decision CSSPP	Name	Registration with the Office of the Trade Registry (ONRC)
1	No. 45 from 25/07/2007	ING PENSION FUND STOCK COMPANY	J40/9766/21.05.2007
2	No. 47 from 25/07/2007	AVIVA COMPANY FOR THE ADMINISTRATION OF A PRIVATE PENSION FUND STOCK	J40/11737/18/06/2007
3	No. 49 from 25/07/2007	ALLIANZ-ȚIRIAC PRIVATE PENSIONS – COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND VOLUNTARY PENSION FUNDS	J40/11737/18/06/2007
4	No. 51 from 01/08/2007	OMNIASIG PENSIONS-COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND, STOCK COMPANY	J40/11737/18/06/2007
5	No. 53 from 01/08/2007	INTERAMERICAN COMPANY FOR THE ADMINISTRATION OF A PRIVATE PENSION FUND, STOCK COMPANY	J40/12218/25/06/2007
6	No. 55 from 01/08/2007	PRIMA PENSIONS PENSION FUND, STOCK COMPANY	J40/12539/29/06/2007
7	No. 57 from 01/08/2007	AIG PENSION FUND, STOCK COMPANY	J40/13196/09.07.2007
8	No. 61 from 03.08.2007	BT AEGON PENSION FUND, STOCK COMPANY	J40/13196/09.07.2007
9	No. 63 from 03.08.2007	GENERALI PENSION FUND, STOCK COMPANY	J40/13188/09.07.2007
10	No. 73 from 08.08.2007	BRD PENSION FUND, STOCK COMPANY	J40/12386/27.06.2007
11	No. 79 from 14.08.2007	OTP PENSION FUND, STOCK COMPANY	J40/13545/13.07.2007
12	No. 90 from 21.08.2007	BCR PENSION FUND ADMINISTRATION, STOCK COMPANY	J40/12566/29.06.2007
13	No. 114 from 05.09.2007	BANCPPOST PENSION FUND, STOCK COMPANY	J40/15548/16.08.2007
14	No. 132 from 11.09.2007	KD PENSION FUND, STOCK COMPANY	J40/16639/05.09.2007
15	No. 139 from 14.09.2007	MARFIN - PENSION FUND, STOCK COMPANY	J40/16622/05.09.2007
16	No. 141 from 14.09.2007	AG2R PENSION FUND, STOCK COMPANY	J40/15350/13.08.2007
17	No. 143 from 14.09.2007	MKB ROMEXTERRA PENSION FUND, STOCK COMPANY	J40/16596/05.09.2007
18	No.159 from 09.10.2007	ZEPTEP PENSION FUND, STOCK COMPANY	J40/17546/20.09.2007

PRIVATELY MANAGED PENSION FUNDS, PILLAR II

No.	Authorisation decision CSSPP	Fund	Administrator	Depository	Auditor
1	No. 93 from 21.08.2007	PENSIA VIVA Privately Managed Pension Fund	AVIVA COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE, GENERALE STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY

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2	No. 94 from 21.08.2007	AZT VIITORUL TĂU Privately Managed Pension Fund	ALLIANZ-ȚIRIAC PRIVATE PENSIONS- P COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND OF VOLUNTARY PENSION FUNDS	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	KPMG AUDIT, LIMITED COMPANY
3	No. 95 from 21.08.2007	ING Privately Managed Pension Fund	ING PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
4	No. 96 from 21.08.2007	ARIPI Privately Managed Pension Fund	GENERALI PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
5	No. 97 from 21.08.2007	VITAL Privately Managed Pension Fund	BT AEGON PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES LIMITED COMPANY
6	No. 103 from 28.08.2007	PRIMA PENSIE Privately Managed Pension Fund	PRIMA PENSION - PENSION FUND, STOCK COMPANY	BANCPOST, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
7	No. 104 from 28.08.2007	AIG Privately Managed Pension Fund	AIG PENSION FUND, STOCK COMPANY	RAIFFEISEN BANK, STOCK COMPANY	PRICEWATERHO USECOOPERS AUDIT, LIMITED COMPANY
8	No. 105 from 28.08.2007	INTERAMERICAN Privately Managed Pension Fund	INTERAMERICAN ADMINISTRATION COMPANY OF A PRIVATE PENSION FUN, STOCK COMPANY	ING BANK N.V. AMSTERDAM, BRANCH OFFICE BUCHAREST	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
9	No. 106 from 28.08.2007	OTP Privately Managed Pension Fund	OTP PENSION FUND, STOCK COMPANY	BANCA COMERCIALA, ROMANA STOCK COMPANY	DELOITTE AUDIT, LIMITED COMPANY
10	No. 107 from 28.08.2007	BRD Privately Managed Pension Fund	BRD PENSION FUND, STOCK COMPANY	ING BANK N.V. AMSTERDAM, BRANCH OFFICE BUCHAREST	ERNST & YOUNG ASSURANCE SERVICES LIMITED COMPANY
11	No. 118 from 05.09.2007	OMNIFORTE Privately Managed Pension Fund	OMNIASIG PENSIONS-COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
12	No. 119 from 05.09.2007	BCR Privately Managed Pension Fund	BCR PENSION FUND ADMINISTRATION, STOCK COMPANY	BANCPOST, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
13	No. 134 from 11.09.2007	BANCPOST Privately Managed Pension Fund	BANCPOST PENSION FUND, STOCK COMPANY	BANCA COMERCIALA ROMANA, STOCK COMPANY	PRICEWATERHO USECOOPERS AUDIT, LIMITED COMPANY
14	No.138 from 14.09.2007	KD Privately Managed Pension Fund	KD PENSION FUND ,STOCK COMPANY	RAIFFEISEN BANK, STOCK COMPANY	PRICEWATERHO USECOOPERS AUDIT, LIMITED COMPANY
15	No.146 from 18.09.2007	MARFIN Privately Managed Pension Fund	MARFIN-PENSION FUND, STOCK COMPANY	BANCA COMERCIALA, ROMANA STOCK COMPANY	KPMG AUDIT, LIMITED COMPANY

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16	No.147 from 18.09.2007	FIDUCIA Privately Managed Pension Fund	MKB ROMEXTERRA PENSION FUND, STOCK COMPANY	ING BANK N.V. AMSTERDAM, BRANCH OFFICE BUCHAREST	KPMG AUDIT, LIMITED COMPANY
17	No.148 from 18.09.2007	ALFA Privately Managed Pension Fund	AG2R PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	PRICEWATERHO USECOOPERS AUDIT, LIMITED COMPANY
18	No.162 from 23.10.2007	ZEPTEP Privately Managed Pension Fund	ZEPTEP PENSION FUND, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY

DEPOZITARI DE FONDURI DE PENSII ADMINISTRATE PRIVAT

No.	CSSPP approval	Name	BNR authorisation	ONRC Registration
1	No. 20 from 12.06.2007	BANCA COMERCIALA ROMANA, STOCK COMPANY	PJR-40-008/1999	J40/90/23.01.1991
2	No. 21 from 12.06.2007	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	Series A No. 000001	J40/608/19.02.1991
3	No.36 from 27.06.2007	BANCPPOST, STOCK COMPANY	PJR-40-013/1999	J40/9052/16.08.1991
4	No.33 from 27.06.2007	ING BANK N.V. AMSTERDAM BRANCH OFFICE BUCHAREST	RB-PJS-40-024	J40/16100/30.08.1994
5	No.51 from 01.08.2007	RAIFFEISEN BANK, STOCK COMPANY	Series A No. 000003	J40/44/15.01.1991

AUDITORI FONDURI DE PENSII PILON II

No.	CSSPP approval	Name	Authorisation of the Chamber of Financial Auditors	ONRC Registration
1	No. 39 from 10.07.2007	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY	77/15.08.2006	J40/5964/30.06.1999
2	No. 49 from 01.08.2007	DELOITTE AUDIT, LIMITED COMPANY	25/25.06.2001	J40/6775/10.08.1995
3	No. 50 from 01.08.2007	PRICEWATERHOUSECOOPERS AUDIT, LIMITED COMPANY	006/25.06.2001	J40/17223/30.06.1993
4	No. 67 from 08.08.2007	KPMG AUDIT, LIMITED COMPANY	009/11.07.2001	J40/4439/11.05.2000

JURIDICAL PERSONS, PRIVATE PENSIONS BORKERS

No.	Authorisation decision CSSPP	Name
1	No. 24 from 27.06.2007	FINCOP PRIVATE PENSIONS BROKER, LIMITED COMPANY
2	No. 25 from 27.06.2007	AAV PRIVATE PENSIONS BROKER, LIMITED COMPANY
3	No.26 from 27.06.2007	ASTOP PRIVATE PENSIONS BROKER, LIMITED COMPANY
4	No. 27 from 27.06.2007	ETICA FINANCE PRIVATE PENSIONS BROKER, LIMITED COMPANY
5	No. 30 from 03.07.2007	FILAS PRIVATE PENSIONS BROKER, LIMITED COMPANY

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6	No. 31 from 03.07.2007	CREFO PRIVATE PENSIONS BROKER, LIMITED COMPANY
7	No. 32 from 03.07.2007	SE FOND PRIVATE PENSIONS BROKER, LIMITED COMPANY
8	No. 33 from 03.07.2007	FEHU PRIVATE PENSIONS BROKER, LIMITED COMPANY
9	No. 34 from 03.07.2007	BANAT FIM PRIVATE PENSIONS BROKER, LIMITED COMPANY
10	No. 41 from 10.07.2007	OVB PRIVATE PENSIONS BROKER, LIMITED COMPANY
11	No. 51 from 25.07.2007	SALVE CLUB PRIVATE PENSIONS BROKER, LIMITED COMPANY
12	No. 66 from 03.08.2007	UFS PRIVATE PENSIONS BROKER, LIMITED COMPANY
13	No. 67 from 03.08.2007	VS COMPANY PRIVATE PENSIONS BROKER, LIMITED COMPANY
14	No. 68 from 03.08.2007	INTERAS PRIVATE PENSIONS BROKER, LIMITED COMPANY
15	No. 69 from 03.08.2007	LION PRIVATE PENSIONS BROKER, LIMITED COMPANY
16	No. 70 from 03.08.2007	CO INVEST PRIVATE PENSIONS BROKER, LIMITED COMPANY
17	No. 71 from 03.08.2007	BROKERPOOL PRIVATE PENSIONS BROKER, LIMITED COMPANY
18	No. 75 from 08.08.2007	DESTINE PRIVATE PENSIONS BROKER, LIMITED COMPANY
19	No. 76 from 08.08.2007	ALIAT PRIVATE PENSIONS BROKER, LIMITED COMPANY
20	No. 77 from 08.08.2007	CARPATICA LIFE-PRIVATE PENSIONS BROKER, LIMITED COMPANY
21	No. 78 from 08.08.2007	INTERCAM PRIVATE PENSIONS BROKER, LIMITED COMPANY
22	No. 81 from 14.08.2007	GRAWE PENSION SERVICES PRIVATE PENSIONS BROKER, LIMITED COMPANY
23	No. 82 from 14.08.2007	PROSPER PRIVATE PENSIONS BROKER, LIMITED COMPANY
24	No. 83 from 14.08.2007	RAIFFEISEN PENSIONS-PRIVATE PENSIONS BROKER, LIMITED COMPANY
25	No. 84 from 14.08.2007	ANNE'S PRIVATE PENSIONS BROKER, LIMITED COMPANY
26	No. 85 from 14.08.2007	INTERMANAGEMENT PRIVATE PENSIONS BROKER, LIMITED COMPANY
27	No. 98 from 21.08.2007	EUROBROKERS-PRIVATE PENSIONS BROKER, LIMITED COMPANY
28	No. 108 from 28.08.2007	SMART BROKER-PRIVATE PENSIONS BROKER, LIMITED COMPANY
29	No. 109 from 28.08.2007	TIME PRIVATE PENSIONS BROKER, LIMITED COMPANY
30	No. 110 from 28.08.2007	OTP PRIVATE PENSIONS BROKER, LIMITED COMPANY
31	No. 111 from 28.08.2007	TAK PRIVATE PENSIONS BROKER, LIMITED COMPANY
32	No. 117 from 05.09.2007	PRIM NET-PRIVATE PENSIONS BROKER, LIMITED COMPANY
33	No. 120 from 05.09.2007	ALLINVEST-PRIVATE PENSIONS BROKER, LIMITED COMPANY
34	No. 121 from 05.09.2007	SAIMA PRIVATE PENSIONS BROKER, LIMITED COMPANY
35	No. 122 from 05.09.2007	CAPITAL & ALLIANCE PRIVATE PENSIONS-PRIVATE PENSIONS BROKER, LIMITED COMPANY
36	No. 123 from 05.09.2007	FAMILLIO PRIVATE PENSIONS BROKER, LIMITED COMPANY

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ANNEX No.2

37	No. 125 from 05.09.2007	ALFA PRIVATE PENSIONS BROKER, LIMITED COMPANY
38	No. 126 from 05.09.2007	PENSION BROKER POOL PRIVATE PENSIONS BROKER, LIMITED COMPANY
39	No. 130 from 11.09.2007	SOLIDARITATEA-PRIVATE PENSIONS BROKER, LIMITED COMPANY
40	No. 131 from 11.09.2007	SEF PENSION-PRIVATE PENSIONS BROKER, LIMITED COMPANY
41	No. 135 from 11.09.2007	RENTABILITATE PRIVATE PENSIONS BROKER, LIMITED COMPANY
42	No. 136 from 14.09.2007	S.C. CONTACTS PRIVATE PENSIONS BROKER, LIMITED COMPANY
43	No. 137 from 14.09.2007	AG2R ALFA CONSULT PRIVATE PENSIONS BROKER, LIMITED COMPANY
44	No. 149 from 18.09.2007	PREMIUM PRIVATE PENSIONS BROKER, LIMITED COMPANY
45	No. 151 from 24.09.2007	PENSIMED PRIVATE PENSIONS BROKER, LIMITED COMPANY
46	No. 163 from 23.10.2007	EUROBROCKFIN-PRIVATE PENSIONS BROKER, LIMITED COMPANY
47	No. 165 from 01.11.2007	SITAL-PRIVATE PENSIONS BROKER, LIMITED COMPANY
48	No. 170 from 14.11.2007	VBL PRIVATE PENSIONS BROKER, LIMITED COMPANY
49	No. 4 from 08.01.2008	MARSHALY MARKETING AGENT FOR VOLUNTARY PENSION FUNDS - PRIVATE PENSIONS BROKER, LIMITED COMPANY

JURIDICAL PERSONS, INTERMEDIARIES OF PRIVATE PENSIONS

No.	CSSPP approval	Name
1	No. 115 from 11.09.2007	BRD - GROUPE SOCIETE GENERALE STOCK COMPANY
2	No. 116 from 11.09.2007	BANCA COMERCIALA ROMANA, STOCK COMPANY
3	No. 117 from 11.09.2007	BANCA ROMANEASCA STOCK COMPANY, MEMBER OF THE GROUP NATIONAL BANK OF GREECE
4	No. 134 from 14.09.2007	HVB BANCA PENTRU LOCUINȚE, STOCK COMPANY
5	No.358 from 24.10.2007	ALPHA BANK ROMANIA, STOCK COMPANY
6	No.399 from 06.11.2007	CITIBANK ROMANIA, STOCK COMPANY
7	No.414 from 08.11.2007	RAIFFEISEN BANCA PENTRU LOCUINTE, STOCK COMPANY
8	No.518 from 06.12.2007	UNICREDIT ȚIRIAC BANK, STOCK COMPANY
9	No.18 from 14.01.2008	AUTO MARCU'S INSURANCE BROKER, LIMITED COMPANY
10.	No.27 from 16.01.2008	PIRAEUS BANK, STOCK COMPANY
11.	No.28 from 17.01.2008	KUNDEN INSURANCE BROKER, LIMITED COMPANY
12.	No.45 from 29.01.2008	EUROBROKERS GROUP - INSURANCE BROKER, LIMITED COMPANY

JURIDICAL PERSONS, CONSULTANTS FOR PRIVATE PENSIONS

No.	CSSPP approval	Name
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1	No. 167 from 2007-09-14	A.A.A. INSURANCE AGENT, LIMITED COMPANY
2	No. 159 from 2007-09-14	IRINA UNGUREANU-INSURANCE AGENT, LIMITED COMPANY
3	No. 160 from 2007-09-14	LIFE PROTECT INSURANCE AGENT, LIMITED COMPANY
4	No. 161 from 2007-09-14	REMUS UNGUREANU-INSURANCE AGENT, LIMITED COMPANY
5	No. 162 from 2007-09-14	PERFECT LIFE INSURANCE AGENT, LIMITED COMPANY
6	No. 163 from 2007-09-14	CONS ATTI - INSURANCE AGENT, LIMITED COMPANY
7	No. 164 from 2007-09-14	ANIS CONSULT-INSURANCE AGENT, LIMITED COMPANY
8	No. 165 from 2007-09-14	MAMAS LIMITED COMPANY
9	No. 171 from 2007-09-14	CRISTINA MARTIN-INSURANCE AGENT, LIMITED COMPANY
10	No. 170 from 2007-09-14	EUROBROKERS SISTEM, LIMITED COMPANY
11	No. 166 from 2007-09-14	ALICE DIACONU-INSURANCE AGENT, LIMITED COMPANY
12	No. 168 from 2007-09-14	LEONES INSURANCE AGENT, LIMITED COMPANY
13	No. 169 from 2007-09-14	GOGA MARIOARA, LIMITED COMPANY
14	No. 186 from 2007-09-18	CREDINSTANT, LIMITED COMPANY
15	No. 265 from 2007-10-04	MAD CONSULTING, LIMITED COMPANY
16	No. 555 from 2007-12-19	SEAL GROUP, LIMITED COMPANY
17	No. 556 from 2007-12-19	EUROBRO CONSULT, LIMITED COMPANY
18	No. 557 from 2007-12-19	BENEFICCE INSURANCE AGENT, LIMITED COMPANY
19	No. 2 from 2008-01-09	DEMASIG INSURANCE AGENT, LIMITED COMPANY
20	No. 33 from 2008-01-21	HADMAR ASIG, LIMITED COMPANY
21	No. 44 from 2008-01-29	VALLORRI CONSULTING, LIMITED COMPANY
22	No. 43 from 2008-01-29	EXCESS COMPANY, LIMITED COMPANY

SPECIALIZED JURIDICAL PERSONS

No.	CSSPP approval	Name
1	No. 561 from 2007-12-20	GLOBAL EDUCATION SOLUTIONS, LIMITED COMPANY

MARKETING AGENTS – NATURAL PERSONS

No.	Company with which the marketing agent has an agreement	No. of approved agents
1	ING PENSION FUND, STOCK COMPANY	44055
2	BROKERPOOL PRIVA,TE PENSIONS BROKER, LIMITED COMPANY	25859

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ANNEX No.2

3	AAV PRIVATE PENSIONS BROKER, LIMITED COMPANY	32391
4	ALLIANZ-ȚIRIAC PRIVATE PENSIONS COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND OF VOLUNTARY PENSION'S FUNDS	25349
5	PRIMA PENSION- PENSION FUND, STOCK COMPANY	1995
6	AIG PENSION FUND, STOCK COMPANY	9467
7	RAIFFEISEN PRIVATE PENSIONS- PENSIONS BROKER, LIMITED COMPANY	402
8	OVB PRIVATE PENSIONS BROKER, LIMITED COMPANY	3316
9	LION PRIVATE PENSIONS BROKER, LIMITED COMPANY	80
10	BT AEGON PENSION FUND, STOCK COMPANY	6224
11	GENERALI PENSION FUND, STOCK COMPANY	12412
12	EUROBROKERS-PRIVATE PENSIONS BROKER, LIMITED COMPANY	7015
13	INTERAMERICAN ADMINISTRATION COMPANY OF A PRIVATE PENSION FUND STOCK COMPANY	15543
14	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	1454
15	FINCOP PRIVATE PENSIONS BROKER, LIMITED COMPANY	13873
16	ASTOP PRIVATE PENSIONS BROKER, LIMITED COMPANY	1255
17	CARPATICA LIFE-PRIVATE PENSIONS BROKER, LIMITED COMPANY	1538
18	OMNIASIG PENSIONS -COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND, STOCK COMPANY	14565
19	FEHU PRIVATE PENSIONS BROKER, LIMITED COMPANY	234
20	ANNE'S PRIVATE PENSIONS BROKER, LIMITED COMPANY	6
21	ALFA PRIVATE PENSIONS BROKER, LIMITED COMPANY	37
22	ALIAT PRIVATE PENSIONS BROKER, LIMITED COMPANY	77
23	BANCPOST PENSION FUND, STOCK COMPANY	4244
24	BCR ADMINISTRARE PENSION FUND, STOCK COMPANY	5340
25	DESTINE PRIVATE PENSIONS BROKER, LIMITED COMPANY	1272
26	UFS PRIVATE PENSIONS BROKER, LIMITED COMPANY	184
27	CREFO PRIVATE PENSIONS BROKER, LIMITED COMPANY	262
28	INTERCAM PRIVATE PENSIONS BROKER, LIMITED COMPANY	50
29	OTP PRIVATE PENSIONS BROKER, LIMITED COMPANY	2676
30	GRAWE PENSION SERVICES PRIVATE PENSIONS BROKER, LIMITED COMPANY	3610
31	SMART BROKER-PRIVATE PENSIONS BROKER, LIMITED COMPANY	83
32	TAK PRIVATE PENSIONS BROKER, LIMITED COMPANY	41
33	FILAS PRIVATE PENSIONS BROKER, LIMITED COMPANY	43
34	ETICA FINANCE PRIVATE PENSIONS BROKER, LIMITED COMPANY	408
35	SAIMA PRIVATE PENSIONS BROKER, LIMITED COMPANY	23

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ACTIVITY REPORT 2007

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36	PENSION BROKER POOL PRIVATE PENSIONS BROKER, LIMITED COMPANY	2799
37	HVB BANCA PENTRU LOCUINȚE, STOCK COMPANY	777
38	PRIM NET-PRIVATE PENSIONS BROKER, LIMITED COMPANY	159
39	CO INVEST PRIVATE PENSIONS BROKER, LIMITED COMPANY	1
40	BANAT FIM PRIVATE PENSIONS BROKER, LIMITED COMPANY	2365
41	BRD PENSION FUND, STOCK COMPANY	5
42	SALVE CLUB PRIVATE PENSIONS BROKER, LIMITED COMPANY	13288
43	VS COMPANY PRIVATE PENSIONS BROKER, LIMITED COMPANY	64
44	INTERAS PRIVATE PENSIONS BROKER, LIMITED COMPANY	192
45	FAMILLIO PRIVATE PENSIONS BROKER, LIMITED COMPANY	306
46	KD PENSION FUND, STOCK COMPANY	304
47	CRISTINA MARTIN-INSURANCE AGENT, LIMITED COMPANY	1
48	REMUS UNGUREANU-INSURANCE AGENT, LIMITED COMPANY	1
48	ALICE DIACONU-INSURANCE AGENT, LIMITED COMPANY	1
50	ANIS CONSULT-INSURANCE AGENT, LIMITED COMPANY	1
51	CONS ATTI - INSURANCE AGENT, LIMITED COMPANY	1
52	IRINA UNGUREANU-INSURANCE AGENT, LIMITED COMPANY	1
53	LEONES INSURANCE AGENT, LIMITED COMPANY	1
54	LIFE PROTECT INSURANCE AGENT, LIMITED COMPANY	1
55	PERFECT LIFE INSURANCE AGENT, LIMITED COMPANY	1
56	GOGA MARIOARA, LIMITED COMPANY	1
57	A.A.A. INSURANCE AGENT, LIMITED COMPANY	1
58	MKB ROMEXTERRA PENSION FUND, STOCK COMPANY	228
59	BANCA ROMANEASCA STOCK COMPANY MEMBER OF THE GROUP NATIONAL BANK OF GREECE	232
60	ALLINVEST-PRIVATE PENSIONS BROKER, LIMITED COMPANY	111
61	PREMIUM PRIVATE PENSIONS BROKER, LIMITED COMPANY	2
62	SOLIDARITATEA-PRIVATE PENSIONS BROKER, LIMITED COMPANY	26
63	AG2R PENSION FUND, STOCK COMPANY	72
64	CAPITAL & ALLIANCE PRIVATE PENSIONS-PRIVATE PENSIONS BROKER, LIMITED COMPANY	22
65	AG2R ALFA CONSULT PRIVATE PENSIONS BROKER, LIMITED COMPANY	425
66	PENSIMED PRIVATE PENSIONS BROKER, LIMITED COMPANY	33
67	TIME PRIVATE PENSIONS BROKER, LIMITED COMPANY	121
68	MARFIN - PENSION FUND, STOCK COMPANY	29

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69	ALPHA BANK ROMANIA, STOCK COMPANY	375
70	ZEPTEP PENSION FUND, STOCK COMPANY	21
71	CITIBANK ROMANIA, STOCK COMPANY	446
72	VBL PRIVATE PENSIONS BROKER, LIMITED COMPANY	6
73	UNICREDIT ŢIRIAC BANK, STOCK COMPANY	59
74	CONTACS PRIVATE PENSIONS BROKER, LIMITED COMPANY	5
75	PIRAEUS BANK, STOCK COMPANY	31
	TOTAL	257.898

PILLAR III

ADMINISTRATORS OF VOLUNTARY PENSION FUNDS

No.	Authorisation decision CSSPP	Name	ONRC Registration
1	No. 2 from 03.04.2007	ING LIFE INSURANCE, STOCK COMPANY	J40/475/24.01.1997
2	No. 4 from 17.04.2007	AVIVA LIFE INSURANCE, STOCK COMPANY	J40/9186/18.10.1999
3	No. 8 from 24.04.2007	BCR LIFE INSURANCE, STOCK COMPANY	J40/17847/24.10.2005
4	No. 6 from 24.04.2007	ALLIANZ-ŢIRIAC PRIVATE PENSIONS- PRIVATE COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND OF VOLUNTARY PENSION FUNDS	J40/6068/23.03.2007
5	No.28 from 27.06.2007	OTP GARANCIA INSURANCE, STOCK COMPANY	J3/272/04.05.1998
6	No. 43 from 13.07.2007	S.A.I. RAIFFEISEN ASSET MANAGEMENT STOCK COMPANY	J3/272/04.05.1998

VOLUNTARY PENSION FUNDS, PILLAR III

No.	Authorisation decision	Name of fund	Name Administrator	Name of Depository	Name of Depository
1	No. 10 from 15.05.2007	ING CLASIC Voluntary Pension Fund	ING LIFE INSURANCE, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE ,STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES ,LIMITED COMPANY
2	No. 11 from 15.05.2007	AZT MODERATO Voluntary Pension Fund	ALLIANZ-ŢIRIAC PRIVATE PENSIONS-COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND OF VOLUNTARY PENSION'S FUNDS	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	KPMG AUDIT, LIMITED COMPANY
3	No. 12 from 15.05.2007	PENSIA MEA Voluntary Pension Fund	AVIVA LIFE INSURANCE, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
4	No. 15 from 29.05.2007	BCR PRUDENT Voluntary Pension Fund	BCR LIFE INSURANCE, STOCK COMPANY	BRD - GROUPE SOCIETE	ERNST & YOUNG ASSURANCE

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				GENERALE, STOCK COMPANY	SERVICES, LIMITED COMPANY
5	No. 40 from 10.07.2007	ING OPTIM Voluntary Pension Fund	ING LIFE INSURANCE, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY
6	No. 42 from 10.07.2007	AZT VIVACE Voluntary Pension Fund	ALLIANZ-TIRIAC PRIVATE PENSIONS - COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND OF VOLUNTARY PENSION FUNDS	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	KPMG AUDIT, LIMITED COMPANY
7	No. 89 from 21.08.2007	OTP STRATEG Voluntary Pension Fund	OTP GARANCIA INSURANCE, STOCK COMPANY	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	DELOITTE AUDIT, LIMITED COMPANY

DEPOSITARIES OF VOLUNTARY PENSION FUNDS

No.	CSSPP approval	Name	BNR authorisation	ONRC Registration
1	No. 2 from 06.02.2007	BRD - GROUPE SOCIETE GENERALE, STOCK COMPANY	PJR-40-007/1999	J40/608/19.02.1991
2	No. 6 from 17.04.2007	BANCA COMERCIALA ROMAN,A STOCK COMPANY	PJR-40-008/1999	J40/90/23.01.1991
3	No. 35 from 27.06.2007	BANCPOST, STOCK COMPANY	PJR-40-013/1999	J40/9052/16.08.1991
4	No. 34 from 27.06.2007	ING BANK N.V. AMSTERDAM, BRANCH OFFICE BUCHAREST	RB-PJS-40-024	J40/16100/30.08.1994

AUDITORS OF VOLUNTARY PENSION FUNDS

No.	CSSPP approval	Name	Authorisation of the Chamber of Financial Auditors	ONRC Registration
1	No. 1 from 09.01.2007	ERNST & YOUNG ASSURANCE SERVICES, LIMITED COMPANY	77/15.08.2006	J40/5964/30.06.1999
2	No. 3 from 28.03.2007	DELOITTE AUDIT, LIMITED COMPANY	25/25.06.2001	J40/6775/10.08.1995
3	No. 5 from 17.04.2007	KPMG AUDIT, LIMITED COMPANY	009/11.07.2001	J40/4439/11.05.2000
4	No. 37 from 27.06.2007	PRICEWATERHOUSECOOPERS AUDIT, LIMITED COMPANY	006/25.06.2001	J40/17223/30.06.1993

MARKETING AGENTS - JURIDICAL PERSONS PILLAR II

No.	APPROVAL	Name
1	Approval No.13 from 15.05.2007	AON ROMANIA INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY
2	Approval No.14 from 15.05.2007	OVB ALLFINANZ ROMANIA INSURANCE BROKER, LIMITED COMPANY
3	Approval No.15 from 23.05.2007	AMSTERDAM INSURANCE BROKER, LIMITED COMPANY
4	Approval No. 14 from 29.05.2007	BROKERPOOL MARKETING AGENT FOR VOLUNTARY PENSION FUNDS, LIMITED COMPANY
5	Approval No.17 from	ASTOP INSURANCE BROKER, LIMITED COMPANY

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	04.06.2007	
6	Approval No.18 from 04.06.2007	HERMANNSTADT INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY
7	Approval No.19 from 04.06.2007	MARSHALY INSURANCE FINANCIAL ASSOCIATED INSURANCE AND REINSURANCE BROKER LIMITED COMPANY
8	Approval No.23 from 19.06.2007	AL BROKER INVEST-INSURANCE BROKER STOCK COMPANY
9	Approval No.24 from 19.06.2007	GRAS SAVOYE ROMANIA INSURANCE - REINSURANCE BROKER LIMITED COMPANY
10	Approval No.25 from 19.06.2007	ASICONS INSURANCE BROKER, LIMITED COMPANY
11	Approval No.26 from 19.06.2007	EUROBROKERS GROUP-INSURANCE BROKER, STOCK COMPANY
12	Approval No. 28 from 21.06.2007	PROFESSIONAL INSURANCE BROKER, LIMITED COMPANY
13	Approval No.29 from 21.06.2007	KUNDEN INSURANCE BROKER, LIMITED COMPANY
14	Approval No.30 from 21.06.2007	NEPTUN INSURANCE BROKER, LIMITED COMPANY
15	Approval No. 31 from 27.06.2007	VERTICAL ASSURANCE INSURANCE BROKER, LIMITED COMPANY
16	Approval No. 32 from 27.06.2007	EDY INSURANCE BROKER, LIMITED COMPANY
17	Approval No. 38 from 29.06.2007	FEHU INSURANCE BROKER, LIMITED COMPANY
18	Approval No. 43 from 26.07.2007	EXA INSURANCE BROKER, LIMITED COMPANY
19	Approval No. 44 from 26.07.2007	RAIFFEISEN BANK, STOCK COMPANY
20	Approval No. 52 from 03.08.2007	FUNK INTERNATIONAL ROMANIA INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY
21	Approval No. 53 from 03.08.2007	HVB INSURANCE BROKER LIMITED COMPANY
22	Approval No. 55 from 07.08.2007	ACTIV INSURANCE-INSURANCE - REINSURANCE BROKER, LIMITED COMPANY
23	Approval No. 81 from 17.08.2007	MARSH INSURANCE - REINSURANCE BROKER, LIMITED COMPANY
24	Approval No. 86 from 20.08.2007	AWD ROMANIA INSURANCE - REINSURANCE BROKER, LIMITED COMPANY
25	Approval No. 87 from 21.08.2007	BANCA COMERCIALA ROMANA, STOCK COMPANY
26	Approval No. 106 from 05.09.2007	PERSONAL INSURANCE, INSURANCE - REINSURANCE BROKER, LIMITED COMPANY

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ANNEX No.2

27	Decision No. 152 from 24.09.2007	MARSHALY MARKETING AGENT FOR VOLUNTARY PENSION FUNDS, LIMITED COMPANY
28	Decision No. 154 from 24.09.2007	FILAS PRIVATE PENSIONS BROKER, LIMITED COMPANY
29	Decision No. 155 from 24.09.2007	PROSPER PRIVATE PENSIONS BROKER, LIMITED COMPANY
30	Approval No. 307 from 15.10.2007	IRECSON INSURANCE - REINSURANCE BROKER, LIMITED COMPANY
31	Approval No. 356 from 24.10.2007	ASIGEST INSURANCE - REINSURANCE BROKER, LIMITED COMPANY
32	Approval No. 406 from 07.11.2007	FINCOP INSURANCE BROKER, LIMITED COMPANY
33	Approval No. 496 from 04.12.2007	G&B ROMÂNIA INSURANCE BROKER, LIMITED COMPANY
34	Decision No. 169 from 06.11.2007	PENSIMED PRIVATE PENSIONS BROKER, LIMITED COMPANY
35	Decision No. 52 from 05.02.2008	CREFO PRIVATE PENSIONS BROKER, LIMITED COMPANY
36	Decision No. 3 from 08.01.2008	INTERAS PRIVATE PENSIONS BROKER, LIMITED COMPANY
37	Decision No. 85 from 04.03.2008	SEF PENSION-PRIVATE PENSIONS BROKER, LIMITED COMPANY
38	Decision No. 98 from 12.03.2008	CARPATICA LIFE-PRIVATE PENSIONS BROKER, LIMITED COMPANY

MARKETING AGENTS – NATURAL PERSONS

No.	Company with which the marketing agent has an engagement letter	No. of approved agents
1	ING LIFE INSURANCE, STOCK COMPANY	3365
2	ALLIANZ-ȚIRIAC PRIVATE PENSIONS - COMPANY FOR THE ADMINISTRATION OF A PRIVATELY MANAGED PENSION FUND AND VOLUNTARY PENSION FUNDS	2691
3	AVIVA LIFE INSURANCE, STOCK COMPANY	1407
4	AON ROMANIA INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY	5
5	BCR LIFE INSURANCE, STOCK COMPANY	476
6	HERMANNSTADT INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY	2
7	AMSTERDAM INSURANCE BROKER, LIMITED COMPANY	125
8	BROKERPOOL MARKETING AGENT FOR VOLUNTARY PENSION FUNDS, LIMITED COMPANY	688
9	ASTOP INSURANCE BROKER, LIMITED COMPANY	88
10	MARSHALY INSURANCE FINANCIAL ASSOCIATED INSURANCE AND REINSURANCE BROKER, LIMITED COMPANY	78
11	OVB ALLFINANZ ROMANIA INSURANCE BROKER, LIMITED COMPANY	413

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12	NEPTUN INSURANCE BROKER, LIMITED COMPANY	3
13	FEHU INSURANCE BROKER, LIMITED COMPANY	36
14	PROFESSIONAL INSURANCE BROKER, LIMITED COMPANY	2
15	KUNDEN INSURANCE BROKER, LIMITED COMPANY	20
16	AWD ROMANIA INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	11
17	MARSH INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	7
18	OTP GARANCIA INSURANCE, STOCK COMPANY	377
19	IRECSON INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	1
20	BANCA COMERCIALA ROMANA, STOCK COMPANY	858
21	FILAS PRIVATE PENSIONS BROKER, LIMITED COMPANY	11
22	GRAS SAVOYE ROMANIA INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	2
23	PERSONAL INSURANCE - INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	1
24	ACTIV ASIGURĂRI-INSURANCE - REINSURANCE BROKER, LIMITED COMPANY	3
25	PENSIMED PRIVATE PENSIONS BROKER, LIMITED COMPANY	2
26	EXA INSURANCE BROKER, LIMITED COMPANY	13
27	CREFO PRIVATE PENSIONS BROKER, LIMITED COMPANY	6
	TOTAL	10691

ADMINISTRATORS AND PRIVATELY MANAGED PENSION FUNDS - PILLAR II

ING FOND DE PENSII SA

Bucharest, Sector 5, Str. Costache Negri, No.1-5, Tel.40-21-4028580, Fax:40-21-4028581, www.ing.ro

- **Authorisation decision:** No. 45 dated 25.07.2007
- **Tax Identification Code:** 21772089
- **No. of incorporation.:** J40/9766/21.05.2007
- **Share capital :**

Subscribed share capital paid-in (total RON): 232,000,000.00*

Number of shares: 232.000.000.

Share value: 1.00 RON.

- **Increase in share capital in 2007:**
 1. from 20.000.000 RON to 141.000.000 RON – Decision Nr.87/14.08.2007
 2. from 141.000.000 RON to 232.000.000 RON – Decision No.176/04.12.2007
- **Shareholders:**

Legal Persons:

1) ING CONTINENTAL EUROPE HOLDINGS B.V.

Domicile: THE NETHERLANDS, AMSTERDAM, 1081 KL, Amstelveenseweg 500

Total contribution: 231.999.999.00 RON

Total number of shares: 231.999.999

Benefits and loss percentage: 99,9999996 %

2) ING ASIGURĂRI DE VIAȚĂ SA

Domicile: ROMÂNIA, BUCHAREST, Str. Costache Negri No. 1-5

Total contribution: 1.00 RON

Total number of shares: 1

Benefits and loss percentage: 0,0000004 %

- **Board of Administrators:**
 - 1) BRAM BOON - President
 - 2) AURELIA ACVILINA COMAN - Member
 - 3) GILBERT EMIEL DE GRAEF - Member
 - 4) RADU VASILESCU - Chief Executive Officer

- **Managed pension fund:**

Privately Managed Pension Fund ING

- **Authorisation Decision CSSPP:** No. 95 din 21.08.2007
- **Degree of risk:** moderate
- **Target portfolio structure:**
 - Government securities (Romania, EEA) - 67%
 - Government securities (USA, Canada, Japan) - 1%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD etc.) - 2%
 - Listed shares, money market instruments, corporate bonds, participation titles issued by undertakings for collective investment in transferable securities - 30%
- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Audit fee paid from fund assets:** 1800 RON/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply.
- **Number of participants:** 1.380.211

* Date of Report publication.

- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** No. 21 din 12.06.2007
 - **Authorisation BNR:** Series A No. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP licence:** No. 39 din 10.07.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

AVIVA SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT SA

Bucharest, Sector 2, B-dul Dimitrie Pompeiu, No.9-9A, Cladirea 20, Etaj 2, Secțiunea B, Tel:40-21-203 84 00, Fax:40-21-2038402, www.aviva.ro

- **CSSPP Authorisation Decision:** No. 47 din 25.07.2007
- **Tax Identification Code:** 21948054
- **No. of incorporation.:** J40/11737/18.06.2007
- **Share capital :**
Subscribed and paid in share capital (total RON): 72.219.680.00*
Number of shares: 72.219.680
Share value: 1.00 RON.
- **Share capital increase in 2007:**
 1. from 13.400.000 RON to 27.917.000 RON – Decision No. 153/24.09.2007
 2. from 27.917.000 RON to 61.173.080 RON – Decision No.168/06.11.2007

➤ **Shareholders:**

Legal Persons:

1) AVIVA INTERNATIONAL HOLDINGS LIMITED

Domicile: MAREA BRITANIE, SONDRĂ EC3P 3DQ, St. Helens 1 Undershaft

Total contribution: 72.219.480,00 RON

Total number of shares: 72.219.480

Benefits and loss percentage: 99,9997 %

2) CGU ROMÂNIA HOLDINGS SRL

Domicile: ROMANIA, BUCHAREST, Str. Anastasie Simu mansardă (et. 2) No. 1

Total contribution: 200.00 RON

Total number of shares: 200

Benefits and loss percentage: 0,0003 %

➤ **Board of Administrators:**

- 1) WOLRIDGE GORDON PATRICK ADAM - President and Administrator
- 2) VOICU EUGEN GHEORGHE - Chief Executive Officer, administrator, Member
- 3) ROUF SHAH JAHAN - administrator, Member

➤ **Managed pension fund :**

Privately Managed Pension Fund PENSIA VIVA

- **CSSPP Authorisation Decision :** No. 93 din 21.08.2007

- **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 11%
- Bonds of foreign non-governmental institutions (EBRD, IBRD) - 4%
- Listed shares, money market instruments, corporate bonds, participation titles issued by undertakings for collective investment in transferrable securities - 30%

* Date of Report publication.

- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month; for 2008 this commission is 0
 - **Audit fee paid from fund assets:** 1000 €/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets** shall not exceed the actual cost of information supply.
- **Number of participants:** 305.849
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** No. 21 din 12.06.2007
 - **Authorisation BNR:** Series A No. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP licence:** No. 39 din 10.07.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

ALLIANZ-ȚIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT SI A FONDURILOR DE PENSII FACULTATIVE SA

Bucharest, Sector 1, Str. Ion Slătineanu, No.6 Et.3-4, Ap.4, Tel.40-21-2072100, Fax:40-21-2072170
www.allianztiriac.ro

- **Decision Authorisation:** No. 49 din 25.07.2007
- **Tax Identification Code:** 21439417
- **No. of incorporation.:** J40/6068/23.03.2007
- **Share capital :**
 Subscribed and paid-in share capital (total RON): 20.000.000,00*
 Number of shares: 200.000.
 Share value:100.00 RON.

➤ **Shareholders:**

Legal Persons:

1) ALLIANZ - ȚIRIAC ASIGURĂRI SA

Domicile: ROMANIA, BUCHAREST, Str.Căderea Bastiliei No. 80-84 etaj 3-5
 Total contribution: 19999700.00 RON
 Total number of shares: 199.997
 Benefits and loss percentage: 99,9985 %

2) VESANIO TRADING LIMITED

Domicile: CYPRUS, NICOSIA, JULIA HOUSE, 3Th. Dervis Street CY - 1066
 Total contribution: 300.00 RON
 Total number of shares: 3
 Benefits and loss percentage: 0,0015 %

➤ **Board of Administrators:**

- 1) CONSTANTINESCU CRISTIAN - President
- 2) JORG HORST BIEBEL - Member
- 3) LECA ALEXANDRU - LEONARD - Member
- 4) CRINEL VALER ANDĂNUȚ - Chief Executive Officer

➤ **Managed pension fund :**

Privately Managed Pension Fund AZT VIITORUL TĂU

- **Decision Authorisation:** No. 94 din 21.08.2007
- **Degree of risk:** moderate

* Date of Report publication.

- **Target portfolio structure:**
 - Government securities (Romania , EEA) - 67,5%
 - Government securities (USA, Canada, Japan) - 1%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD, etc.) - 1,5%
 - Listed shares, money market instruments, corporate bonds, participation titles issued by undertakings for collective investment in transferrable securities - 30%
- **Commission fees:**
 - **Commission paid from contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Auditor fee paid from fund assets:** 1500RON/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets :** none
- **Number of participants:** 1.065.521
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** No. 21 din 12.06.2007
 - **Authorisation BNR:** Series A No. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** KPMG AUDIT SRL
 - **CSSPP licence:** No. 67 din 08.08.2007
 - **Chamber of Financial Auditors Authorisation:** 009/11.07.2001
 - **No. of incorporation:** J40/4439/11.05.2000

OMNIASIG PENSII - SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT SA

Bucharest, Sector 2, Str. Alexandru Philippide, No.9B, Tel.40-21-3065533, Fax:40-21-3134400
www.omniasigpensii.ro

- **Decision Authorisation:** No. 51 of 01.08.2007
- **Tax Identification Code:** 21994409
- **No. of incorporation:** J40/12218/25.06.2007
- **Share capital :**
 Subscribed and paid-in share capital (total RON): 17.984.998,00*
 Number of shares: 179.796.
 Share value:100,03 RON.

➤ **Shareholders:**

Legal Persons:

1)OMNIASIG S.A.

Domicile: ROMANIA, Bucharest, B-dul Aviatorilor No. 28, Corp B
 Total contribution: 1.798.544,00 RON
 Total number of shares:17.980
 Benefits and loss percentage:10 %

2)TBIH FINANCIAL SERVICES GROUP N.V.

Domicile: THE NETHERLANDS, Amsterdam, 18 Prins Hendriklaan
 Total contribution:16.186.454.00 RON
 Total number of shares: 161.816
 Benefits and loss percentage: 90 %

➤ **Board of Administrators:**

- 1) EFRAIM NAIMER - President
- 2) CHRISTIAN BRANDSTETTER - Member
- 3) RADU - EUGEN STĂNESCU – Vicepresident

* Date of Report publication.

➤ **Directorate:**

- 1) NIȚESCU CRISTINA - Chief Executive Officer
- 2) MANCAȘ ANNE - MARIE - Assistant Executive Officer (Investment Manager)
- 3) MARIA GABRIELA - Assistant Executive Officer

➤ **Managed pension fund:**

Privately Managed Pension Fund OMNIFORTE

➤ **Decision Authorisation:** No. 118 of 05.09.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- (EBRD, IBRD, etc.) - 5%
- Listed corporate shares and bonds- 20%
- Municipal bonds - 5%
- Money market instruments - 5%

➤ **Commissions:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Auditor fee paid from fund assets:** 12.000 RON/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply

➤ **Number of participants:** 63.264

➤ **Depository:** BRD - GROUPE SOCIETE GENERALE SA

- **CSSPP licence:** No. 21 of 12.06.2007
- **Authorisation BNR:** Series A No. 000001
- **No. of incorporation:** J40/608/19.02.1991

➤ **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL

- **CSSPP licence:** No. 39 of 10.07.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

INTERAMERICAN - SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII PRIVAT SA

Bucharest, Sector 6, Str. Constantin Noica, No.120, Tel.40-21-3172061, Fax:40-21-3172098,
www.interamerican.ro

➤ **Decision Authorisation:** No. 53 of 01.08.2007

➤ **Tax Identification Code:** 21994409

➤ **No. of incorporation.:** J40/12218/25.06.2007

➤ **Share capital :**

Subscribed and paid-in share capital (total RON): 108.624.420,00*

Number of shares: 560.

Share value:192.560,00 RON.

➤ **Increase in share capital in 2007:** from 19.256.000 RON to 62.967.120 RON – Decision 127/11.09.2007

➤ **Shareholders:**

Legal Persons:

1) EUREKO BV

Domicile: THE NETHERLANDS, HANDELSWEG 2, 3707 NH Zeist

Total contribution:107.854.180,00 RON

Total number of shares: 560

Benefits and loss percentage: 99,27 %

* Date of Report publication.

2)ACHMEA HOLDING NV

Domicile: THE NETHERLAND, HANDELSWEG 2, 3707 NH Zeist

Total contribution: 770.240,00 RON

Total number of shares: 4

Benefits and loss percentage: 0.73 %

➤ **Board of Administrators:**

1)TIMO LAURENS VAN VOORDEN - President

2)GEORGE ANTHONY VALAIS - Member

3)FRANS JAN VAN DER ENT – Member

➤ **Directorate:**

1) BESIM JALIL JAWAD - Chief Executive Officer

2) OANA - SÎNZIANA MAIOREANU - Assistant Executive Officer

3)RADU CRĂCIUN - Investment Manager

➤ **Managed pension fund:**

Privately Managed Pension Fund INTERAMERICAN

➤ **Decision Authorisation:** No. 105 of 28.08.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

○ Government securities (Romania, EEA) - 60%

○ Government securities (USA, Canada, Japan) - 10%

○ Bonds of foreign non-governmental institutions (EBRD, IBRD, etc.) - 5%

○ Listed shares - 20%

○ Listed shares, money market instruments, corporate bonds, participation titles issued by undertakings for collective investment in transferrable securities - 5%

➤ **Commission fees:**

○ **Commission paid from Contributions:** 2,5%

○ **Commission paid from fund assets :** 0,05%/month

○ **Audit fee paid from fund assets:** 2.700 €/year

○ **Personal asset transfer penalty:** 5%

○ **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply

➤ **Number of participants:** 263.979

➤ **Depository:** ING BANK N.V. AMSTERDAM SUCURSALA BUCHAREST

○ **CSSPP licence:** No.33 of 27.06.2007

○ **BNR Authorisation:** RB-PJS-40-024

○ **No. of incorporation:** J40/16100/30.08.1994

➤ **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL

○ **CSSPP licence:** No. 39 of 10.07.2007

○ **Chamber of Financial Auditors Authorisation:** 77/15.08.2006

○ **No. of incorporation:** J40/5964/30.06.1999

PRIMA PENSIE FOND DE PENSII SA

Bucharest, Sector 2, Str. G-ral Praporgescu, No.1-5, Et.6-7, ap.14C, Tel.40-031-6201750, Fax:40-0316201751, www.primapensie.ro

➤ **Decision Authorisation:** No. 55 of 01.08.2007

➤ **Tax Identification Code:** 22026060

➤ **No. of incorporation.:** J40/12539/29.06.2007

➤ **Share capital :**

Subscribed and paid-in share capital (total RON): 13.200.000,00

Number of shares: 1.320.000.

Share value: 10,00 RON.

➤ **Shareholders:**

Legal Persons:

1)DROBNAK BRANKO

Total contribution:1.320,00 RON.

Total number of shares:132

Benefits and loss percentage:0,01 %

2)PRVA POKOJNINSKA DRUZBA D.D.

Domicile: SLOVENIA, Ljubljana 1000, Str. Zelezna cesta No. 18

Total contribution:13.198.680,00 RON

Total number of shares:1.319.868

Benefits and loss percentage:99.99 %

➤ **Board of Administrators:**

1) DAMJAN MENCEJ - President, Chief Executive Officer

2) DAMIR VERDEV - Member

3) SPELA REDJKO - Member

➤ **Managed pension fund:**

Privately Managed Pension Fund PRIMA PENSIE

➤ **Decision Authorisation:** No. 103 of 28.08.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD etc.) - 5%
- Listed shares- 20%
- Municipal bonds - 10%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 15.000 RON/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply

➤ **Number of participants:** 17.070

➤ **Depository:** BANCPOST SA

- **CSSPP licence:** No.36 of 27.06.2007
- **Authorisation BNR:** PJR-40-013/1999
- **No. of incorporation:** J40/9052/16.08.1991

➤ **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL

- **CSSPP licence:** No. 39 of 10.07.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

AIG FOND DE PENSII SA

Bucharest, Sector 1, B-dul Lascăr Catargiu Europe House, No.47-53, Et.4, Tel.40-21-2084444,Fax:40-21-2084445, <http://www.aigpensii.ro>

➤ **Decision Authorisation:** No. 57 of 01.08.2007

➤ **Tax Identification Code:** 22080817

➤ **No. of incorporation.:** J40/13196/09.07.2007

➤ **Share capital :**

Subscribed and paid-in share capital (total RON): 14.080.000,00

Number of shares:1.000

Share value:14.080.00 RON.

➤ **Shareholders:**

Legal Persons:

1)AIG LIFE ASIGURĂRI ROMÂNIA S.A.

Domicile: ROMANIA, Bucharest, Str. Lascăr Catargiu Europe House No. 47-53 etaj 4

Total contribution:14.065.920,00 RON

Total number of shares: 999

Benefits and loss percentage: 99,9 %

2)AMPLICO SERVICES SPOLKA Z OGRANICZONA ODPOWIEDZIALNOSCIA

Domicile: POLAND, 00-450 Warsaw, Przemyslowa 26

Total contribution:14.080,00 RON

Total number of shares: 1

Benefits and loss percentage: 0,1 %

➤ **Board of Administrators:**

1)MIHAI COCA-COZMA - President, Chief Executive Officer

2)CIPRIAN LADUNCA - Member

3)OVIDIU DIMBEAN-CRETA – Member

➤ **Managed pension fund:**

Managed Pension Fund AIG

➤ **Decision Authorisation:** No. 104 of 28.08.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA); 10% Government securities (USA, Canada, Japan) - 55%
- Bonds of foreign non-governmental institutions(EBRD, IBRD, etc.) - 5%
- Listed shares Romania - 5%
- Listed shares EU - 10%
- Municipal bonds - 10%
- Other stocks - 5%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** in 2008 – 6.800 € up to 300.000 participants
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply

➤ **Number of participants:** 261.125

➤ **Depository:** RAIFFEISEN BANK S.A.

- **CSSPP licence:** No.51 of 01.08.2007
- **Authorisation BNR:** Series A No. 000003
- **No. of incorporation:** J40/44/15.01.1991

➤ **Auditor:** PRICEWATERHOUSECOOPERS AUDIT S.R.L.

- **CSSPP licence:** No. 50 of 01.08.2007
- **Chamber of Financial Auditors Authorisation:** 006/25.06.2001
- **No. of incorporation:** J40/17223/30.06.1993

BT AEGON FOND DE PENSII SA

Cluj-Napoca, județ Cluj, Calea Dorobanților, No.98-100, Tel:40-264-302231, Fax:40-264-302290,
www.btaegon.ro

- **Decision Authorisation:** No. 61 of 03.08.2007
- **Tax Identification Code:** 22066642
- **No. of incorporation.:** J12/3044/05.07.2007
- **Share capital :**
Subscribed and paid-in share capital (total RON): 36.247.300,00*
Number of shares: 362.473.000.
Share value: 0,10 RON.
- **Share capital increase:** from 22.984.500 RON to 36.247.300 RON – Decision No.175/27.11.2007
- **Shareholders:**

Legal Persons:

1) AEGON WONINGEN NOVA B.V.

Domicile: THE NETHERLANDS, THE HAGUE, P-ța AEGON No. 50

Total contribution: 18.123.650,00 RON

Total number of shares:181.236.500

Benefits and loss percentage: 50 %

2)BANCA TRANSILVANIA SA

Domicile: ROMANIA, CLUJ-NAPOCA, Str. GEORGE BARIȚIU No. 8

Total contribution:18.123.650,00 RON

Total number of shares:181.236.500

Benefits and loss percentage: 50 %

➤ **Board of Administrators:**

- 1) CIORCILĂ HORIA - President
- 2) SILAGHI CLAUDIU EUGEN IULIU - Member
- 3) KEPECS GABOR TIBOR - Member
- 4) WALKATE HARALD ALEXANDER - Member
- 5) NĂDĂȘAN MIHAELA SIMONA - Member
- 6) MARIUS OCTAVIAN RAȚIU -Chief Executive Officer

➤ **Managed pension fund:**

Privately Managed Pension Fund VITAL

- **Decision Authorisation:** No. 97 of 21.08.2007

- **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD, etc.) - 5%
- Listed corporate shares and bonds- 22,5%
- Money market instruments - 5%
- Participation titles issued by undertakings for collective investment in transferrable securities - 2,5%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** in 2008 - 6800 €, up to 300.000 participants
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply

- **Number of participants:** 131.250

* Date of Report publication.

- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** No. 21 of 12.06.2007
 - **Authorisation BNR:** Series A No. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP licence:** No. 39 of 10.07.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

GENERALI FOND DE PENSII SA

Bucharest, Str. Polizu, No.58-60, Parter, Sector 1, Tel.40-21-3135150, Fax:40-21-3135170
www.generali.ro

- **Decision Authorisation:** No. 63 of 03.08.2007
- **Tax Identification Code:** 22080825
- **No. of incorporation.:** J40/13188/09.07.2007
- **Share capital :**
 Subscribed share and paid-in share capital (total RON): 71.000.000,00*
 Number of shares: 71.000.000.
 Share value: 1,00 RON.
- **Share capital increase:** from 14.000.000 RON to 14.100.000 RON
- **Shareholders:**

Legal Persons:

1)GENERALI HOLDING VIENNA A.G.

Domicile: AUSTRIA, 31010 VIENNA, Landskronngasse Street No. 1
 Total contribution:70.992.900,00 RON
 Total number of shares: 70.992.900
 Benefits and loss percentage: 99,99 %

2)GENERALI ASIGURARI SA

Domicile: ROMANIA, BUCHAREST, Str. Polizu, No. 58-60, parter - etajul 3
 Total contribution:7100.00 RON
 Total number of shares: 7.100
 Benefits and loss percentage: 0.,01 %

➤ **Directorate:**

- 1)VREME IOAN - President Directorate
- 2)ENACHE LIVIU DANIEL - Director Finance and Investments
- 3)PETRESCU RĂDUCU MARIAN - Director, Legal Department

➤ **Supervisory Council:**

- 1)TUDOR MIRCEA MOLDOVAN - President
- 2)MOERTEL WERNER EDMUND MATHIAS - Member
- 3)MAG. DR. WILK PETER - Member

➤ **Managed pension fund:**

Privately Managed Pension Fund ARIPI

- **Decision Authorisation:** No. 96 of 21.08.2007
- **Degree of risk:** radical
- **Target portfolio structure:**
 - Government securities (Romania, EEA); 1% Government securities (USA, Canada, Japan) - 51%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD) - 3%
 - Listed corporate shares and bonds - 36%
 - Money market instruments- 5%
 - Municipal bonds- 2%
 - Participation titles issued by undertakings for collective investments in transferrable securities - 2%

* Date of Report publication.

- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Audit fee paid from fund assets:** 75.000 lei/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply
- **Number of participants:** 389.607
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** No. 21 of 12.06.2007
 - **Authorisation BNR:** Series A No. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP licence:** No. 39 of 10.07.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

BRD FOND DE PENSII SA

Bucharest, B-dul Unirii, No. 64, Bloc K4, Scara 5, Parter, Tel. 40-21-4082900, 40-21-4082920, www.brdfondpensii.ro

- **Decision Authorisation:** No. 73 of 08.08.2007
- **Tax Identification Code:** 22001457
- **No. of incorporation.:** J40/12386/27.06.2007
- **Share capital :**
Subscribed share capital paid-in (total RON): 19.140.000,00*
Number of shares: 191.400.
Share value: 100,00 RON.

➤ **Shareholders:**

Legal Persons:

1) SOGECAP

Domicile: FRANCE, 92093 Paris La Defence Cédex, Avenue du Général de Gaulle No. 50
Total contribution: 9.761.400,00 RON
Total number of shares: 97.614
Benefits and loss percentage: 51 %

2) BRD - GROUPE SOCIÉTÉ GÉNÉRALE S.A.

Domicile: ROMANIA, Bucharest, B-dul Ion Mihalache No. 1-7
Total contribution: 9.378.600,00 RON
Total number of shares: 93786
Benefits and loss percentage: 49 %

➤ **Board of Administrators:**

- 1) PHILIPPE PERET - President
- 2) DAMIEN MARECHAL - Chief Executive Officer
- 3) MARIE - FRANCE CHESTIER - Member
- 4) PATRICK PIERRE GELIN - Member
- 5) SORIN - MIHAI POPA - Member
- 6) IOAN CONSTANTIN IOSIF NICULESCU - Member
- 7) ALAIN MINETTE DE SAINT MARTIN - Member

➤ **Managed pension fund:**

Privately Managed Pension Fund BRD

- **Decision Authorisation:** No. 107 of 28.08.2007
- **Degree of risk:** moderate

* Date of Report publication.

- **Target portfolio structure:**
 - Government securities (Romania, EEA) - 65%
 - Government securities (USA, Canada, Japan) - 1,5%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD) - 1%
 - Listed shares- 15%
 - Money market instruments- 15%
 - Corporate bonds- 2,5%
- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Audit fee paid from fund assets:** 25.740 RON / year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply
- **Number of participants: 98.974**
- **Depository: ING BANK N.V. AMSTERDAM SUCURSALA BUCHAREST**
 - **CSSPP licence:** No.33 of 27.06.2007
 - **Authorisation BNR:** RB-PJS-40-024
 - **No. of incorporation:** J40/16100/30.08.1994
- **Auditor: ERNST & YOUNG ASSURANCE SERVICES SRL**
 - **CSSPP licence:** No. 39 of 10.07.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

OTP FOND DE PENSII SA

Bucharest, Sector 1, Str. Aviator Petre Crețu, No.50, Tel.40-21-4072800, Fax:40-21-4072808,
<http://www.otppensii.ro>

- **Decision Authorisation:** No. 79 of 14.08.2007
- **Tax Identification Code:** 22108489
- **No. of incorporation.:** J40/13545/13.07.2007
- **Share capital :**
 Subscribed share capital paid-in (total RON): 26.084.800,00*
 Number of shares: 26.084.800.
 Share value: 1,00 RON.
- **Shareholders:**
Legal Persons:
1)OTP PÉNZTÁRSZOLGÁLTATÓ ZRT.
 Domicile: HUNGARY, Budapest, 1051, Str. Mérleg No. 4
 Total contribution: 13.303.248,00 RON
 Total number of shares: 13.303.248
 Benefits and loss percentage: 51 %
2)OTP GARANCIA BIZTOSÍTÓ ZRT.
 Domicile: HUNGARY, Budapest, 1051, Str. Október 6 No. 20
 Total contribution:12.781.552,00 RON
 Total number of shares:12.781.552
 Benefits and loss percentage:49 %
- **Supervisory Council:**
 1) NAGY CSABA
 2) DIOSI LASZLO
 3)SZOBONYA CSABA ZOLTAN

* Date of Report publication.

- **Directorate:**
 - 1) ROTH LAJOS - President
 - 2) MATEI CĂLIN - RAREȘ - Member
 - 3) BAN BERNADETT RITA – Member
- **Managed pension fund:**
 - Privately Managed Pension Fund OTP**
 - **Decision Authorisation:** Nr. 106 of 28.08.2007
 - **Degree of risk:** moderate
 - **Target portfolio structure:**
 - Government securities (Romania, EEA) - 60%
 - Government securities (USA, Canada, Japan) - 3%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD) - 3%
 - Listed corporate shares and bonds- 25%
 - Money market instruments- 4%
 - Participation titles issued by undertakings for collective investment in transferrable securities - 5%
 - **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Audit fee paid from fund assets:** in 2008 - 10.500 € and in 2009 - 18.000 €
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply.
 - **Number of participants:** 20.261
 - **Depository:** BANCA COMERCIALA ROMANA SA
 - **CSSPP licence:** Nr. 20 of 12.06.2007
 - **Authorisation BNR:** PJR-40-008/1999
 - **No. of incorporation:** J40/90/23.01.1991
 - **Auditor:** DELOITTE AUDIT S.R.L.
 - **CSSPP licence:** Nr. 49 of 01.08.2007
 - **Chamber of Financial Auditors Authorisation:** 25/25.06.2001
 - **No. of incorporation:** J40/6775/10.08.1995

BCR ADMINISTRARE FOND DE PENSII SA

Bucharest, Sector 1, Str.Biharia, Nr.26 Tel.40-21-2324036, Fax:40-21-2324035,
www.pensiibcr.ro

- **Decision Authorisation:** Nr. 90 of 21.08.2007
- **Tax Identification Code:** 22028584
- **No. of incorporation.:** J40/12566/29.06.2007
- **Share capital :**
 - Subscribed share capital paid-in (total RON): 50.000.000,00*
 - Number of shares: 5.000.000.
 - Share value: 10,00 RON.
- **Shareholders:**
 - Natural persons:**
 - 1) ZBÎRCEA GABRIEL**
 - Total contribution: 10,00 RON.
 - Total number of shares: 1
 - Benefits and loss percentage: 0,00002 %

* Date of Report publication.

Legal Persons:

1) BANCA COMERCIALĂ ROMÂNĂ SA

Domicile: ROMANIA, Bucharest, B-dul Regina Elisabeta nr. 5

Total contribution: 49.999.990,00 RON

Total number of shares: 4.999.999

Benefits and loss percentage: 99,99998 %

➤ **Board of Administrators:**

1) DIȚESCU MIHAELA SIMONA - President, Chief Executive Officer

2) MARTIN SKOPEK - Member

3) FLORINA VIZINTEANU - Member

➤ **Managed pension fund:**

Privately Managed Pension Fund BCR

➤ **Decision Authorisation:** Nr. 119 of 05.09.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 58%
- Government securities (USA, Canada, Japan) - 5%
- Bonds of foreign non-governmental institutions (EBRD, IBRD) - 2%
- Listed corporate shares and bonds- 25%
- Money market instruments- 5%
- Participation titles issued by undertakings for collective investment in transferrable securities - 5%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 13.900 RON/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply

➤ **Number of participants:** 123.819

➤ **Depository:** BANCPOST SA

- **CSSPP licence:** Nr.36 of 27.06.2007
- **Authorisation BNR:** PJR-40-013/1999
- **No. of incorporation:** J40/9052/16.08.1991

➤ **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL

- **CSSPP licence:** Nr. 39 of 10.07.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

BANCPOST FOND DE PENSII SA

Bucharest, Sector 3, B-dul Unirii, Nr. 72, Bloc J3C, Tronson 2, Etaj 2, Ap. 201 și 204, Tel. 40-21-3200575,

Fax:40-0314184083, www.bancpostpensii.ro

➤ **Decision Authorisation:** Nr. 114 of 05.09.2007

➤ **Tax Identification Code:** 22271604

➤ **No. of incorporation.:** J40/15548/16.08.2007

➤ **Share capital :**

Subscribed share capital paid-in (total RON):19.500.000,00*

Number of shares:10.000.

Share value:1.950,00 RON.

* Date of Report publication.

➤ **Shareholders:**

Natural persons:

1) IONIDES MICHALAKIS

Total contribution: 1950,00 RON

Total number of shares: 1

Benefits and loss percentage: 0,01 %

○ **Legal Persons:**

1) S.C. BANCPOST S.A

Domicile: ROMANIA, Bucharest, Calea Vitan nr. 6-6A bloc Tron.B și C, etaj 3-8

Total contribution: 19498050.00 RON

Total number of shares: 9.999

Benefits and loss percentage: 99,99 %

➤ **Board of Administrators:**

1) ALEXANDROS SARRIGEORGIOU – President

2) IONIDES MICHALAKIS - Vice-president

3) ANITA - LAURA NIȚULESCU - Member

4) VYRON SOFOS - Chief Executive Officer

➤ **Managed pension fund:**

Privately Managed Pension Fund BANCPOST

➤ **Decision Authorisation:** Nr. 134 of 11.09.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD) - 5%
- Listed shares - 15%
- Municipal bonds - 5%
- Money market instruments - 10%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 5.950 €/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply

➤ **Number of participants:** 23.299

➤ **Depository:** BANCA COMERCIALA ROMANA SA

- **CSSPP licence:** Nr. 20 of 12.06.2007
- **Authorisation BNR:** PJR-40-008/1999
- **No. of incorporation:** J40/90/23.01.1991

➤ **Auditor:** PRICEWATERHOUSECOOPERS AUDIT S.R.L.

- **CSSPP licence:** Nr. 50 of 01.08.2007
- **Chamber of Financial Auditors Authorisation:** 006/25.06.2001
- **No. of incorporation:** J40/17223/30.06.1993

KD FOND DE PENSII SA

Bucharest, Sector 1, Str. Gheorghe Manu, Nr.5, Etaj 4, Tel. 40-21-6505506, Fax: 40-21-6505504, www.kd-group.ro

➤ **Decision Authorisation:** Nr. 132 of 11.09.2007

➤ **Tax Identification Code:** 22363465

➤ **No. of incorporation.:** J40/16639/05.09.2007

➤ **Share capital :**

Subscribed and paid-in share capital (total RON):31.000.000,00*

Number of shares: 310.000.

Share value: 100,00 RON.

➤ **Shareholders:**

Legal Persons:

1)KD HOLDING, FINANCA DRUZBA, D.D.

Domicile: SLOVENIA, CELOVSKA CESTA 206, 1000 Ljubljana

Total contribution: 30.380,000,00 RON

Total number of shares: 303.800

Benefits and loss percentage: 98 %

2)SLOVENICA ZIVLJENJE D.D.

Domicile: SLOVENIA, CELOVSKA CESTA 206, 1000 Ljubljana

Total contribution: 310.000,00 RON

Total number of shares: 3.100

Benefits and loss percentage: 1 %

3)PATRONATUL NAȚIONAL ROMÂN

Domicile: ROMANIA, Bucharest, Calea Șerban Voda nr. 219-221

Total contribution: 310.000,00 RON

Total number of shares: 3.100

Benefits and loss percentage: 1 %

➤ **Board of Administrators:**

1) Name: MATIJA ŠENK - President

2) Name: CARMEN DANIELA RADU - Vice-president, Chief Executive Officer

3) Name: FLORIAN COSTACHE - Member

➤ **Managed pension fund**

Privately Managed Pension Fund KD

➤ **Decision Authorisation:** Nr.138 of 14.09.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD) - 5%
- Listed corporate shares and bonds- 5%
- Municipal bonds- 5%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 4.000 €/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply

➤ **Number of participants:** 7.233

➤ **Depository:** RAIFFEISEN BANK S.A.

○ **CSSPP licence:** Nr.51 of 01.08.2007

○ **Authorisation BNR:** Seria A Nr. 000003

○ **No. of incorporation:** J40/44/15.01.1991

➤ **Auditor:** PRICEWATERHOUSECOOPERS AUDIT S.R.L.

○ **CSSPP licence:** Nr. 50 of 01.08.2007

○ **Chamber of Financial Auditors Authorisation:** 006/25.06.2001

○ **No. of incorporation:** J40/17223/30.06.1993

* Date of Report publication.

MARFIN - FOND DE PENSII SA

Bucharest, Sector 1, Str. Emanoil Porumbaru, Nr. 90-92, Etaj 1, Tel. (+4)021 206.43.06, Fax (+4)021 206.42.82, www.marfin-fdp.ro

- **Decision Authorisation:** Nr. 139 of 14.09.2007
- **Tax Identification Code:** 22363082
- **No. of incorporation.:** J40/16622/05.09.2007
- **Share capital :**
Subscribed and paid-in share capital (total RON):1.272.640,00*
Number of shares: 127.264.
Share value: 100,00 RON.
- **Shareholders:**
Natural persons:
1) POLYDOROS MICHAELIDES
Total contribution:100,00 RON.
Total number of shares: 1
Benefits and loss percentage: 0,0007 %
- Legal Persons:**
1) LAIKI CYPRIALIFE LIMITED
Domicile: CYPRUS, Arch. Makariou III, 64 Nicosia
Total contribution:12.726.300,00 RON
Total number of shares :127.263
Benefits and loss percentage: 99,9993 %
- **Board of Administrators:**
1)CHRISTODOULOS PHIDIA - President
2)CHRISTODOULOS ELLINOPOULOS - Chief Executive Officer
3)POLYDOROS MICHAELIDES - Member
- **Managed pension fund:**
Privately Managed Pension Fund MARFIN
- **Decision Authorisation:** Nr.146 of 18.09.2007
- **Degree of risk:** moderate
- **Target portfolio structure:**
 - Government securities (Romania, EEA) - 55%
 - Government securities (USA, Canada, Japan) - 10%
 - Bonds of foreign non-governmental institutions (EBRD, IBRD) - 5%
 - Money market instruments- 5%
 - Municipal bonds- 5%
 - Listed corporate shares and bonds - 20%
- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Auditor fee paid from fund assets:** 4.500 €/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply
- **Number of participants:** 194
- **Depository:** BANCA COMERCIALA ROMANA SA
 - **CSSPP licence:** Nr. 20 of 12.06.2007
 - **Authorisation BNR:** PJR-40-008/1999
 - **No. of incorporation:** J40/90/23.01.1991

* Date of Report publication.

- **Auditor:** KPMG AUDIT SRL
 - **CSSPP licence:** Nr. 67 of 08.08.2007
 - **Chamber of Financial Auditors Authorisation:** 009/11.07.2001
 - **No. of incorporation:** J40/4439/11.05.2000

AG2R FOND DE PENSII SA

Bucharest, Sector 5, Str. Dr. Staicovici, Nr.34-36, Tel: 40-0315405405, Fax:40-0315405406, www.ag2r.ro

- **Decision Authorisation:** Nr. 141 of 14.09.2007
- **Tax Identification Code:** 22254620
- **No. of incorporation.:** J40/15350/13.08.200
- **Share capital :**
Subscribed and paid-in share capital (total RON): 12.492.400,00*
Number of shares: 3.123.100.
Share value: 4,00 RON.

➤ **Shareholders:**

Legal Persons:

1)AG2R PRÉVOYANCE

Domicile: FRAENA, 75680 Paris Cedex 14, B-dul Brune 35

Total contribution:12.117.628,00 RON

Total number of shares: 3029407

Benefits and loss percentage: 97 %

2)CONFEDERAȚIA NAȚIONALĂ SINDICALĂ CARTEL ALFA

Domicile: ROMANIA, Bucharest, Spl. Independenței nr. 202 A etaj II ap. Camera 1

Total contribution: 374.772,00 RON

Total number of shares: 93.693

Benefits and loss percentage: 3 %

➤ **Board of Administrators:**

- 1) PAUL FRANCIS MATHIAS - President
- 2) GILLES FRANCOIS SOHM - Chief Executive Officer
- 3) PETRU SORIN DANDEA – Member

➤ **Managed pension fund:**

Managed Pension Fund ALFA

- **Decision Authorisation:** Nr.148 of 18.09.200

- **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 55%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD) - 5%
- Municipal bonds; 15% listed corporate shares and bonds - 10%
- Participation titles issued by undertakings for collective investment in transferrable securities - 5%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 15.000 RON/year
- **Personal asset transfer penalty:** 3,5%
- **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply

- **Number of participants:** 1.127

* Date of Report publication.

- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP licence:** Nr. 21 of 12.06.2007
 - **Authorisation BNR:** Series A Nr. 000001
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** PRICEWATERHOUSECOOPERS AUDIT S.R.L.
 - **CSSPP licence:** Nr. 50 of 01.08.2007
 - **Chamber of Financial Auditors Authorisation:** 006/25.06.2001
 - **No. of incorporation:** J40/17223/30.06.1993

MKB ROMEXTERRA FOND DE PENSII SA

Bucharest, Sector 2, Str. Armand Calinescu, Nr. 2-4, Millenium Business Center, Etaj 11, Tel verde: 0800410310, Tel fix: 40-021-310.35.30, Fax: 40-021-310.35.15, <http://www.fondfiducia.ro>

- **Decision Authorisation:** Nr. 143 of 14.09.2007
- **Tax Identification Code:** 22362133
- **No. of incorporation.:** J40/16596/05.09.2007
- **Share capital :**
Subscribed and paid-in share capital (total RON):17.569.200,00*
Number of shares: 17.569.200.
Share value: 1,00 RON.

➤ **Shareholders:**

Legal Persons:

1) MKB ROMEXTERRA BANK SA

Domicile: ROMANIA, Târgu – Mureş, B-dul 1 Decembrie 1918 nr. 93
Total contribution:10.541.520,00 RON
Total number of shares:10.541.520
Benefits and loss percentage: 60 %

2)DELTA ASIGURĂRI SA

Domicile: ROMANIA, Bucharest, B-dul Unirii nr. 33 bloc A2 trons.1 etaj P+M
Total contribution:7.027.680,00 RON
Total number of shares: 7.027.680
Benefits and loss percentage: 40 %

➤ **Board of Administrators:**

- 1)LASZLO LEHOCZKY
- 2)PREDA ADRIAN
- 3)PAȘA MARIA

➤ **Management Committee:**

- 1) ENACHE JIRU - President

➤ **Managed pension fund:**

Privately Managed Pension Fund FIDUCIA

➤ **Decision Authorisation:** Nr.147 of 18.09.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania, EEA) - 50%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions(EBRD, IBRD) - 5%
- Municipal bonds EEA - 5%
- Municipal bonds third countries - 5%
- Quoted corporate bonds - 5%
- Quoted shares - 20%

* Date of Report publication.

- **Commission fees:**
 - **Commission paid from Contributions:** 2,5%
 - **Commission paid from fund assets :** 0,05%/month
 - **Audit fee paid from fund assets:** 2.700 €/year
 - **Personal asset transfer penalty:** 5%
 - **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply
- **Number of participants:** 1.884
- **Depository:** ING BANK N.V. AMSTERDAM SUCURSALA BUCHAREST
 - **CSSPP licence:** Nr.33 of 27.06.2007
 - **Authorisation BNR:** RB-PJS-40-024
 - **No. of incorporation:** J40/16100/30.08.1994
- **Auditor:** KPMG AUDIT SRL
 - **CSSPP licence:** Nr. 67 of 08.08.2007
 - **Chamber of Financial Auditors Authorisation:** 009/11.07.2001
 - **No. of incorporation:** J40/4439/11.05.2000

ZEPTEP FOND DE PENSII SA

Bucharest, Sector 3, B-dul Unirii, Nr. 70, Bloc J4-J5, Tel/Fax:40-21-330 30 50, www.zepter-invest.ro

- **Decision Authorisation:** Nr.159 of 09.10.2007
 - **Tax Identification Code:** 22437473
 - **No. of incorporation.:**
 - **Share capital :** J40/17546/20.09.2007
- Subscribed share capital paid-in (total RON):18.277.600,00*
- Number of shares:1.827.760.
- Share value: 10,00 RON.
- **Shareholders:**
- Natural persons:**
- 1)A LES SKOBERNE**
 Total contribution:182.776,00 RON.
 Total number of shares:18.278
 Benefits and loss percentage: 1 %
- 2)SIMIC MARKO**
 Total contribution:182.776,00 RON.
 Total number of shares:18.278
 Benefits and loss percentage:1 %
- 3)BRANKO SIBAKOVSKI**
 Total contribution:18.2776,00 RON.
 Total number of shares:18278
 Benefits and loss percentage: 1 %
- 4)NENAD TOMOVIC**
 Total contribution:182.776,00 RON.
 Total number of shares:18.278
 Benefits and loss percentage:1 %
- Legal Persons:**
- 1)UBA UNITED BUSINESS ACTIVITIES HOLDING AG**
 Domicile: SWISS, Sihlegstrasse 23, 8832, Wolfram Cantonul Schwyz
 Total contribution:7.311.040,00 RON
 Total number of shares:731.103
 Benefits and loss percentage:40 %

* Date of Report publication.

2)ECCONSULT GMBH

Domicile: GERMANIA, Mönchengladbach, Fliethstrasse 110, 41061

Total contribution: 5.666.046,00 RON

Total number of shares: 566.604

Benefits and loss percentage: 31 %

3)ACH, DRUZBA ZA GOSPODARJENEJE Z NALOZBAMI, D.D., LJUBLJANA

Domicile: SLOVENIA, 1000 Ljubljana, Baragova 5

Total contribution:4.569.410,00 RON

Total number of shares: 456.941

Benefits and loss percentage: 25 %

➤ **Board of Administrators:**

1) NENAD TOMOVIC - President

2)BRANKO SIBAKOVSKI - Vice-president

3)ROMEO JANTEA – Member

➤ **Managed pension fund :**

Privately Managed Pension Fund ZEPTEP

➤ **CSSPP Authorisation Decision :** Nr.162 of 23.10.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure:**

- Government securities (Romania EEA) - 50%
- Government securities (USA, Canada, Japan) - 10%
- Bonds of foreign non-governmental institutions (EBRD, IBRD)- 5%
- Transactions in shares on regulated markets - 25%
- Municipal bonds- 10%

➤ **Commission fees:**

- **Commission paid from Contributions:** 2,5%
- **Commission paid from fund assets :** 0,05%/month
- **Audit fee paid from fund assets:** 15.000 RON/year
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal assets** shall not exceed the actual cost of information supply.

➤ **Number of participants:** 1.649

➤ **Depository:** BRD - GROUPE SOCIETE GENERALE SA

- **CSSPP licence:** Nr. 21 of 12.06.2007
- **Authorisation BNR:** Series A Nr. 000001
- **No. of incorporation:** J40/608/19.02.1991

➤ **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL

- **CSSPP licence:** Nr. 39 of 10.07.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

ADMINISTRATORS AND OPTIONAL PENSION FUNDS – PILLAR III

ING ASIGURARI DE VIAȚĂ SA

Bucharest, sector 5, Str. Costache Negri, Nr.1-5, CP 050552, Tel.40-21-4028580, Fax:40-21-4028581,
www.ingasigurari.ro

- **Decision Authorisation:** Nr. 2 of 03.04.2007
- **Tax Identification Code:** 9100488
- **No. of incorporation.:** J40/475/24.01.1997
- **Share capital :**
Subscribed and paid-in share capital(total RON) : 45.042.794.00*
Number of shares: 45.042.794.
Share value:1.00 RON.

- **Shareholders:**

Legal Persons:

1) ING CONTINENTAL EUROPE HOLDINGS B.V.

Domicile: THE NETHERLANDS, AMSTERDAM, STRAWINSKYLAAN nr. 2631

Total contribution: 45.042.790.00 RON

Total number of shares: 45.042.790

Benefits and loss percentage: 99,999992 %

2) ING VERZEKERINGEN INTERTRUST IV BV

Domicile: THE NETHERLANDS, 1081 KL, AMSTERDAM, AMSTELVEENSEWEG 500

Total contribution:1,00 RON

Total number of shares:1

Benefits and loss percentage: 0.000002 %

3) ING VERZEKERINGEN INTERTRUST III BV

Domicile: THE NETHERLANDS, 10081 KL, AMSTERDAM, AMSTELVEENSEWEG 500

Total contribution:1.00 RON

Total number of shares :1

Benefits and loss percentage: 0,000002 %

4) ING VERZEKERINGEN INTERTRUST II BV

Domicile: THE NETHERLANDS, 1081 KL, AMSTERDAM, AMSTELVEENSEWEG 500

Total contribution:1,00 RON

Total number of shares :1

Benefits and loss percentage:0,000002 %

5) NAȚIONALE-NEDERLANDEN INTERTRUST BV

Domicile: THE NETHERLANDS, 1081 KL, AMSTERDAM, AMSTELVEENSEWEG 500

Total contribution: 1,00 RON

Total number of shares:1

Benefits and loss percentage: 0,000002 %

- **Board of Administrators:**

- 1) BRAM BOON - President, Chief Executive Officer
- 2) LEON ROELOF CAESAR MAIJENBURG – Member
- 3) RIGT HEIN KLIPHUIS - Member

- **Managed Optional Pension Fund:**

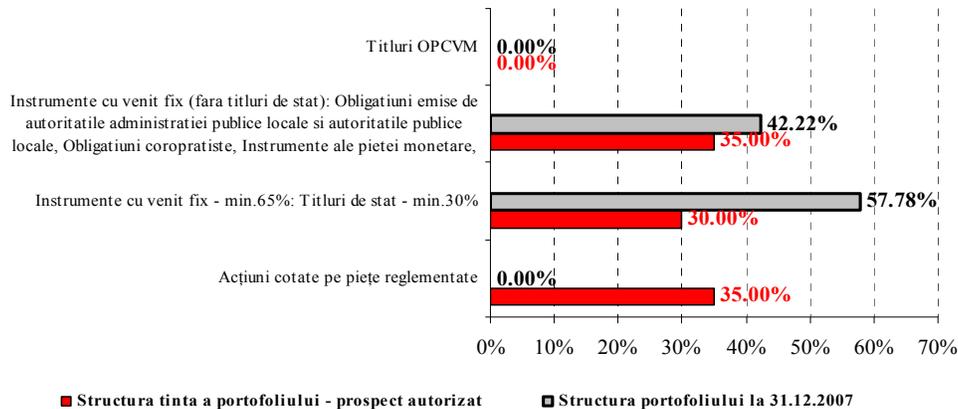
1. Optional Pension Fund ING CLASIC

- **Decision Authorisation:** Nr. 10 of 15.05.2007
- **Degree of risk:** moderate

* Date of Report publication.

- **Target portfolio structure (Prospect):**
 - Shares quoted on regulated market: minimum 5% - maximum 35%;
 - Fixed income instruments: minimum 65%, as follows:
 - Government securities minimum 30%;
 - Bonds issued by public local administration authorities;
 - Bonds issued by public local authorities;
 - Corporate bonds;
 - Money market instruments, including cash and deposits.
- **Situation as at 31.12.2007:**
 - **Total Asset:** 1.807.328 lei
 - **Net Asset Value:** 1.807.270 lei
 - **Unit Net Asset Value:** 10,64 lei
- **Number of participants:** 7 737
- **Investment structure as at 31.12.2007:**
 - Bank deposits - 42,22%
 - Shares - 0
 - Government securities- 57,78%
 - Corporate bonds- 0
 - UCITS titles (undertakings for collective investment in transferable securities) – 0

Structura portofoliului investitional ING CLASIC Fond de pensii facultativ 2007



- **Commission fees:**
 - **Commission paid from Contributions:** 3,95%
 - **Management fee paid from fund asset:** 0,104%/month (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000 RON).
 - **Auditor fee paid from fund assets:** 12.000RON/year (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000RON).
 - **Deposit commission paid from fund asset:** up to 12,000 €/year (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000 RON).
 - **Custodian fee payable from fund asset held in custody:**
 - Domestic - 0,025%
 - Foreign markets: mature markets - 0,045%, emerging markets - 0,45%.

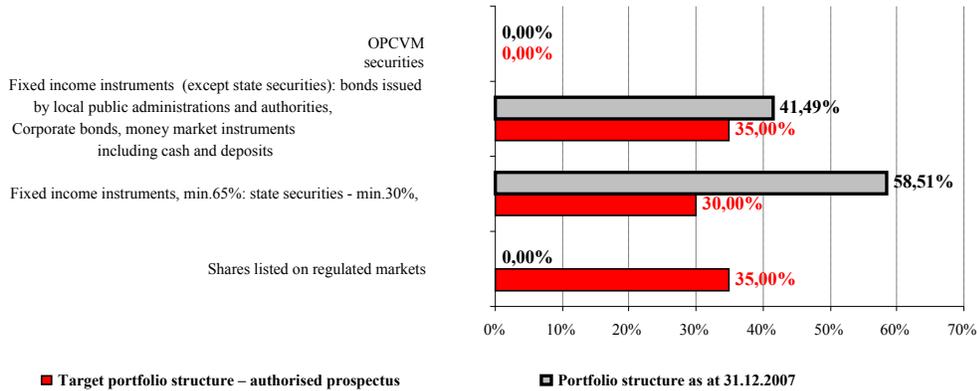
* Date of Report publication.

- **Commission for corporate action paid from fund asset: -**
- **Bank commissions paid from fund asset:**
 - Payments in lei franco BRD, interbank operations up to 75% of BRD commission fees
 - International transfers in € up to 15 €/transfer,
 - Other currencies up to 25 €/transfer.
- **Brokerage fees paid from fund asset:** capital market brokerage up to 1.5% of transaction value, and up to 0.07% on the government securities market
- **Personal asset transfer penalty:** 5%
- **Additional information fees paid from personal asset:** shall not exceed the actual cost of information supply.
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP Licence:** Nr. 2 din 06.02.2007
 - **Authorisation BNR:** PJR-40-007/1999
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:**ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP Licence:** Nr. 1 din 09.01.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

2. Optional Pension Fund ING OPTIM

- **Decision Authorisation:** Nr. 40 din 10.07.2007
- **Degree of risk:** moderate
- **Target portfolio structure (Prospect):**
 - Shares quoted on regulated markets minimum 5% - maximum 35%;
 - Fixed income instruments: minimum 65%, as follows:
 - Government securities minimum 30%;
 - Bonds issued by public local administrations authorities;
 - Bonds issued by public local authorities;
 - Corporate bonds;
 - Money market instruments, including cash and deposits
- **Situation as at 31.12.2007**
 - **Total Asset:** 802.586 lei
 - **Net Asset Value:** 802.528 lei
 - **Unit Net Asset Value:** 10,69 lei
- **Number of participants:** 4 036
- **Investment structure as at 31.12.2007:**
 - Bank deposits - 41,49%
 - Shares - 0
 - Government securities- 58,51%
 - Corporate bonds- 0
 - UCITS titles – 0

**Investment portfolio structure ING OPTIM Fond de pensii
facultative 2007**



➤ **Commission fees:**

- **Commission paid from Contributions:** 3,95%
- **Management fee paid from fund asset:** 0,104% /month (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000 RON).
- **Auditor fee paid from fund assets:** 12.000 RON/year (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000 RON).
- **Deposit commission payable from fund asset:** up to 12.000 €/year (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 7,000,000 RON).
- **Custodian fee paid from fund asset held in custody:**
 - local market - 0,025%
 - foreign markets – mature markets 0.045%, emerging markets - 0.45%.
- **Commission for corporate action paid from fund asset: -**
- **Bank commissions paid from fund asset:**
 - Payments in RON franco BRD, interbank operations up to 75% of BRD commissions
 - International transfers in € up to 15 €/transfer,
 - Other currencies up to 25 €/transfer
- **Brokerage fees from fund asset:** capital market brokerage up to 1.5% of transaction value and up to 0.07% on governmental securities market.
- **Transfer penalty payable from personal asset:** 5%
- **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply.

➤ **Depository:** BRD - GROUPE SOCIETE GENERALE SA

- **CSSPP LICENCE:** Nr. 2 din 06.02.2007
- **Authorisation BNR:** PJR-40-007/1999
- **No. of incorporation:** J40/608/19.02.1991

➤ **Auditor:**ERNST & YOUNG ASSURANCE SERVICES SRL

- **CSSPP LICENCE:** Nr. 1 din 09.01.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

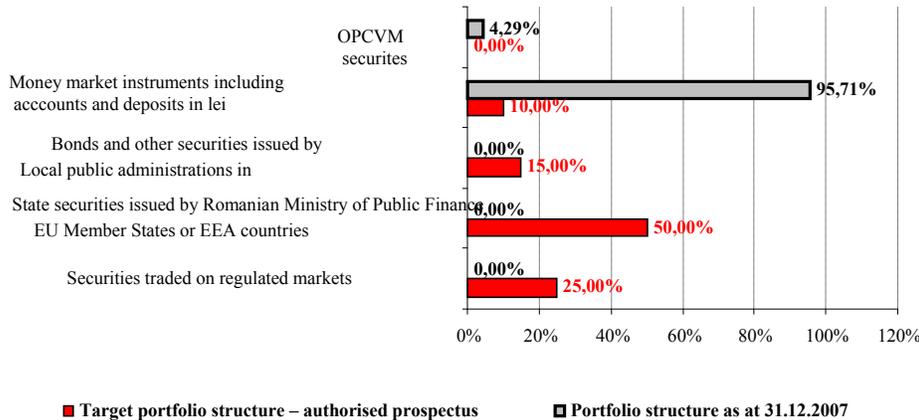
AVIVA ASIGURĂRI DE VIAȚĂ SA

Bucharest, sector 1, Str. Buzești, Nr.62-64 Et.5-6, Tel.40-21-2038300, Fax:40-21-2038301, www.aviva.ro

- **Decision Authorisation:** Nr. 4 din 17.04.2007
- **Tax Identification Code:** 12295479
- **No. of incorporation.:** J40/9186/18.10.1999
- **Share capital :**
 Subscribed and paid-in share capital(total RON): 132505290.00*
 Number of shares: 132505290.
 Share value: 1.00 RON.
- **Share capital increase:** from 99.661.890 RON to 132.505.290 RON – Decision Nr.112/28.08.2007
- **Shareholders:**
Legal Persons:
1) CGU ROMÂNIA HOLDINGS SRL
 Domicile: ROMANIA, BUCHAREST, sector 1, Str.ATANASIE SIMU nr. 1 etaj 2
 Total contribution: 200.00 RON
 Total number of shares: 200
 Benefits and loss percentage: 0.0002 %
2) AVIVA INTERNAȚIONAL HOLDINGS LIMITED
 Domicile: GREAT BRITAIN, ST. HELENS UNDERSHAFT, LONDON, EC3P 3DQ
 Total contribution:132505090.00 RON
 Total number of shares:132505090
 Benefits and loss percentage: 99.9998 %
- **Board of Administrators:**
 1) WOLRIGE GORDON PATRICK ADAM - President, Administrator
 2) ROUF SHAH JAHAN - Chief Executive Officer
 3) VOICU EUGEN GHEORGHE - Administrator, Member
- **Managed Optional Pension Fund**
Optional Pension Fund PENSIA MEA
- **Decision Authorisation:** Nr. 12 din 15.05.2007
- **Degree of risk:** moderate
- **Target portfolio structure (Prospect):**
 - Transactions in securities on regulated markets - 25%
 - Money market instruments, including accounts and deposits in Lei - 10%;
 - Bonds and other securities issued by local public administrations in EU Member States or in EEA countries – 15%;
 - Government securities issued by the Ministry of Public Finance in Romania, issued by EU Member States or by EEA countries – 50%
 - Money market instruments, including cash and deposits.
- **Situation as at 31.12.2007**
 - **Total Asset:** 702.196 lei
 - **Net Asset Value:** 700.314 lei
 - **Unitary Value of Net Asset:** 10,1658 lei
- **Number of participants: 2 971**
- **Investment structure as at 31.12.2007:**
 - Bank deposits- 95,71%
 - Shares - 0
 - Government securities- 0
 - Corporate bonds– 0
 - UCITS titles - 4,29%

* Date of Report publication.

Investment portfolio structure PENSIA MEA Fond de pensii facultative (AVIVA) - 2007



➤ Commission fees:

- **Commission paid from Contributions:** 5%
- **Management fee paid from fund asset:** 0,195%/month
- **Auditor fee paid from fund assets:** 1.000 €/year (note: payable by Administrator until Total Net Asset of Optional Pension Fund reaches 1,000,000 RON).
- **Deposit commission payable from fund asset:** maximum 0,2% per annum
- **Custodian fee payable from fund asset held in custody:**
 - local market: maximum 0.1% per annum,
 - foreign markets: mature markets- maximum 0.03% per annum, emerging markets – maximum 0.3% per annum
- **Corporate action fee payable from fund asset: -**
- **Bank commissions payable from fund asset:**
 - Interest and principal cashed in on government bonds in Lei: up to 0.15%, but minimum 5 RON, plus SAFIR fee
 - Payments in lei/ other currencies: bank fee, plus BNR fee
 - International transfers: up to 25 €/transfer
- **Brokerage fees payable from fund asset:**
 - For foreign markets: i. Mature markets : up to 40 €/transaction, ii. Emerging markets: up to 90 €/transaction
 - Transaction intermediation on primary market for government securities issued in lei: up to 0.1 % , but minimum 500 RON, plus SAFIR fee
 - Transaction intermediation on secondary market for government bonds issued in lei: up to 60 lei, plus SAFIR fee
 - Transaction intermediation on the Bucharest Stock Exchange and on RASDAQ market up to 0.9% on the value of each transaction.
- **Transfer penalties payable from personal asset:** 5%
- **Additional information fees paid from personal assets:** shall not exceed the actual cost of information supply

➤ Depository: BRD - GROUPE SOCIETE GENERALE SA

* Date of Report publication.

- **CSSPP Licence:** Nr. 2 din 06.02.2007
- **Authorisation BNR:** PJR-40-007/1999
- **No. of incorporation:** J40/608/19.02.1991
- **Auditor:**ERNST & YOUNG ASSURANCE SERVICES SRL
- **CSSPP LICENCE:** Nr. 1 din 09.01.2007
- **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
- **No. of incorporation:** J40/5964/30.06.1999

ALLIANZ-ȚIRIAC PENSII PRIVATE SOCIETATE DE ADMINISTRARE A UNUI FOND DE PENSII ADMINISTRAT PRIVAT SI A FONDURILOR DE PENSII FACULTATIVE SA

Bucharest, sector 1, Str. Ion Slătineanu, Nr.6 Et.3-4, Ap.4,Tel.40-21-2072100,Fax: 40-21-2072170,
www.allianztiriac.ro

- **Decision Authorisation:** Nr. 6 din 24.04.2007
- **Tax Identification Code:** 21439417
- **No. of incorporation.:** J40/6068/23.03.2007
- **Share capital :**
Subscribed and paid-in share capital(total RON): 20.000.000.00*
Number of shares: 200.000.
Share value:100,00 RON.

➤ **Shareholders:**

Legal Persons:

1) ALLIANZ - ȚIRIAC ASIGURĂRI SA

Domicile: ROMANIA, BUCHAREST, Str.Căderea Bastiliei nr. 80-84 etaj 3-5
Total contribution: 19.999.700.00 RON
Total number of shares: 199.997
Benefits and loss percentage: 99,9985 %

2) VESANIO TRADING LIMITED

Domicile: CYPRUS, NICOSIA, JULIA HOUSE, 3Th.Dervis Street CY - 1066
Total contribution: 300.00 RON
Total number of shares: 3
Benefits and loss percentage: 0.0015 %

➤ **Board of Administrators:**

- 1) CONSTANTINESCU CRISTIAN - President
- 2) JORG HORST BIEBEL - Member
- 3) LECA ALEXANDRU - LEONARD - Member
- 4) CRINEL VALER ANDĂNUȚ - Chief Executive Officer

➤ **Managed Optional Pension Fund:**

1. Optional pension Fund AZT MODERATO

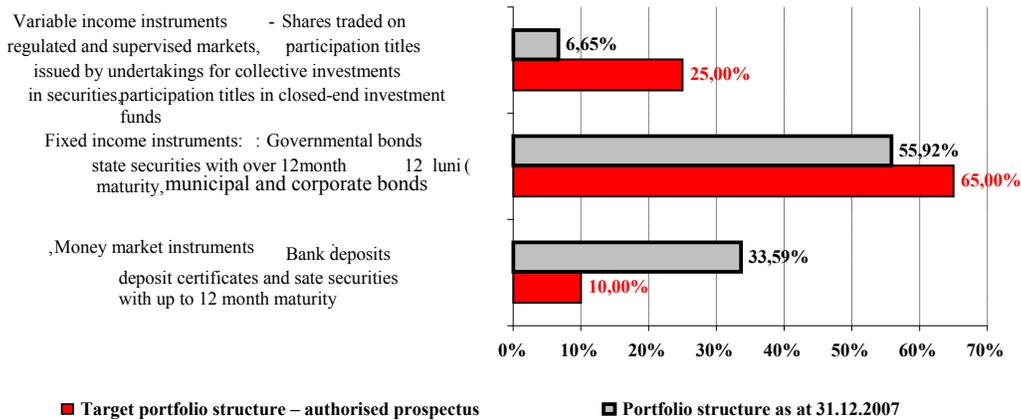
- **Decision Authorisation:** Nr. 11 din 15.05.2007
- **Degree of risk:** moderate
- **Target portfolio structure (Prospect):**
 - Money market instruments, i.e. bank deposits, deposit certificates and government bonds of up to 12 month maturity - 10%
 - Fixed income instruments, i.e. government bonds (government securities of up to 12 month maturity), municipal bonds and corporate bonds - 65%
 - Variable income instruments, i.e. share transactions on regulated and supervised markets, participation titles issued by OPCVMs (Organismes de Placement Collectif en Valeurs Mobilières = UCITS -

* Date of Report publication.

Undertakings for Collective Investment in Transferrable Securities), participation titles to closed-end investment funds traded on regulated and supervised markets - 25%.

- **Situation as at 31.12.2007:**
 - **Total Asset:** 2.672.023 lei
 - **Net Asset Value:** 2.669.819 lei
 - **Unitary Net Asset Value:** 10,3265 lei
- **Number of participants:** 13 401
- **Investment structure as at 31.12.2007:**
 - **Bank deposits-** 33,59%
 - **Shares -** 6,65%
 - **Government securities-** 55,92%
 - **Corporate bonds-** 3,84%
 - **UCITS titles -** 0

Investment portfolio structure - AZT MODERATO Fond de pensii facultative - 2007



- **Commission fees:**
 - **Commission paid from Contributions:** 4,95%
 - **Management fee paid from fund asset:** 0,091%/month
 - **Auditor fee paid from fund assets:** 2000/year when VAN ≤ 500.000 € 3500/year when VAN > 500.000 €
 - **Deposit commission payable from fund asset:** 0,2% per annum
 - **Custodian fee payable from fund asset held in custody**
 - local market - 0,035%
 - foreign markets: mature markets- 0,03%, emerging markets - 0,3%
 - **Corporate action fee payable from fund asset:** 15 €/notification, 15 €/ per dividend or coupon
 - **Bank commissions payable from fund asset:**
 - 20 € international transfer
 - Interest and principal on treasury bonds in lei up to 0.2% of coupon value
 - Payments in lei, other currencies, commercial bank fee + BNR commission.
 - **Intermediation fees payable from fund asset:**
 - Fees on intermediation: i. for shares – up to 0.8% of transaction value, ii. Treasury certificates issued in RON: on primary market: up to 0.08% (min. 500 RON) + SAFIR fee (as per BNR

* Date of Report publication.

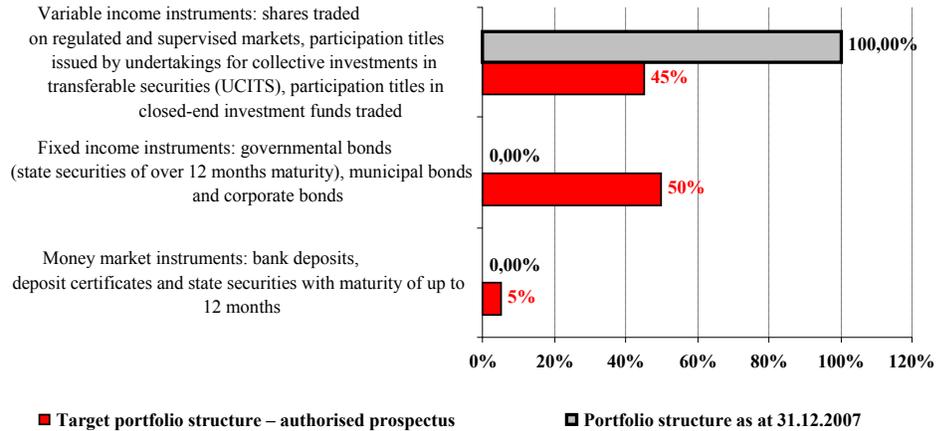
grid) on the amount purchased; on secondary market: in counterparty with BRD – franco, with other counterparties – up to 75 RON + SAFIR fee (as per BNR grid), iii. For other fixed income instruments fix up to 0.2% of transaction value regardless of currency of issue.

- For settlement : i. Local market: manual instructions (fax, e-mail) – 10 €/transaction, automatic instructions (swift, ftp): 5 €/transaction, ii. for foreign markets: manual instructions (fax, e-mail): mature markets: 35 €/transaction; emerging markets: 85 €/transaction, automatic instructions (swift, ftp): mature markets: 25 €/transaction, emerging markets: 75€/transaction.
 - **Transfer penalties payable from personal asset:** 5%
 - **Additional information fees paid from personal assets :** none
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP Licence** No. 2 of 06.02.2007
 - **Authorisation BNR:** PJR-40-007/1999
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** KPMG AUDIT SRL
 - **CSSPP LICENCE:** Nr. 5 din 17.04.2007
 - **Chamber of Financial Auditors Authorisation:** 009/11.07.2001
 - **No. of incorporation:** J40/4439/11.05.2000

2. Optional pension Fund AZT VIVACE

- **Decision Authorisation:** Nr. 42 din 10.07.2007
- **Degree of risk:** high
- **Target portfolio structure (Prospect):**
 - Money market instruments, i.e. bank deposits, deposit certificates and government bonds of up to 12 month maturity - 5%
 - Fixed income instruments, i.e. government bonds (government securities of up to 12 month maturity), municipal bonds and corporate bonds - 50%
 - Variable income instruments, i.e. share transactions on regulated and supervised markets, participation titles issued by OPCVMs (Organismes de Placement Collectif en Valeurs Mobilières = UCITS - Undertakings for Collective Investment in Transferrable Securities), participation titles to closed-end investment funds traded on regulated and supervised markets - 45%.
- **Situation as at 31.12.2007**
 - **Total Asset:** 1.246.725 lei
 - **Net Asset Value:** 1.245.637 lei
 - **Unitary Net Asset Value** 10,1863 lei
- **Number of participants:** 11 084
- **Investment structure:**
 - Bank deposits– 0
 - Shares - 100%
 - Government securities- 0
 - Corporate bonds– 0
 - UCITS titles - 0

Structure of investment portfolio - AZT VIVACE Fond de pensii facultative - 2007



➤ Commission fees:

- **Commission paid from Contributions:** 4,95%
- **Management fee paid from fund asset:** 0,125%/month
- **Auditor fee paid from fund assets:** 2000 €/year when VAN ≤ 500.000 or 3500 €/year when VAN > 500.000
- **Deposit commission payable from fund asset:** 0,2% per annum
- **Custodian fee payable from fund asset held in custody**
 - local market - 0,035%
 - foreign markets: mature markets- 0,03%, emerging markets -0,3%
- **Corporate action fee payable from fund asset:** - 15 €/notification, 15 € for dividend or coupon
- **Bank commissions payable from fund asset:**
 - 20 € international transfer;
 - Interest and principal charged on treasury certificates in lei up to 0.2% of the coupon value
 - Payments in lei and other currencies, commercial bank fee + BNR commission
- **Intermediation fees payable from fund asset:**
 - for intermediation: i. for shares – up to 0.8% of transaction value, ii. Treasury certificates issued in RON: on primary market: up to 0.08% (min. 500 RON) + SAFIR fee (as per BNR grid) on the amount purchased; on secondary market: counterparty with BRD – franco, with other counterparties – up to 75 RON + SAFIR fee (as per BNR grid), iii. For other fixed income instruments fix up to 0.2% of transaction value regardless of currency of issue.
 - for settlement : i. Local market: manual instructions (fax, e-mail) – 10 €/transaction, automatic instructions (swift, ftp): 5 €/transaction, ii. for foreign markets: manual instructions (fax, e-mail): mature markets: 35 €/transaction; emerging markets: 85 €/transaction, automatic instructions (swift, ftp): mature markets: 25€ /transaction, emerging markets: 75€/transaction.
- **Transfer penalty payable from personal asset:** 5%
- **Additional information fee payable from personal asset :** none

- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP LICENCE:** Nr. 2 din 06.02.2007
 - **Authorisation BNR:** PJR-40-007/1999
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** KPMG AUDIT SRL
 - **CSSPP LICENCE:** Nr. 5 din 17.04.2007
 - **Chamber of Financial Auditors Authorisation:** 009/11.07.2001
 - **No. of incorporation:** J40/4439/11.05.2000

BCR ASIGURĂRI DE VIAȚA SA

Bucharest, sector 1, Str.Rabat,nr. 21, Etj.3-4, Tel.40-21-2069040, Fax: 40-21-2306349, www.bcrasigviata.ro

- **Decision Authorisation:** Nr. 8 of 24.04.2007
- **Tax Identification Code:** 18066920
- **No. of incorporation.:** J40/17847/24.10.2005
- **Share capital :**
Subscribed and paid-in share capital (total RON): 21.932.800.00*
Number of shares: 2.193.280.
Share value: 10,00 RON.

➤ **Shareholders:**

Legal Persons:

1) BANCA COMERCIALĂ ROMÂNĂ SA

Domicile: ROMANIA, BUCHAREST, B-dul Regina Elisabeta nr. 5

Total contribution: 14.987.000.00 RON

Total number of shares: 1.498.700

Benefits and loss percentage: 68,33 %

Natural persons:

Total contribution: 6.945.800.00 RON

Total number of shares: 694.580

Benefits and loss percentage: 31,67 %

➤ **Supervisory Council:**

- 1) MANFRED RAPF - President
- 2) HINTRINGER HELMUTH KARL – Member
- 3) SKOPEK MARTIN – Member

➤ **Directorate:**

- 1) FLORINA VIZINTEANU - President, Chief Executive Officer
- 2) BOTEZ CRISTIAN – Member
- 3) BELICCIU MIHAIȚĂ - Member

➤ **Managed Optional Pension Fund**

Optional Pension Fund BCR PRUDENT

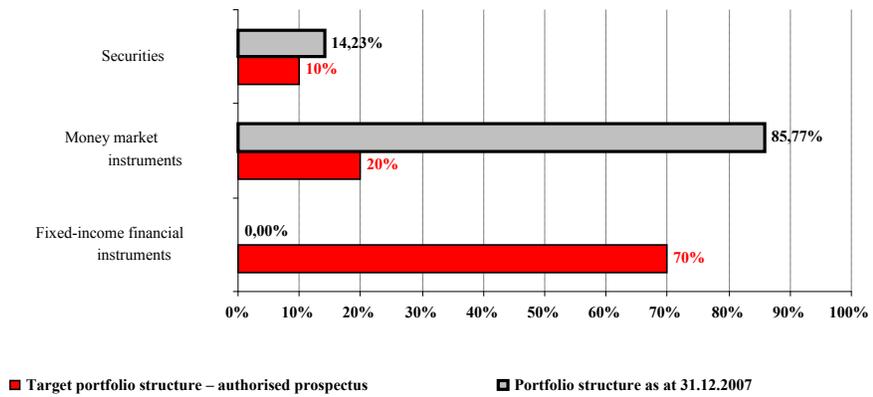
- **Decision Authorisation:** Nr. 15 din 29.05.2007
- **Degree of risk:** low
- **Target portfolio structure (Prospect):**
 - Fixed income financial instruments – 70%;
 - Money market instruments– 20%;
 - Securities – 10%.
- **Situation as at 31.12.2007**
 - **Total Asset:** 7.110.349 lei
 - **Net Asset Value:** 7.077.131 lei
 - **Unitary Net Asset Value:** 10,14 lei

* Date of Report publication.

- **Number of participants: 11 438**
- **Investment structure as at 31.12.2007:**
 - Bank deposits- 85,77%
 - Shares - 0
 - Government securities- 0
 - Corporate bonds– 0
 - UCITS titles - 14,23%

Investment portfolio - BCR PRUDENT Fond de pensii facultative

2007



Investment portfolio of

- **Commission fees:**
 - **Commission paid from Contributions: 4%**
 - **Management fee paid from fund asset: 0,167%/month**
 - **Auditor fee paid from fund assets: 1.000 €/year** (note: payable by Administrator until Total Net Asset Value of the Optional Pension Fund reaches 2,000,000 RON).
 - **Deposit commission payable from fund asset: 12.500 €/year** (note: payable by Administrator until Total Net Asset Value of the Optional Pension Fund reaches 2,000,000 RON).
 - **Custodian fee payable from fund asset held in custody:**
 - Local market: 0.035%/year,
 - foreign markets: mature markets- 0.025%/year, emerging markets - 0.25%/year (note: payable by Administrator until Total Net Asset Value of the Optional Pension Fund reaches 2,000,000 RON).
 - **Corporate action fee payable from fund asset: 15 € / notification, 15 € per dividend or coupon paid** (note: payable by Administrator until Total Net Asset Value of the Optional Pension Fund reaches 2,000,000 RON).
 - **Bank commissions payable from fund asset:**
 - Interest on government securities in RON – coupon collection: 0.1% min. 5 RON + SAFIR fee - Principal received at maturity : Franco + SAFIR fee on amount received
 - Payments from RON to other currencies: - BRD: franco - interbank operations: discount 25% of standard BRD commissions + BNR commission
 - Crediting in RON /other currencies: franco
 - Transfer of government securities portfolio: 50 RON + SAFIR fee

* Date of Report publication.

- Pledge on government securities: § pledge registration: 50 RON + SAFIR fee, pledge release: 0 RON + SAFIR fee, pledge replacement: 50 RON + SAFIR fee, pledge enforcement: 50 RON + SAFIR fee
 - Litigated government securities: 50 RON + SAFIR fee,
 - International transfers: transfers in €: 15 €/transfer, other currencies: 20 €/transfer.
 - **Intermediation fees payable from fund asset:**
 - Local market: manual instructions (fax, email): 10 €/transaction, automatic instructions (swift, ftp): 5 €/transaction.
 - Foreign markets: manual instructions (fax, email): mature markets: 35 €/trans., emerging markets: 85 €/trans. Automatic instructions (swift, ftp): mature markets: 25 €/trans, emerging markets: 75 UR/trans
 - Intermediation of transactions on primary market for government securities issued in RON (on amount purchased), 0.1% min. 500 RON + SAFIR fee
 - Intermediation of transactions on secondary market for government securities issued in RON – in counterparty with BRD : franco, - with other counterparties: 50 RON + SAFIR fee.
 - **Transfer penalties payable from personal asset: 5%**
 - **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP LICENCE:** Nr. 2 din 06.02.2007
 - **Authorisation BNR:** PJR-40-007/1999
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** ERNST & YOUNG ASSURANCE SERVICES SRL
 - **CSSPP LICENCE:** Nr. 1 din 09.01.2007
 - **Chamber of Financial Auditors Authorisation:** 77/15.08.2006
 - **No. of incorporation:** J40/5964/30.06.1999

OTP GARANCIA ASIGURĂRI SA

Pitești, Bulevardul Republicii, bl. S9B, sc. B, Tel.40-21-318.92.92, Fax: 40-21-318.94.72, www.otpasigurari.ro

- **Decision Authorisation:** Nr.28 din 27.06.2007
- **Tax Identification Code:** 10509908
- **No. of incorporation.:** J40/18646/04.11.2005
- **Share capital :**
Subscribed and paid-in share capital(total RON): 42.973.100.00*
Number of shares: 429.731.
Share value: 100.00 RON.
- **Share capital increase:** from 31.400.000 RON to 42.973.100 RON – Decision Nr.181/11.12.2007
- **Shareholders:**
Legal Persons:
- 1) OTP GARANCIA BIZTOSITO ZRT.**
Domicile: HUNGARY, BUDAPEST, OKTOBER 6. H-1051 nr. 20
Total contribution: 28.554.900.00 RON
Total number of shares: 285.549
Benefits and loss percentage: 66,4483 %
- 2) OTP BANK ROMÂNIA SA BUCHAREST**
Domicile: ROMANIA, BUCHAREST, sector 1, Str. BUZEȘTI nr. 66-68
Total contribution: 14.418.200.00 RON
Total number of shares: 144.182

* Date of Report publication.

Benefits and loss percentage: 33,5517 %

➤ **Board of Administrators:**

- 1) DR CSURGO OTTO - President
- 2) BACSFALVI MIHALY - Member
- 3) DOGEI SANDOR - Member
- 4) KOMOROWICZ JANOS - Member
- 5) DIOSI LASZLO – Member
- 6) SZOBONYA CSABA ZOLTAN - Chief Executive Officer

➤ **Managed Optional Pension Fund:**

Optional Pension Fund STRATEG

➤ **Decision Authorisation:** No. 89 of 21.08.2007

➤ **Degree of risk:** moderate

➤ **Target portfolio structure (Prospect):**

- Government securities issued by the Ministry of Public Finance in Romania, issued by EU Member States or by EEA countries – 40%
- Shares Romania, EE and EEA - 30%;
- Shares – third countries –5%;
- Investment Funds / Mutual Funds – 5%;
- Current accounts and deposits – 5%.

➤ **Situation as at 31.12.2007**

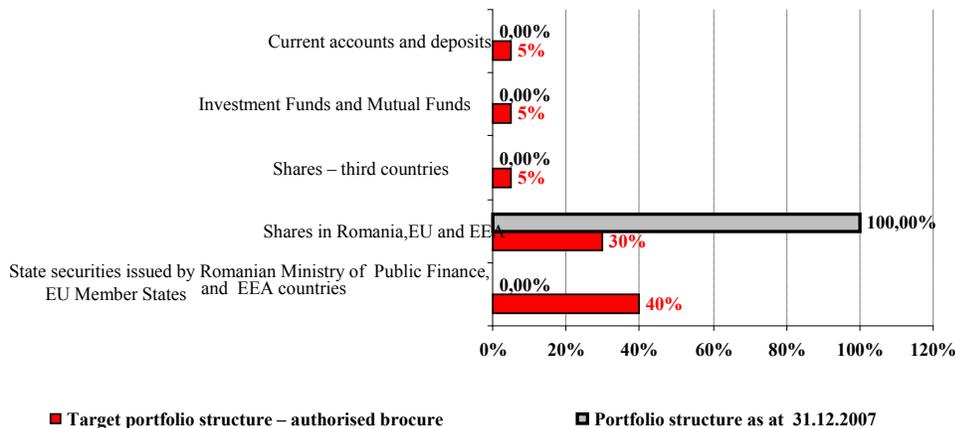
- **Total Asset:** 30.603 lei
- **Net Asset Value:** 12.528 lei
- **Unitary Net Asset Value:** 3,86 lei

➤ **Number of participants:** 219

➤ **Investment structure as at 31.12.2007:**

- Bank deposits– 0
- Shares - 100%
- Government securities- 0
- Corporate bonds– 0
- UCITS titles - 0

Structure of investment portfolio of the STRATEG Fond de pensii facultative (OTP) - 2007



* Date of Report publication.

- **Commission fees:**
 - **Commission paid from Contributions:** 3%
 - **Management fee paid from fund asset:** 0,175%/month
 - **Auditor fee paid from fund assets:** 5000 € /year
 - **Deposit commission payable from fund asset:** 0,25%/year
 - **Custodian fee payable from fund asset held in custody**
 - Local market : 0.1%
 - foreign markets: mature markets- 0,3%, emerging markets -0,4%
 - **Corporate action fee payable from fund asset:** up to 30 € / notification and up to 30 € per dividend / coupon paid
 - **Bank commissions payable from fund asset:**
 - Interest and principal paid on government securities issued in lei – up to 0,2%, but minimum 5 RON, plus SAFIR fee
 - Payments in lei/ other currencies – up to 75% of the standard BRD commissions, plus BNR commission
 - International transfers - up to 25 € per transfer
 - **Intermediation fees payable from fund asset:**
 - local market – up to 20 €/transfer
 - foreign markets – up to 100 €/transfer
 - transaction intermediation on primary market for securities issued in lei up to 0,3%+ SAFIR fee; on secondary market: up to 100+SAFIR; security intermediation up to 1%.
 - **Transfer penalties payable from personal asset:** 5%
 - **Additional information fees paid from personal assets :** shall not exceed the actual cost of information supply
- **Depository:** BRD - GROUPE SOCIETE GENERALE SA
 - **CSSPP LICENCE:** No. 2 of 06.02.2007
 - **Authorisation BNR:** PJR-40-007/1999
 - **No. of incorporation:** J40/608/19.02.1991
- **Auditor:** DELOITTE AUDIT SRL
 - **CSSPP Licence** No. 3 of 28.03.2007
 - **Chamber of Financial Auditors Authorisation:** 25/25.06.2001
 - **No. of incorporation:** J40/6775/10.08.1995

S.A.I. RAIFFEISEN ASSET MANAGEMENT SA

Bucharest, sector 1, Piața Charles de Gaulle Nr. 15, Tel. 40-21-3061711, Fax: 40-21-3120533
www.raiffeisenfonduri.ro

- **Decision Authorisation:** Nr. 43 din 13.07.2007
- **Tax Identification Code:** 18102976
- **No. of incorporation.:** J40/18646/04.11.2005
- **Share capital :**
 Subscribed and paid-in share capital (total RON): 5.670.000.00*
 Number of shares: 360.000.
 Share value:15.75 RON.

* Date of Report publication.

➤ **Shareholders:**

Natural persons:

1) ION MIHAIL-CĂTĂLIN

Total contribution: 15,75 RON.

Total number of shares: 1

Benefits and loss percentage: 0,000278 %

2) POPOVICI FELICIA - VICTORIA

Total contribution: 15,75 RON.

Total number of shares: 1

Benefits and loss percentage: 0,000278 %

3) POPA NICOLAE BOGDAN

Total contribution: 15,75 RON.

Total number of shares: 1

Benefits and loss percentage: 0,000278 %

4) MERFEA BOGDAN

Total contribution: 15,75 RON.

Total number of shares: 1

Benefits and loss percentage: 0,000278 %

Legal Persons:

1) RAIFFEISEN BANK SA

Domicile: ROMANIA, BUCHAREST, P-ta Charles de Gaulle nr. 15

Total contribution: 5.669.937.00 RON

Total number of shares: 359.996

Benefits and loss percentage: 99,998888 %

➤ **Board of Administrators:**

1) ION MIHAIL-CĂTĂLIN - President

2) POPOVICI FELICIA-VICTORIA - Vice-president

3) POPA NICOLAE BOGDAN - Member

4) MERFEA BOGDAN - Member

5) SPORIS CRISTIAN-MARIUS - Member

➤ **Managed Optional Pension Fund** – *CSSPP did not authorise an optional pension fund in 2007.*