### Banca Comercială Română S.A.

(Incorporated as a joint-stock corporation in Romania under registered number J40/90/1991 and sole registration code 361757)

This document constitutes a registration document, as supplemented from time to time (the "Registration Document") for the purpose of Article 8 of the Regulation (EU) 2017/1129, as amended (the "Prospectus Regulation") in relation to Banca Comercială Română S.A. (the "Issuer" or "BCR") and has been drawn up in accordance with Annex 6 of the Commission Delegated Regulation (EU) 2019/980, as amended.

This Registration Document has been approved by the Austrian Financial Market Authority (*Finanzmarktaufsichtsbehörde*, the "**FMA**") in its capacity as competent authority pursuant to Article 20 of the Prospectus Regulation in conjunction with the Austrian Capital Market Act 2019 (*Kapitalmarktgesetz 2019*) and, within its validity of 12 months after its approval, forms part of any base prospectus of the Issuer consisting of separate documents within the meaning of Article 8(6) of the Prospectus Regulation. The FMA only approves this Registration Document as meeting the standards of completeness, comprehensibility and consistency imposed by the Prospectus Regulation. Such approval should not be considered as an endorsement of the Issuer that is the subject of this Registration Document.

Prospective investors should have regard to the risk factors described under the section headed "1. Risk Factors" in this Registration Document. This Registration Document does not describe all of the risks regarding the Issuer, but the Issuer believes that all material and specific risks relating to it have been described.

This Registration Document gives information with regard to the Issuer and its subsidiaries and participations taken as a whole (the "BCR Group") which, according to the particular nature of the Issuer, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer.



### **TABLE OF CONTENTS**

DOC	UMENTS INCORPORATED BY REFERENCE	3
DOC	UMENTS AVAILABLE FOR INSPECTION	6
SUPF	PLEMENT TO THIS REGISTRATION DOCUMENT	7
SOUF	RCES OF INFORMATION	7
FORV	WARD-LOOKING STATEMENTS	7
RESF	PONSIBILITY STATEMENT	8
1. RIS	SK FACTORS	9
1.1	CREDIT RISKS	9
1.2	BUSINESS RISKS	.10
1.3	LEGAL AND REGULATORY RISKS	.17
1.4	FURTHER RISKS RELATING TO THE ISSUER	.23
2. BA	NCA COMERCIALĂ ROMÂNĂ S.A	.25
2.1	INTRODUCTION	.25
2.2	BACKGROUND	.26
2.3	SHARE CAPITAL OF BCR	.32
2.4	ARTICLES OF ASSOCIATION	.33
2.5	BORROWING AND FUNDING STRUCTURE	.34
2.6	EXPECTED FINANCING OF THE ISSUER'S ACTIVITIES	.34
2.7	BUSINESS OVERVIEW	.34
2.8	CREDIT RATINGS	.38
2.9	RECENT EVENTS	.40
2.10	TREND INFORMATION	.40
2.11	SIGNIFICANT CHANGES AND MATERIAL ADVERSE CHANGES	.41
2.12	SELECTED FINANCIAL INFORMATION	.41
3. AD	MINISTRATIVE, MANAGEMENT AND SUPERVISORY BODIES	.44
3.1 M	IANAGEMENT BOARD	.44
3.2	SUPERVISORY BOARD	.45
3.3	POTENTIAL CONFLICTS OF INTEREST	.47
3.4	AUDIT AND AUDITORS' REPORTS	.47
3.5	SHAREHOLDERS OF THE ISSUER	.48
4. LE	GAL PROCEEDINGS	.49
5. MA	ATERIAL CONTRACTS	.55
GLOS	SSARY AND LIST OF ABBREVIATIONS	.56

### **DOCUMENTS INCORPORATED BY REFERENCE**

This Registration Document should be read and construed in conjunction with the following parts of the following documents which are incorporated by reference into this Registration Document and which have been filed with the FMA:

Document/Heading	Page reference in the relevant financial report
Romanian language version of the Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) Prepared in Accordance with International Financial Reporting Standards as adopted by the European Union and the National Bank of Romania (NBR) Order no. 27/2010 for approving accounting Regulations in accordance with International Financial Reporting Standards, republished and subsequent amendments ("IFRS-EU") – being part of the annual report 2023 and further parts of the annual report 2023 (the "Audited IFRS-EU Financial Statements 2023")1	
Statement of Profit and Loss (Situatia profitului sau pierderii)	14
Statement of Other Comprehensive Income (Situatia altor elemente ale rezultatului global)	15
Statement of Financial Position (Situatia pozitiei financiare)	16
Statement of Changes in Equity (Situatia modificarilor in capitalurile proprii)	17 - 18
Statement of Cash Flow (Situatia fluxurilor de trezorerie)	19
Notes to the Financial Statements (Note la Situatiile Financiare)	20 - 143
Consolidated and Separate Administrators' Report (Raportul administratorilor consolidat si individual)	144 -174
Romanian language version of the Independent Auditor's Report for the Audited IFRS-EU Financial Statements 2023 (Raportul Auditorului Independent) (the "Auditor's Report 2023")1	3 - 13
Romanian language version of the Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) Prepared in Accordance with IFRS-EU – being part of the annual report 2022 and further parts of the annual report 2022 (the "Audited IFRS-EU Financial Statements 2022") <sup>1</sup>	
Statement of Profit or Loss (Situatia profitului sau pierderii)	16
Statement of Other Comprehensive Income (Situatia altor elemente ale rezultatului global)	17
Statement of Financial Position (Situatia pozitiei financiare)	18
Statement of Changes in Equity (Situatia modificarilor in capitalurile	19 - 20

proprii)

21

22 - 150

Statement of Cash Flow (Situatia fluxurilor de trezorerie)

Notes to the Financial Statements (Note la Situatiile Financiare)

The officially signed Romanian language versions of the Issuer's Audited IFRS-EU Financial Statements 2022 and 2023 and Romanian language versions of the Auditor's Report 2022 and 2023 are solely legally binding and definitive.

administratorilor consolidat si individual)	
Romanian language version of the Independent Auditor's Report for the Audited IFRS-EU Financial Statements 2022 (Raportul Auditorului Independent) (the "Auditor's Report 2022") <sup>1</sup>	3 - 15
English language translation of the Audited IFRS-EU Financial Statements 2023 <sup>2</sup>	
Statement of Profit and Loss	13
Statement of Other Comprehensive Income	14
Statement of Financial Position	15
Statement of Changes in Equity	16 - 17
Statement of Cash Flows	18
Notes to the Financial Statements	19 - 118
Consolidated and Separate Administrators' Report	119 - 163
English language translation of the Auditor's Report for the Audited IFRS-EU Financial Statements 2023 <sup>2</sup>	3 - 12
English language translation of the Audited IFRS-EU Financial Statements 2022 <sup>2</sup>	
Statement of Profit or Loss	15
Statement of Other Comprehensive Income	16
Statement of Financial Position	17
Statement of Changes in Equity	18 - 19
Statement of Cash Flows	20
Notes to the Financial Statements	21 - 133
Consolidated and Separate Administrators' Report	134 - 181
English language translation of the Auditor's Report for the Audited IFRS-EU Financial Statements 2022 <sup>2</sup>	3 - 14
English language translation of the Banca Comerciala Romana S.A. Interim Condensed Financial Statements Consolidated and Separate – as at and for the six month period ended 30 June 2024 Prepared in Accordance with IAS 34 Interim Financial Reporting and unaudited (the "Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024")	
Statement of Profit or Loss	3
Statement of Other Comprehensive Income	4
Statement of Financial Position	5
Statement of Changes in Equity	6 - 7
Statement of Cash Flow	8

The English language translations of the Audited IFRS-EU Financial Statements 2022 and 2023 and the English language translations of the Auditor's Report 2022 and 2023 are not legally binding and are incorporated into this Registration Document by reference for convenience purposes only.

Notes to Financial Statements	9 - 46
English language translation of the BCR Group 2023 Disclosure Report (the "2023 Disclosure Report")	
Capital Requirements	48 - 50
English language translation of the BCR Group Disclosure Report for the first half year of 2024 (the "Half Year 2024 Disclosure Report")	
Breakdown of the constituent elements of BCR Group own funds	9 - 12
Key metrics and overview of risk-weighted exposure amounts	13 - 15
Press Release dated 31 October 2024 relating to BCR's unaudited financial results for the first nine months of 2024	
Summary	1 - 6
Financial data	7

Please note that the English language translations referred to above are translations from the originals, which were prepared in Romanian language. All possible care has been taken to ensure that the translations are accurate representation of the originals. However, in all matters of interpretation of information, views or opinions, the original language versions of all the documents above take precedence over translations.

For the avoidance of doubt, such parts of the annual reports 2022 and 2023 respectively, of the 2023 Disclosure Report and of the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024, of the Half Year 2024 Disclosure Report and of the press release dated 31 October 2024 relating to BCR's unaudited financial results for the first nine months of 2024 which are not explicitly listed in the tables above, are not incorporated by reference into this Registration Document as these parts are either not relevant for the investor or covered elsewhere in this Registration Document.

References in the independent auditor's reports to "other information" are references to the consolidated and separate administrators' report and the consolidated non-financial statement.

Any information not listed above but included in the documents incorporated by reference is given for information purposes only.

Such parts of the documents which are explicitly listed above shall be deemed to be incorporated in, and form part of this Registration Document, save that any statement contained in such a document shall be deemed to be modified or superseded for the purpose of this Registration Document to the extent that a statement contained in this Registration Document modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this Registration Document.

The indicated page references in the tables above regarding the Audited IFRS-EU Financial Statements 2022 and 2023 and the Auditor's Report 2022 and 2023 (in each case Romanian language versions and English language translations), the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024, the press release dated 31 October 2024, the 2023 Disclosure Report and the Half Year 2024 Disclosure Report correspond to the pdf page numbers of the relevant document. It is noted that the page references indicated above do not correspond to (i) the page references in the relevant table of contents and (ii) the page number indicated in the footer of the relevant document.

In relation to figures expressed in Romanian Leu ("RON") in this Registration Document, please see the following foreign exchange rates used for conversion of figures from RON into Euro ("EUR") as provided by the National Bank of Romania ("NBR") as of the specified dates:

31 December 2022: 4.9474 RON/EUR

30 June 2023: 4.9634 RON/EUR

30 September 2023: 4.9746 RON/EUR

31 December 2023: 4.9746 RON/EUR

### DOCUMENTS AVAILABLE FOR INSPECTION

Electronic versions of the following documents will be available on the Issuer's website under "www .bcr.ro" (see also the links set out below in brackets):

- (i) the Audited IFRS-EU Financial Statements 2023 and the Auditor's Report 2023 incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Rapoarte-financiare/2023/Situatii-financiare-anuale-consolidate-si-individuale-IFRS-pentru-2023.pdf?forceDownload=1");
- (ii) the English language translations of the Audited IFRS-EU Financial Statements 2023 and of the Auditor's Report 2023 incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Rapoarte-financiare/2023/Consolidated-and-Separate-Financial-Statements-2023-IFRS.pdf?forceDownload=1");
- (iii) the Audited IFRS-EU Financial Statements 2022 and the Auditor's Report 2022 incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Hotarari%20AGA/Convo catoare%20AGA/2023/BCR-Situatii-financiare-anuale-consolidate-si-individuale-2022.pdf?forceDownload=1");
- (iv) the English language translations of the Audited IFRS-EU Financial Statements 2022 and of the Auditor's Report 2022 incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Hotarari%20AG A/Convo catoare%20AGA/2023/BCR-Consolidated-and-Separate-Financial-Statements-2022.pdf?forceDownload=1");
- (v) the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024 incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Rapoarte-financiare/2024/Financial-statements-June-30th-2024.pdf?forceDownload=1");
- (vi) the English language translation of the 2023 Disclosure Report incorporated by reference into this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/Investitori/Transparenta-si-publicare/BCR-Group-Disclosure-Report-2023.pdf?forceDownload=1");
- (vii) the English language translation of the Half Year 2024 Disclosure Report incorporated by reference into this Registration Document
  - $\label{lem:com/content/dam/ro/bcr/www_bcr_ro/Investitori/Transparenta-si-publicare/Disclosure-Report-H1-2024.pdf? forceDownload = 1");$
- (viii) the Press Release dated 31 October 2024 relating to BCR's unaudited financial results for the first nine months of 2024 incorporated by reference into this Registration Document
  - $\label{lem:component} $$ ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www_bcr_ro/Investitori/Informatii-financiare/2024/BCR-Financial-results-9M-2024.pdf?forceDownload=1");$
- (ix) this Registration Document and any supplement to this Registration Document
  - ("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/emisiuni\_bcr/nov-2024/BCR-Registration-Document-29.11.2024.pdf?forceDownload=1");
  - ("www .bcr.ro/en/investors/bcr-bond-issues");

- (x) (a) any securities note relating to securities issued or to be issued by the Issuer and any supplement thereto and (b) any summary of the individual issue annexed to the relevant final terms for the securities issued or to be issued by the Issuer
  - ("www .bcr.ro/en/investors/bcr-bond-issues"); and
- (xi) the Issuer's articles of association

("https://cdn0.erstegroup.com/content/dam/ro/bcr/www\_bcr\_ro/EN/About-us/Corporate-Governance/BCR\_Charter.pdf").

### SUPPLEMENT TO THIS REGISTRATION DOCUMENT

The Issuer is obliged by the provisions of the Prospectus Regulation that if there is a significant new factor, material mistake or material inaccuracy relating to the information included in this Registration Document which may affect the assessment of the securities issued or to be issued and which arises or is noted between the time when this Registration Document is approved and the closing of the offer period or the time when trading on a regulated market begins, whichever occurs later, the Issuer shall prepare a supplement to this Registration Document or include a consolidated version of the Registration Document in an annex to the supplement (Article 23(6) of the Prospectus Regulation) for use in connection with any subsequent offering of the securities issued or to be issued and shall supply to the FMA and the stock exchange operating any markets such number of copies of this Registration Document or such consolidated Registration Document as relevant applicable legislation require.

### SOURCES OF INFORMATION

Statistical, certain financial and other data provided in this Registration Document has been extracted from the websites of Fitch Ratings Ireland Limited ("**Fitch**") and Moody's Investors Service Cyprus Ltd ("**Moody's**"), from the Audited IFRS-EU Financial Statements 2022, the Audited IFRS-EU Financial Statements 2023 and the English language translations of the annual reports, the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024 and the Press Release dated 31 October 2024 relating to BCR's unaudited financial results for the first nine months of 2024 thereon, the 2023 Disclosure Report and the Half Year 2024 Disclosure Report as well as from internal data of BCR. The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware, and is able to ascertain from information published by such sources, no facts have been omitted which would render the reproduced information inaccurate or misleading.

### FORWARD-LOOKING STATEMENTS

This Registration Document contains certain forward-looking statements. A forward-looking statement is a statement that does not relate to historical facts and events. They are based on analyses or forecasts of future results and estimates of amounts not yet determinable or foreseeable. These forward-looking statements can be identified by the use of terms and phrases such as "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will" and similar terms and phrases, including references and assumptions. This applies, in particular, to statements in this Registration Document containing information on future earning capacity, plans and expectations regarding the Issuer's business and management, its growth and profitability, and general economic and regulatory conditions and other factors that affect it.

Forward-looking statements in this Registration Document are based on current estimates and assumptions that the Issuer makes to the best of its present knowledge. These forward-looking statements are subject to risks, uncertainties and other factors which could cause actual results, including the Issuer's financial condition and results of operations, to differ materially from and be worse than results that have expressly or implicitly been assumed or described in these forward-looking statements. The Issuer's business is also subject to a number of risks and uncertainties that could cause a forward-looking statement, estimate or prediction in this Registration Document to become inaccurate. Accordingly, investors are strongly advised to read the following sections of this Registration Document: "1. Risk Factors" and "2. Banca Comercială Română S.A.". These sections include more detailed descriptions of factors that might have an impact on the Issuer's business and the markets in which it operates.

In light of these risks, uncertainties and assumptions, future events described in this Registration Document may not occur.

### **RESPONSIBILITY STATEMENT**

The Issuer, with its registered office at 15D Soseaua Orhideelor, The Bridge 1, 2<sup>nd</sup> Floor, 060071 Bucharest district 6, Romania, is responsible for the information given in this Registration Document.

The Issuer hereby declares that, to the best of the knowledge of the Issuer, the information contained in this Registration Document is in accordance with the facts and makes no omission likely to affect its import.

### 1. RISK FACTORS

Prospective investors should consider carefully the risks set forth below and the other information contained in this Registration Document prior to making any investment decision with respect to any securities issued or to be issued. Prospective investors should note that the risks described below are not the only risks the Issuer faces. The Issuer has described only those risks relating to its business, operations, financial condition or prospects that it considers to be material and specific and of which it is currently aware. There may be additional risks that the Issuer currently considers not to be material and specific or of which it is not currently aware, and any of these risks could have the effects set forth below.

Prospective investors should also read the detailed information set out elsewhere in this Registration Document and should consult with their own professional advisers (including their financial, accounting, legal and tax advisers) and reach their own views prior to making any investment decision.

Each of the Issuer related risks highlighted below could have a material adverse effect on the Issuer's business, operations, financial condition or prospects which, in turn, could have a material adverse effect on the amount of principal and interest (if applicable) which investors will receive in respect of any securities issued or to be issued. In addition, each of the Issuer related risks highlighted below could adversely affect the trading price of the securities issued or to be issued or the rights of investors under the securities issued or to be issued and, as a result, investors could lose some or all of their investment.

The Issuer believes that the following factors may affect its ability to fulfil its obligations under securities issued or to be issued. Most of these factors are contingencies which may or may not occur. Below the Issuer expresses its view on the likelihood of any such contingency occurring as of the date of this Registration Document.

The Issuer believes that the factors described below represent the principal risks inherent in investing in the securities issued or to be issued, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any securities issued or to be issued may occur for other reasons which may not be considered significant risks by the Issuer based on information currently available to it or which it may not currently be able to anticipate.

The risk factors herein are organised into categories depending on their nature (with the most material risk factors mentioned first in each of the categories).

### 1.1 CREDIT RISKS

BCR may in the future experience deterioration in credit quality, particularly as a result of financial crises or economic downturns.

BCR may in the future continue to be exposed to the risk that its borrowers may not repay their loans according to their contractual terms, that the collateral or income stream securing the payment of these loans may be insufficient or that legislation is imposed setting fixed exchange rates for loans in foreign currencies.

Deterioration in credit quality in Romania could even intensify if economic conditions remain difficult or if improving business climates are temporary. In addition, unanticipated political events could result in credit losses which exceed the amount of BCR's loan loss provisions.

Macroeconomic events, such as recession or hyper-inflation, may lead to an increase in defaults by BCR's customers, which would adversely impact BCR's results of operations and financial condition. Political and economic instability resulting from, or causing, the occurrence of any of these risks would also adversely affect the market for BCR's products and services. Particularly noteworthy are the current developments in Russia and Ukraine. Sanctions against Russia may limit trade with Russia and negatively impact the business models of BCR's clients. All this could have a material negative impact on the business and the creditworthiness of BCR's clients and may result in higher risk costs for BCR.

In addition, sanctions may lead to a substantial increase in energy or commodity prices, which, if of longer duration, could result in a recession in BCR's markets. Particularly, in relation to gas, which is an important energy source for power generation, industries and households in all of BCR's markets, an embargo against Russia or a stop of Russian deliveries to Europe could have a negative economic impact on Romania.

Additionally, the Israel-Hamas war has brought the Middle East to the edge of a potentially larger conflict with the risk for higher commodity prices and lower trade volume. An escalation of the conflict could lead to higher prices and weaker global growth, which would affect the loan growth and risk costs of BCR.

Negative economic developments could have a negative effect on the credit quality of BCR's loan portfolio. This is particularly true for customer loans in currencies other than the local currency of the customer's jurisdiction (FX loans), with real estate as collateral or adjustments in asset prices in general, a significant increase in unemployment rates and deteriorated financial conditions for BCR's corporate customers in Romania. Higher interest rates in Romania could result in more debtors under variable interest rate loan agreements to be unable to fulfill their repayment obligations according to their contractual terms and consequently lead to an increase of BCR's non-performing loans.

The real estate market prices have shown in general an upward trend in the last years. Collateral values, however, are strongly correlated to the real estate market price development. If the market conditions take a turn for the worse, BCR's collateral values may be negatively influenced, a development already experienced in the past.

The development of the commercial and residential real estate market highly depends on the economic progress of Romania. Market price reductions would lead to a decline of the collateralisation ratio of the existing loan portfolios of BCR and the affected local subsidiaries as well as to reduced collateral recoveries in case of default of its borrowers.

# BCR is subject to counterparty risk, and defaults by counterparties may lead to losses that exceed BCR's provisions.

In the ordinary course of its business, BCR is exposed to the risk that third parties who owe BCR money, securities or other assets will not perform their obligations. This exposes BCR to the risk of counterparty defaults, which have historically been higher during periods of economic downturn.

Furthermore, BCR is exposed to a risk of non-performance by counterparties in the financial services industry. This exposure can arise through trading, lending, clearance and settlement. These counterparties include brokers and dealers, custodians, commercial credit institutions, investment banks, and other institutional clients. Many of these relationships expose BCR to credit risk in the event of counterparty default.

In addition, BCR's credit risk may be exacerbated when the collateral it holds cannot be realised or is liquidated at prices below the level necessary to recover the full amount of the loan or cover the full amount of derivative exposure. BCR will incur losses if its counterparties default on their obligations. If a higher than expected proportion of BCR's counterparties default, the actual losses due to counterparty defaults will exceed the amount of provisions already made. If losses due to counterparty defaults significantly exceed the amounts of BCR's provisions' stock or require an increase in provisions, this could have an adverse impact on BCR's business, financial condition and results of operations.

Concerns about potential default by a third-party financial institution can lead to significant liquidity problems, losses or defaults by other financial institutions (such as BCR), as the commercial and financial soundness of many financial institutions is interrelated due to credit or trading. Even a perceived lack of creditworthiness may lead to market-wide liquidity problems. This risk is often referred to as "systemic risk", and it affects credit institutions (such as BCR) and all other types of intermediaries in the financial services industry. Systemic risk could have a material adverse effect on BCR's business, financial condition, results of operations, deposit base, liquidity and/or prospects as it leads to a need for BCR to raise additional capital, while at the same time making it more difficult to do so.

### 1.2 BUSINESS RISKS

### Global conditions may in different ways have a material adverse effect on BCR.

In particular Germany's recession in the winter period 2022/2023 weighed on the Eurozone economy. Due to the high importance of industry, especially Germany suffered notably from the global reduction in inventory capacities. As China is one of the most important foreign trade partners after the USA, China's economic weakness has a big impact on Germany. As soon as the destocking is over, industry should again provide a slight impetus for growth. Consumption should also be able to benefit gradually from the declining inflation momentum. In general, the economic outlook remains subdued for the time being. Nevertheless, the rebound might be uneven and slower than currently priced by the markets. This largely reflects the ongoing weakness in global trade in the context of prolonged global trade tensions and the corresponding uncertainty, which continues to weigh on already weak manufacturing activities around the world.

Economic growth came in +0.7% year-over-year in the first half of 2024, with the forecast for full-year 2024 at +1.9% year-over-year according to BCR research. Household consumption is expected to remain

the main driver for the gross domestic product ("GDP") advance in the second half of 2024, while gross fixed capital formation is expected to add less to growth relative to 2023. During the first half of 2024, the positive contribution to the yearly growth from private consumption was significantly higher than the contribution from investments. The expectations are for a rebound in GDP expansion for 2025 to +2.8% year-over-year, driven by household consumption, on the lagged impact from real wage growth, and state investments.

Inflation rate continued to decelerate throughout the year from 6.6% year-over-year in December 2023 to 4.6% in September 2024 year-over-year according to the National Institute of Statistics on easing food and energy prices and supportive statistical base effect. BCR research forecasts headline inflation at 4.5% year-over-year and 3.7% year-over-year by end-2024 and end-2025, respectively. Fiscal policy remains the main idiosyncratic uncertainty to the inflation outlook.

The NBR governor considers the current monetary policy stance relatively firm and, by cutting the key rate, the NBR removed some of the policy restrictiveness. The NBR remains data-dependent, keeping some policy restrictiveness to offset the expansionary fiscal policy. The monetary policy rate shall remain unchanged at 6.50% in the first quarter of 2025 due to fiscal uncertainties, with rate cuts likely to be resumed in small steps in the second quarter of 2025 bringing the monetary policy rate to 5.75% in December 2025. The relevant monetary policy instrument in Romania as of November 2024 is the NBR deposit facility, which is 100 basis points lower than the key rate level, in the context of large surplus liquidity in the banking system not being sterilized by open market operations.

If the overall economic climate deteriorates as a result of one or more departures from the Eurozone or even from the EU, BCR's ability to plan for such a contingency in a manner that would reduce its exposure to non-material levels is limited, given the highly interconnected nature of the financial system.

Variances in monetary policy may also result in increased volatility in debt and foreign exchange markets. Overevaluation in various asset classes such as equity, housing and bonds could correct swiftly and markedly, which would also indirectly affect BCR and its clients.

BCR is directly and through its clients connected to the global financial system and dependent on exchange rates, financial asset prices and liquidity flows.

# The Romanian Government may react to financial and economic crises with increased protectionism, nationalisations or similar measures.

The Romanian Government could take various protectionist measures to protect its national economy, currency or fiscal income in response to financial and economic crises, e.g.:

- In December 2018, the Romanian Government issued the Emergency Ordinance 114/2018 on the establishment of certain measures in the public investments sector and of certain fiscal budgetary measures, the amendment and the supplement of certain laws and the prolongation of certain terms ("GEO 114/2018") requiring banks, *inter alia* BCR, to pay a tax on financial assets linked to the level of the Romanian Interbank Offer Rate ("ROBOR"), with tax rates between 0.1% and 0.5%. This legal initiative came with no prior consultations with the business environment and the Romanian Government took a hard line immediately after, refusing discussions with local banks (such as BCR).
- In March 2019, GEO 114/2018 was watered down through the Government Emergency Ordinance no. 19/2019 on the amendment and supplement of certain laws and the link between the tax on financial assets and ROBOR was eliminated. This amendment was welcomed by the NBR because the previous regulation of the tax which was linked to ROBOR impeded the transmission mechanism of NBR's monetary policy. Tax rates were reduced to 0.4% per annum for banks with a market share above 1% (such as BCR) and 0.2% per annum for banks with a market share below 1%, a number of assets were exempted from this tax and new provisions were introduced according to which the tax rate can be further diminished if banks increase lending to non-financial companies and households or if the interest rate margin between local currency loans and deposits decreases. At the beginning of 2020, the Romanian Government adopted the Government Emergency Ordinance no. 1/2020 on certain fiscal - budgetary measures and the amendment and the supplement of certain laws ("GEO 1/2020") cancelling the banking tax for the future (2020 onwards). The legislative process in Romania requires that emergency ordinances be confirmed by the Romanian Parliament. On 10 February 2020, the Romanian Senate (as first chamber) rejected the draft law approving GEO 1/2020 and forwarded it for the final vote to the Chamber of Deputies. Before receiving the final vote, the initiative should receive the feedback of the relevant parliamentary

commissions (the most important one being from the Budget Commission). If GEO 1/2020 is finally rejected by the Romanian Parliament, the tax on financial assets of banks under the provisions of the GEO 114/2018 will be reactivated and, most likely, such tax will be due also for 2020. As the tax on banks' financial assets depends on the market share and BCR is one of the largest banks in Romania, further amendments of the law regarding the exempted assets may severely impact BCR's profitability.

- Another bill offers debtors the opportunity to convert their foreign exchange loans into Leidenominated loans or into loans denominated in other currency which is the currency for their main incomes, at the exchange rate from the origination of the loan plus maximum 20%. The bill is currently waiting for the final vote of the Romanian Parliament.
- Another bill removes the writ of execution feature of certain contracts concluded with consumers (such as credit agreements, mortgage agreements) used for foreclosure procedures by banks, inter alia BCR, with a view of protecting consumers against abusive actions. The house inhabited by the family of the debtor is protected by this bill because the senators consider this as an obligation of the state to protect the family. Foreclosure should be preceded by a rectification of the loan contract for easing the debt burden. The debtor has the right to inhabit the family house for another year after the end of the foreclosure process. The bill is currently waiting for the final vote of the Romanian Parliament.
- A separate bill limits the amounts recovered by debt recovery companies from banks' clients (inter alia BCR's clients) to the real price paid by the recovery company for the specific claim plus other expenses and the interest accrued from the payment by the debt recovery company (as assignee) of the assignment price. Debtors shall see their payment obligations erased if they pay this price to debt recovery companies. The bill is currently waiting for the final vote of the Romanian Parliament.
- Another bill (registration number with the Chamber of Deputies Senate: PL-x nr. 776/2022), regarding the protection of customers' rights, reiterates a series of existing legal provisions, introduces a series of new obligations for the economic operators, provides higher fine values than the ones already applicable from the current legal framework related to consumer protection and also a series of supplementary sanctions which can be issued by the National Authority for Consumer Protection ("ANPC"). Even if the Senate (as first chamber seized with the initiative) adopted the draft law in a version a lot more favorable than the one introduced by the initiators, there are still a few provisions with an impact on the banking system, such as: (i) the professional associations in the banking system will organize annually a financial education campaign in partnership with the ANPC (the terms of the partnership will be agreed by the parties at a later moment), (ii) the value of the fines for the companies with an annual turnover over RON 10 million can range up to RON 240,000 and (iii) in the case of breaches of the law, if they seriously and repeatedly affect the interests of more than 100 consumers, the sanctions may be fines ranging from RON 10,000 to RON 50,000.
- On 23 December 2023, Romania has transposed through Law no. 414/2023 the Directive (EU) 2020/1828 on representative actions for the protection of the collective interests of consumers. The approved law is much more favorable than the previous versions which were put in public consultation, due to the negative feedback from the Romanian Ministry of Justice (which took into account most of the feedback sent by the impacted industries). The main provisions of the law are the following: (i) a new procedural mechanism for qualified entities (such as ANPC or consumer associations) is established to bring actions for both injunctions and/or damages regarding certain violations of the consumer legislation, (ii) the definitive decisions of the court based on this procedural mechanism are available for all the consumers described in the action as beneficiaries, (iii) the potential beneficiary consumers have to agree to be included in the action (opt-in mechanism), (iv) final court decisions have res judicata effect and (v) the actions for damages can also be filed for closed contracts.
- Another bill is meant to extend the effects of the existing datio in solutum law also to "Prima Casa"/"Noua Casa" loans (this type of loans were excluded until now, as they benefit of state collateral). As the parties of the coalition did not come to an agreement regarding the specific way in which datio in solutum would work for this type of loans, the draft law was adopted by the Senate without these specific amendments, leaving therefore the Chamber of Deputies, as decisional chamber, to continue the negotiation on this topic. If passed, the law might have a strong impact on how banks are weighing the state guarantees issued for the "Prima Casa"/"Noua Casa" loan portfolio.

On 29 September 2023, the Romanian Government assumed its responsibility before Romanian Parliament regarding a draft law which introduces a series of new fiscal measures. One of these measures is a tax of 2% for the turnover of the banks, in addition to the profit tax, for 2 years (2024 – 2025), followed by a tax of 1% from January 2026. The Romanian Constitutional Court rejected the challenge of the opposition parties and the Romanian President promulgated the law on 26 October 2023. The law entered into force on 1 January 2024.

Any of these or similar state actions could have a material adverse effect on BCR's business, financial condition and results of operations through any individual or a combination of less income, higher risk costs or higher other costs.

## Committed EU funds may not be released or further aid programmes may not be adopted by the EU. Romania and/or international credit institutions.

Romania is set to receive funds for infrastructure and other projects in substantial amounts by the EU through Next Generation EU both for public and for private beneficiaries. If these funds are not released, are released only in part or with delay (mainly because of the tight timeline of the Recovery and Resilience Facility implementation), or if no further aid will be made available by the EU and the international credit institutions, the Romanian economy could be adversely affected, which would, in turn, negatively affect BCR's business prospects. In the next EU programming period the allocation and disbursal of EU funds may be linked to the fulfilment of reforms and more focused on high impact strategic projects. Such measures could mean lower EU funds for Romania if Romania will not have the operational capacity to implement such projects. Lower EU funds mean less investments in sectors like infrastructure, research and development, small and medium sized enterprises ("SME"), health, education, etc., and cause financial stress for companies in these sectors which would, in turn, negatively affect BCR's business prospects.

### BCR's business entails several forms of operational risks.

Operational risk to which BCR is exposed in several ways is defined as the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. It includes legal risk but excludes business and reputation risk and its main components are therefore:

- Legal risk: In case of BCR, such risk, as a secondary risk, may materialise in any of the above risk types, as BCR may be the subject of a claim or proceedings alleging non-compliance with contractual or other legal or statutory responsibilities. The increase in complexity and constant change in the regulatory environment imposing more and more obligations on credit institutions (including BCR) to be fulfilled towards clients in particular in retail business, is coupled with regulatory scrutiny and legal actions by consumer protection associations and agencies. This is expected to increase the level of uncertainty and sources of legal risks.
- Conduct risk: In case of BCR, such risk arises from inappropriate supply of financial services including cases of willful or negligent misconduct or not acting in the best interest of its clients. BCR faced litigations tied to violations or alleged violation of consumer protection or consumer rights during and after the financial crisis. Such litigation risk increased if and when several risk components were occurring simultaneously (e.g. foreign currency appreciation and downturn of asset prices) resulting in increasing political risks coupled with market-wide common market practices among credit institutions (including BCR).
- Execution risk: In case of BCR, such risk can materialise in deficiencies and/or errors in the origination of products and transactions, or failed execution or omission of contractual obligations and constitutes a major risk driver for BCR. The increasing number of outsourcings and the complexity of services can significantly alter its risk profile, for example increase the ICT (as defined below) risk resulting from significant usage of cloud service providers. BCR has currently outsourced a wide range of activities, some of them including cloud components, with the tendency of increasing their usage, in line with international trend in banking industry. The outsourced services, products, activities executed wrongly or loss of internal management control over them or miscommunication for longer timespan with the retained organisation, can have an adverse impact on BCR. Its business continuity management plans might not be fully able to restore infrastructure or business, including third party vendors.
- Information and communication technology ("ICT") risk: BCR relies heavily on information systems to conduct its business. In case of BCR, ICT risk can lead to failure of hardware or software and processing which can compromise the availability, integrity, accessibility and security of such

infrastructures and of data. ICT systems, the increasing usage of cloud services, project management and aging architecture have a potential impact from their failures on BCR and on the financial sector as a whole due to interlinkages between BCR and third party institutions, also in the cross-border context. It includes information security risk which could result in the compromise of assets, unauthorised use, loss, damage, disclosure or modification of IT-assets. ICT risk includes the increasing risk of cyber threats on BCR whereas the relevant corrective measures like improvement of technical security mechanisms, monitoring of cloud service usage, awareness campaign, customer authentication mechanism, disaster recovery plan might not be fully effective. As a result, the ability to serve some of its customers' needs on a timely basis could be negatively affected with potential impact on BCR's business relationships. Additionally, BCR may be exposed to increased regulatory risk as a result of new legal requirements in the area of cybersecurity and digital operational resilience (e.g. DORA), as well as risks arising from vulnerabilities or shortcomings in the process of identification, protection, detection, response and recovery of incidents.

- Fraud risk: In case of BCR, if such risk materialises, this could be the result of intended acts to
  defraud, misappropriate property or circumvent regulations, the law or company policy, involving an
  internal or external party. Due to the constantly changing fraud schemes or internal frauds spanning
  for longer time or credit risk related external frauds due to increasing business activity, respective
  monitoring, reporting and screening activities might not be fully effective in certain cases for BCR.
- Compliance risk: In case of BCR, there is the possibility to incur legal or regulatory sanctions, including restrictions on business activities, fines or enhanced reporting requirements, in case of failure to comply with applicable laws, rules, regulations, related self-regulatory organisation standards and codes of conduct applicable to BCR's banking activities. Compliance risk materialises itself in fines imposed by the financial market authorities competent for BCR (i.e. NBR, the Romanian Financial Supervisory Authority (FSA)) where the amount of the monetary fines is on a record level in the industry and also BCR could be found liable to pay for damages and thus to lose civil law cases against its customers on the argument that it has not observed compliance rules. The regulatory scrutiny is not expected to decrease, neither in terms of additional duties BCR will have to observe nor in terms of the authorities' audit exercises. It is possible that the number of audits and subsequently also the number of audit findings and potential fines for BCR will increase.

### The legal system and procedural safeguards in Romania are not yet fully developed.

BCR's operations in Romania are subject to, and BCR must comply with, a variety of Romanian laws and regulations governing a number of matters, including banking, data protection, labour relations, welfare, competition and tax. In Romania, primary legislation often takes effect immediately and before the preparation of secondary regulations. Any failure by BCR to comply with applicable laws and regulations may result in fines or other sanctions by the relevant regulator and may have negative reputation consequences for BCR.

The legal and judicial systems in Romania are not as developed as in some other European countries. Civil law, competition law, securities law, company law, insolvency law in Romania have been and continue to be subject to constant changes as new laws are being adopted in order to keep pace with the transition to market economies. Existing laws and regulations in Romania, including legislation existing at the level of the EU, may be implemented and/or applied inconsistently and it may not be possible, in certain circumstances, to obtain legal remedies in a reasonably timely manner in Romania. The relatively limited experience of a significant number of magistrates in Romania and the existence of a number of issues relating to the independence of the judiciary system may lead to ungrounded decisions or to decisions based on non-legal considerations. Because Romania is not a common law jurisdiction, but a civil one, judicial decisions under law generally have no precedential effect. For the same reason, courts themselves are generally not bound by earlier decisions taken under the same or similar circumstances, which can result in the inconsistent application of Romanian legislation to resolve the same or similar disputes. The Romanian judicial system may at times generate unjustified delays in the resolution of cases. The enforcement of judgments sometimes proves difficult which in the past meant that the enforcement of rights through the Romanian court systems may be laborious. This lack of legal certainty and the inability to obtain effective legal remedies in a timely manner may adversely affect BCR's business by creating a higher legal risk for certain products.

# Applicable insolvency laws and enforcement legal systems and procedural safeguards in Romania are not yet fully observed and are less efficient than their Western Europe counterparts, which may limit BCR's ability to obtain payments on defaulted loans and advances.

In Romania, while the laws offer protection for creditors comparable with Western Europe counterparts, insolvency laws and other laws and regulations are not always strictly observed and applied. Moreover, the procedural steps pertaining to insolvency proceedings result in material delays to recovery of defaulted loans and the success rate of debtor restructuring and turnaround is comparatively lower. In addition, it is often difficult to locate all of the assets of an insolvent debtor in Romania. BCR has at times had substantial difficulties receiving pay-outs on claims related to, or foreclosing on collateral that secures, extensions of credit that it has made to entities that have subsequently filed for insolvency protection or that have contested the enforcement thereof. In the event of further economic downturns, these problems could intensify, including as a result of changes in law or regulations intended to limit the impact of economic downturns on corporate and retail borrowers. These problems, if they were to persist or intensify, may have an adverse effect on BCR's business, results of operations and financial condition, by making collections and enforcement of collateral in Romania more difficult and time consuming, and in some cases, impossible.

### In case of a reduction in profitability BCR's profit can be lower or even negative.

BCR's results of operations in the current financial year and in the future will depend in part on the economic climate, regulatory and legislative changes and competition. BCR may have higher than planned risk provisions for loans and advances, the profitability of its products may decrease over time due to the competitive landscape of credit institutions in Romania or legislative changes, and new taxes may be imposed. Depending on the size of the reduction in profitability, such a reduction could have a material adverse effect on BCR's results of operations in that period, on the reported amount of its assets and on its equity, and on BCR's ability to make payments on the securities issued or to be issued.

# BCR Group operates in highly competitive markets and competes against both local and foreign owned financial institutions.

BCR Group faces significant competition in all aspects of its business, operating in dynamic markets where it must continually respond to the challenges of a changing competitive landscape. BCR Group competes with a material number of entities, both local and owned by large international financial institutions. If BCR Group is unable to properly respond to the competitive environment in Romania with product and service offerings that are profitable, it may lose market shares in important parts of its business or incur losses on its activities.

# Loss of customer confidence in BCR's business or in banking businesses generally could result in unexpectedly high levels of customer deposit withdrawals which in turn may have a negative impact on BCR'S liquidity.

BCR relies on customer deposits to meet a substantial portion of its funding requirements. BCR's deposits are provided by both retail and corporate clients, a significant proportion of which are demand deposits. Such deposits are subject to fluctuation due to factors outside BCR's control. Because a significant portion of BCR's funding comes from its deposit base, any material decrease in deposits could have a negative impact on BCR's liquidity unless corresponding actions were taken to improve the liquidity profile of other deposits or to use its liquid assets, mainly sovereign bonds, which may not be possible on economically beneficial terms.

The availability of BCR's customer deposits to fund its loan portfolio and other financial assets is subject to potential changes in certain factors outside BCR's control, such as a loss of confidence of depositors in either the economy in general, the financial services industry or BCR specifically, credit ratings downgrades, low interest rates and significant deterioration in economic conditions. These factors could lead to a reduction in BCR's ability to access customer deposit funding on appropriate terms in the future and to sustained deposit outflows, both of which would adversely impact BCR's ability to fund its operations. Any loss in customer confidence in BCR's banking businesses, or in banking businesses generally, could significantly increase the amount of deposit withdrawals in a short period of time. Should BCR experience an unusually high level of withdrawals, this may have an adverse effect on BCR's results, financial condition and prospects and could, in extreme circumstances, prevent BCR from funding its operations. A change in the funding structure towards less stable and more expensive funding sources would also result in higher liquidity buffer requirements and an adverse impact on net interest income for BCR.

As credit provider, BCR is exposed to market liquidity risk, arising from an inability to easily sell an asset because there is inadequate market liquidity or market disruption. BCR is also exposed to funding liquidity risk, which is an exposure to losses arising from changing refinancing costs or from insolvency of counterparties, which may result in difficulties in meeting future payment obligations, either in full, on time or on economically beneficial terms.

# Changes in interest rates are caused by many factors beyond BCR's control, and such changes can have a significant adverse effect on its financial results, including net interest income.

BCR derives the majority of its operating income from net interest income. Interest rates are sensitive to many factors beyond BCR's control, such as inflation, monetary policies set by NBR, the innovation of financial services and increased competition in Romania, domestic and international economic and political conditions. While the competitive pressure on the margins is a rather obvious factor, also changes in the absolute level of the interest rate environment can affect the spread between the rate of interest that BCR pays to borrow funds from its depositors and other lenders and the rate of interest that it charges on loans it extends to its customers. If the interest margin decreases, net interest income will also decrease unless BCR is able to compensate such decrease by increasing the total amount of funds it lends to its customers. A low interest rate environment could bring additional challenges for BCR to interest margin stability as the potential to re-price its customers' deposits, also due to their natural floor, might be exhausted while loan yields are mainly subject to the downward trend resulting in reduced net interest income. Additionally, in a very low or even negative interest rate environment, BCR could bear increased costs of maintaining the regulatory and prudential liquidity buffers held in cash and highly liquid assets. An increase in rates charged to its customers can also negatively impact interest income if it reduces the amount of customer borrowings. For competitive reasons, BCR may also choose to raise rates of interest it pays on deposits without being able to make a corresponding increase in the interest rates it charges to its customers. Finally, a mismatch in the maturity structure of interest-bearing assets and interest-bearing liabilities in any given period could, in the event of changes in interest rate curves, reduce BCR's net interest margin and have a material adverse effect on its net interest income.

# Market fluctuations and volatility may adversely affect the value of BCR's assets, reduce profitability and make it more difficult to assess the fair value of certain of its assets.

Financial markets could face periods of significant stress conditions when steep falls in perceived or actual values of assets held by BCR and other credit/financial institutions could be accompanied by a severe reduction in market liquidity. Political tensions in Romania could lead to impairment charges or revaluation losses for BCR. The value of financial assets may start to fluctuate significantly and impact BCR's capital and comprehensive income.

Market volatility and illiquidity may make revaluation of certain exposures difficult, and the value ultimately realised by BCR may be different from the current or estimated fair value. In addition, BCR's estimates of fair value may differ both from similar estimates made by other financial institutions and from the values that would have been used if a market for these assets had been readily available. Any of these factors may adversely affect BCR's business, financial condition, results of operations, liquidity or prospects as they could require BCR to recognise further revaluation losses or realise impairment charges.

# BCR's risk management strategies, techniques and internal control procedures may leave it exposed to unidentified or unanticipated risks.

BCR's risk management techniques may not be fully effective in mitigating BCR's risk exposure in all economic market environments or against all types of risks, including risks that it fails to identify or anticipate. Furthermore, regulatory audits or other regular reviews of BCR's risk management procedures and methods have in the past detected, and may in the future detect, weaknesses or deficiencies in BCR's risk management systems. Some of BCR's quantitative tools and metrics for managing risks are based upon its use of observed historical market behaviour. During the past global financial crisis as well as the recent pandemic crisis, the financial markets experienced unprecedented levels of volatility (rapid changes in price development) and the breakdown of historically observed correlations across asset classes, compounded by extremely limited liquidity. In the volatile market environment, BCR's risk management tools and metrics may fail to predict some of the losses to the full extent, and may only partially reflect future important risk exposures.

In addition, BCR's quantitative modelling does not necessarily take all risks into account and makes numerous assumptions regarding the overall environment and/or the implicit consideration of risks in the quantification approaches, which may or may not materialise. As a result, risk exposures could arise from factors not anticipated or correctly evaluated in BCR's risk estimation models thus potentially resulting in

material adverse effect on its business, financial condition and results of operations, as losses greater than the maximum losses envisaged under its risk management system could occur.

### 1.3 LEGAL AND REGULATORY RISKS

Changes in consumer protection laws as well as the application or interpretation of such laws might limit the fees or interest and other pricing terms that BCR may charge for certain banking transactions and might allow consumers to claim back certain of those costs already paid in the past.

Changes in consumer protection laws or the interpretation of consumer protection laws by courts or governmental authorities could limit the fees or interest that BCR may charge for certain of its products and services and thereby result in lower interest and commission income. BCR has been named as defendant in a number of lawsuits and in regulatory proceedings filed by individual customers or consumer protection agency and consumer protection associations. Some of the lawsuits are class actions. The lawsuits mainly relate to allegations that certain contractual provisions, particularly in respect of consumer loans, violate mandatory consumer protection laws and regulations and the principles of general civil law. The allegations relate to the enforceability of certain fees as well as of contractual provisions for the adjustment of interest rates and currencies. Moreover, any such changes in consumer protection laws or the interpretation of such laws by courts or governmental authorities could impair BCR's ability to offer certain products and services or to enforce certain clauses and reduce BCR's interest and net commission income and have an adverse effect on its results of operations.

### BCR's exposure to litigation and reputational risks is increased.

BCR is involved in a number of legal proceedings, among which a significant number of litigations have been commenced by BCR's customers and/or the Romanian National Authority for Consumer Protection claiming that the nature of the interest, fees and commissions imposed by BCR in the loan agreements are allegedly abusive in nature and hence null and void.

Apart from the legal proceedings described above, there is one significant dispute which can lead to material and reputational risks.

In connection with the audit mission of the Romanian Courts of Accounts ("CoA") in case of BCR Banca pentru Locuinţe S.A. ("BCR BpL") over the way the government mortgage saving subsidies were disbursed: BCR BpL challenged in court the decision of the CoA. Whilst BCR BpL had won on the very large majority of the counts before the first court, the case was ultimately lost in the appeal stage, where the Romanian High Court of Cassation and Justice ("HCCJ") maintained the most relevant conclusions of the CoA's decision. BCR Group's profit or loss was negatively impacted as of 30 June 2019, due to booking of a provision in amount of RON 718 million. BCR BpL decided to challenge the decision of the HCCJ within the legal deadlines by the means of two extraordinary appeals: (a) a contestation for annulment, and (b) a revision - which were both irrevocably rejected, during 2021. On the other hand, BCR BpL filed at the beginning of 2020 a claim for damages before the European Court for Human Rights ("ECHR") which was rejected by the ECHR on 11 January 2024.

BCR BpL followed the process of implementing the measures imposed by the CoA's decision, in the sense of: (i) paying in September 2019 an amount of approximately EUR 11.7 million; (ii) paying in January 2022 towards the Romanian Ministry of Development, Public Work and Administration the amount of RON 432,698,573 (equivalent of approximatively EUR 87,431,515) representing the principal of the reimbursement obligation resulting from the CoA's decision; (iii) performing the necessary formalities in order to obtain an amnesty decision for the related accessories (i.e. RON 388.9 million (equivalent of approximatively EUR 78,585,321), under the conditions of the Emergency Government Ordinance no. 69/2020 on the amendment and supplement of Law no. 227/2015 on the Fiscal Code, as well as the establishment of fiscal measures ("EGO 69/2020")). In this respect, BCR BpL filed a corresponding exemption request with the Romanian Ministry of Development, Public Work and Administration. Since this request was denied, BCR BpL filed an administrative action with the Bucharest Court of Appeal asking the court to order the Romanian Ministry of Development, Public Work and Administration to issue a decision cancelling this payment obligation (this being an administrative action based on special legal provisions of EGO 69/2020, case file no. 6245/2/2022).

On 6 July 2023, BCR BpL received the court's decision partially admitting the BCR BpL's claim and obliging the Romanian Ministry of Development, Public Work and Administration to provide solution on the merits of the fiscal amnesty request. Briefly, the court considered that: (i) BCR BpL met the eligibility criteria regarding the claim; (ii) the Romanian Ministry of Development, Public Work and Administration wrongly assessed the

eligibility criteria and therefore the amnesty rejection decision was incorrect; and (iii) the Romanian Ministry of Development, Public Work and Administration performed an abuse of power claiming that the claim eligibility criteria were not met. On 25 July 2023, the Romanian Ministry of Development, Public Work and Administration filed a recourse against this decision. On 18 April 2024, the Romanian High Court of Cassation and Justice rejected the recourse of the Romanian Ministry of Development, Public Work and Administration, upholding Bucharest Court of Appeal's initial ruling.

On 5 December 2022, BCR BpL received a decision issued by the Romanian Ministry of Development, Public Work and Administration asking the payment of the ancillary budgetary liabilities. BCR BpL filed a formal claim to suspend the execution of the aforementioned decision. The claim was rejected by the Court on 31 January 2023. On 13 March 2023, BCR BpL filed recourse against this first-court decision that rejected the suspension of the execution of the aforementioned decision. In this file, on 7 November 2023, BCR BpL submitted a request, which was admitted by the Romanian High Court of Cassation and Justice, to suspend the proceedings in this case until the final resolution of the file no. 4770/2/2023, in which the suspension of the execution of the ancillary decision has already been obtained, decision which is enforceable, but can still be appealed by the Romanian Ministry.

Also, BCR BpL filed a contestation against this decision with the Romanian Ministry of Development, Public Work and Administration, which was rejected on its administrative track. Therefore, BCR BpL filed a judicial claim with the Bucharest Court of Appeal asking the Court to annul the decision of Romanian Ministry of Development, Public Work and Administration on ancillary budgetary claims (file case no. 4758/2/2023 - on 8 October 2024 the annulment requested by BCR BpL was granted; the decision is not final and the Romanian Ministry of Development, Public Work and Administration may file recourse) and to suspend its execution (file case no. 4770/2/2023). On 22 September 2023, BCR BpL obtained in front of Bucharest Court of Appeal the admission of its new application for the suspension of execution of the ancillary decision (file no. 4770/2/2023) – this decision being executory, but still subject to a possible recourse from the part of the Romanian Ministry of Development, Public Work and Administration.

Following the spring favourable High Court ruling and a subsequent review of BCR BpL's amnesty application, in September 2024, the Romanian Ministry of Development, Public Work and Administration has issued the amnesty decision for the amount of RON 388.9 million (approximately EUR 77 million). A final resolution on the matter can only be considered after a lapse of 12 months. During this period, the Romanian Ministry of Development, Public Work and Administration or other third parties can still challenge the decision.

The value of the tax obligation, communicated by the Romanian Ministry of Development, Public Work and Administration within this ancillary decision in the amount of RON 388.9 million was reflected in the accounting records of BCR BpL, as of 2022, as a definite liability.

Independently of the merits of information being disseminated, unfavourable opinions about BCR could have adverse effects on its business and competitive position. As BCR's integrity in the relationship with its customers is critical to its ability to attract and retain customers, should the outcome of the pieces of litigation filed by its customers and/or the Romanian National Authority for Consumer Protection (regarding the annulment of certain clauses included in the loan agreements as being abusive) be negative, it might harm BCR's reputation.

### BCR is subject to the risk of changes in the tax framework, in particular regarding banking taxes.

The future development of the BCR's assets, financial and profit position, *inter alia*, depends on the tax framework. Every future change in legislation, case law and the tax authorities' administrative practice may negatively impact on the BCR's assets, financial and profit position, for example, as a result of the introduction of banking taxes (please also see the risk factor "*The Romanian Government may react to financial and economic crises with increased protectionism, nationalisations or similar measures*." above), financial transaction taxes or other levies.

New governmental or regulatory requirements and changes in perceived levels of adequate capitalisation and leverage could subject BCR to increased capital and MREL requirements or standards and require it to obtain additional capital, liabilities eligible for MREL purposes or liquidity in the future.

There are numerous ongoing initiatives for developing new, implementing, amending and more strictly enforcing existing regulatory requirements applicable to European credit institutions, including BCR, at national and international levels. Such initiatives which aim to continuously enhance the banking regulatory framework, *inter alia*, include the following:

### SREP Requirements

BCR Group is subject to SREP requirements stipulated in the relevant Romanian laws, implementing Articles 97, 98, 104 (1) and 113 of the Directive 2013/36/EU, as amended ("CRD") and Article 16 of the Council Regulation (EU) No 1024/2013 as amended (Single Supervisory Mechanism Regulation) determined by the annual Supervisory Review and Evaluation Process ("SREP") based on the NBR/European Central Bank joint decision. According to the business model, governance and risk management, capital adequacy and the liquidity situation of BCR, each year the NBR as competent authority in case of BCR sets an individual additional own funds requirement for BCR Group and BCR itself. This requirement needs to be met by the sort of capital (Common Equity Tier 1 ("CET 1") capital, Additional Tier 1 (AT 1) capital or Tier 2 capital) set by the NBR. Depending on BCR Group's situation, SREP requirements may vary annually. Increasing requirements for BCR Group could trigger additional pressure on its capitalisation, requiring unplanned adaptions.

Together with the conclusions of the SREP, NBR provides BCR with the conclusions related to the risks, deficiencies and concerns relating to the internal assessment of its capital needs, respectively, if the methodologies used by BCR are appropriate to the nature, extent and complexity of its activities and if the results obtained in the Internal Capital Adequacy Assessment Process (ICAAP) reflects the unexpected losses associated with the significant risks to which BCR is exposed.

### Capital buffers

In line with CRD and as per NBR Regulation 5/2013, NBR requires institutions to maintain newly defined specific capital buffers in addition to CET 1 capital maintained to meet the own funds requirements imposed by the Regulation (EU) No 575/2013, as amended (*Capital Requirements Regulation* – "CRR") and potentially any Pillar II additional own funds requirements.

Pursuant to the recommendation of the National Committee for Macroprudential Supervision, the following requirements on capital buffers are applied as of the date of this Registration Document:

- Capital conservation buffer: The capital conservation buffer is 2.5% of the total risk exposure amount in accordance with Article 92 (3) CRR;
- Countercyclical buffer: starting 17 October 2022 the countercyclical buffer rate for exposures situated in Romania is 0.5% of the total risk exposure amount in accordance with Article 92 (3) CRR. Pursuant to the recommendation of the National Committee for Macroprudential Supervision (subject to revision) issued in the meeting as of 20 October 2022, such countercyclical buffer is recommended to be set at 1.00% for the period starting 23 October 2023. The countercyclical buffer at BCR Group level will vary from period to period depending on the composition of underlying risk relevant exposures.
- Global systemically important institutions (G-SII) / Other systemically important institutions ("O-SII") buffer: BCR Group is classified as an O-SII in Romania and the applicable buffer stands at 1.5%. The O-SII buffer is revised annually.
- Systemic risk buffer: the systemic risk buffer is determined based on the methodology described in NBR Order no. 8 dated 21 November 2018, depending on the average values for the non-performing loan ratio and non-performing loan coverage ratio. As for BCR the non-performing loan ratio is below 5% and the non-performing loan coverage ratio is greater than 55%, the systemic risk buffer is 0%.

Increasing Pillar II requirements for BCR Group or its individual members could trigger additional pressure on the capitalisation of BCR Group and/or its individual entities requiring unplanned adaptions.

### Bank Recovery and Resolution Legislation

On European level, the recovery and resolution framework consists of the Directive 2014/59/EU, as amended (*Bank Recovery and Resolution Directive* - "BRRD") and the Regulation (EU) 806/2014, as amended (*Single Resolution Mechanism Regulation* – "SRMR"). The provisions of the BRRD and the Directive (EU) 2019/879 ("BRRD II") have been transposed into Romanian legislation by Law no. 312/2015 regarding the recovery and resolution of credit institutions and investment firms (published in the Official Gazette, Part I No. 920 of 12/11/2015), as amended and supplemented from time to time, including by the Law no. 320/2021 for the amendment and completion of

regulations in the financial field, implementing the provisions of Directive 2019/879/EU Bank Recovery and Resolution II (the "**Recovery and Resolution Law**"). The Recovery and Resolution Law designates NBR as the resolution authority for the Romanian banking sector. In 2024, the Law no. 312/2015 was supplemented by Law no. 6/2024 for the amendment and completion of regulations in the financial field, implementing the provisions of BRRD under the EU Regulation 2036/2022 and the additional amendments to Law no. 312/2015, aiming to improve the regulation.

Measures undertaken under the Recovery and Resolution Law may have a negative impact on debt instruments by allowing NBR as resolution authority to order the write-down of such instruments or convert them into instruments of ownership. BCR may be subject to resolution tools and other powers as set out under the Recovery and Resolution Law.

The obligation to comply with, implement and monitor these new regulatory (capital) provisions and requirements, and the resulting uncertainty, may have a negative impact on BCR's business, financial condition, results of operations. The implementation of the amendments in national law bear risk to BCR insofar as it may be imposed to new/additional requirements which increase the unpredictability and makes the planning process more difficult. In addition, the substance and scope of any such (new or amended) laws and regulations as well as the manner in which they are (or will be) adopted, enforced or interpreted may increase BCR's financing costs.

The adoption of the BRRD II has introduced several changes regarding existing requirements such as that the minimum requirement for own funds and eligible liabilities ("MREL") is based on the total risk exposure amount ("TREA") and the leverage ratio exposure measure ("LRE") instead of being based upon total liabilities and own funds (TLOF). BRRD II has also adopted new requirements such as internal MREL for non-resolution entities that are part of a resolution group or sale restrictions of subordinated eligible liabilities to retail. Furthermore, BRRD II specify the MREL eligibility of instruments and establish additional requirements in resolution and recovery planning.

The recovery and resolution framework introduces, *inter alia*, new levels of application of the requirements, since the "resolution group" levels are not identical to the prudential scope of consolidation, as defined by the CRR, and reflect the specific objectives and methods applicable in the recovery framework. The resolution group, consisting of resolution entity and subsidiaries that are not themselves resolution entities, is relevant for determining the level of application of the rules on loss absorbing and recapitalisation capacity that institutions should comply with, and defines the entry point where the desired resolution tools (e.g. bail-in) are applied.

Furthermore, the application of resolution tools depends on the preferred resolution strategy - a multiple-point-of-entry ("MPE") or a single-point-of-entry ("SPE"). Under the MPE strategy different resolution groups with resolution entities are defined and more than one group entity may be resolved. Under the SPE strategy, only one group entity, usually the parent undertaking, i.e. Erste Group, is resolved whereas other group entities, usually operating subsidiaries such as BCR, are not put in resolution, but upstream their losses and recapitalization needs to the entity to be resolved. Under the MPE resolution strategy the resolution entity is BCR which means that the losses are recognised at BCR level and the bail-in takes place at BCR level. In this case BCR can issue external (extra group) MREL eligible liabilities. The resolution plans (including resolution strategy and MREL decisions) are drawn up, assessed and approved in the resolution college on a regular basis and pose a potential regulatory risk to BCR. Recovery plans, resolution plans and MREL decisions will be adopted in respect of BCR's resolution group and updated from time to time. Requirements and obligations laid out in the aforementioned plans pose potential regulatory risk to BCR.

BCR Group's resolution strategy is MPE, forming separate resolution groups with Erste Group but with SPE approaches on country level. Under the MPE strategy, the point of entry for resolution is BCR which means that the losses are recognised at BCR level and the bail-in takes place at BCR level. In this case BCR must issue external (extra group) MREL eligible liabilities. In January 2020, the NBR as national resolution authority joined the decision RC/JD/2020/05 of the Single Resolution Board and other relevant resolution authorities for Erste Group considering that the MPE approach is the appropriate resolution strategy for BCR (thus BCR forming a separate resolution group within Erste Group).

The resolution plans (including resolution strategy and MREL decisions) are assessed and approved in the resolution college which is held on a regular basis. The effect of the Ukraine war and the global economic situation has the potential to diminish the financial strength of banks in general, including BCR, and the ability of markets to absorb the future issues needed to meet MREL

requirements. Erste Group received the joint decision signed by the Single Resolution Board ("SRB") as group resolution authority, the Croatian resolution authority, the Czech resolution authority, the Hungarian resolution authority and the Romanian resolution authority acting with the resolution college upon the MPE approach forming separate resolution groups with Erste Group's core subsidiaries of CEE, but with SPE approaches on country level (on resolution group level). The MPE strategy is subject to the implementation of the measures to mitigate the risk of contagion, to ensure that enough loss absorbing capacity is available at the level of each resolution group and to ensure operational continuity and separability in case of a resolution event.

The MREL is set by the relevant resolution authorities on (sub)consolidated level and individual level, considering among others the preferred resolution strategy (see above). Last binding MREL decisions communicated in 2024 are based on BRRD II and are expressed as percentage of TREA and as percentage of LRE and have to be met simultaneously.

While the current resolution planning cycle 2024 is ongoing, the latest MREL Joint Decision for Erste Group still refers to the 2023 resolution planning cycle. This decision reflects the amendments in the SRB MREL Policy 2023 and prescribes external MREL targets for Erste Group's resolution groups as well as internal MREL targets for an expanded scope of subsidiaries.

In April 2024, BCR received its latest MREL requirements, set in a Joint Decision with the Single Resolution Board (SRB), calibrated on the Balance Sheet data as of December 2022 and based on BRRD II.

The MREL requirements, valid from the time of communication, are set at 26.16% excluding the Combined Buffer Requirement ("CBR") (equivalent of 31.16% including CBR) of the TREA and 5.90% of the Leverage Ratio Exposure ("LRE") of the Romanian resolution group (i.e. the Issuer, as resolution entity together with its direct subsidiaries, as non-resolution entities, namely BCR Leasing IFN S.A., BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A., BCR Banca pentru Locuinte S.A., Suport Collect S.R.L. and BCR Payment Services S.R.L., the "Romanian Resolution Group").

The subordination requirements, valid from the time of communication, are set at 22.66% excluding CBR (equivalent of 27.66% including CBR) of TREA and 5.90% of LRE.

On 18 April 2023, the European Commission has adopted a proposal to adjust and further strengthen the EU's existing bank crisis management and deposit insurance ("CMDI") framework, aiming to improve the crisis tools used to manage the failure of banks and give resolution authorities even more effective tools to ensure that, when a crisis occurs and when financial stability is at stake, depositors are sufficiently protected. The core part of this reform is made up of three legislative proposals amending the BRRD, the SRMR and the deposit guarantee schemes directive (Directive 2014/49/EU). One part of the CMDI review consisting of amendments to the Regulation (EU) 2022/2036 (so called "Daisy Chain Regulation") was adopted within a fast-track procedure through an amending directive by the European Parliament and the Council and was published in the Official Journal of the European Union. This amending directive entered into force and will be applicable from 13 May 2024 or 14 November 2024, respectively. The remaining parts of the CMDI review are still under discussion in the European Parliament and the Council and are expected to be finalized in 2024 and could enter into force in 2025.

Single Resolution Mechanism for European Banks.

As Romania is not a member of the Euro-zone, it has no obligation to participate in the Single Resolution Mechanism (SRM) or other pillar of the Banking Union.

As per the Recovery and Resolution Law, the NBR, as resolution authority at individual level, has national decision discretion and participates in the drawing up of the resolution plan of BCR Group and Erste Group (as defined in "2.2.1 BCR and BCR Group" below) in the respective resolution college with the Single Resolution Board and other national resolution authorities and in the approval of such resolution plan. The national decision discretion might translate into more rigid clauses for MREL (as defined below) eligible liabilities, potentially making these instruments less appealing for potential international investors compared with the same class of instruments issued under Banking Union standards. If this is the case, BCR may face competitive disadvantages when targeting investors from the Banking Union market with its MREL eligible securities.

### EU Banking Reform Package

On 27 October 2021, the European Commission adopted a further (draft) package of a review of the CRR and the CRD (Basel IV). On 14 December 2023, the final elements of the package have been agreed and endorsed by the European Parliament and the Council. Both EU institutions also adopted the new rules. The new CRR rules will apply from 1 January 2025 (with transitional provisions), the new provisions included in the CRD will need to be transposed by Member States into national law within eighteen months as of publication of the legal texts in the Official Journal of the EU, which took place on 19 June 2024.

These new rules are aimed to ensure that EU banks become more resilient to potential future economic shocks, while contributing to Europe's recovery from the COVID-19 pandemic and the transition to climate neutrality. This package is comprised of the following legislative elements:

- implementing the Basel III framework;
- sustainability; and
- stronger enforcement tools.

The obligation to comply with, implement and monitor these new regulatory (capital) provisions and requirements, and the resulting uncertainty, may have a negative impact on BCR's business, financial condition and results of operations.

Additional, stricter and/or new regulatory requirements may be adopted in the future, and the existing regulatory environment for BCR in Romania continues to develop and change. The substance and scope of any such (new or amended) laws and regulations as well as the manner in which they are (or will be) adopted, enforced or interpreted may increase BCR's financing costs.

Further, any such regulatory development may expose BCR to additional costs and liabilities which may require BCR to change its business strategy or otherwise have a negative impact on its business, the offered products and services as well as the value of its assets. BCR may not be able to increase its eligible capital (or, thus, its capital ratios) sufficiently or on time. If BCR is unable to increase its capital ratios sufficiently and/or comply with (other) regulatory requirements, its credit ratings may drop and its cost of funding may increase, and/or the competent authorities may impose fines, penalties or other regulatory measures.

# The Issuer is obliged to contribute to the bank resolution fund and to funds of the deposit quarantee schemes on an annual basis.

The bank resolution fund pools together regular (annual) contributions from credit institutions, whose level is set by NBR, as the resolution authority, in accordance with the provisions of the Recovery and Resolution Law and of the Commission Delegated Regulation (EU) 2015/63 so that the target level of 1.00% of the amount of covered deposits of all credit institutions (including the Issuer) authorised in Romania shall be reached by 31 December 2024.

Furthermore, Directive 2014/49/EU (*Directive on Deposit Guarantee Schemes* – "**DGSD**") forms part of the measures adopted in the aftermath of the financial crisis in an effort to establish the Banking Union and aims to further strengthen the protection of depositors. In principle, the target level of *ex-ante* financed funds for Deposit Guarantee Schemes ("**DGS**") is 0.80% of covered deposits to be collected from credit institutions (including the Issuer) until 2025. In Romania, the DGSD has been implemented through the Deposit Guarantee Act no. 311/2015, as further amended (*Legea nr. 311/2015 privind schemele de garantare a depozitelor şi Fondul de garantare a depozitelor bancare*). In addition to *ex-ante* contributions, if necessary, credit institutions (including the Issuer) will have to pay extraordinary (*ex post*) contributions to a certain extent, set by NBR, as well as a temporary special tax, if so requested by the DGS and approved by NBR.

The obligation to contribute amounts for the establishment of the Single Resolution Fund and the *ex ante* funds to the DGS and the temporary special tax could result in additional financial burdens for the Issuer and thus, could adversely affect its financial position.

New and more detailed legal and regulatory requirements in the anti-money laundering ("AML") EU legal framework could result in additional operational costs and resources and subject BCR to legal or regulatory sanctions.

The EU AML package comprises the following elements:

- an AML regulation;
- a 6<sup>th</sup> EU AML Directive ("AMLD6");
- a regulation establishing an EU AML supervisory authority ("AMLA"); and
- a revision of the funds transfer regulation.

The AML regulation applies to, *inter alia*, credit institutions and sets out detailed rules on e.g. the internal policies, procedures and controls, groupwide requirements, customer due diligence and reporting obligations. The comprehensive requirements relating to adequate resources in the compliance functions could result in additional costs for BCR.

The AMLD6 outlines the maximum amount of fines that can be imposed for breaches or failure to comply with applicable laws, rules, regulations or related internal rules. However, the exact amount of the fine will be determined by Romania.

The AMLA will have the power to impose administrative sanctions, including business activity restrictions or fines, if entities directly supervised by the AMLA fail to comply with applicable laws, rules, regulations, or related internal rules. Entities, such as BCR, which are not directly supervised by the AMLA, will remain under the supervision of national financial market authorities and may be subject to fines imposed by them.

The AMLA will be empowered to interpret the new rules contained in the AML package through regulatory instruments. However, until the establishment of the AMLA and the commencement of technical work on the regulatory instruments, there may be legal uncertainty in the EU regarding the interpretation of some of the rules contained in the AML package.

### 1.4 FURTHER RISKS RELATING TO THE ISSUER

BCR's major shareholder may be able to control shareholder actions.

As of the date of this Registration Document, the majority of voting rights in BCR is held by Erste Group Bank AG ("Erste Group Bank") (99.8901%). Hence, Erste Group Bank exercises direct control over BCR through the majority of voting rights and, implicitly, through the right to appoint most of the members in BCR's supervisory board.

As a result, Erste Group Bank is able to control the outcome of most decisions requiring shareholder approval. Therefore, it is possible that Erste Group Bank may exercise or be expected to exercise control over BCR in ways that may not be in the interest of other shareholders and which may also affect BCR.

Failure to properly handle potential conflicts of interest of members of the Issuer's executive bodies could have negative effects on the Issuer.

Members of the Issuer's supervisory board (the "Supervisory Board") and management board (the "Management Board") may serve on management or supervisory boards of other companies (other than a member of Erste Group), including other banks, customers of and investors in the Issuer which may also compete directly or indirectly with the Issuer. Holding directorships of that kind may expose such persons to potential conflicts of interest if the Issuer maintains active business relations with said companies. Failure to properly manage potential conflicts of interest of such persons could have a material adverse effect on the Issuer's business, financial position and results of operations.

Credit rating agencies may suspend, downgrade or withdraw a credit rating of BCR and/or Erste Group Bank as parent company and/or Romania, and such action might negatively affect the refinancing conditions for BCR, in particular its access to debt capital markets.

BCR's credit ratings are important to its business. A credit rating is the opinion of a credit rating agency on the credit standing of an issuer, i.e., a forecast or an indicator of a possible credit loss due to insolvency, delay in payment or incomplete payment to the investors.

A credit rating agency may in particular suspend, downgrade or withdraw a credit rating of BCR. A credit rating may also be suspended or withdrawn if BCR were to terminate the agreement with the relevant credit rating agency or to determine that it would not be in its interest to continue to supply financial data to a credit rating agency. A downgrading of the credit rating may lead to a restriction of access to funds and, consequently, to higher refinancing costs. A credit rating could also be negatively affected by the soundness or perceived soundness of other financial institutions.

BCR's credit ratings are mainly sensitive to the sovereign long-term credit rating, however, are also sensitive to the credit rating agency's assessment of country risks facing Romanian banks, *inter alia* BCR,

which can affect their ability to use parental support to service their obligations. They are also sensitive to a multi-notch downgrade of Erste Group Bank's credit ratings or a significant decrease in its strategic importance.

A credit rating agency may also suspend, downgrade or withdraw a credit rating or may publish unfavourable reports or outlooks on Romania which may lead to an increase of the funding costs of BCR.

Rating actions of credit rating agencies may also be triggered by changes in their respective rating methodology, their assessment of government support, as well as by regulatory activities (e.g. introduction of bail-in regimes).

Any downgrade of the credit rating of BCR and/or of Erste Group Bank as parent company or of Romania, could have a material adverse effect on BCR's liquidity and competitive position, undermine confidence in BCR, increase its borrowing costs, limit its access to funding and capital markets or limit the range of counterparties willing to enter into transactions with BCR.

### 2. BANCA COMERCIALĂ ROMÂNĂ S.A.

### 2.1 INTRODUCTION

The Issuer is registered as a joint-stock corporation (*societate pe acţiuni*) at the Bucharest Trade Register Office (*Oficiul Registrului Comerţului Bucureşti*) and has the registration number J40/90/1991 and the sole registration code 361757. The Issuer is established for an indefinite period of time and operates under Romanian law. Its commercial name is "BCR". The registered office of the Issuer is 15D Soseaua Orhideelor The Bridge 1, 2<sup>nd</sup> Floor, 060071 Bucharest district 6, Romania. Its telephone number is +0800.801.227 and its website is "www .bcr.ro". The information on the Issuer's website does not form part of this Registration Document unless that information is incorporated by reference into this Registration Document (please see "*Documents Incorporated By Reference*" above). The Issuer's legal entity identifier (LEI) code is 549300ORLU6LN5YD8X90.

BCR was established on 1 December 1990 as a state-owned joint-stock company pursuant to Government Resolution no. 1195/1990 concerning the establishment of Banca Comercială Română S.A. (Hotărârea Guvernului nr. 1195/1990 privind organizarea Băncii Comerciale Române-S.A.).

In 1991, as part of the overall reform of the Romanian banking system, the commercial banking activities of NBR were transferred to BCR. On 10 September 1999, the Romanian Bank for Foreign Trade (*Banca Română de Comerţ Exterior – Bancorex – S.A. - "Bancorex"*), which was placed under special administration, was merged by absorption into BCR. As part of the merger, Bancorex's liabilities and most of its assets (in each case, provided they satisfied BCR's risk management policies) were transferred to BCR, and the Romanian Government set up an indemnity scheme (subject to certain conditions) in respect of Bancorex's material liabilities, including those claims against Bancorex which were the subject of litigation. As part of the merger, BCR also took over many of Bancorex's employees.

In 2004, the length of the Issuer's life was amended from 99 years to an indefinite period of time.

In 2006, as a result of the privatisation process of BCR organised by the Romanian Government, Erste Bank der oesterreichischen Sparkassen AG ("Erste Bank Oesterreich") purchased 490,399,321 nominative shares with a face value of RON³ 1.3 per share or 61.8825% of the share capital of BCR from the Authority for State Assets Recovery (*Autoritatea pentru Valorificarea Activelor Statului* - AVAS), the European Bank for Reconstruction and Development (EBRD) and the International Finance Corporation (IFC), pursuant to a share purchase agreement dated 21 December 2005, for a total consideration of RON 13.16 billion (EUR 3.75 billion equivalent). On 14 October 2009, Erste Bank Oesterreich transferred its participation in BCR (i.e. 549,230,910 nominative shares representing 69.3063% of BCR's share capital) to EGB Ceps Holding GmbH, a wholly owned indirect subsidiary of Erste Bank Oesterreich.

In April 2011, BCR's general shareholders meeting approved the change of the face value of BCR shares from RON 1.3 to RON 0.1 per share. As a result of several subsequent share capital increases, BCR's share capital has been increased to RON 16,253,416,145.

In 2011, EGB Ceps Holding GmbH acquired shares from both, private individuals and specialised investment funds (SIFs; i.e. the Romanian special financial investment companies). As a result of this transaction and of the 2011 share capital increase operations, EGB Ceps Holding GmbH's participation in BCR increased to 89.1295%.

As a result of finalizing the two step merger process between (i) EGB Ceps Holding GmbH which merged into EGB Ceps Beteiligungen GmbH and (ii) EGB Ceps Beteiligungen GmbH which merged into Erste Group Bank, and following the fulfilment of the publication requirements in relation to the merger process on 25 March 2015 with the Austrian companies register, Erste Group Bank became a direct shareholder of BCR.

In November 2016, BCR's extraordinary general shareholders meeting approved the merger by absorption of BCR as an absorbing company with BCR Real Estate Management SRL and Bucharest Financial Plaza SRL as absorbed companies and the increase of the share capital of BCR with the amount of RON 10.9 by issuing 109 shares with a nominal value of RON 0.1 each. These shares were acquired by the minority shareholder of BCR Real Estate Management, respectively BCR Leasing IFN SA ("BCR Leasing"). As a

The foreign exchange rate used for conversion of figures into RON as provided by the NBR for 12 October 2006, the reference date for the transfer of the shares to Erste Group Bank, was of 3.5093 RON/EUR.

result, as at the date of this Registration Document, the subscribed and paid-up share capital of BCR is of RON 1,625,341,625.40 divided into 16,253,416,254 nominative shares each with a value of RON 0.1.

Until the date of this Registration Document, Erste Group Bank purchased further shares from employees and other shareholders of BCR, adding up to 99.8901%.

BCR is licensed by NBR to conduct banking activities.

### 2.2 BACKGROUND

### 2.2.1 BCR and BCR Group

As at 30 June 2024, BCR Group consists of the following companies: Banca Comercială Română S.A., BCR Leasing, BCR BpL, BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A. ("BCR Pensii"), Suport Colect S.R.L. ("Suport Colect"), BCR Payments Services S.R.L. ("BCR Payments Services"), BCR Seed Starter S.R.L. ("BCR Seed Starter") and BCR Fleet Management S.R.L. ("BCR Fleet Management") (a direct subsidiary of BCR Leasing). For further information on BCR Group, see section "2.2.2 Subsidiaries" below.

BCR and the other financial institutions in BCR Group provide primarily day-to-day banking services to governmental institutions, corporate and individual clients operating in Romania and abroad. These services include acceptance of deposits, lending, including mortgage credit, investment banking, securities trading and derivatives business (on its own account and for the account of customers), portfolio management, project finance, international trade finance, corporate finance, capital and money market services, foreign exchange, leasing, factoring, bank assurance and private pension fund management.

As at 31 December 2023, BCR Group's assets totalled RON 108,850,790 thousands, compared to RON 98,850,060 thousands as at 31 December 2022, with decisive contribution from BCR (RON 108,008,083 thousands as at 31 December 2023, compared with RON 97,756,207 thousands as at 31 December 2022). For the year ended 31 December 2023, BCR Group achieved a net result for the period of RON 2,321,224 thousands, up by 33% against RON 1,745,919 thousands in 2022, driven by improved operating result underpinned by advance in customer business. As at 30 June 2024, BCR Group's assets totalled RON 110,955,696 thousands. BCR Group achieved a net result for the period of RON 1,314,495 thousands for the first six months of 2024, up by 18.3% against RON 1,110,833 thousands for the first six months of 2023, driven by improved operating result underpinned by advance in customer business.

BCR is not dependent on any other entities within BCR Group.

BCR is part of the wider Erste Group that consists of Erste Group Bank, together with its subsidiaries and participations, including Erste Bank Oesterreich in Austria, Česká spořitelna in the Czech Republic, BCR in Romania, Slovenská sporiteľňa in Slovakia, Erste Bank Hungary in Hungary, Erste Bank Croatia in Croatia, Erste Bank Serbia in Serbia and, furthermore, in Austria, Salzburger Sparkasse Bank AG, Tiroler Sparkasse Bankaktiengesellschaft Innsbruck, Bausparkasse der österreichischen Sparkassen Aktiengesellschaft, other savings banks of the Haftungsverbund, Erste Group Immorent GmbH, and others (the "Erste Group").

BCR has a good customer deposits base and also a good balance sheet structure which enables the Issuer to be independent from a liquidity perspective in both local and foreign currency, as the senior long-term intragroup funding is on a decreasing trend from several years already.

In order to fulfill the MREL requirements, BCR is considering using a mix of products which includes also capital instruments (e.g. AT 1, Tier 2 products) that can be provided by Erste Group Bank.

Selected historical key financial information as at and for the years then ended 31 December 2022 and 31 December 2023:

	BCR Group		BCR	
in RON thousands	31 December 2023	31 December 2022	31 December 2023	31 December 2022
Total liabilities and equity	108,850,790	98,850,060	108,008,083	97,756,207
Total equity	12,477,554	11,054,799	12,485,266	10,906,421
	1 January 2023	1 January 2022 to	1 January 2023	1 January 2022 to
in RON thousands	to 31 December	31 December	to 31 December	31 December
	2023	2022	2023	2022

Net interest income	3,656,406	2,948,748	3,476,006	2,767,309
Net result for the period	2,321,224	1,745,919	2,487,343	1,830,016
Net result attributable to non-	8			
controlling interests		13	-	-
Net result attributable to owners of	2,321,216			
the parent		1,745,906	2,487,343	1,830,016

Source: Audited IFRS-EU Financial Statements 2022 and Audited IFRS-EU Financial Statements 2023

Selected historical key financial information as at and for the six months then ended 30 June 2024 and for the six months ended 30 June 2023 (unaudited) and as at 31 December 2023:

	BCR Group		BCR	
in RON thousands	30 June 2024	31 December 2023	30 June 2024	31 December 2023
Total liabilities and equity	110,955,696	108,850,790	110,841,887	108,008,083
Total equity	12,569,329	12,477,554	12,593,631	12,485,266
in RON thousands	1 January 2024 to 30 June 2024	1 January 2023 to 30 June 2023	1 January 2024 to 30 June 2024	1 January 2023 to 30 June 2023
Net interest income	2,098,804	1,770,090	2,029,149	1,673,093
Net result for the period	1,314,495	1,110,833	1,328,929	1,139,489
Net result attributable to non- controlling interests	3	7	<u>-</u>	
Net result attributable to owners of				
the parent	1,314,492	1,110,826	1,328,929	1,139,489

Source: Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024

Selected historical key financial information as at and for the nine months ended 30 September 2024 and for the nine months ended 30 September 2023 (unaudited) and as at 31 December 2023:

	BCR Group		
in RON million	30 September 2024	31 December 2023	
Total liabilities and equity	117,107	108,851	
Total equity	13,564	12,478	
in RON million	1 January 2024 to 30 September 2024	1 January 2023 to 30 September 2023	
Net interest income	3,190	2,671	
Operating income	4,461	3,839	
Operating result	2,841	2,324	
Net result attributable to owners			
of the parent	2,217	1,698	

Source: Press Release dated 31 October 2024 relating to BCR's financial results for the first nine months of 2024 according to IFRS-EU (unaudited, not reviewed)

### 2.2.2 Subsidiaries

### Group Structure as at 30 June 2024 and 31 December 2023

BCR has the following subsidiaries consolidated in the Audited IFRS-EU Financial Statements 2023 and Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024:

	Country of	Nature of the business	Sharehold	Shareholding (in %)	
Company's Name	incorporation	incorporation Nature of the business		30.06.2024	
BCR Chişinău S.A.*	Moldova	Banking	100.00	0.00	
BCR Leasing IFN S.A.	Romania	Financial leasing	99.97	99.97	
BCR Pensii, Societate de					
Administrare a Fondurilor de Pensii	Romania	Pension fund	99.99	99.99	
Private S.A.					
BCR Banca pentru Locuinţe S.A.	Romania	Banking	99.99	99.99	
Suport Colect S.R.L.	Romania	Workout	99.99	99.99	
BCR Fleet Management S.R.L.**	Romania	Operational leasing	99.97	99.97	
BCR Payments Services S.R.L.	Romania	Payment transactions	99.99	99.99	
BCR Seed Starter S.R.L.	Romania	Capital investments	100.00	100.00	

<sup>&</sup>lt;sup>\*</sup> In January 2024, the sale transaction of BCR Chişinău S.A. was finalized at a price in line with the valuation of year end 2023, and as such, as of 15 January 2024, BCR Chişinău S.A. is no longer part of the BCR Group. BCR Chişinău S.A. has been reclassified as Asset Held for Sale starting with December 2022 and deconsolidated in January 2024 when the selling process ended.

Source: Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024

The developments highlighted below are the most significant ones at the level of the individual companies within BCR Group in 2023 and the first half of 2024.

### BCR Leasing IFN S.A.

BCR Leasing is a Romanian non-banking financial institution, incorporated in 2001, the main business of which is providing financial leasing services.

BCR Leasing continued to develop its business and increase business volumes, new sales continued to be boosted by both bank channel and partnerships with dealers / importers.

As of 30 June 2024, the total assets reached RON 4,887,430 thousands, increasing by 9% as compared to 31 December 2023, sustained by enhanced new sales growth.

BCR Leasing reached a net result for the period of RON 9.9 million in the six months period ended 30 June 2024, decreasing by 60.7% as compared to the six months period ended 30 June 2023, due to the revenue recognition of the National Agency for Fiscal Administration ("NAFA") in June 2023 (RON 11.1 million), situation that did not repeat in 2024. NAFA revenues are related to the car tax that was imposed by the Romanian Government in period 2007 - 2014.

BCR Leasing is committed to continuing its development on key strategic pillars for a sustainable growth within current market context, such as processes improvement with the purpose to increase the customers' satisfaction, speeding up the digitalization of the company' business model and continue to invest in identifying new market opportunities.

Financial Summary based on the	1 January 2023 to	1 January 2022 to
IFRS-EU figures	31 December 2023	31 December 2022
	(RON tho	usand)
Lease income	4,063	4,101
Operating profit	81,916	87,782
Net result for the year	26,877	39,848
	31 December 2023	31 December 2022
Total Assets	4,467,338	3,499,935
Total Equity	200,707	233,831

Source: BCR internal data, unaudited, not reviewed

<sup>\*\*</sup>Company held indirectly by BCR through BCR Leasing and included in the consolidation perimeter.

Financial Summary based on the IFRS-EU figures	1 January 2024 to 30 June 2024	1 January 2023 to 30 June 2023
	(RON the	ousand)
Lease income	1,589	2,028
Operating profit	42,256	39,824
Net result for the period	9,952	25,338
	30 June 2024	31 December 2023
Total Assets	4,887,430	4,467,338
Total Equity	210,617	200,707

Source: BCR internal data, unaudited, not reviewed

### BCR Pensii, Societate de Administrare a Fondurilor de Pensii Private S.A.

BCR Pensii is a Romanian joint stock company incorporated in 2007, the main business of which is to manage pension funds.

BCR Pensii was authorised by the Romanian Financial Supervisory Authority to carry out management activities for private pension funds in Romania, including mandatory (Pillar II) and voluntary (Pillar III) private pension funds. Starting February 2022 BCR Pensii has obtained the authorization for Occupational Pension funds segment (Pillar IV). As at 30 November 2022, BCR Pensii is the sole pension administrator in Romania having the Pillar IV authorization in its product portofolio.

As of 31 August 2024, BCR Pensii ranked 6<sup>th</sup> in the top of mandatory private pension funds management companies active on the Romanian market<sup>4</sup>, in terms of total number of subscribers, with a market share of 9.59% and 789,220 subscribers with individual contributions.

In terms of total number of subscribers for voluntary pensions funds, as at 31 August 2024, BCR Pensii ranked 2<sup>nd</sup>, with a market share of 19.69%, corresponding to a number of 154,080 participants<sup>5</sup>.

The BCR Pensii strategy is to focus on increasing the number of participants to the voluntary pension fund BCR Plus improving the quality of the products and services offered to the participants, as well as gaining participants' loyalty through the continuous improvement of the communication channels. Also, BCR Pensii will continue and expand the digitization efforts which already started in the form of pension visualization and online adhesion. As of 30 June 2024, the total assets reached RON 239.8 million, increasing by 4% compared to 31 December 2023. Net result for the period reached RON 7.8 million in the first half of 2024, increasing by RON 5.8 million comparing to the same period in 2023, mainly due to higher fees and lower operating expenses.

### Financial Summary based on IFRS-

EU figures	31 December 2023	31 December 2022
	(RON th	nousand)
Total Assets	231,299	215,907
Total Equity	202,492	191,929
	1 January 2023 to	1 January 2022 to 31
	31 December 2023	December 2022
Net result for the year	10,563	14,378

Source: BCR internal data, unaudited, not reviewed

\_

Source: www .asfromania.ro/informatii-publice/statistici/statistici-pensii/evolutie-indicatori.

<sup>&</sup>lt;sup>5</sup> Source: www .asfromania.ro/informatii-publice/statistici/statistici-pensii/evolutie-indicatori.

Financial Summary based on IFRS-EU figures	30 June 2024	31 December 2023
	(RON tho	usand)
Total Assets	239,841	231,299
Total Equity	210,279	202,492
	1 January 2024 to	1 January 2023 to
	30 June 2024	30 June 2023
Net result for the period	7,787	1,984

Source: BCR internal data, unaudited, not reviewed

### BCR Banca pentru Locuinte S.A.

BCR BpL, incorporated in April 2008, is a Romanian credit institution specialising in granting savings and loan products for housing purposes.

As at 30 June 2024, BCR BpL customers' savings amounted to RON 131.7 million. Regarding loan portfolio, the two remaining loans within BCR BpL at the beginning of 2024 were assigned to BCR in the second quarter of 2024; no new loan contracts are expected to be granted.

As of 30 June 2024, the total assets decreased by 5% as compared with 31 December 2023, reaching RON 597.8 million. Net result for the period increased by RON 7.8 million in the first half of 2024 comparing with the same period in 2023, reaching RON 11.7 million.

#### Financial Summary based on IFRS-

EU figures	31 December 2023	31 December 2022
	(RON th	ousand)
Total Assets	628,767	729,328
Total Equity	55,826	45,800
	1 January 2023 to	1 January 2022 to 31
	31 December 2023	December 2022
Net result for the year	10,026	(212,961)

Source: BCR internal data, unaudited, not reviewed

Financial Summary based on IFRS-EU figures	30 June 2024	31 December 2023
	(RON thousand)	
Total Assets	597,844	628,767
Total Equity	67,526	55,826
	1 January 2024 to	1 January 2023 to
	30 June 2024	30 June 2023
Net result for the period	11,700	3,875

Source: BCR internal data, unaudited, not reviewed

### Suport Colect S.R.L.

Suport Colect is a Romanian limited liability company, incorporated in 2009, the main business of which is the collection of loans receivables, including cash collections from receivables, or through properties acquired as debt to asset swaps or sale of receivables.

As at 30 June 2024, Suport Colect's portfolio comprised 129 clients.

As of 30 June 2024, the total assets decreased with 42.8% as compared with 31 December 2023 reaching RON 64.1 million. Net result for the period decreased to RON 3.0 million in the first half of 2024, lower by RON 3.7 million compared with the same period in 2023.

### Financial Summary based on IFRS-

EU figures	31 December 2023	31 December 2022
	(RON thousand)	
Total Assets	112,073	97,022
Total Equity	95,812	80,035
	1 January 2023 to 31	1 January 2022 to 31
	December 2023	December 2022
Net result for the year	15,778	16,672

Source: BCR internal data unaudited, not reviewed

Financial Summary based on IFRS-EU	30 June 2024	31
figures		December 2023
	(RON the	ousand)
Total Assets	64,136	112,073
Total Equity	48,246	95,812
	1 January 2024 to	1 January 2023 to
	30 June 2024	30 June 2023
Net result for the period	2,979	6,628

Source: BCR internal data unaudited, not reviewed

### **BCR Fleet Management S.R.L.**

BCR Fleet Management is a Romanian limited liability company, set up in 2009, as a wholly owned subsidiary of BCR Leasing. BCR Fleet Management's main business is operational leasing and fleet management.

As of 30 June 2024, the total assets of BCR Fleet Management amounted to RON 136.8 million, decreasing by 9.3% as compared to 31 December 2023.

### Financial Summary based on IFRS-

EU figures	31 December 2023	31 December 2022
	(RON thousand)	
Total Assets	150,797	213,362
Total Equity	27,780	21,462
	1 January 2023 to 31	1 January 2022 to 31
	December 2023	December 2022
Net result for the year	6,317	22,867

Source: BCR internal data unaudited, not reviewed

Financial Summary based on IFRS-EU	30 June 2024	31
figures		December 2023
	(RON the	ousand)
Total Assets	136,807	150,797
Total Equity	29,988	27,780
	1 January 2024 to	1 January 2023 to
	30 June 2024	30 June 2023
Net result for the period	2,208	3,883

Source: BCR internal data unaudited, not reviewed

During 2019, the Issuer's management board approved the launching of the sale process of investment in shares in BCR Fleet Management. According to the group strategy, the passenger car and light commercial vehicle assets were sold in fourth quarter of 2022. BCR Fleet Management's commercial activity will be focused on the remaining portfolio which will be kept until contracts maturity and there will be no new business subsequent to the sale.

### **BCR Payments Services S.R.L.**

BCR Payments Services, a Romanian limited liability company, was incorporated in 2011 to take over from BCR a part of the payments processing activity previously performed by Sibiu Processing Centre, with the aim of increasing efficiency in payments processing by reducing related costs.

BCR Payments Services became operational after receiving NBR's authorisation at the beginning of 2012. BCR Payments Services is responsible for centralised processing of payment transactions in local and foreign currency, debt instruments in local and foreign currency, liabilities operations (opening and lifecycle operations) for both legal entities and private individuals.

BCR Payments Services is following three main directions for action: domestic paper based pro reduction, digitalization of accounts opening and administration activities after launching various functionalities of George for private individuals and micros (digital onboarding of clients, client updates in know your customer ("KYC"), other account maintenance functionalities) as well as redefining the Corporate Service Model and Digital Inbox input channel.

During 2023, 3 million transactions were processed, as focus of the customers shifts from paper-based to electronic products, with an average of 70 full time employees and a continuous focus on improvement, efficiency and contribution to the digitalization increase. Some notable mentions for services rendered were: onboarding and accounts opening for the Romanian Ministry of Economy, Entrepreneurship and Tourism program to stimulate the creation of new small and medium-sized enterprises "Start-Up Nation clients", KYC updates for legal entities had a recurrent 3 years peak in April-May 2024, new service for deceased client's portfolio for notaries.

In the third quarter of 2024, 1.42 million transactions were registered, down from 1,6 million in the same period last year. Diversification of the service portfolio is foreseen for the next period, process started in second semester of 2024.

Financial Summary based on IFRS-EU figures	31 December 2023	31 December 2022
	(RON thousand)	
Total Assets	5,868	5,002
Total Equity	3,689	3,403
	1 January 2023 to	1 January 2022 to
	31 December 2023	31 December 2022
Net result for the year	1,262	1,239

Source: BCR internal data unaudited, not reviewed

Financial Summary based on IFRS-EU figures	<b>30 June 2024</b> (RON the	31 December 2023
Total Assets Total Equity	4,835 2,801	5,868 3,689
	1 January 2024 to 30 June 2024	1 January 2023 to 30 June 2023
Net result for the period	477	959

Source: BCR internal data unaudited, not reviewed

### **BCR Seed Starter S.R.L.**

BCR Seed Starter, a directly-owned subsidiary of BCR, is a corporate venture capital company (CVC), organized as a limited liability company, incorporated in 2023 for the purpose of providing capital (minority shareholding up to 25% non-controlling interest within the meaning of CRR) for innovative technology

startups with the potential to optimize internal banking processes, improve the portfolio of services offered to BCR's customers or support the integration of environmental, social and governance (ESG) standards.

As of 30 June 2024, the total assets of BCR Seed Starter amounted to RON 9.5 million and equity amounted to RON 9.5 million.

### 2.3 SHARE CAPITAL OF BCR

As at the date of this Registration Document, the subscribed and paid-up share capital of BCR amounted to RON 1,625,341,625.40 divided into 16,253,416,254 nominative, ordinary shares, issued in book-entry form with a nominal value of RON 0.1 each.

The shares issued by BCR are not listed on any market.

### 2.4 ARTICLES OF ASSOCIATION

The core area of business activity (*principalul domeniu de activitate*) of BCR is monetary intermediation. BCR is licensed by NBR to carry out the following principal activities included in its articles of association:

- a) acceptance of deposits and other repayable funds;
- b) granting of credits including, among others: consumer loans, mortgage loans, factoring with or without recourse, financing of commercial transactions, including forfeiting;
- c) payment operations;
- d) issuance and management of payment instruments such as: debit and credit cards, traveller's cheques and alike, including the issuing of electronic money;
- e) issuance of guarantees and assuming commitments;
- f) trading for own account and/or for the account of customers, according to the law, in:
  - money market instruments such as cheques, bills of exchange, promissory notes, certificates
    of deposit,
  - foreign currency,
  - financial futures and options contracts,
  - exchange and interest-rate based instruments,
  - transferable securities and other financial instruments:
- g) participating in the issuance of securities and other financial instruments by underwriting and placement thereof or by placement and provision of ancillary services;
- h) advisory services on capital structure, business strategy and other issues related to commercial businesses, services related to mergers and acquisitions as well as other consultancy services;
- i) portfolio management for clients and consultancy related thereto;
- j) custody and management of financial instruments;
- k) interbank market brokerage;
- I) provision of services related to supply of data and credit reference services;
- m) rental of safe deposit boxes;
- n) operations with precious metals, precious stones and objects manufactured out of precious metals or stones;
- o) acquisition of participations in the share capital of other entities; and
- p) any other activities or services in so far as they fall within the scope of the financial sector, in compliance with the regulations of the special laws regulating such activities or services, as follows:
  - acting as depositary in relation of assets of investment funds and investment companies,
  - distribution of units and shares issued by investment funds and investment companies,
  - acting as authorised operator of the National Register for Publicity of Security Interests over Movable Property for the purpose of registration with the National Register for Publicity of

Security Interests over Movable Property of security interests created in relation to the operations carried out by BCR and/or the operations of the companies belonging to the same group as BCR,

- data processing services, database management or any other similar activities for third parties,
- acting as depositary in relation to assets of privately managed pension funds,
- acting as depositary in relation to financial assets of the optional pension funds,
- acting as marketing agent in relation to privately managed pension funds and as marketing agent in connection with the prospectuses of the optional pension schemes,
- acting on behalf and in the name of other credit/financial institutions in connection with crediting/lending financial operations or with other operations ancillary to credit /financial operations:
- acting in the name and on behalf of other entities to promote their services to BCR's clients, in subsidiary to services and products provided by BCR:
- acting for and on behalf of other financial entities for the sale/distribution of their products/financial services, as well as providing the necessary support services for the sale/distribution of these types of products/services:
- acting for and on behalf of other payment institutions/institutions issuing electronic currency as a paying agent/electronic currency payment agent;
- acting for and on behalf of trust services providers for electronical transactions, consisting of
  activities to identify persons to whom qualified certificates are issued by the trust services
  providers; and
- acting as depositary in relation to financial assets of occupational pension funds.

Operations referred to in paragraphs f), g), h), i) and j) may be performed in relation to all investment services regulated by the laws on the capital markets and the legal framework related thereto, to extent such operations relate to financial instruments regulated by it.

In addition to its full array of retail and corporate banking services, BCR is also active in the leasing, pension fund and brokerage business and maintains a private banking unit.

### 2.5 BORROWING AND FUNDING STRUCTURE

BCR continues to be self-funded in both, local currency and foreign currencies. The funding structure is centered on non-banking customer business. Nonetheless, over time BCR has developed a well-diversified funding structure (mix of short-term/long-term liabilities and capital instruments).

### 2.6 EXPECTED FINANCING OF THE ISSUER'S ACTIVITIES

BCR's funding and liquidity profile reflects and will reflect a business model that primarily focuses on retail and corporate customer business. Customer deposits represent BCR's main funding source, still BCR has in place the current medium term notes program, which offers the flexibility to tap the market anytime if opportunities appear.

### 2.7 BUSINESS OVERVIEW

### Strategy

BCR continues to be a top bank in Romania with a loan book of RON 62.6 billion and about 2.8 million customers as of June 2024<sup>6</sup>. BCR provides financial products and services, through a network of 318 retail units as of June 2024 located in most cities across Romania which have more than 10,000 inhabitants.

BCR has a universal business model generating revenue through retail, corporate and capital markets segments. As of 30 June 2024, the lending portfolio is mainly represented by retail (RON 30 billion lending

.

<sup>&</sup>lt;sup>6</sup> Source: the Issuer's management report.

book, i.e. 49% of total exposure) and corporate presence in various industry sectors (RON 28 billion lending book, i.e. 45% of total exposure).

In terms of digitalisation BCR has over 1 million digitally active users out of approximatively 2.8 million customers. BCR is continuously developing George app by adding new features and products such as Investments, Insurance and Mortgages, while the old ones (Cash Loans, Overdraft, Credit Cards and Deposits) are already largely adopted by clients. Being part of Erste Group allowed BCR to benefit from the applications, software and know-how on George which was originated at group level.

BCR continues to implement its long-term financial health architecture, started in 2020, structured on 5 pillars: 1. Business architecture, 2. IT architecture, 3. Data architecture, 4. People architecture and 5. Brand architecture. On the short-medium term, BCR is now in the 3<sup>rd</sup> large strategy cycle committed to growth and financial health.

The previous 2 strategy cycles (seamless access to finance 2017-2020; and advisory for Financial Intelligence 2020-2023), have built strong foundations for our BCR 2026 Strategy, such as:

- A consistent omnichannel strategy, with a unique positioning around assisted digital channels sales, a new contact centre equipped with all latest technology, a more flexible information technology architecture and data strategy and a brand embedding trust and leadership in financial education.
- Several specific initiatives were launched to build financial health, both for retail and corporate clients. For instance, Financial Coach, Pensions in George, George Investments, Bancassurance, ADA chatbot for EU funds, Corporate Rating transparency or environmental, social and governance (ESG) dialogues with large corporates.

In the next three years (BCR 2026) BCR aims to focus on offering financial mentoring, tools and products at the right time, in the right context, improving digital adoption and generating business growth.

On top of that, the BCR 2026 strategy acts as a spearpoint, making 5 tangible strategic bets:

- Financial health: BCR aims to be the bank that genuinely wants to improve the financial health of its clients. BCR intends to scale up its financial dialogues with customers, from around 400.000 in 2023, to 1.5 million per year in 2026.
- Time: BCR aims to be the bank which offers more facing time with its customers and employees. BCR intends to double the number of client facing, commercial time for its private individuals, micro and corporate front office staff.
- Bank on the app: BCR aims to be the bank that is digital, inside and outside. Digital sales (assisted and unassisted) shall reach 100% in 2026 and no maintenance activities shall be done manually in front office anymore.
- Society and Education: BCR aims to be the bank that cares about Romanian society. BCR aims to scale up the number of Romanians reached through education, from 100,000 in 2023, to 500,000 per year in 2026 and aims to wider educational topics to financial, digital, environmental, social and governance (ESG), innovation, artificial intelligence and data.
- People: BCR aims to deliver personalized experiences equally to employees and customers focusing on rewards, benefits and work arrangements fit to employee's needs and aspirations.

The financial coach program is aimed to bring awareness among BCR customers and gradually foster financial wellbeing.

Financial health aims to a bank-wide priority and is equally important for corporate and retail clients. Complementary to this BCR aims to also focus on informing its clients about green transformation and digital transformation.

BCR delivered significant branch optimization in the past years as result of digitization of most important sales processes and fast adoption of digital sales, both assisted and unassisted in branch. BCR's aim is to reshape the business through ONE channel,

Environmental, social, governance (ESG) and sustainability aim to be fundamental principles at the core of BCR, furthermore aiming to become a green champion. BCR has set as target to reach 25% green loans for the corporate portfolio by 2026 and for the retail housing portfolio by 2027, while issuing in 2023 the first international issue of green Eurobonds of a Romanian bank, in the amount of EUR 700 million. BCR has accelerated its efforts to set decarbonisation pathways for BCR's portfolios in line with the strategy

approved at Erste Group level. BCR's goal is to achieve net-zero emissions in its financed portfolio by the end of 2050, as committed by Erste Group upon joining the Net-Zero Banking Alliance. In this respect, Erste Group set decarbonisation targets for eight sectors (mortgage, commercial real-estate, electricity production, heat & steam production, oil and gas extraction, automotive production, iron and steel production and cement production).

### **Capital Requirements**

In order to ensure the effectiveness of bail-in and other resolution tools all institutions have to meet an individual MREL requirement, internal or external, depending on the applying resolution strategy (MPE or SPE), to be calculated (based on current legislation) as a percentage of total liabilities and own funds and set by the relevant resolution authorities. Under the new legislative framework of the EU Banking Package MREL shall be expressed as a percentage of the TREA and LRE. In April 2024, NBR communicated to the Issuer a letter containing the latest MREL target set in the joint decision taken with the Single Resolution Board, the resolution authority for Erste Group Bank, and calibrated on balance sheet data as of 31 December 2022, according to BRRD II provisions. These MREL requirements will replace the MREL requirements published in May 2023.

Based on BRRD II, the Issuer, as the resolution entity of the Romanian Resolution Group, must comply with MREL requirements equivalent to 26.16% (excluding the CBR) of TREA and 5.90% of LRE of the Romanian Resolution Group starting from the date when the new target was communicated. In addition, the minimum subordination requirements, effective from the date when the new target was communicated were set at a level of 22.66% of TREA (excluding CBR) and 5.90% of LRE, thereby specifying the amount of the total MREL requirements that must be met with subordinated instruments such as regulatory capital, subordinated debt and senior non-preferred debt.

In November 2024, BCR received the permission from ECB and NBR to use the internal models for calculating the own funds requirements for credit risk. BCR will officially switch to Internal Ratings Based (IRB) approach for Pillar I purposes in the first quarter of 2025.

### **BCR Segment Reporting**

The segment reporting format is determined to be business segments as BCR Group's risks and rates of return are affected predominantly by differences in the products and services produced. The operating businesses are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

For management purposes, BCR is organised into the following two business segments:

### A. Retail

BCR Group provides individuals and micro clients with a range of financial products and services, including lending (consumer loans, vehicles purchase, personal needs, mortgages, overdrafts, credit cards facilities and funds transfer facilities), savings and deposit taking business, payment services and securities business.

### B. Corporate

Within corporate banking, BCR Group provides corporations, real estate and large corporate clients with a range of financial products and services, including lending and deposit taking, providing cash management, foreign commercial business, leasing, investment advices, financial planning, securities business, project and structured finance transactions, syndicated loans and asset backed transactions. Principal activity is granting loans, other credit facilities, deposits, and current accounts for corporate and institutional customers, investment banking services and financial products and services provided by the leasing, insurance, brokerage, asset management, real estate services and financial consultancy services operations of BCR Group.

The main corporate banking sub-segments are:

### a. SME comprises:

- Companies having an annual turnover between EUR 1 to 50 million and a consolidated turnover of up to EUR 500 million;
- Companies part of a domestic group with at least one company having an individual yearly turnover between EUR 1 million to EUR 50 million;

- Companies part of an international group with at least one company having an individual yearly turnover between EUR 1 million to EUR 500 million;
- Customers with real estate financing for which total project value (including land acquisition, excluding value added tax) is less than EUR 8 million; and
- Companies having an individual/consolidated turnover below EUR 1 million.

#### b. Public Sector ("PS")

PS comprises public sector, public corporations clients and non profit sector.

PS includes the following institutions:

- Central ministries and state funded funds and agencies;
- Non-profit entities established by or under control of central government entities, state funded organizations, state universities or research & development institutions;
- Regional governments and organizations funded by them;
- State capitals including city halls, regional capitals and other municipals and organizations funded by them, Exceptions: elementary and primary schools, high schools, kindergartens, small hospitals and libraries, which are segmented as micro; and
- Public health and social insurance companies.

Public Corporations include:

 All non-financial state companies and corporations with more than 50% share of state or regional governments or municipals excluding stock exchange listed companies and stateowned companies acting in energy & utilities industry with turnover more than EUR 50 million.

Non-profit sector includes the following private non-profit entities:

- Central authorities of churches (archbishops, bishops, patriarchs, etc.);
- Country-wide labour unions;
- Political parties;
- Social banking customers who have social impact.
- c. Local Large Corporates ("LLC") includes:
  - Companies/groups with an annual individual turnover above EUR 50 million;
  - Clients with operations in core markets where Erste Group operates or in extended core markets;
  - Companies that meet the above-described criteria regarding the turnover with real estate financing for which total real estate project value, including land acquisition, excluding value added tax, is less than EUR 8 million;
  - Financial sponsors (e.g. Private Equity Funds). The participations (in case of majority stake) of the financial sponsors will be grouped together with the financial sponsor;
  - International groups that have their headquarters outside the expanded Erste Group target market (target market where Erste Group is present plus Poland, Germany and Spain) with a consolidated annual turnover of over EUR 500 million are segmented by LLC only where Erste Group has a relationship with its headquarters.
- d. Commercial Real Estate ("CRE") includes:
  - Companies which request financing of real estate projects with total project value of more than EUR 8 million (including land acquisition, excluding value added tax);
  - Investors in real estate for the purpose of generating income from the rental of individual properties or portfolios of properties;
  - Developers of individual properties or portfolios of properties for the purpose of generating capital gains through sale;

- Asset management services Assets/Special Purpose Vehicles held (on balance) by an Erste Group entity in order to generate income from rental activities (third party tenants);
- Own property development property developments done by an Erste Group entity in scope
  of this policy for the purpose of generating capital gains through sale or income from rental;
  and
- Clients using construction/technical advisory services of Erste Group Immorent GmbH.
- e. Other corporate includes activities related to investment banking services and financial products and services.

Other banking segments are:

# C. Asset and Liabilities Management (ALM) & Local Corporate Center:

- Balance sheet management principally providing assets and liabilities management, funding and derivative transactions, investments and issuance of bonds operations; and
- Local Corporate Center unallocated items, items which do not belong to business lines and free capital.

# D. Group Markets

- a. Group Markets Trading (GMT): principally providing money market and treasury operations, syndicated loans and structured financing transactions, foreign currency and derivative transactions, financial instruments trading; and
- b. Group Markets Financial Institutions (GMFI): companies that provide financial services for their clients or members and act as professional and active participants on financial markets for the purpose of proprietary trading or on behalf of their clients (banks, central banks, investment banks, investments funds, brokerages, insurance companies, pension funds, credit unions).

The business segment reporting format is BCR Group's basis of segment reporting. Transactions between business segments are conducted at arm's length.

In order to split BCR Group results on business lines the following subsidiaries are allocated entirely on the Retail segment: BCR Pensii, BCR BpL, Suport Colect and some of the consolidation adjustments; starting 2023, BCR Leasing is mainly allocated on Retail and Corporate segments in accordance with clients' profit centers. Intragroup eliminations and the rest of the consolidation adjustments are allocated on the Corporate Center.

As of the date of this Registration Document BCR operates entirely in Romania. There is no other geographical steering information used by BCR's management.

Additional information on segment reporting can be found in the Audited IFRS-EU Financial Statements 2022 and 2023 and in the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024.

#### 2.8 CREDIT RATINGS

The Issuer is rated on its request by Fitch and, starting from 9 February 2023, by Moody's.

In November 2024, Fitch Ratings affirmed BCR's Issuer Default Rating (IDR) at BBB+ with a stable outlook and upgraded the Viability Rating (standalone financial strength) to 'bbb-' from 'bb+'. The upgrade of the Viability Rating reflects Fitch's improved assessment of operating environment for the Romanian banks and the benefits associated with BCR's risk and financial profiles, i.e. solid traditional business profile, good asset quality metrics, strong profitability, reasonable liquidity and adequate capitalization.

Fitch assigned the following credit ratings:

Debt Type	Rating	Outlook	
Long-term Issuer Default Rating Foreign Currency	BBB+	Stable	
Short-term Issuer Default Rating Foreign	F2	-	

#### Currency

According to the rating definitions as published by Fitch ("www .fitchratings.com"), the above credit ratings have the following meanings:

"BBB" – Good credit quality. "BBB" ratings indicate that expectations of default risk are currently low. The capacity for payment of financial commitments is considered adequate but adverse business or economic conditions are more likely to impair this capacity.

The modifiers "+" or "-" may be appended to a credit rating to denote relative status within major rating categories.

"F2" – Good short-term credit quality. Good intrinsic capacity for timely payment of financial commitments.

"Outlook" — Rating outlooks indicate the direction a rating is likely to move over a one- to two-year period. They reflect financial or other trends that have not yet reached the level that would trigger a rating action, but which may do so if such trends continue. The majority of outlooks are generally stable, which is consistent with the historical migration experience of ratings over a one- to two-year period. Positive or negative rating outlooks do not imply that a rating change is inevitable and, similarly, ratings with stable outlooks can be raised or lowered without a prior revision to the outlook, if circumstances warrant such an action. Occasionally, where the fundamental trend has strong, conflicting elements of both positive and negative, the rating outlook may be described as evolving.

In March 2023, Moody's assigned (P)Baa1 long-term domestic and foreign currency senior unsecured MTN program ratings and (P)Baa2 domestic and foreign currency junior senior unsecured MTN program ratings to BCR's multi-currency debt issuance program. At the same time, Moody's affirmed BCR's long-term deposit rating at Baa1 and maintained the stable outlook. The stable outlook on BCR's long-term deposit ratings reflects Moody's expectation that BCR's financial performance will remain resilient despite macro-economic headwinds, as well as the assumption that its liability structure – and specifically the outstanding volumes of junior senior unsecured and subordinated debt instruments – will not materially change, such that the loss given failure results remain at current levels. Moreover, the outlook is aligned with the stable outlook on Romania's rating.

Long-Term Local Currency Bank Deposit Rating	Short Term Local Currency Bank Deposit Rating	Outlook
Baa1	Prime-2	stable
Long-Term Foreign Currency Bank Deposit Rating	Short Term Foreign Currency Bank Deposit Rating	Outlook
Baa1	Prime-2	stable

According to the rating symbols and definitions as published by Moody's (www .moodys.com) as at the date of this Prospectus, the above ratings have the following meanings:

"Bank deposit ratings" — opinions of a bank's ability to repay punctually its foreign and/or domestic currency deposit obligations and also reflect the expected financial loss of the default. Bank Deposit Ratings do not apply to deposits that are subject to a public or private insurance scheme; rather, the ratings apply to the most junior class of uninsured deposits, but they may in some cases incorporate the possibility that official support might in certain cases extend to the most junior class of uninsured as well as preferred and insured deposits. Foreign currency deposit ratings are subject to Moody's foreign currency country ceilings which may result in the assignment of a different (and typically lower) rating for the foreign currency deposits relative to the bank's rating for domestic currency deposits.

"Baa" – Obligations rated "Baa" are judged to be medium-grade and subject to moderate credit risk and as such may possess certain speculative characteristics.

**Note**: Moody's appends numerical modifiers 1, 2 and 3 to each generic rating classification from "Aa" through "Caa". The modifier 1 indicates that the obligation ranks in the higher end of its generic rating category; the modifier 2 indicates a mid-range ranking; and the modifier 3 indicates a ranking in the lower end of that generic rating category.

"Prime-2" - Ratings of Prime-2 reflect a strong ability to repay short-term obligations.

"Prime-3" – Ratings of Prime-3 reflect an acceptable ability to repay short-term obligations.

A Moody's rating outlook is an opinion regarding the likely rating direction over the medium term. Rating outlooks fall into four categories: Positive (POS), Negative (NEG), Stable (STA), and Developing (DEV). Outlooks may be assigned at the issuer level or at the rating level. Where there is an outlook at the issuer level and the issuer has multiple ratings with differing outlooks, an "(m)" modifier to indicate multiple will be displayed and Moody's press releases will describe and provide the rationale for these differences. A designation of RUR (Rating(s) Under Review) is typically used when an issuer has one or more ratings under review, which overrides the outlook designation. A designation of RWR (Rating(s) Withdrawn) indicates that an issuer has no active ratings to which an outlook is applicable. Rating outlooks are not assigned to all rated entities. In some cases, this will be indicated by the display NOO (No Outlook). A stable outlook indicates a low likelihood of a rating change over the medium term. A negative, positive or developing outlook indicates a higher likelihood of a rating change over the medium term. A rating committee that assigns an outlook of stable, negative, positive, or developing to an issuer's rating is also indicating its belief that the issuer's credit profile is consistent with the relevant rating level at that point in time

More detailed information on the credit ratings can be retrieved on the Issuer's website ("www .bcr.ro/en/investors/rating-bcr"). General information regarding the meaning of the credit rating and the qualifications which have to be observed in connection therewith can be found on the websites of Moody's ("www .moodys.com") and Fitch ("www .fitchratings.com").

Moody's has its registered office at Porto Bello Building, 1, Siafi Street, 3042 Limassol, PO Box 53205, CY 3301, Cyprus. Fitch, with its seat in 39/40 Upper Mount Street Upper, Dublin, D02 PR89, Ireland is registered with the Companies Registration Office Ireland.

Moody's and Fitch are registered under the Regulation (EC) No 1060/2009, as amended ("CRA Regulation") as registered credit rating agencies. The European Securities and Markets Authority publishes on its website ("www .esma.europa.eu") a list of credit rating agencies registered in accordance with the CRA Regulation. That list shall be updated within five working days following the adoption of a decision under Articles 16, 17 or 20 of the CRA Regulation. The European Commission publishes that updated list in the Official Journal of the EU within 30 days following the updates.

#### 2.9 RECENT EVENTS

#### Tax on revenues

Starting with the financial year 2024, based on Law 296/2023 as clarified by Government Emergency Ordinance 115/2023, in addition to the profit tax, BCR is liable for payment of a tax on its revenues, calculated by applying the following tax rates to the turnover:

- 2% for 1 January 2024 31 December 2025;
- 1% as of 1 January 2026.

To determine the fiscal result, the tax on revenues is a non-deductible expense. The tax on revenues is computed, declared and paid quarterly, up to and including the 25<sup>th</sup> day of the month following the quarter for which the payment is made, for the first to third quarters, and up to and including 25 March of the following year, for the fourth quarter. The revenues are calculated as total interest income, fee and commission income, dividend income, net trading result and net gains on financial instruments and other income.

Other than that there are no recent events particular to the Issuer which are to a material extent relevant to the evaluation of its solvency.

#### 2.10 TREND INFORMATION

Trends affecting the Issuer and the industries in which it operates are the challenging overall macroeconomic environment with large fiscal and current account deficits, still above-target inflation, relatively high interest rates and below potential economic growth. These macroeconomic imbalances put upward pressure on state's borrowing costs which in turn affects the Issuer's refinancing and borrowing costs. External factors, more precisely sluggish external demand, and turbulences on the financial and capital markets, have impacted Issuer's business activity and could continue to do so in the future. The disinflation process continued in 2024, though at a slower pace, with annual consumer price index (CPI) reaching 5.1% in August 2024, after starting the year at 7.4% based on data provided by the Romanian National Institute of Statistics. Easing pressure from the energy prices and favourable evolution of food inflation mainly on falling commodities prices worldwide

were the main drivers of the disinflation process, while services inflation remained sticky. Economic growth is expected to marginally decelerate to +1.9% in 2024 as compared with +2.1% in 2023, as households' consumption positive contribution is mostly offset by the negative contribution from net exports, according to BCR research. The inflation is expected at 4.0% year-on-year in December 2024 and 3.4% year-on-year in December 2025 according to the latest forecasts from the National Bank of Romania. Unemployment rate reached 5.4% in July 2024 and is expected to remain below European Union average.

#### 2.11 SIGNIFICANT CHANGES AND MATERIAL ADVERSE CHANGES

There has been no material adverse change in the prospects of the Issuer since 31 December 2023 and no significant change in the financial performance and in the financial position of BCR Group since 30 June 2024.

# 2.12 SELECTED FINANCIAL INFORMATION

# Key profitability and efficiency indicators

	31 December 2021	31 December 2022	31 December 2023	30 June 2024	30 September 2024
Net Interest Margin (NIM) (IBA) ratio, %	3.4%	3.8%	4.2%	4.5%	4.4%
Cost/Income (C/I) ratio, %	44.1%	40.7%	39.2%	35.9%	36.3%
Loan/deposit ratio net, %	66.1%	73.2%	74.8%	77.8%	73.1%
Solvency ratio, %	20.4%	22.8%	20.8%	21.2%	22.2%

Source: Information and calculation of the Issuer on the basis of the Audited IFRS-EU Financial Statements 2022, the Audited IFRS-EU Financial Statements 2023 and the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024 and internal management information (unaudited, unreviewed) as at 30 September 2024.

#### **Key risk indicators**

	31 December 2021	31 December 2022	31 December 2023	30 June 2024	30 September 2024
Non-Performing Loan (NPL) ratio, %	3.9%	2.8%	2.9%	2.6%	2.7%
Non-Performing Loan (NPL) coverage ratio, %	138.2%	171.7%	168.5%	176.2%	163.7%

Source: Information and calculation of the Issuer on the basis of the Audited IFRS-EU Financial Statements 2022, the Audited IFRS-EU Financial Statements 2023 and the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024 and internal management information (unaudited, unreviewed) as at 30 September 2024.

#### **Alternative Performance Measures**

Alternative Measure	Performance	Description / Purpose	Calculation
Cost Income (0	C/I) ratio	C/I ratio is an efficiency ratio which assesses how many units of cost must be invested to generate one unit of revenue.	C/I ratio is expressed as:  Operating expense (Personnel expenses, Other administrative expenses, Depreciation and amortization) / Operating income (Net interest income, Net fee and commission income, Dividend income, Net trading result, Foreign currency translation, Gain (losses) from non-trading financial instruments mandatorily measured at fair value trough

profit or loss, Net result from equity method investments, Rental income from investment properties & other operating leases).

Example for the third quarter of 2024:

$$C/I \ ratio = \frac{1,619.6}{4,461.0} \times 100 = 36.3\%$$

Loan/Deposit net, ratio

The Loan/Deposit net ratio is used to assess a bank's liquidity by comparing a bank's customer loans, net to its customer deposits for the same period.

Loan/Deposit net ratio is expressed as:

Net loans and advances to customers (Loans and advances to customers at amortized cost, Trade and other receivables, Finance lease receivables to customers) / Deposits from customers

Example for the third quarter of 2024:

Loan/Deposit ratio = 
$$\frac{64,217}{87,789} \times 100 = 73.1\%$$

Net Interest Margin (NIM) (Interest Bearing Assets - IBA) ratio

which assesses how profitable investment (asset) is when compared to expenses used to fund it.

NIM ratio is a profitability ratio Net interest margin (IBA) ratio is expressed as:

Net interest income / simple average of quarter ends of interest-bearing assets (Trading, financial assets (Financial assets held for trading+Nontrading financial assets mandatorily at fair value through profit or loss+Financial assets at fair value through other comprehensive income+Debt securities, at amortised cost) + Loans and advances to banks + Loans and advances to customers) for the period

Example for the third quarter of 2024:

Interest bearing assets for  $Q3\ 2024 = 101,362\ RON\ million$ 

Interest bearing assets

= 33,603.2(Trading, financial assets) + 3,541.9(Loans and advances to banks) + 46,216.9 (Loans and advances to customers)

NIM(IBA)ratio =

$$=\frac{3,190.2}{\text{Average(94,222;95,346;101,362)}}x\ 100\ x\ \left(\frac{365}{31+29+31+30+31+30+31+31+30}\right)$$

= 4.4%

Note: formula for quarter includes day count factor e.g. for the third quarter 2024: 365 (number of days in year) divided by number of days in months (January, February, March, April, May, June, July, August, September)

Solvency ratio (Total Capital ratio), %

Solvency ratio represents bank's ability to absorb losses in going concern situation.

Solvency ratio is expressed as:

Own funds / Total risk exposure amount

Example for the third quarter of 2024:

Solvency ratio = 
$$12,221.4/(55,092.9) \times 100 = 22.2\%$$

Non-Performing Loan (NPL) ratio

The NPL ratio, is the ratio of the NPL ratio is expressed as: amount of non-performing loans in a bank's loan portfolio to the total amount of outstanding loans the bank holds.

Gross carrying amount of the non-performing loans and advances to customers / Total gross carrying amount of loans and advances to customers

The NPL ratio is used by the bank to measure quality of the loan portfolio.

Example for the third quarter of 2024:

NPL ratio = 
$$1.816/(67.189) \times 100 = 2.7\%$$

Non-Performing Loan (NPL) coverage ratio

The non-performing coverage ratio is computed by dividing total loss allowances (calculated for both performing and non-performing loans and advances to customers) by the gross carrying amount of the non-performing loans and advances to customers.

coverage NPL coverage ratio is expressed as:

Total loss allowances (calculated for both performing and non-performing loans and advances to customers) / Gross carrying amount of the non-performing loans and advances to customers

The non-performing loan coverage ratio reflects the bank's ability to absorb future losses.

Example for the third quarter of 2024:

NPL coverage ratio = 
$$\frac{2,972}{1,816}$$
 x 100 = 163,7%

Sources: Information and calculation of the Issuer on the basis of the Audited IFRS-EU Financial Statements 2023 and the Unaudited Interim Condensed IAS 34 Financial Statements as at 30 June 2024 and internal management information (unaudited, unreviewed) as at 30 September 2024.

Alternative Performance Measures were not audited, reviewed or otherwise reported on by independent auditors. All figures in the table above are rounded and shown in RON million.

All figures in the table above are rounded and shown in RON million.

# 3. ADMINISTRATIVE, MANAGEMENT AND SUPERVISORY BODIES

The management and administration of BCR is vested in the general meeting of shareholders ("GMS"), the Supervisory Board and the Management Board.

The carrying out of functions and duties by members of the Management Board and of the Supervisory Board within or outside BCR may generate conflicts of interest in the following circumstances:

- where members of the Supervisory Board and/or of the Management Board that are also members in the administrative or management bodies of other entities (as shown in subsections "3.1 Management Board" and "3.2 Supervisory Board" below) with whom BCR has business relations are called to take decisions on or endorse matters concerning the business relations between BCR and the respective entities;
- where BCR provides services or products to the members of the Supervisory Board and/or of the Management Board (e.g. loans).

As at the date of this Registration Document, there are no actual conflicts of interests between any duties to the Issuer of the members of the Management Board and of the Supervisory Board and their private duties or other duties.

Should any such conflict of interest arise, BCR has sufficient rules and procedures in place to properly deal with such conflicts of interest in accordance with applicable laws and industry standards.

#### **General Meeting of Shareholders**

The GMS is the ultimate governing body of BCR and represents all shareholders. The GMS convenes either in ordinary meetings or extraordinary meetings.

Among other matters, the ordinary GMS of BCR (the "**Ordinary GMS**") approves the statutory annual financial statements, the budget and programme for the following year, establishes the dividends, appoints and dismisses members of the Supervisory Board and determines their remuneration, assesses the activity of the members of the Supervisory Board and of the Management Board and decides their areas of responsibility. Among other matters, the extraordinary GMS of BCR approves any reductions in share capital, changes to BCR's business objects, merger or demerger of BCR, the dissolution or liquidation of BCR and the issuance of bonds. The financial statements prepared in accordance with IFRS-EU are reviewed by the Management Board, the Audit Committee and the Supervisory Board. Proposals for the level of dividends to be paid to shareholders are made by the Management Board, agreed by the Supervisory Board and approved by the Ordinary GMS.

#### **Supervisory Board**

The supervision and coordination of the Management Board's activities are performed by the Supervisory Board. The Supervisory Board is composed of minimum five members and maximum nine members appointed by the Ordinary GMS for a maximum of four-year term, with the possibility to be re-elected for subsequent maximum four-year mandates. The members of the Supervisory Board cannot be members of the Management Board or employees of BCR. Members of the Supervisory Board may not accept or take up any office, duty or position that would conflict with their responsibilities or duties towards BCR.

The Supervisory Board has wide-ranging powers and responsibilities covering strategic, operational and organisational matters. These include appointing and dismissing the chairman of the Management Board and the other members of the Management Board, supervising the activity carried out by the Management Board, approving and monitoring the implementation of BCR and BCR Group strategy and business plan, and reviewing the budget (including on a consolidated basis).

#### 3.1 MANAGEMENT BOARD

#### **Members of the Management Board**

The current members of the Management Board listed below have extensive experience in the Romanian banking market and held the following additional supervisory board mandates or similar functions in various companies as of the date of this Registration Document.

Name and position	Name of relevant company	Position held
		1
Sergiu Cristian Manea	Suport Colect S.R.L.	Member of the Board of Directors
Executive President, CEO	BCR Seed Starter S.R.L.	Member of the Board of Directors
	BCR Social Finance IFN S.A.	Member of the Supervisory Board
	BCR Leasing IFN S.A.	Member of the Supervisory Board
Elke Meier	BCR Banca pentru Locuinte S.A.	Chair of the Supervisory Board
Executive Vice President, CFO	BCR Pensii SAFPP S.A.	Member of the Supervisory Board
	BCR Leasing IFN S.A.	Chair of the Supervisory Board
Dana Luciana Dima	BCR Pensii SAFPP S.A.	Chair of the Supervisory Board
	BCR Payments Services S.R.L.	Member of the Board of Directors
Retail and Private Banking	Biroul de Credit S.A.	Member of the Board of Directors
Thomas Kolarik	CIT One S.A.	Member of the Supervisory Board
	BCR Payments Services S.R.L.	Chair of the Board of Directors
Operations & IT, COO	BCR Seed Starter S.R.L.	Chair of Board of Directors
loana Gheorghiade*	BCR Fleet Management	Member of the Board of Directors
Executive Vice President,		
CRO		

<sup>\*</sup>Subject to NBR approval

Source: Internal information of the Issuer

The members of the Management Board can be reached at the Issuer's business address 15D Soseaua Orhideelor, The Bridge 1, 2<sup>nd</sup> Floor, 060071 Bucharest district 6, Romania.

#### 3.2 SUPERVISORY BOARD

# **Members of the Supervisory Board**

Currently, the Supervisory Board consists of members elected by the shareholders of the Issuer and employee representatives. The following table sets out the current members of the Supervisory Board together with the mandates<sup>7</sup> in supervisory boards or similar functions in other foreign and domestic companies for each supervisory board member as of the date of this Registration Document:

Name / position	Name of relevant company	Position held	
Manfred Wimmer -	Erste Bank Hungary Zrt	Chair of the Supervisory Board	
Chair			
	Out to a construct Boot	Maralana (dia Garaniana Barat	
	Salzburger Sparkasse Bank	Member of the Supervisory Board	

The memberships in non-profit organizations/associations/foundations are not considered mandates in the meaning of Article 1081 from Emergency Government Ordinance no. 99/2006.

	Aktiengesellschaft		
Stefan Dörfler – Deputy Chair	Erste Group Bank AG	Chief Financial Officer, Member of the Executive Management/Board of Directors	
	Ceska sporitelna, a.s.	Supervisory Board Member	
	EB-Restaurantsbetriebe Ges.m.b.H.	Advisory Board Chairman	
	Erste Bank der oesterreichischen Sparkassen AG	Member of the Board of Directors	
	Erste Digital GmbH	Chair of the Supervisory Board	
	Haftungsverbund GmbH	Member of the Advisory Board, Shareholder Committee,	
		Member of the s- Steuerungsvorstand	
	OM Objektmanagement GmbH	Chair of the Advisory Board	
	Procurement Services GmbH	Deputy Chair of the Advisory Board	
	Sparkassen-Haftungs GmbH	Member of the Supervisory Board	
	Wiener Börse AG	Member of the Supervisory Board	
Elisabeth Krainer Senger Weiss – Independent member	Erste Group Bank AG	Second Deputy Chair of the Supervisory Board	
	Gebrüder Weiss Holding AG	Deputy Chair of the Supervisory Board	
	Gebrüder Weiss Gesellschaft GmbH	H Deputy Chair of the Supervisory Board	
	Krainer Senger-Weiss Rechtsanwalts GmbH	Attorney at Law	
	Gebrüder Weiss Immobilien GmbH	Member of the Board of Directors	
	Krainer & Co. Immobilienverwaltungs OG	Member of the Board of Directors	
	Senger-Weiss GmbH	Member of the Board of Directors	
Daniela Camelia Nemoianu – Independent member	Nemoianu Consulting	Founding Partner	
Hildegard Gacek – Independent member	n/a	n/a	

Iris Bujatti –	Erste Group Bank AG	Head of Group Compliance
_	Eroto Group Bank AG	Trodd or Group Gomphanos
Member	Erste Bank der oesterreichischen Sparkassen AG	Proxy holder
	Erste Group Bank AG	Proxy holder
	Wohnbaubank AG	Deputy chair of the Supervisory Board
Christine Catasta -	Erste Bank Group AG	Member of the Supervisory Board
Member		Chair of the Audit Committee
	Erste Bank der österreichische Sparkassen AG	Member of the Supervisory Board
	Austrian Airlines AG	Member of the Supervisory Board
	BIG Bundesimmobiliengesellschaft GmbH	Chair of the Supervisory Board
	Österreichische Luftverkehrs- Holding-GmbH	Member of the Supervisory Board
	VERBUND AG	Second Deputy Chair of the Supervisory Board
		Chair of the Audit Committee

Source: Internal information of the Issuer.

The members of the Supervisory Board can be reached at the Issuer's business address 15D Soseaua Orhideelor, The Bridge 1, 2<sup>nd</sup> Floor, 060071 Bucharest, district 6, Romania.

#### 3.3 POTENTIAL CONFLICTS OF INTEREST

Agreements (e.g. advisory contracts or loan agreements) of BCR with the members of its Management Board and its Supervisory Board may generate in certain circumstances conflicts of interest.

Furthermore, members of the Management and Supervisory Boards may serve on management or supervisory boards of various different companies (others than BCR), including customers of and investors in Erste Group Bank, which may also compete directly or indirectly with the Issuer. Directorships of that kind may expose them to potential conflicts of interest if the Issuer maintains active business relations with said companies.

Should any such conflict of interest arise, BCR has sufficient rules and procedures pursuant to NBR provisions compliance rules and industry standards in place regulating the management of conflicts of interest and the ongoing application of such guidelines and rules. Besides procedural framework BCR has in place preventive controls and if such situations breach the preventive barrier, detective controls are also established in order to avoid situations of potential or consumed conflict of interest. Special rules are in place for management bodies in order to facilitate voluntary disclosure. In addition, BCR's compliance department is conducting independent second level controls.

#### 3.4 AUDIT AND AUDITORS' REPORTS

PricewaterhouseCoopers Audit S.R.L., member of the Chamber of Financial Auditors of Romania, with registered seat at 1A B-dul Poligrafiei, Ana Tower, floor 24/3, 013704 Bucharest district 1, Romania, have audited and issued unqualified auditor's reports for the Audited IFRS-EU Financial Statements 2022 (dated 24 March 2023) and the Audited IFRS-EU Financial Statements 2023 (dated 22 March 2024). The financial year of BCR is the calendar year.

# 3.5 SHAREHOLDERS OF THE ISSUER

BCR's shareholding structure as at the date of this Registration Document is:

	Number of shares	Percentage of the share capital and voting rights
Erste Group Bank AG	16,235,553,340	99.8901%
Other legal persons (including SIF Muntenia and SIF Banat-Crisana each of them with one share)	240,612	0.0015%
Individuals	17,622,302	0.1084%
TOTAL	16,253,416,254	100%

Source: Shareholders' Registry of BCR

As seen in the shareholders' structure above, the majority voting rights in BCR is held by Erste Group Bank. Hence, Erste Group Bank exercises direct control over BCR through the majority of voting rights and, implicitly, through the right to appoint most of the members in the Supervisory Board.

Notwithstanding the control relationship between BCR and Erste Group Bank, the applicable Romanian legislation as well as the internal by-laws of BCR prevent the controlling shareholder from exercising its rights in an abusive manner; in particular: (i) the transactions and relationships in place between BCR and its controlling shareholder comply with the arm's length principle and are entered into on a normal commercial basis; (ii) the control is not exercised against the interests of BCR; (iii) each share issued by BCR grants equal rights to any holder thereof; and (iv) misuse of corporate assets is strictly prohibited under the applicable corporate laws and internal regulations.

To the best of the knowledge of the Issuer, there are measures, like applicable corporate governance regulations, to ensure that such control over the Issuer is not abused.

The Issuer is not aware of any arrangements the operation of which may at a subsequent date result in a change in control of the Issuer.

# 4. LEGAL PROCEEDINGS

The Issuer and some of its subsidiaries are involved and have been involved in the twelve months preceding the date of this Registration Document in legal disputes, including governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware), most of which have arisen or have been threatened in the course of ordinary banking business. These proceedings are not expected to have a significant negative impact on the financial position or profitability of BCR Group and/or the Issuer. BCR Group is also subject to the following ongoing proceedings, some of which, if adversely adjudicated, may have a significant impact on the financial position or profitability of BCR Group and/or the Issuer:

#### **Arbitration proceedings**

Apart from the proceedings described below, during the previous twelve months preceding the date of this Registration Document BCR has been involved in one case of arbitration proceedings in connection with the joint venture agreement concluded between Bucharest Financial Plazza S.R.L. ("BFP") and Bucharest Municipality having as object the construction and exploitation by BFP of a building on the land plot owned by Bucharest Municipality in Bucharest, 15 Calea Victoriei, 3<sup>rd</sup> District. As a direct consequence of the merger by absorption process between BCR as absorbing company and BCR Real Estate Management SRL and Bucharest Financial Plaza S.R.L. as absorbed companies, BCR became a part of the arbitration proceedings due to the fact that pursuant to the merger, all the rights and obligations of the absorbed companies were taken over by BCR.

In 1993, Bucharest Municipality and Bouygues Romania S.R.L. entered into a joint venture agreement having as object the construction and exploitation by Bouygues Romania S.R.L. of a building on the land plot owned by Bucharest Municipality in Bucharest, at 15 Calea Victoriei, 3<sup>rd</sup> District. In 1994, BFP took over all Bouygues Romania SRL's rights and duties arising from the joint venture agreement. BFP undertook the duty to pay Bucharest Municipality an annual quota from the total generated net income, which under any circumstances could be less than 1/25 out of the definitive value of the land plot. Starting with 2001, there have been some disagreements between BFP and Bucharest Municipality between the amounts due by BFP to Bucharest Municipality, which lead to several claims filed by Bucharest Municipality against BFP.

In order to settle all the existing litigations with Bucharest Municipality and to transfer of the ownership right over a building (the "**Lipscani Building**") located in Bucharest, 18-20 Lipscani street, Bucharest 3 to Bucharest Municipality, on 4 December 2013, BFP and Bucharest Municipality entered into:

- a settlement agreement involving, among others, the termination of the joint venture agreement concluded on 1 September 1993;
- an exchange agreement having as object the transfer of the ownership right over the land located in Bucharest, 15 Calea Victoriei (land under BFP Building) from Bucharest Municipality to BCR and the ownership right over Lipscani Building from BCR to Bucharest Municipality.

Pursuant to the settlement agreement, Bucharest Municipality waived all present and future claims against BFP under the joint venture agreement.

However, starting with an inspection performed by the CoA at Bucharest Municipality in 2014, followed by an inspection at BFP of the Romanian National Agency for Fiscal Administration notified by the CoA, related to the execution of the joint venture agreement, the issue was reopened.

In December 2016, BFP received an arbitration request submitted by Bucharest Municipality at the International Chamber of Commerce in Paris for a total value of RON 72.5 million, comprised of RON 15,458,507 representing the main debt and the difference of duly owed quota under the joint venture agreement for the period 2001 to 2013 and RON 57,029,409 representing surcharges for late payment related to the main claim, calculated until 5 September 2016.

In May 2017, Bucharest Municipality increased the initial claims based on different scenarios to be taken into consideration by the arbitration court depending on different legal grounds applicable for computing the interest, as follows:

- RON 78,718,187 penalties and deferred interest according to the legal provisions of law no. 76/1992 on measures for repayment of credits resulting from the action of clearing, payments to businesses, preventing the failure of payment and financial deadlock; or
- RON 8,656,712 legal interest calculated until 5 September 2016 under the Civil Code of 1864; or

• RON 8,656,712 – legal interest calculated until 5 September 2016 as per Decree no. 311/1954 regarding the legal interest set-up.

Through the closing statement, Bucharest Municipality has reduced the amount of claims as follows:

- RON 7,286,706 representing the main debt and the difference of duly owed quota under the joint venture agreement for the period 2001 to 2013;
- RON 21,100.859 representing the principal surcharges for late payment related to the main claim, calculated until 31 March 2018; and in subsidiary, depending on different legal grounds applicable for computing the interest, as follows:
  - o RON 8,437,184 legal interest calculated until 31 March 2018 under the Government Ordinance no. 9/2000 on the level of the legal interest for monetary obligations.
  - RON 7,286,706 penalties and damages calculated until 31 March 2018 under the legal provisions of law no. 76/1992 on measures for repayment of credits resulting from the action of clearing, payments to businesses, preventing the failure of payment and financial deadlock;
  - RON 5,078,486 legal interest calculated until 31 March 2018 under the Civil Code of 1864;
  - RON 5,078,486 legal interest calculated until 31 March 2018 as per Decree no. 311/1954 regarding the legal interest set-up.

On 31 October 2019, the dispute was solved by the International Court of Arbitration in favour of BCR. Against this solution, the Bucharest Municipality filed a request for annulment. On 12 October 2020, the Bucharest Court of Appeal rejected the appeal. Against this decision the claimant filed a second appeal. On 18 January 2022, the Romanian High Court of Cassation and Justice suspended the hearing of the second appeal pending the resolution of the exception of unconstitutionality raised by the Bucharest Municipality, which concerns the fact that the old procedural rules (applicable to the plaintiff), in force at the time of the litigation was initiated, did not provide for the possibility to file a second appeal in such cases, unlike the new rules which provide for such a possibility.

#### Consumer protection claims

BCR is involved in legal disputes, most of which have arisen in the course of its ordinary banking business, including consumer protection claims filed by individual customers, regulatory authorities or consumer protection agencies and associations, mainly relating to allegations that certain contractual provisions, particularly in respect of consumer loans, violate mandatory consumer protection laws and regulations. The allegations relate to the enforceability of certain fees as well as of contractual provisions for the adjustment of interest rates and currencies.

These litigations concern the "abusive clauses" inserted in credit agreements, regarding both variable interest and fees charged. Even if each action refers either to all or only a part of the loan costs, BCR analyzed and set up a covering provision for the entire ongoing litigation portfolio, taking into account all the costs charged for all loans in dispute. As a result, there is no substantial adverse material risk that could influence BCR's business activity in connection with these cases. For individual cases, BCR set up a provision in the amount of RON 22.71 million equivalent as of 30 September 2024 (December 2022: RON 36.8 million; December 2023: RON 25.5 million). For the cases filed by the ANPC having as object to force BCR to eliminate the unfair terms from all ongoing contracts signed between 2007 - 2010, a provision was established in the amount of RON 276.28 million as of 30 June 2024 - which will be updated at the end of December 2024 (December 2022: RON 309.35 million; December 2023: RON 277.23 million). The significant decrease of this provision was recorded in 2022 and was mainly due to the fact that at the end of the first semester of 2022 BCR proceeded to a significant release of RON 202.6 million of collective provisions for BCR active and closed loans as a result of the fulfilment of the statute of limitation period since the last partial unfavourable ruling. Also, the amount of the provisions for collective cases is continuously decreasing due to the fact that parts of the relevant loans have been closed through full reimbursement and the related provisions have been released. In terms of provisions for individual cases, the decrease in provisions was mainly due to a decrease in number of the cases settled and unexecuted (through either the fulfilment of the statute of limitation period or execution) and to fewer new disputes arising and the implementation of a new strategy for the amicable settlement of disputes concerning the alleged unfair terms. There were no major developments regarding the provisions. In the last cross-portfolio case, on 6 June 2024, the Bucharest Court of Appeal rejected the appeal filed by ANPC and the decision is final, but has not yet been communicated to the parties. Also, regarding the individual cases, although their number has increased insignificantly at the end of 2023, the trend remained downward compared to previous years.

In June 2024, ANPC has completed its investigation, which began in July 2023, into the banking industry's private individuals lending from 2004 to 2010. The investigation focused on the abusive clauses, particularly those related to variable interest rates that could be unilaterally adjusted by the bank. On 26 June 2024, BCR received the control report. According to it, ANPC fined BCR and, within 90 days, BCR was obliged to recalculate the variable interest rates and fees for loans granted in the period 2004-2010, which are active or have been closed in the last 6 months, including the loans declared as early maturity or assigned to third parties and to reimburse the allegedly overcharged amounts to clients. Considering as illegal the findings and measures ordered, BCR has challenged this report in court. As the scope of the control is quite similar to the one of the ANPC class actions, the existing provision already covers the substance of this new dispute.

In addition to the disputes regarding the alleged unfairness of clauses in the loan agreements, following ANPC's allegations against BCR (and 17 other banks) that the structure of the private individuals loans reimbursement schedule represents an unfair commercial practice, given the fact that the monthly instalment includes more interest than principal, BCR challenged in court both (i) the minutes issued by ANPC in this respect, imposing a fine in amount of RON 50.000, and (ii) the corrective order imposed by ANPC, requesting BCR to review the repayment schedules for both the existing stock of private individual loans, as well as for future loans, and ensure that loans are repaid in equal instalments, composed of 50% principal and 50% interest, while observing the indebtedness degree of the clients (and to apply "optimal measures" to ensure the observance thereof).

BCR argued that it observed and continues to observe all the applicable legal requirements, whilst the review of the reimbursement schedules ensuring equal installments made of equal parts of principal and interest cannot be implementing in the context of observing the regulatory requirements concerning the client indebtedness degree. The dispute will likely last a couple of years.

Furthermore, BCR filed an injunction for suspending the order issued by ANPC and obtained the temporary suspension of the order issued by ANPC (until the final settlement of the challenge for annulling the order issued by ANPC). Also, on 22 November 2023, BCR obtained the suspension of the proceedings in the challenge for annulling ANPC' order until the final settlement of the file regarding the challenge against the minutes issued by ANPC. In this latter case, on 13 September 2024 initially postponed the ruling for 27 September 2024, then successively, every two weeks, until 8 November 2024. In November 2024, the first court admitted BCR's challenge and annulled the minutes issued by ANPC. The decision is not final. No provision is established for the time being.

#### Tax litigations - Transfer pricing

During the period 9 May 2016 to 9 June 2017, BCR was subject to a tax audit regarding corporate income tax and value added tax for the period 1 January 2012 to 31 December 2015. The main aspect verified by the Romanian tax authorities were the intragroup transactions performed by BCR with its related parties during the analysed period, mainly the financial transactions.

Based on the fiscal audit performed, the Romanian tax authorities established an additional corporate income tax expense of RON 101,822,490 as at 30 June 2017, for the entire audited period 2012 to 2015. The additional corporate income tax due was added to the existing amounts as at 30 June 2017.

BCR challenged the decision of the authority – file no. 6204/2/2018 – Bucharest Court of Appeal, the reports of the expert accountants were submitted to the file and next hearing is scheduled for 3 December 2024, being granted to give the parties the opportunity to observe the expert's response to the objections raised by NAFA. Related to the same audit of the tax authority, BCR initiated a mutual agreement procedure ("MAP"), under the European Union Arbitration Convention, considering that the adjustment of transfer prices established by NAFA for 2012 to 2015 generated double taxation in Austria and in Romania. The objective is to obtain the solution in order to eliminate the double taxation related to: (i) the deposits and loans received by BCR from Erste Group Bank during 2012 to 2015, namely, certain expenses being considered as non-deductible from a fiscal point of view at BCR level, and at the same time considered as taxable at Erste Group Bank level and (ii) sale of participation titles held by BCR in business capital for Romania – Opportunity Fund Cooperatief UA (BOF) to Erste Group Bank in 2014, namely, the sale price has been increased, the related revenues being considered as taxable from a fiscal point of view at BCR level, while, at the same time it is not recognised as deductible expense at Erste Group Bank level. In August 2018, NAFA confirmed that it had notified in April the Austrian authorities

regarding BCR's mutual agreement application and that 27 April 2018 was established as start date of the procedure.

After more than two years of discussions with the Austrian Tax Authority within the MAP framework, on 23 December 2020 NAFA issued a decision of rejecting the initiation of mutual agreement procedure, which was contested by BCR before NAFA.

As the answer of NAFA was negative, on 22 June 2021, BCR challenged the decision before the local court (file no. 4315/2/2021). The next hearing is scheduled for 29 January 2025, which was granted for NAFA to respond to BCR's interrogatory. On 21 December 2023, BCR filed a new court claim requesting the Court to oblige NAFA to continue the MAP with the Austrian Tax Authority (file 8412/2/2023). During the hearing set on 7 June 2024, the court ordered this file to be attached to file no 4315/2/2021.

On 15 May 2019, BCR received the tax audit report and the fiscal decision, issued based on the tax audit performed. Thus, the Romanian tax authorities established an additional withholding tax due in respect of RON 43,070,398, representing withholding tax on incomes obtained by non-residents in Romania, in relation to interest revenues of RON 226,119,588 paid by BCR to Erste Group Bank and considered by the Romanian tax authorities as being overpriced, according to the transfer pricing adjustments made by the Romanian tax authorities during the tax audit closed on 2017.

Following the assessment of the additional withholding tax of RON 43,070,398 mentioned in the above paragraph, in June 2019 BCR received an additional tax decision for additional late payment interest and penalties in total amount of RON 23,903,244. BCR paid all such additional tax liabilities of RON 23,903,244 within the legal deadline, but challenged this within the established legal deadlines (initially within the administrative procedure, and subsequently, in court). The last hearing was scheduled for 26 June 2024 when the court suspended the judgment until the final judgment in the case concerning the continuation of the mutual agreement procedure (file 4315/2/2021).

The litigations initiated by BCR following the results of the tax audits mentioned above are still in progress, no decision being rendered on the merits neither in the trials before the Romanian courts of law, nor in the proceedings under the European Union Arbitration Convention. BCR paid during 2022 an amount of RON 100.3 million representing additional corporate income tax and withholding taxes assessed in relation with the financial transactions between BCR and Erste Group Bank from the period 2016 to 2022, by applying the Romanian Tax Authority approach as shown in the previous audit. BCR also applied for fiscal amnesty for the period, in accordance with the special legislation in force (GEO 69/2020), which was granted. However, after final resolution on the tax litigations, BCR will perform favourable adjustments if the case will be won by BCR.

# Legal claims and contingent liabilities - the audit mission of the CoA - BCR BpL

In 2015, the CoA conducted a control at the BCR BpL. Following the mission, the CoA claims that several deficiencies were identified, the vast majority grounded on a different interpretation of the applicable legal provisions. The conclusions of the audit were incorporated in a CoA's decision requesting BCR BpL to determine the exact amount of the prejudice and to settle it with the relevant state authorities.

BCR BpL challenged in court the decision of CoA. Whilst BCR BpL had won on the very large majority of the counts before the first court, the case was ultimately lost before in the appeal stage, where, on 21 June 2019, the Romanian High Court of Cassation and Justice maintained the most relevant conclusions of the CoA's decision (the "**HCCJ Decision dated 21 June 2019**").

BCR BpL decided to challenge within the legal deadline by the means of two extraordinary appeals: (a) a contestation for annulment which was irrevocably rejected on 27 May 2021; and (b) a revision which was irrevocably rejected on 9 November 2021. On the other hand, BCR BpL filed at the beginning of 2020 a claim for damages before the ECHR. On 21 September 2021 BCR was informed that the ECHR decided to communicate the complaint filed by BCR BpL to the Government of Romania and the Government of Romania was invited by the ECHR to submit a statement with its position (facts, admissibility and merits of the case) until 10 January 2022. The Romanian Government's statement of defence was submitted. ECHR notified BCR BpL thereof and asked BCR BpL to answer until 23 February 2022 to the observations delivered by the Romanian Government. Also, it requested BCR BpL to provide a detailed estimation of the incurred damage, altogether with the relevant proving documentation. BCR BpL asked for the prolongation and this was granted up to 14 April 2022. BCR BpL's response to the Romanian Government's statement and the appraisal of the damage (totally amounting approx. RON 1.06 billion) were submitted to ECHR on 12 April 2022. ECHR granted the Romanian Government a deadline to respond by 24 May 2022, which the Romanian Government duly complied with. The ECHR rejected BCR's

application on 11 January 2024. The ECHR opined that as long as the bank was afforded a fair trial (including several levels of jurisdiction where the bank had the opportunity to present its case), there was no unjust limitation of property rights. Regarding the accusation of discrimination, the ECHR's reasoning was far more succinct, stating simply that there was insufficient evidence to support this claim.

BCR BpL partially implemented the CoA's decision and paid in September 2019 an amount of approximately EUR 11.7 million. For the measures to be implemented according to the decision of the Romanian Court of Accounts that was maintained by the HCCJ Decision dated 21 June 2019, BCR BpL obtained several postponements for the decision implementation until 2 February 2021, after which the implementation deadline of the CoA's decision was no longer extended.

As a consequence, BCR BpL started the process for establishing all amounts (representing paid state premiums, interest and penalties) that should be part of a future potential outflow pursuant to the CoA's aforementioned decision, as such was upheld by the HCCJ Decision dated 24 June 2019. The assessment of the alleged damages was performed based on Romanian applicable civil and fiscal laws with the assistance of BCR BpL's internal legal department, qualified external legal advisers and tax consultants. Considering the high complexity of the issue, there is legal uncertainty mainly regarding the scope of the alleged damages.

The deadline for fulfilling the latter three measures was extended to 5 November 2021, pursuant to the Decision 17/2015 of the CoA ("CoA Decision 17") 17/8/2015 / 04.10.2021. On 21 January 2022, BCR BpL fully implemented the remaining measures II.2, II.5 and II.6, by paying the principal for the state premiums calculated as damage related to the above- mentioned measures, in amount of RON 432,698,572.80. On 28 January 2022, BCR BpL submitted to the Romanian Ministry of Development, Public Work and Administration the application for the exemption of the obligation to pay the accessories, pursuant to the special provisions of the EGO no. 69/2020. BCR BpL performed the above payments to comply with CoA Decision 17, however as it opposes to the CoA Decision 17, it continues the legal actions against the CoA Decision 17 before the ECHR.

Based on special provisions of EGO 69/2020, BCR BpL also filed the corresponding exemption request with the Romanian Ministry of Development, Public Work and Administration. Since this request was denied, BCR BpL filed an administrative action with the Bucharest Court of Appeals asking the court to order the Romanian Ministry of Development, Public Work and Administration to issue a decision cancelling this payment obligation (this being an *administrative action* based on special legal provisions of EGO 69/2020 - case file no. 6245/2/2022). On 6 July 2023, BCR BpL received the court's decision admitting BCR BpL's claim and obliging the Romanian Ministry of Development, Public Work and Administration to provide solution on the merits of the fiscal amnesty request. Briefly, the court considered that: (i) BCR BpL met the eligibility criteria regarding the claim; (ii) the Romanian Ministry of Development, Public Work and Administration wrongly assessed the eligibility criteria and therefore the amnesty rejection decision was incorrect; and (iii) the Romanian Ministry of Development, Public Work and Administration performed an abuse of power claiming that the claim eligibility criteria were not met. On 25 July 2023, the Romanian Ministry of Development, Public Work and Administration filed a recourse against this decision. On 18 April 2024, the Romanian High Court of Cassation and Justice rejected the recourse of the Romanian Ministry of Development, Public Work and Administration, upholding Bucharest Court of Appeal's initial ruling.

On 5 December 2022, BCR BpL received a decision issued by Romanian Ministry of Development, Public Work and Administration ("MDPWA Decision") asking the payment of the ancillary budgetary liabilities, which were set in the amount of RON 388.9 million. According to the MDPWA Decision, BpL has the obligation to pay this amount within 30 days of receipt of the MDPWA Decision, i.e. by 5 January 2023. Failure to pay the amount within the deadline is likely to lead to the initiation of enforcement by NAFA - General Division for the Administration of Large Taxpayers. BpL filed a contestation to the the Romanian Ministry of Development, Public Work and Administration against the MDPWA Decision and submitted to the Bucharest Court of Appeal a formal application requesting the court to suspend the execution of the MDLPA Decision for the payment of the accessory budgetary obligations, calculated for the amount representing undue state premiums, which was paid to MDPWA by BpL. On 31 January 2023, the Bucharest Court of Appeal rejected BpL's request for suspension of execution. Therefore, the value of the tax obligation, communicated by the MDPWA Decision in the amount of RON 388.9 million is reflected in the accounting records of BpL as a definite liability. Regarding the legal proceedings generated by the MDPWA Decision:

(i) Since the Romanian Ministry of Development, Public Work and Administration rejected the contestation filed on the administrative procedure, BCR BpL filed a judicial claim with the Bucharest Court of Appeals asking the court to annul the decision of the Romanian Ministry of Development, Public Work and

Administration on ancillary budgetary claims (file case No. 4758/2/2023 - on 8 October 2024 the annulment requested by BCR BpL was granted; the decision is not final; the Romanian Ministry of Development, Public Work and Administration may file recourse) and to suspend its execution (file case No. 4770/2/2023). On 22 September 2023, BCR BpL obtained in front of the Bucharest Court of Appeal the admission of its new application for the suspension of execution of the ancillary decision (file No. 4770/2/2023) – this decision being executory, but still subject to a possible recourse from the part of the Romanian Ministry of Development, Public Work and Administration.

(ii) Taking into consideration the rejection of the BCR BpL' claim to suspend the execution of the aforementioned MDPWA Decision on 13 March 2023, BCR BpL filed recourse against this first-court decision. In this file, on 7 November 2023, BCR BpL submitted a request, which was admitted by the High Court of Cassation and Justice, to suspend the proceedings until the final resolution of the case in which the suspension of the execution of the ancillary decision (file no. 4770/2/2023) has already been obtained, decision which is enforceable, but can still be appealed by the Ministry.

The value of the tax obligation, communicated by the Romanian Ministry of Development, Public Work and Administration Decision in the amount of RON 388.9 million was reflected in 2022 in the accounting records of BCR BpL as a definite liability.

As an alternative for the situation in which BCR BpL would not have obtained the suspension of the MDPWA Decision, the possibility of issuing a letter of guarantee in favour of the Romanian State was identified, during the initial analysis, as a solution for postponing the effective payment of the budgetary ancillary obligations. Such solution still remains valid alternative for the situation in which the suspension of the execution of the MDPWA Decision will cease following an unfavourable decision for the bank in the recourse that the Ministry may file against the suspension decision.

Following the spring favourable High Court ruling and a subsequent review of BCR BpL's amnesty application, the Romanian Ministry of Development, Public Work and Administration has issued the amnesty decision for the amount of RON 388.9 million (approximately EUR 77 million). A final resolution on the matter can only be considered after a lapse of 12 months. During this period, the Romanian Ministry of Development, Public Work and Administration or other third parties can still challenge the decision.

#### New claim - Stradal vs. BCR (EUR 33.7 million claim)

During 2023, a guarantor of a former corporate client and the guarantor's main shareholder initiated several lawsuits against BCR (there are currently 5 pending cases received during 2023 and 2024, out of which in 2 cases the plaintiff requested the bank to be obliged to pay damages) in which, in essence, they requested:

- that BCR be ordered to pay EUR 33.7 million in damages, claiming that, based on a suretyship
  clause in the mortgage contract later annulled by the Bucharest Court, BCR had significantly
  influenced the insolvency proceedings, approving the sale of the plaintiff's assets at a value below
  market prices and collecting undue amounts of money. The next hearing in this case is scheduled
  for 4 February 2025.
- the annulment of the loan restructuring contract, the annulment of the mortgage contract or to find that the effects of the mortgage contract have ceased when the loan has been restructured, the annulment of the acts of execution by which the guarantees were enforced and the repayment of RON 24.5 million, the value of the unmortgaged real estate assets sold during the insolvency proceedings of the guarantor. On 3 April 2024, the first court rejected BCR's objection concerning the statute of limitation, but also admitted the objection of inadmissibility and dismissed the action as inadmissible. The decision has been communicated on 9 October 2024. On 8 November 2024, the plaintiff filed appeal against this decision. On 11 November 2024, the Issuer also filed appeal regarding the rejection of the objection the statute of limitation.

BCR's defences are that, during the insolvency proceedings, the legal provisions enforced have been observed, in which context it cannot be obliged to pay damages and that the amount of RON 24.5 million was not collected by BCR, the holder of the claim at the date of the valuation of the guarantees being the collection company to which the claim was transferred in between.

Prior to the first litigation in which the plaintiff claimed EUR 33.7 million in damages, it initiated other two litigations, requesting, in essence, the partial annulment of the assignment contract concluded by BCR with the collection company and the annulment of all subsequent acts and contracts, including the acts of execution by which the guarantees were enforced (one litigation is pending – solved in favour of BCR in

first instance and in appeal – the plaintiff may file recourse, and in the second one the proceedings are suspended pending the resolution of the first case).

The two pending cases in which it was requested that BCR is obliged to pay damages are in the following phases: the first is in the first instance and the second is in the appeal phase. The court decisions pronounced in the first court are not enforceable and those to be pronounced in the appeal will not be final. The solutions in the other cases can only influence BCR's position in the two cases involving claims against BCR.

In December 2023, a provision in amount of RON 24.5 million has been established by BCR for this dispute.

#### Other litigations

As of 30 September 2024, BCR was involved in 2473 litigations (without seizures on the clients' accounts), out of which it was involved in 1684 litigation cases as defendant. BCR recorded provisions for litigations in a total amount of RON 90.52 million equivalent for various cases (including the individual consumer protection cases) and RON 276.28 million equivalent for cross-portfolio cases (including the provisions for closed loan agreements related claims) as of 30 September 2024. All litigations are monitored and all the cases with loss risk are evaluated and provisioned.

# 5. MATERIAL CONTRACTS

The Issuer and its subsidiaries have not entered into any material contracts, other than contracts entered into in the ordinary course of business, which could result in any member of BCR Group being under an obligation or entitlement that is material to the Issuer's ability to meet its obligation to holders in respect of the securities issued or to be issued.

# **GLOSSARY AND LIST OF ABBREVIATIONS**

For ease of reference, the glossary below sets out certain abbreviations and meanings of certain terms used in this Registration Document. Readers of this Registration Document should always have regard to the full description of a term contained in this Registration Document.

**2023 Disclosure Report** the English language translation of the BCR Group 2023 Disclosure Report

ANPC National Authority for Consumer Protection

**Audited IFRS-EU Financial** 

Statements 2023

the Romanian language version of the Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) Prepared in Accordance with IFRS-EU – being part of the annual

report 2023 and further parts of the annual report 2023

Audited IFRS-EU Financial

Statements 2022

the Romanian language version of the Banca Comerciala Romana S.A. Consolidated and Separate Financial Statements (The Group and the Parent Bank) Prepared in Accordance with IFRS-EU – being part of the annual report

2022 and further parts of the annual report 2022

Banking Union an EU-level banking supervision and resolution system which operates on the

basis of EU-wide rules. It consists of all Eurozone countries and those Member

States that choose to participate.

BCR BpL BCR Banca Comercială Română S.A.

BCR BpL BCR Banca pentru Locuinţe S.A.

BCR Fleet Management BCR Fleet Management S.R.L.

**BCR Group** the Issuer and its subsidiaries and participations taken as a whole

BCR Leasing IFN S.A.

BCR Payments Services BCR Payments Services S.R.L.

BCR Seed Starter BCR Seed Starter S.R.L.

BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A.

BRRD Directive 2014/59/EU of the European Parliament and of the Council of 15 May

2014 establishing a framework for the recovery and resolution of credit institutions and investment firms and amending Council Directive 82/891/EEC, and Directives 2001/24/EC, 2002/47/EC, 2004/25/EC, 2005/56/EC, 2007/36/EC, 2011/35/EU, 2012/30/EU and 2013/36/EU, and Regulations (EU) No 1093/2010 and (EU) No 648/2012, of the European Parliament and of the

Council, as amended (Bank Recovery and Resolution Directive)

BRRD II Directive (EU) 2019/879 of the European Parliament and of the Council of 20

May 2019 amending Directive 2014/59/EU as regards the loss-absorbing and recapitalisation capacity of credit institutions and investment firms and

Directive 98/26/EC

CBR Combined Buffer Requirement

CoA Romanian Court of Accounts (Curtea de Conturi din România)

CRD Directive 2013/36/EU of the European Parliament and of the Council of

26 June 2013 on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms, amending Directive 2002/87/EC and repealing Directives 2006/48/EC and 2006/49/EC,

as amended (Capital Requirements Directive IV)

CRR Regulation (EU) No 575/2013 of the European Parliament and of the Council

of 26 June 2013 on prudential requirements for credit institutions and

investment firms and amending Regulation (EU) No 648/2012, as amended

(Capital Requirements Regulation)

**ECHR** European Court of Human Rights

EGO 69/2020 Emergency Government Ordinance no. 69/2020 on the amendment and

supplement of Law no. 227/2015 on the Fiscal Code, as well as the

establishment of fiscal measures

Erste Bank Oesterreich Erste Bank der oesterreichischen Sparkassen AG

Erste Group Consists of Erste Group Bank, together with its subsidiaries and participations,

including Erste Bank Oesterreich in Austria, Česká spořitelna in the Czech Republic, BCR in Romania, Slovenská sporiteľňa in Slovakia, Erste Bank Hungary in Hungary, Erste Bank Croatia in Croatia, Erste Bank Serbia in Serbia and, furthermore, in Austria, Salzburger Sparkasse Bank AG, Tiroler Sparkasse Bankaktiengesellschaft Innsbruck, Bausparkasse der österreichischen Sparkassen Aktiengesellschaft, other savings banks of the Haftungsverbund,

Erste Group Immorent GmbH, and others

Erste Group Bank AG Erste Group Bank AG

**EU** European Union

**EU Banking Package** a legislative package regarding a set of revised rules (comprising the CRD, the

CRR, the BRRD and the SRMR) aimed at reducing risks in the EU banking

sector published on 7 June 2019 in the Official Journal of the EU

**EUR** Euro

Fitch Fitch Ratings Ireland Limited

**FMA** Austrian Financial Market Authority (*Finanzmarktaufsichtsbehörde*)

Half Year 2024 Disclosure

Report

the English language translation of the BCR Group Disclosure Report for the

first half year of 2024

IAS International Accounting Standard

IFRS-EU International Financial Reporting Standards as adopted by the European Union

and the National Bank of Romania (NBR) Order no. 27/2010 for approving accounting Regulations in accordance with International Financial Reporting

Standards, republished and subsequent amendments

**Issuer** Banca Comercială Română S.A.

**LRE** Leverage Ratio Exposure

Management Board the management board of the Issuer

**Moody's** Moody's Investors Service Cyprus Ltd

MPE multiple-point-of-entry

MREL minimum requirement for own funds and eligible liabilities

NAFA National Agency for Fiscal Administration

NBR National Bank of Romania

Prospectus Regulation Regulation (EU) 2017/1129 of the European Parliament and of the Council of

14 June 2017 on the prospectus to be published when securities are offered to the public or admitted to trading on a regulated market, and repealing Directive

2003/71/EC, as amended

**Recovery and Resolution** 

Law

law no.312/2015 regarding the recovery and resolution of credit institutions and investment firms (published in the Official Gazette, Part I No. 920 of

12/11/2015)

**Registration Document** 

this registration document, as supplemented from time to time

**Romanian Resolution** 

Group

the Issuer, as resolution entity together with its direct subsidiaries, as non-resolution entities, namely BCR Leasing IFN S.A., BCR Pensii Societate de Administrare a Fondurilor de Pensii Private S.A., BCR Banca pentru Locuinte

S.A., Suport Collect S.R.L. and BCR Payment Services S.R.L.

RON Romanian Leu

**SME** small and medium sized enterprises

**SPE** single-point-of-entry

**Supervisory Board** the supervisory board of the Issuer

Suport Colect S.R.L.

**Tier 2** own funds pursuant to Article 62 CRR (*Tier 2*)

TREA total risk exposure amount

Unaudited Interim
Condensed IAS 34

Financial Statements as at

30 June 2024

the English language translation of the Banca Comerciala Romana S.A. Interim Condensed Financial Statements Consolidated and Separate – for the six month period ended 30 June 2024 Prepared in Accordance with IAS 34 Interim

Financial Reporting and unaudited

#### **REGISTERED OFFICE OF THE ISSUER**

15D Soseaua Orhideelor, The Bridge 1, 2<sup>nd</sup> Floor 060071 Bucharest district 6 Romania

#### **AUDITORS**

# PricewaterhouseCoopers Audit S.R.L.

1A B-dul Poligrafiei, Ana Tower, floor 24/3 013704 Bucharest district 1 Romania

# **LEGAL ADVISER**

# WOLF THEISS Rechtsanwälte GmbH & Co KG

Schubertring 6 1010 Vienna Austria

#### **Wolf Theiss Societate Civila de Avocati**

4 Vasile Alecsandri Street, The Landmark, Building A, 4<sup>th</sup> floor, 010639 Bucharest, district 1 Romania